

# CITICORP FINANCE (INDIA) LIMITED

# TWENTY THIRD ANNUAL REPORT

FINANCIAL YEAR – 2019-20



# **BOARD OF DIRECTORS**

Ms. Nina Nagpal	Managing Director
Mr. Rohit Ranjan	Director
Ms. Priti Goel	Director
Mr. Neeraj Kumar	Director
Mr. Saurabh Surendra Shah	Independent Director
Mr. Deepak Keshav Ghaisas	Independent Director

# CHIEF FINANCIAL OFFICER-

• Ms. Manisha Inamdar

# **COMPANY SECRETARY-**

• Mr. Sameer Upadhyay

# **REGISTERED OFFICE-**

 8th Floor, First International Financial Centre, C-54 & 55, G-Block, Bandra Kurla Complex, Bandra (East) Mumbai 400 098

# **AUDITORS-**

• MS. MSKA & ASSOCIATES

# **SECRETARIAL AUDITOR-**

• ZAINAB H. POONAWALA & ASSOCIATES

# **DEBENTURE TRUSTEE-**

• IDBI TRUSTEESHIP SERVICES LIMITED



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# ANNUAL GENERAL MEETING OF CITICORP FINANCE (INDIA) LIMITED

Notice is hereby given that the 23<sup>rd</sup> Annual General Meeting of the Citicorp Finance (India) Limited will be held on Thursday, 27<sup>th</sup> day of August, 2020 at 3.30 pm in person/through Video Conferencing ("VC") / Other Audio Visual Means ("OAVM") at the Registered Office of the company situated at 8TH FLOOR, FIRST INTERNATIONAL FINANCIAL CENTRE, PLOT NOS. C-54 & C-55, G-BLOCK, BANDRA-KURLA COMPLEX, BANDRA (EAST), MUMBAI - 400 098, MAHARASHTRA to transact the following business:

# **Ordinary Business:**

- 1. To consider and adopt the Financial Statement for the year ended March 31, 2020 consisting of:
  - Audited Balance Sheet (Standalone and Consolidated);
  - Audited Statement of Profit and Loss Account (Standalone and Consolidated);
  - Audited Cash Flow Statement (Standalone and Consolidated);
  - Audited Notes to Financial Statement (Standalone and Consolidated) and
  - Board of Directors' Report (Standalone)

### 2. To appoint a Director in place of a Director liable to retire by rotation:

To consider and if thought fit to pass with or without modification(s) the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to provision of Section 152 of the Companies Act, 2013 Ms. Priti Goel (DIN: 07649929), Director, who retires by rotation and, being eligible, offers herself for reappointment, be and is hereby re-appointed as director of the company."

# 3. To ratify the appointment of M/s. MSKA & Associates, as the statutory auditors of the Company

To consider and if thought fit to pass with or without modification(s) the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to the provisions of section 139, 142 and other applicable provisions of the Companies Act, 2013 and the rules made thereunder and pursuant to resolution passed by the members at the 20th Annual General Meeting held on September 29, 2017, the appointment of M/s. MSKA & Associates, Chartered Accountants (Firm Registration No. 105047W) as Statutory Auditor of the Company to hold office till the conclusion of 24th Annual General Meeting, be and is hereby ratified by the members of the Company to hold office from the conclusion of this meeting until the conclusion of the 24th Annual General Meeting at such remuneration and on such term and condition as may be agreed between the Auditors and Board of Directors.

#### **Special Business:**

# 4. **Re-appointment of Mr. Deepak Ghaisas (DIN – 00001811) as an Independent Director**To consider and if thought fit to pass with or without modification(s) the following resolution as

special resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the Rules made there-under (including any statutory modification(s) or re-enactment thereof) read with Schedule IV to the Companies Act, 2013, Mr. Deepak Ghaisas, having DIN-00001811, whose term expired on January 27, 2020 and was reappointed by the Board of Directors in its meeting held on January 23, 2020 as per the terms of their appointment for further period of five years, be and is hereby appointed as an Independent Director of the Company for five consecutive years from January 28, 2020 up to January 27, 2025



at a fix sitting fee of Rs. 1,00,000/- per meeting (Board as well Committee meeting) in accordance with the terms and conditions as specified in the terms of appointment as initialed by the Managing Director for identification.

**RESOLVED FURTHER THAT** any Director or Company Secretary be and hereby authorized to upload/ file necessary e-Forms on the MCA site for this appointment and to do all such other things as may be necessary to give effect to the above resolution, including but not limited to uploading necessary documents on the website of the company, intimation to statutory authorities such as RBI, NSE etc."

5. Re-appointment of Mr. Saurabh Shah (DIN – 02094645) as an Independent Director To consider and if thought fit to pass with or without modification(s) the following resolution as special resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 and the Rules made there-under (including any statutory modification(s) or re-enactment thereof) read with Schedule IV to the Companies Act, 2013, Mr. Saurabh Shah, having DIN-02094645, whose term expired on January 27, 2020 and was reappointed by the Board of Directors in its meeting held on January 23, 2020 as per the terms of their appointment for further period of five years, be and is hereby appointed as an Independent Director of the Company for five consecutive years from January 28, 2020 up to January 27, 2025 at a fix sitting fee of Rs. 1,00,000/- per meeting (Board as well Committee meeting) in accordance with the terms and conditions as specified in the terms of appointment as initialed by the Managing Director for identification.

**RESOLVED FURTHER THAT** any Director or Company Secretary be and hereby authorized to upload/ file necessary e-Forms on the MCA site for this appointment and to do all such other things as may be necessary to give effect to the above resolution, including but not limited to uploading necessary documents on the website of the company, intimation to statutory authorities such as RBI, NSE etc."

# 6. Approval of Private Placement Offer Letter (PPOL) and Shelf Information Memorandum (S-IM) and Issuance of Debentures

To consider and if thought fit to pass with or without modification(s) the following resolution as a Special Resolution:

"RESOLVED THAT in supersession of earlier resolutions and in accordance with the provisions of Section 180 (1) (c) and Section 42 of the Companies Act, 2013 and other applicable provisions, if any, and rules as made thereunder, the approval of the members be and is hereby accorded for raising monies by way of (a) issuance and allotment of various series/ tranches of Secured Debentures or Unsecured Debentures where the returns are either fixed, floating or linked to the market, (b) issuance of Commercial Papers (CPs), (c) term loans or Inter-Corporate Deposits (ICDs) and (d) any other means of borrowing funds permitted under applicable law, from time to time as it may think fit, any sum or sums of money which together with the monies already borrowed (apart from temporary loans obtained from the company's bankers in the ordinary course of business) shall not exceed in the aggregate, at any time Rs. 10,000/- crores (Rupees Ten Thousand Crores only).

#### **RESOLVED FURTHER THAT** the Board of Directors are hereby authorized to:

i. appoint a Debenture Trustees / distributors for the purpose of issuance of Secured / Unsecured Non-Convertible Debentures (NCDs);



ii. enter into any documents in connection with issuance of debentures including but not limited to PPOL, S-IM, Debenture Trust Agreement (DTA), Debenture Trust Deed (DTD), Deed of Hypothecation, Deed of Mortgage, distribution agreement etc.;

iii. entering into such other documents, deeds, notices, letters, agreements, power of attorneys, declarations, memorandums, indentures, indemnities (including without limitation in respect of stamp duty), undertakings, instruments and forms as may be required in relation to or in connection with the issuance of NCDs or for creation of any security interest or listing of NCDs or for any other purpose mentioned in these resolutions or to give effect to any transactions contemplated in such documents and

iv. take such steps as may be necessary for obtaining approvals, statutory, contractual or otherwise in relation to the above and generally do all such acts, deeds, matters and things as may be necessary, proper, expedient or incidental for giving effect to this resolution.

**RESOLVED FURTHER THAT** pursuant to Section 180(1)(a) and other applicable provisions and rules, if any, of the Companies Act, 2013, consent of the members be and is hereby given to the company to create such security interest (including but not limited to) by way of mortgages, hypothecation and pledge in addition to the existing charges on such movable and immovable properties, both present and future and in such manner as the members may deem fit, in favour of banks/financial institutions, other investing agencies and trustees for the holders of NCDs or other lenders.

By Order of the Board For Citicorp Finance (India) Limited

Date: June 29, 2020 Sameer Upadhyay Place: Mumbai Company Secretary



#### Notes:

- 1. In view of the continuing Covid-19 pandemic, the Ministry of Corporate Affairs ("MCA") has vide its circular dated May 5, 2020 read with circulars dated April 8, 2020 and April 13, 2020 (collectively referred to as "MCA Circulars") permitted the holding of the Annual General Meeting ("AGM") through VC / OAVM, without the physical presence of the Members at a common venue.
- 2. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. IN ORDER TO BE EFFECTIVE PROXIES MUST BE RECEIVED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING.
- 3. In case of joint shareholders, the member whose name appears in the register of member first will be entitled to receive the notice of meeting.
- 4. The copies of the relevant documents can be inspected at the registered office of the company on any working day during the business hours.
- 5. The register of members of the company will remain closed from August 20, 2020 to August 27, 2020 both days inclusive.
- 6. The resolutions will be taken as passed effectively on the date of Annual General Meeting.
- 7. In terms of the requirements of the Secretarial Standards 2 on "General Meetings" the Route Map for the location of the aforesaid meeting is enclosed herewith as **Annexure I.**



#### **EXPLANATORY STATEMENT**

# Explanatory statement pursuant to Section 102 of the Companies Act, 2013

#### ITEM NO. 2

The appointment of Ms. Priti Goel (DIN- 07649929) as an Additional Director was first approved by the Board at its meeting held on Nov 11, 2016 in accordance with the provisions of Section 161 of the Companies Act 2013, on the recommendation of Nomination and Remuneration Committee. Ms. Priti Goel was further appointed as Joint Managing Director of the Company in the same Board Meeting, subject to approval of Reserve Bank of India (RBI). The approval of Reserve Bank of India was received on December 21, 2016.

Further, Board at its meeting held on May 29, 2018 re-designated Ms. Goel as Director of the Company w.e.f June 01, 2018.

Ms. Priti Goel has done Post Graduate Diploma in Business Administration (MBA) and has 19+ years of experience in the banking industry. She had joined Citibank N.A in 2003 and has worked in diverse roles across O&T in Retail and Corporate Banking. Her experience spans Relationship Management, Service, Controls and Operations in Retail Banking; leading governance of outsourced operations for Liabilities Business; as Head of Risk, Information Security, Business Continuity and Controls for Global Investor Services & Custody Operations in Global Processing Centre (GPC), Gurgaon; as Head of Independent Controls (GPC) in ICG APAC Securities Services Operations Controls group and as Investment Centre Head (Chief Operating Officer) for Citi Private Bank India since Feb 2016.

Further, additional disclosure as per Secretarial Standard -2 issued by ICSI are as below:

#### Ms. Priti Goel (DIN- 07649929), Director

Date of Birth	43 Years (DOB- January 1, 1977)
Qualification	Post Graduate Diploma in Business
	Administration (MBA)
Experience	19+ years
Term and Condition of re-	Director
appointment and remuneration	
Remuneration last drawn	NA
Date of first appointment on the	December 21, 2016
Board	
Shareholding in the Company	Nil
Relationship with other Director	NA
or Manager to KMPs	
Number of Board Meeting	5 (Five)
attended during the Financial	
Year 2019-20	
Other Directorship	NA
_	
Membership / Chairmanship of	NA
Committees of other Boards	

None of the Directors or Key Managerial Personnel except Ms. Priti Goel is in any way concerned or interested in this resolution.



Your Directors recommend passing of this resolution by way of an ordinary resolution.

#### ITEM NO. 4

The Board of Directors of the Company, in its meeting held on January 28, 2015, appointed Mr. Deepak Ghaisas (DIN-00001811) as an Independent Director of the Company pursuant to provision of Section 149, 150 and 152 of the Companies Act, 2013. Mr. Deepak Ghaisas holds office for five consecutive years from January 28, 2015 up to January 27, 2020. Further, Board of Directors in the meeting held on January 23, 2020 considered / approved the appointment of Mr. Deepak Ghaisas for the further period of five consecutive years effective from January 28, 2020 to January 27, 2025.

# Brief Profile of Mr. Deepak Ghaisas

Mr. Deepak Ghaisas is a qualified Chartered Accountant, Cost Accountant and Company Secretary and alumnae of London Business School. He is the Chairman of Gencoval, where he is working on bringing new inventions and innovations in Healthcare Bio Tech area. Under Gencoval, he leads the Company Stemade Biotech P. Ltd. where Company is involved in founding ecosystem for Mesenchymal stemcells in India, Middle East and Far East Country.

Deepak is the first Indian CFO to win the prestigious CFO Asia award. He is on advisory Boards of various management institutes. For last 20 years he is teaching at various Management Institutes in India and abroad as a visiting faculty. He is also on the Board of NGO Companies and runs his own Charitable Trust. Further he also satisfies all the requirements of the Independent Director as required under Companies Act, 2013 and other applicable rules and regulations. His unique combination of knowledge, experience and leadership skills coupled with his positive attitude will make him invaluable to the CFIL Board.

None of the Directors, Key Managerial Personnel, other than the proposed director, are in any way concerned or interested in this resolution.

Further, additional disclosure as per Secretarial Standard -2 issued by ICSI are as below:

Mr. Deepak Ghaisas (DIN-00001811), Independent Director:

Date of Birth	62 Years (DOB- November 19, 1957)
Nationality	Indian
Qualification	B.Com, A.C.A, A.C.S, A.I.C.W.A
Experience	32+ years
Term and Condition of reappointment and remuneration	Being an Independent Director, he is eligible for the payment sitting fees, besides other terms.
Remuneration last drawn	The payment of sitting fees is as per Terms of Appointment entered into between the Company and Mr. Ghaisas.



Date of first appointment on the Board	January 28, 2015	
Shareholding in the Company	Nil	
Relationship with other Director or Manager to KMPs	NA	
Number of Board Meeting	(Five) 5. Re-appointed as Independent	
attended during the Financial	Director of the Company w.e.f January	
Year 2019-20	28, 2020	
Other Directorship	<ol> <li>Sarvatra Technologies Private Limited</li> <li>USV Private Limited</li> <li>Shoppers Stop Limited</li> <li>Gencoval Strategic Services Private Limited</li> <li>GCV Life Private Limited</li> <li>Stemade Biotech Private Limited</li> <li>Chitpavan Foundation</li> <li>Hariom Infrafacilities Services Private Limited</li> <li>Healthbridge Advisors Private Limited</li> <li>Bhogale Automotive Private Limited</li> <li>Cogencis Information</li> <li>Mindspace REIT (Governing Board)</li> </ol>	
Membership / Chairmanship of Committees of other Boards	-	

None of the Directors or Key Managerial Personnel, except Mr. Deepak Ghaisas, is in any way concerned or interested in this resolution.

#### ITEM NO. 5

The Board of Directors of the Company, in its meeting held on January 28, 2015, appointed Mr. Saurabh Shah (DIN-02094645) as an Independent Director of the Company pursuant to provision of Section 149, 150 and 152 of the Companies Act, 2013. Mr. Saurabh Shah holds office for five consecutive years from January 28, 2015 up to January 27, 2020. Further, Board of Directors in the meeting held on January 23, 2020 considered / approved the appointment of Mr. Saurabh Shah for the further period of five consecutive years effective from January 28, 2020 to January 27, 2025.

# Brief Profile of Mr. Saurabh Shah

Saurabh has an MBA with a dual major in Finance and International Business from the Leonard N. Stern School of Business at New York University and an undergraduate degree from the University of Bombay. He is also a Fellow member of the Institute of Chartered Accountants of India.

Saurabh Shah has over 25+ years of experience in the investments, capital markets, private equity, M&A and investment banking areas in India.

From 2007 to 2012, he was Partner and Member of the Board at 3i India P Ltd, where he was the founder and head of the Buyouts business as well as Partner of the \$1bn India Infrastructure Fund that was dedicated to making investments in the infrastructure sector in India. He has experience in leading



the origination, evaluation, due diligence, closing and asset management of 75+ transactions and investment opportunities across various industries for over 5 years.

Prior to 3i, from 1995 to 2007 Saurabh was part of the founding team of the Investment Banking group at Citigroup (formerly Salomon Smith Barney) in India where he led the bank's relationship and transaction execution teams for some of the largest M&A and capital raising transactions of the time both in India and overseas.

Further, additional disclosure as per Secretarial Standard -2 issued by ICSI are as below:

Mr. Saurabh Shah (DIN- 02094645), Independent Director:

Mr. Saurabh Shah (DIN- 02094645), Indep Date of Birth	54 Years (DOB- December 05, 1965)	
Nationality	Indian	
Qualification	B.Com, FCA, MBA	
Experience	25+ years	
Term and Condition of re-	Being an Independent Director, he is	
appointment and remuneration	eligible for the payment sitting fees, besides other terms.	
Remuneration last drawn	The payment of sitting fees is as per Terms of Appointment entered into between the Company and Mr. Saurabh Shah.	
Date of first appointment on the board	January 28, 2015	
Shareholding in the Company	Nil	
Relationship with other Director or Manager to KMPs	NA	
Number of Board Meeting attended during the Financial Year 2019-20	4 (Four). Re-appointed as Independent Director of the Company w.e.f January 28, 2020.	
Other Directorship	GRP Limited	
Membership / Chairmanship of Committees of other Boards	GRP Limited, Audit Sub-Committee	

None of the Directors or Key Managerial Personnel, except Mr. Saurabh Shah, is in any way concerned or interested in this resolution.

# ITEM NO. 6

As per Sections 42 and all other applicable provisions of the Companies Act, 2013 and rules made thereunder and any other applicable laws as amended from time to time, a Company offering or making



an invitation to subscribe to Non-Convertible Debentures (NCDs) on a private placement basis, is required to obtain the approval of the members by way of a special resolution. Such an approval can be obtained once a year for all the offers and invitations made for such NCDs during the year.

Further, the borrowings of the Company, as approved by the Board and shareholders, may if necessary be secured by way of charge / mortgage / hypothecation on the Company's assets in favour of the lenders/holders of securities / trustees for the holders of the said securities. As the documents to be executed between the lenders / security holders / trustees for the holders of the said securities and the Company may contain provisions to take over substantial assets of the Company in certain events, it is necessary to pass a special resolution under Section 180(1)(a) of the Act for creation of charges / mortgages / hypothecations.

Your Directors recommend passing of this resolution by way of a Special Resolution.

None of the Directors or Key Managerial Personnel is in any way concerned or interested in this resolution.

By Order of the Board of Directors For Citicorp Finance (India) Limited

> Sd/-Sameer Upadhyay Company Secretary

Date: June 29, 2020 Place: Mumbai



# Annexure I

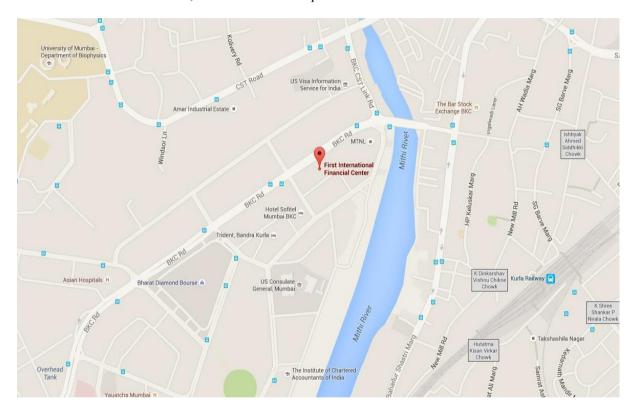
Route Map for Venue of the Meeting

# Citicorp Finance (India) Limited

Registered Office:

8<sup>th</sup> Floor, First International Financial Center, Plot No C54 & C55, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400098.

Landmark: Near Hotel Sofitel, Bandra Kurla Complex





# Form no. MGT-11 **Proxy Form**

[Pursuant to section 105(6) of companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

U65910MH1997PLC253897 CIN: Name of the Company: Citicorp Finance (India) Limited

8th Floor, First International Financial Centre, Plot Nos. C-54 & C-55, Registered Office:

G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 098,

Maharashtra	,
Name of the member (s):	
Registered address:	
E-mail ID:	
Folio No/Client Id:	
DP ID: NA	
I/We, being the member (s) of Citicorp Finance (India) Limited, holding equit	ty share
of the above named Company, hereby appoint	
1. Name:	
Address:	
Email Id:	
Signature:	
2. Name:	
Address:	
Email Id:	
Signature:	
As our proxy to attend and vote (on a poll) on our behalf at the Annual General Meeting	of the
Company, to be held on the August 27, 2020 at 3.30 pm in person/through VC (recorded version	
Floor, First International Financial Centre, Plot Nos. C-54 & C-55, G-Block, Bandra-Kurla Co	_
Bandra (East), Mumbai - 400 098, Maharashtra and at any adjournment thereof in respect	

resolutions as are indicated below:

Res	solutions	For	Against
Or	dinary Business:		
1.	<ul> <li>To consider and adopt the financial statement for the year ended March 31, 2020 consisting of:</li> <li>Audited Balance Sheet (Standalone and Consolidated);</li> <li>Audited Statement of Profit and Loss Account (Standalone and Consolidated);</li> <li>Audited Cash Flow Statement (Standalone and Consolidated);</li> <li>Audited Notes to Financial Statement (Standalone and Consolidated) and</li> <li>Board of Directors' Report (Standalone)</li> </ul>		
2.	To appoint Ms. Priti Goel (DIN-07649929), Director, in place of those retiring by rotation.		
3.	To ratify the appointment of MSKA & Associates, Chartered Accountant, as statutory auditors of the Company		
Spe	ecial Business:		
4.	Re-appointment of Mr. Deepak Ghaisas (DIN- 00138918) as Independent Director of the Company		
5.	Re-appointment of Mr. Saurabh Shah (DIN-08389469) as Independent Director of the Company		



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	6.	Approval of Private Placement Offer Letter ("PPOL") and	
		Shelf Information Memorandum ("S- IM") and Issuance of	
		Debentures	

Signed this...... day of ......, 2020.

Signature of Shareholder

Signature of Proxy Holder(s)

#### Note:

- 1. This form of Proxy in order to be effective should be duly completed and deposited at the registered office of the Company, not less than 48 hours before the commencement of the Meeting.
- 2. For the Resolution and Explanatory Statement please refer to notice of 23<sup>rd</sup> Annual General Meeting.
- 3. It is optional to put a X' in the appropriate column against the resolutions indicated in the Box. If you leave the 'For' or 'Against' column blank against any or all Resolutions, your Proxy will be entitled to vote in the manner as he/she thinks appropriate.
- 4. Please complete all details including details of member(s) in above box before submission.



#### ATTENDANCE SLIP

# (To be presented at the entrance) Citicorp Finance (India) limited

Registered office: 8<sup>Th</sup> Floor, First International Financial Centre, Plot Nos. C-54 & C-55, G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 098, Maharashtra

CIN: U65910MH1997PLC253897

#### 23rd Annual General Meeting

**Venue of the Meeting:** Citicorp Finance (India) Limited, 8<sup>Th</sup> Floor, First International Financial Centre, Plot Nos. C-54 & C-55, G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 098, Maharashtra

**Date & Time:** August 27, 2020 at 3.30 pm

PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING VENUE

Name	
Address	
DP Id*	
Client Id*	
Folio No.	
No. of shares held	

<sup>\*</sup>Applicable for investors holding shares in Electronic form.

I certify that I am the registered shareholder/proxy for the registered shareholder of the Company. I hereby record my presence at the 23<sup>rd</sup> Annual General Meeting of the Company held on August 27, 2020 at 3.30 pm in person/ through VC (recorded version) at Citicorp Finance (India) Limited, 8<sup>th</sup> Floor, First International Financial Centre, Plot Nos. C-54 & C-55, G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 098, Maharashtra.

\*Applicable for shareholders holding shares in electronic form

## Signature of Member / Proxv

Note: 1. Electronic copy of the Annual Report for 2020 and Notice of the Annual General Meeting along with attendance slip and proxy form is being sent to all the members whose email address is registered with the Company/Depositary Participant—unless any member has requested for a hard copy of the same. Shareholders receiving electronic copy and attending the Annual General Meeting can print copy of this attendance slip.

2. Physical copy of the Annual Report for 2020 and notice of the Annual General Meeting along with attendance slip and proxy form is sent in the permitted mode(s) to all members whose email ids are not registered with the Company or have requested for a hard copy.



# **DIRECTORS' REPORT**

To,

The Members,

## Citicorp Finance (India) Limited

Your Directors are pleased to present herewith their twenty second report of the Company together with the financial statements for the year ended March 31, 2020.

The performance highlights and summarized financial results of the Company are given below:

# PERFORMANCE HIGHLIGHTS

Standalone income for the year 2019-20 decreased by 13% to Rs. 840 Crores as compared to Rs. 963 Crores in 2018-2019;

Standalone profit after tax for the year 2019-20 was Rs. 113 Crores as compared to Rs. 200 Crores in 2018-2019;

Consolidated income for the year decreased by 13% from Rs. 961 Crores in FY 18-19 to Rs. 837 Crores in FY 2019-20.

Consolidated profit after tax for the year was Rs 134 Crores as compared to Rs. 224 crores in FY 18-19

#### FINANCIAL RESULTS

The summary of the financial result of the company for the period ended March 31, 2020 as compared to the previous financial year is stated below:

Rs. in crore

Particulars	Standalone		Consolidated	
	Year Ended	Year Ended	Year Ended	Year Ended
	Mar 31, 2020	Mar 31, 2019	Mar 31, 2020	Mar 31, 2019
1. Total Income	840	963	837	961
2. Profit before tax before	167	294	164	292
share in profit of associate				
3. Share in profit of associate	0	0	10.02%	10.02%
4. Profit before tax	167	294	189	318
5. Total Tax	54	94	54	94
6. Profit after Taxation	113	200	134	224
7. Other comprehensive	18	3	18	3
income (net of tax)				
8. Total comprehensive	131	203	152	227
income				
9. Amount transferred to	23	40	23	40
Statutory Reserves				
10. Dividend payout	158	0	158	0
(Including Debenture				
Distribution Tax)				

The financial statement are prepared in accordance with Indian Accounting Standard (Ind AS).



#### COVID-19

In the last month of Financial Year 2019-20, the COVID-19 pandemic developed rapidly into a global crisis, forcing governments to enforce lock-downs of all economic activity. For the Company, the focus immediately shifted to ensuring the health and well-being of all employees, and on minimizing disruption to services for all our customers. Considering this the Company immediately switched to work remotely and from home for employees. The Company expresses its appreciation and gratitude towards its employees for keeping the businesses running under most challenging conditions.

#### **OUTLOOK**

The past year has been an eventful one for the NBFC sector. Default by a few large NBFCs towards the end of 2018, led to a squeeze in flow of resources to this sector which in turn impacted the lending capability of the NBFCs. As the sector was beginning to acquire momentum, early 2020 brought in the COVID pandemic. This has had an economy wide impact.

Amidst the prevailing pandemic situation, CFIL has continued to remain vigilant and conservative. Your Company has been consistently reviewing its asset portfolio and the attendant credit risks and rationalizing its credit exposure. CFIL's credit rating has been maintained at AAA/Stable for NCD and A1+ for ICDs/CPs by both CRISIL & ICRA. As a result, during the course of the year, its access to funds was not impacted.

Under the COVID conditions, we have seen some contraction in the loan book and we believe that the growth in the loan book would be muted during the early part of 2020-21. Accordingly, your Company has revised the outlook in terms of projected loan book growth for 2020-21.

We remain committed to according the highest priority to our customers, investors and shareholders and will continue the emphasis on building mutually beneficial relationships with them. Importantly, CFIL culture of adherence and regulatory compliance continues to be an important pillar of CFIL governance. Integrity and transparency in our operations remain the other key pillars of our approach to governance.

We will continue to evaluate new business opportunities in addition to ensuring an optimal and stable asset portfolio.

#### STATE OF THE COMPANY'S AFFAIRS AND OPERATIONS REVIEW

The Company operates in various segments as mentioned below:

## **Corporate Business**

- a) Margin & Securities Backed Finance
- b) Corporate loans
- c) Mid and Small Segment Loans
- d) Markets
- e) Trade Finance

### **Consumer Business**

- a) Personal Loan
- b) Advance against Financial Assets
- c) Asset backed Finance

Detailed description of each segments are given below:



#### **Corporate Business**

## a) Margin & Securities Backed Finance

The Company has well established business line focused on lending against financial securities, like listed equity shares, mutual funds and bonds, to Ultra High Net-worth clientele. The focus is on selecting the right clients and effectively managing the market and credit risk of the collateral portfolio. The net interest revenue increased from Rs. 117 Crores in FY 2018-19 to Rs. 145 Crores in FY 2019-20. The loan portfolio increased for the first 9 months of the financial year 2019-20 over the previous year, however, given the COVID led volatility in the last quarter, there was a reduction in the book size over March 2019. The business also took a conscious decision to trim its book keeping focus on profitability & risk management. Further, the new business growth has also been impacted due to COVID lockdown. It is expected that the business growth going into the first quarter of the FY 2020-21 would be muted. We believe that June 2020 onwards, once the lockdown restrictions are eased, we should again see pick up in asset growth. We continue to be watchful of the external environment and judiciously look to increase our MSBF lending book.

#### b) Corporate Loans

The Corporate loans segment provides secured and unsecured loans to local corporates, financial institutions and Multi-National companies. Loan Products offered are Working Capital loans, Short-term loans and Term loans.

The net interest income for the year decreased from Rs. 150 crore in FY 2018-19 to Rs 92 crore in FY 2019-20 owing to a decrease in loan book.

There has been a credit impact due to economic stress because of COVID19 - negative impact on ratings and classification on few names resulting in the loan growth being muted, we continue to engage with our clients and monitor their financials closely.

#### c) Mid and Small Segment Lending

Mid and Small Corporate Segment caters to financing needs of micro, small and medium enterprises by offering funding for Long-term / Short- term purposes (Capital Expenditure, Working Capital etc.). As of 31st March 2020 the segment Loan Portfolio stood at Rs. 477 Crores. This segment focuses on growing revenues with strong focus on asset quality with judicious customer selection based on defined target market criteria and strict compliance to policies & processes. The revenue from this segment, predominantly in the form of interest on loans. Net interest income on this segment remained flat at Rs 22 Crores across FY 18-19 and FY 19-20. We monitor our portfolio and keep close tab on financials and liquidity position of our customers.

#### d) Markets

Markets business undertakes activities such as investments in corporate debt, funding and gapping products and hedging positions. Revenues of the segment include investment income and gains/loss on debentures/bonds and derivative transactions.

The net revenue for the year decreased from Rs. 74 crores in FY 2018-19 to Rs. 58 crores in FY 2019-

Post September 2018 the NBFCs & HFCs went through a period of tight liquidity which restricted their funding avenues and increased their cost of borrowing. The sector had to respond through slowing down disbursements, reducing capital market borrowing, correcting ALM profiles and building up liquidity buffers. The sector grappled with liability-side disruptions rather than asset-side challenges with NBFCs continuing to report healthy asset quality parameters vis-à-vis banks. Post Covid-19 situation, the challenge could now very well shift from liabilities to assets. Extension of moratorium on loans creates further asset-liability imbalance for NBFCs.



Liquidity infusion measures undertaken by the RBI in the aftermath of COVID-19 crisis such as reduction in repo rate to 4% cut in CRR to 3%, reduction in maintenance of daily CRR balance to 80% from 90%, OMO purchase auctions, auctions of targeted long term repo operations (TLTRO 1.0) and specifically for NBFC's under TLTRO 2.0 etc., has boosted the liquidity in the banking system, resulting in lower cost of borrowing for better rated NBFC's.

#### e) Trade Finance

Loan Products offered by this segment are mainly bills discounting. Segment income consists of interest on loans and service charges. The net interest revenue for the year decreased from Rs. 20 crores in FY 2018-19 to Rs. 15 crore in FY 2019-20.

During the year under review, the company has purchased Trade Loan portfolio from Citibank N.A, India for an amount of Rs. 100 crores.

Clients have working capital requirements but given the lockdown situation, they do not have invoices to be discounted by us due to which the trade loan offtake is subdued. As the situation improves, we expect the demand to bounce and see growth in the asset.

None of the Trade Finance clients have applied to avail off the moratorium scheme launched by RBI.

## **Consumer Business**

#### a) Personal loan

This segment includes personal loans to retail customers. Segment income mainly comprises of interest on loans. The net interest revenue for the year decreased from Rs. 82 crores in FY 18-19 to Rs. 56 crore in FY 2019-20.

The Company has purchased personal loan portfolio from Citibank N.A, India of Rs 1,138 crore during the year under review.

#### **COVID 19 Impact:**

Moratorium has been offered to the PL customers till Aug'20. Collections activity was limited across all cities during lockdown. We expect normalization to start with phased re-opening June 2020 onwards.

#### b) Advance against Financial Assets (AAFA)

The Company provides loan to individuals / Sole Proprietorships, Partnerships and Personal Investment Companies (PICs), up to Rs. 30 Crores, including for financing investment needs. These loans are secured by pledge of marketable securities or units of mutual funds. The loan against shares is positioned as a unique product to enable small / medium sized investors to unlock the value in their financial assets. The program targets retail individuals, high net-worth individuals & entities who want to avail liquidity while remaining invested in the markets for the long term. COVID-19 resulted in huge corrections in the financial markets, thereby leading to a decrease of ~20% in the balance sheet. Further, there were two instances of Loan to Value (LTV) breach where the breach could not be regularized within the prescribed timelines of 7 days. The same has been duly regularized and the RBI has also been notified of the same.

The loan book for this product as at March 31, 2020 was Rs 165 Crores.

#### c) Asset Backed Finance

The Other Loan segment includes Asset Based Finance (ABF). ABF caters to the asset needs of the transportation and construction industry customers. It lends services in the form of loans for the purchase of commercial vehicles and construction equipment along with providing refinance on



existing free assets for their working capital needs. The segment earns income in the form of interest on loans, loan assignments, processing fees, subventions and incentives from manufacturers and dealers etc. Further, as all loans qualify under the guidelines of PSL for banks, they allow for assignment to the Bank. Furthermost, ABF provides servicing and collection services for the Bank ABF portfolio and charges a servicing and collection fee for the same. ABF is the key contributor in fulfilling PSL requirement of Citi, majorly in Agriculture sector. ABF is operating out of 38 branches and spread across more than 300 locations.

Further, the Company outlook for the financial year 2020-21 would be to focus on Rural Infrastructure projects for Roads, irrigation, warehousing, cannel constructions, Agriculture & agriculture ancillary supply chain etc. Replacement demand for commercial vehicles to increase with implementation of new emission norms BS VI wef 1st April 2020.

As on March 31, 2020 total revenue from AAFA and ABF portfolio increased from Rs. 116 crores in FY 18-19 to Rs. 120 Crore in FY 2019-20

The Company has sold ABF portfolio to Citibank of Rs 246crores during the year under review.

# **COVID-19 Impact:**

- New business volumes are expected to be impacted by lockdown. We expect the demand to bounce back in Q2'20 and should see a gradual recovery post the lockdown is lifted.
- We expect that  $\sim$ 70 to 80% of customers will take benefit of the moratorium scheme launched by RBI.
- Because of lockdown and the overall weakness, we expect that the bounce rate and delinquency will increase in short to medium term. Collection team has worked out a revised strategy to tackle with this extraordinary situation of lockdown.

## **OPPORTUNITIES AND THREATS**

NBFC sector in India is large with significant growth potential and has consistently created value for its shareholders.

Reserve Bank of India issues new regulations and / or modifies existing regulations endeavoring to balance the multiple objectives of financial stability, consumer and depositor protection and regulatory arbitrage concerns. The RBI, however, implements major changes in a structured manner providing companies operating in the sector adequate time to adapt and adjust.

Regulatory changes and updates require the Company to calibrate its operations and processed to ensure ongoing compliance. It is the Company's endeavor to stay aligned with the regulatory requirements and ensure full compliance at all times.

Post COVID 19 and around the third quarter of this year, we believe there will be opportunities to grow the loan book and explore new product lines.

## DIVIDEND

The management declared an interim dividend of Rs. 131 crores (excluding Dividend Distribution Tax of Rs. 27 crores) i.e Rs. 0.34 per equity share (face value of Rs. 7.50 each) for the financial year 2019-20.



#### TRANSFER TO SPECIAL RESERVE/ OTHER RESERVES

During the year ended March 31, 2020, the company has appropriated Rs. 23 Crores towards the Statutory Reserve (Previous Year – Rs. 40 Crores) in accordance with requirements under Section 45IC of the Reserve Bank of India Act, 1934.

# SHARE CAPITAL

The authorized share capital of the Company stands at Rs. 39,520,000,000 (Rs. Three Thousand Nine Hundred and Fifty Two Crore only) as at March 31, 20. The issued, subscribed and paid up share capital of the Company as at March 31, 20 is Rs 28,932,952,732 (Rs. Two Thousand Eight Hundred Ninety Three Crore Twenty Nine Lacs Fifty Two Thousand Seven Hundred and Thirty Two only). There is no change in the share capital during the year.

#### INTERNATIONAL SECURITIES IDENTIFICATION NUMBER (ISIN)

Pursuant to Section 29 Companies Act 2013 and relevant rules prescribed therein and SEBI (Listing Obligation and Disclosure Requirements) Regulation 2015, as applicable and as amended from time to time, there is a guidance from the Ministry of Corporate Affairs and SEBI to convert securities in dematerialized form. Accordingly, during the year under review the Company had applied to Stock Exchange for ISIN and the same has been accorded. Now shareholders can convert its shares into dematerialized form and transfer its shares through Depository Participant.

# EXTRACT OF ANNUAL RETURN

As required by Section 92(3) and 134 (3)(a) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014, please refer website of the Company at <a href="https://www.citicorpfinance.co.in">www.citicorpfinance.co.in</a> for annual return in MGT 9 Report.

# RELATED PARTY TRANSACTIONS

The particulars of every contract or arrangement entered into by the company with its related parties pursuant to Section 188 of the Companies Act, 2013 for the financial year 2019-20 are in the ordinary course of business and at arm's length. The statement showing related party transaction in Form No. AOC-2 along with relatives of Directors are enclosed herewith as **Annexure I.** For further details of related party transactions please refer Note 35 of Financial statements.

The Related Party Transactions Policy are uploaded on the website of the company at www.citicorpfinance.co.in.

# RESERVE BANK OF INDIA GUIDELINES ON PUBLIC DEPOSITS

As per the Reserve Bank of India guidelines for Non-Banking Finance Companies, during the financial year 2019-20 the company has not accepted any deposits from the public and shall not accept any deposits from the public without obtaining prior approval of Reserve Bank of India. Further, RBI issued a circular "Financial Regulation of Systemically Important NBFCs and Banks' Relationship with them" dated December 12, 2006 according to which the company is categorized as a systemically important non-deposit taking NBFC and in terms of said guidelines the company is required to maintain a minimum Capital to Risk-Weighted Assets Ratio (CRAR) of 15% and also comply with the single and group entity exposure norms. We are pleased to state that the CRAR of the company as on March 31, 2019 was 41.87% as compared to the prescribed ratio of 15%. As regards, compliance with the group entity exposure norms, which are applicable effective April 1, 2007, the company is in compliance with all the norms as on March 31, 2020.

#### EVENTS SUBSEQUENT TO THE DATE OF FINANCIAL STATEMENTS

Event subsequent to the date of financial statements has been updated in the respective section.



#### CAPITAL EXPENDITURES

During the year under review, the company has incurred capital expenditure of Rs. 2 crores towards fixed assets (Previous year Rs. 2 crores).

### SALE OF NON PERFORMING ASSETS (NPAs)

There was no sale of NPAs during the financial year 2019-20.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

### a) Conservation of Energy, Technology Absorption

The company, being a financial services company, the particulars regarding conservation of energy and technology absorption are not relevant to its activities.

#### b) Foreign Exchange Earnings

There were no foreign exchange earnings during the financial year 2019-20 (Previous Year – Nil)

# c) Foreign Exchange Expenditure

Rs. in crore

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Technology and software expenses	5	8
Transfer pricing fees	20	11
HR Processing fees	0.48	0.44
Service bureau expenses	0.64	0.36
Total	26	20

## SUBSIDIARY, JOINT VENTURE AND ASSOCIATE COMPANY

The company did not have any subsidiary or entered into joint venture during the financial year 2019-20. As per shareholder agreement, the company has an associate company namely India Infradebt Limited.

# AUDITORS AND REPORTS

## a) Statutory Auditors

At the Annual General Meeting held on September 29, 2017, MSKA & Associates, Chartered Accountants, holding firm registration no. 105047W were appointed as statutory auditors of the company for a period of five years from the conclusion of 20th AGM till the conclusion of 25th AGM.

The Board of Directors of your Company has recommended to ratify the appointment of M/s. MSKA & Associates, Chartered Accountants, Mumbai, to hold the office as Statutory Auditors of the Company from the ensuing Annual General Meeting till the conclusion of next Annual General Meeting of the Company on such remuneration as may be mutually decided by the Board of Directors and Statutory Auditors.

#### b) Secretarial Auditor

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Board of Directors of the company in its meeting held on August 26, 2019 had appointed M/s Zainab H. Poonawala & Associates, Practicing



Company Secretary, Certificate of Practice No. 8874 as secretarial auditor of the company to undertake the secretarial audit of the company.

The Secretarial Audit Report for the year ended March 31, 2020 is annexed to this report as **Annexure II.** 

#### c) Internal Auditors

Pursuant to Section 138 of the Companies Act, 2013 read with rule 13 of The Companies (Accounts) Rules, 2014, Mr. Samir Gala was appointed as Internal Auditor of the Company for the Financial Year 2019-20.

The Internal Auditor manages the provision of Internal Audit Services and reports functionally to the Audit Committee of the Company and both functionally and administratively to the Chief Auditor of Citigroup or his designee within full compliance and alignment with the letter and spirit of local regulatory requirements. Internal Audit responsibilities are carried out independently under the oversight of the CFIL Audit Committee and Internal Audit employees accordingly report to the Chief Auditor of Citigroup or his designee and do not have reporting lines to management. Internal Audit reviews are completed as per the Annual Audit Plan and results of same are reported to CFIL Audit Committee. Internal audit contributes to the assessment and reporting of emerging risks and issues across the business, engages with the Senior Management Team and Board Stakeholders and escalate significant issues on a timely basis.

#### AUDITORS REPORT

## (i) Statutory Auditors

The Auditor's Report issued by statutory auditor of the company for the year ended March 31, 2020 does not contain any qualification, reservation or adverse remark.

The statutory auditors in their report to members have made certain observations, which though are not qualifications in nature, have been explained as under:

In para 7(c), the Auditors have mentioned that following dues have not been paid:

Name of the statute	Nature of the dues	Amount Rs. in Lakhs	Period to which the amount relates	Forum where dispute is pending
Income Tax Act, 1961	Income Tax Demands	8.35	AY 1999-2000	Commissioner of Income Tax (Appeals)
Income Tax Act,1961	Income Tax Demands	5.86	AY 2001-02	Assessing Officer
Income Tax Act,1961	Income Tax Demands	33.71	AY 2002-03	High Court
Income Tax Act,1961	Income Tax Demands	1.35	AY 2002-03	Assessing Officer
Income Tax Act,1961	Income Tax Demands	356.52	AY 2005-06	Assessing Officer
Income Tax Act, 1961	Income Tax Demands	28.93	AY 2006-07	Income Tax Appellate Tribunal
Income Tax Act, 1961	Income Tax Demands	578.63	AY 2011-12	Assistant Commissioner of Income Tax (Appeals)



Income Tax Act,1961	Income Tax Demands	159.30	AY 2012-13	Commissioner of Income Tax (Appeals)
Maharashtra VAT Act, 2002	VAT Demands	266.23	FY 2010-11	Joint Commissioner of Sales Tax (Appeals IV)
Finance Act, 1994	Service Tax Demands	1,073.08	FY 2006-07 to 2008-09	Customs, Excise and Service Tax Appellate Tribunal

The Company has been assessed under Income tax Act, 1961, as a result of which the total demand, primarily on account of certain disallowances in the course of assessment for various years, outstanding against the Company is Rs. 854 lakhs (March 31, 2019 : Rs 854 lakhs)

There were outstanding demands against the Company under Karnataka Value Added Tax Act, 2003, primarily on account of disallowance of input tax credit amounting to 1,702 Lakhs (31 March 2019: Rs 1702 lakhs). These matters were heard before the Karnataka Appellate Tribunal and were remanded back to the Assessing Authority. However the amount continues to be reported in contingent liability as the reassessment by the Assessing Authority is in progress. Out of this we had made a pre deposit of Rs. 270 lakhs in the previous years.

There are outstanding demands against the Company under Maharashtra Value Added Tax Act, 2002, primarily on account of levy of VAT on part purchase consideration received on accountant of "transfer of KPO Division" on slump sale basis amounting to Rs. 316 lakhs (March 31, 2019: Rs 316 lakhs) out of this we had made a pre deposit of Rs. 50 lakhs in the previous years.

There are outstanding demands against the Company under Finance Act,1994, primarily on account of adjustment of service tax paid in previous years and other miscellaneous issues amounting to Rs. 1123 lakhs (March 31 2019: Rs 1123 lakhs) out of this we had made a pre deposit of Rs. 50 lakhs in the previous year.

In the above cases, the Company has partly paid the aforesaid demand under protest and is in the process of appeal against the same with the appropriate tax authorities. The Company has sought legal opinion in the aforesaid demands and is of the opinion that the disallowances / demands are not tenable and highly unlikely to be retained by higher authorities. Accordingly, the Company is not carrying any provision in its books for the above.

## (ii) Secretarial Auditors Report

The Secretarial Audit Report does not contain any qualification, reservation or adverse remark.

## (iii) Internal Auditors (IA) Report

Internal audit of key CFIL processes are reviewed as per the Annual Internal Audit Plan and audit results are tabled at the CFIL Audit Committee. Further, the audit result indicates that there is room for improvement on the design and operating effectiveness of internal controls to mitigate and /or manage those inherent risk to which the activities being audited are exposed.

# DETAILS IN RESPECT OF FRAUDS REPORTED BY AUDITORS UNDER SUB-SECTION (12) OF SECTION 143 TO THE CENTRAL GOVERNMENT

During the year under review, the auditors have no reason to believe that an offence involving fraud is being or has been committed against the company by officers or employees of the company.

# VOLUNTARY REVISION OF FINANCIAL STATEMENTS OR BOARD'S REPORT

The Company has not opted for revision of its Financial Statements or its Board's Report.



#### RISK MANAGEMENT FRAMEWORK

Risk Management is an integral part of the Company's business strategy. Risk is assessed and evaluated at various levels, including at formal Committees and forums, and reported to the CFIL Board. The risk review, assessment and mitigation is aligned to the various Risk Policies that the company has. The risk Policies are approved by the Board.

#### RISK MANAGEMENT COMMITTEE

As required by the RBI, CFIL has constituted a Risk Management Committee (RMC) that meets on a quarterly frequency and reviews and discusses the range of Credit, market and operational risk matters. Specifically, the RMC reviews compliance with risk policies, monitors risk tolerance limits, reviews and analyzes risk exposures related to specific issues and provides oversight of risk across the organization. The committee has been entrusted with the responsibility to identify, evaluate and discuss any business and operational risk faced by the company. The constitution of the Risk Management Committee includes senior members of the CFIL business, function and risk teams, including the internal Directors and the CFIL MD.

The proceedings of the RMC are reported to the Board.

#### RISK REVIEW AND MITIGATION: APPROACH

At the operational level, the risk management oversight structure is multi- level one and includes three lines of defense. The first line of defense is the business or the Function, the second line being the Independent Risk & Compliance and the third line is the Internal Audit and Audit Assurance by a third party firm. The Internal Audit/Audit Assurance function reports into the Audit Committee of the Board.

### RISK MANAGEMENT STRUCTURE AND POLICIES

The company has a documented Corporate Governance Code, which governs forum including the Risk Management Committee & Asset Liability Committee. CFIL has constituted Risk management Committee (RMC), to evaluate risk emanating from Credit, Market, Liquidity, Operations, Regulatory and other residual Risks. While Asset Liability Committee (ALCO) is constituted to review and monitor the rationale for and risk associated with lending and borrowing, resultant gaps in the funding positions of the company, manages interest rate risk and determine the pricing criteria of various assets and liabilities of the company.

The company operates within the risk management framework defined by various risk policies approved by the Board. Further, the company has framed various policies that define the employee Code of Conduct.

The company has also constituted the Audit Committee to look after the matters related to internal controls and finance and accounting, regulatory compliance and others.

### a) Business and Management Continuity Risk

This has been an important area of focus for the company and the company has defined Continuity of Business Plans that are tested every cycle. These plans define the sequence of activities and the responsibility of teams under contingency situation. The contingency plan is currently being implemented under the COVID situation.

# DETAILS OF ADEQUACY OF INTERNAL FINANCIAL CONTROLS

The Company's internal financial control framework, commensurate with the size and operations of the business and is in line with requirements of the Act. The Company's internal financial controls over financial reporting with reference to the financial statements were adequate and operating effectively.



Further, the Board has adopted the policies and procedures for ensuring the orderly and efficient conduct of its business, including adherence to the company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial disclosures.

## Impact of COVID:

A novel strain of coronavirus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on March 11, 2020, impacting countries globally, including India. The potential impacts from COVID-19 remains uncertain, including, among other things, on economic conditions, businesses and consumers. The extent of these impacts on the company are unclear, although they will likely adversely affect its businesses, results of operations and financial condition.

An estimate of the financial impact cannot be made at this point in time as the extent to which the COVID-19 pandemic will impact the company's operations including credit quality and provisions, will depend on future developments, which are highly uncertain and dependent upon the spread of COVID-19.

In accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated March 27, 2020 and April 17, 2020, the company has granted a moratorium of three months on the payment of all instalments and / or interest, as applicable, falling due between March 1, 2020 and May 31, 2020 to all eligible borrowers in accordance with the Board approved policy.

Further, in accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated May 23, 2020, the company is now permitted to extend the moratorium by another three months on payment of all instalments and / or interest, as applicable, falling due between June 1, 2020 and August 31, 2020. For all such accounts where the moratorium is granted, the asset classification shall remain unchanged during the moratorium period. Interest shall continue to accrue on the outstanding portion of the term loans during the moratorium period.

# SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS

There are no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and company's operation in future.

#### DIRECTORS AND KEY MANANGERIAL PERSONNEL (KMP)

Ms. Nina Nagpal was appointed as Managing Director of the Company w.e.f. June 01, 2018. The Board of Director in its meeting held on May 30, 2019, renewed her term as Managing Director for further period of two year effective from June 01, 2019.

Further, Mr. Neeraj Kumar was appointed as an Additional Director of the Company w.e.f. March 26, 2019. In Annual General Meeting of the Company held on September 27, 2019 shareholders confirmed his appointment and accordingly his designation was changed from Additional Director to Director.

Furthermore, during the year under review, the Board of Directors on the recommendation of Nomination and Remuneration Committee re-appointed Mr. Deepak Ghaisas and Mr. Saurabh Shah as Independent Directors of the Company in accordance with Section 149 (4) of the Act, w.e.f January 28, 2020 to hold office for a further term of 5 (five) consecutive years.

In accordance with the provisions of Section 152 of the Act and the Company's Articles of Association, Ms. Priti Goel, Director retires by rotation at the present Annual General Meeting and, being eligible offers herself for re-appointment. The Board recommends her re-appointment for the consideration of the Members of the Company at the forthcoming Annual General Meeting. Brief profile of Ms. Priti Goel has been given in the Notice convening the Annual General Meeting.



### DISQUALIFICATIONS OF DIRECTORS

On the basis of the written representations received from the directors and taken on record by the Board of Directors, none of the directors is disqualified from being appointed as a director in terms of Section 164(2) of the Act.

The declarations received from the directors have been taken on record by the Board of Director in its board meeting held on June 05, 2020.

#### FORMAL LETTER OF APPOINTMENT TO INDEPENDENT DIRECTORS

Independent Directors namely Mr. Deepak Ghaisas and Mr. Saurabh Shah, were appointed for a period of 5 consecutive years with effect from January 28, 2015 to January 27, 2020. Accordingly, their first tenure expired in January 27, 2020. The Nomination and Remuneration Committee in its meeting held on January 23, 2020 re-evaluated their profile and recommended, to the Board, the re-appointment for the further period of five years. The same was approved by the Board in the meeting held on January 23, 2020.

The Company had issued a formal letter of appointment to Independent Directors as provided in the Companies Act, 2013 at the time of appointment.

The terms and conditions of appointment of Independent Directors are placed on the website of the company at <a href="https://www.citicorpfinance.co.in">www.citicorpfinance.co.in</a>.

#### ANNUAL DECLARATION FROM INDEPENDENT DIRECTORS

In term of Section 149 of the Companies Act, 2013 Mr. Deepak Ghaisas and Mr. Saurabh Shah are the Independent Directors of the Company as on date.

Further, the Company has received necessary declaration from Independent Directors under Section 149 (7) of the Companies Act, 2013, that they meet the criteria of Independence laid down in Section 149 (6) of the Companies Act, 2013. For declaration details, please refer **Annexure III.** 

# RECEIPT OF ANY COMMISSION BY MD / WTD FROM A COMPANY OR FOR RECEIPT OF COMMISSION / REMUNERATION FROM ITS HOLDING OR SUBSIDIARY

Nil

#### NOMINATION AND REMUNERATION POLICY

Citicorp Finance (India) Limited believes in the manner of its affairs in a fair and transparent view by adopting the ethical behavior standards, integrity, and professionalism and in compliance of laws towards the society and its stakeholders. In terms of Section 178 of the Companies Act, 2013, the Company has formulated and adopted the Nomination and Remuneration policy in 2016. This policy acts as a guideline for determining, inter-alia, qualifications, positive attributes and independence of a Director, matters relating to the remuneration, appointment and removal of the Directors and Key Managerial Personnel.

#### VIGILANCE MECHANISM

The company had adopted a Vigil Mechanism Policy in 2016, which was reviewed by the Board in 2020, with a view to provide a mechanism for directors and employees of the Company to report genuine concerns. The Policy also provide direct access to Audit Committee in exceptional cases. The provisions of this policy are in line with the provisions of the Section 177(9) and (10) of the Companies Act, 2013

The said policy is placed on the website of the company at www.citicorpfinance.co.in.



COMPANY'S POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION INCLUDING CRITERIA FOR DETERMINING QUALIFICATIONS, POSITIVE ATTRIBUTES, INDEPENDENCE OF A DIRECTOR AND OTHER MATTERS PROVIDED UNDER SECTION 178 (3)

Please refer Nomination and Remuneration Policy Section.

# PARTICULARS OF LOANS, GUARANTEE OR INVESTMENT

The Company, being NBFC, the provisions of the Section 186 of the Companies Act, 2013 relating to the loans, guarantee or investment is not applicable. However, one of the Citigroup entity (Citicorp Services India Private Limited has placed Inter- corporate deposits (ICDs) with CFIL.

#### CORPORATE GOVERNANCE

# Company's Philosophy

The company since its establishment has held a firm belief of carrying on the business with greater transparency and accountability, the mandate, composition and working procedures of committees so as to:

- a) Ensure transparent and fair relationship with the Stakeholders, Investors, Customers, Employees, Creditors, Government in all its dealings;
- b) Institute systems and processes to ensure the compliance with the statutes, laws and regulations as are applicable from time to time:
- c) To ensure the governing body/ Board of Directors ("Board") of company should be comprised of directors having a requisite qualifications, expertise, track records, match integrity criteria and are competent to discharge their responsibilities (individually and collectively);
- d) To have effective system of internal controls monitoring and vigilance mechanism

#### **BOARD DIVERSITY**

The Company recognizes and embraces the importance of a diverse Board in its success. We believe that a truly diverse Board will leverage differences in thought, perspective, knowledge, skill, regional and industry experience, cultural and geographical backgrounds, age, ethnicity, race and gender that will help the Company retain the competitive advantage.

# **BOARD OF DIRECTOR**

#### (i) Composition

As on March 31, 2020, the Board of the company consisted of six directors, of which one was executive director and 5 were non-executive directors including two independent directors.

Details of Directors as on March 31, 2020 are as below:

S. No.	Name	Designation
1	Ms. Nina Nagpal*	Managing Director
2	Mr. Rohit Ranjan	Director
3	Ms. Priti Goel	Director
4	Mr. Neeraj Kumar*	Director
5	Mr. Deepak Ghaisas**	Independent Director
6	Mr. Saurabh Shah**	Independent Director

<sup>\*</sup>Ms. Nina Nagpal was re-appointed as Managing Director w.e.f. June 01, 2019 and designation of Mr. Neeraj Kumar was changed from Additional Director to Director w.e.f September 27, 2019.



Further, Mr. Deepak Ghaisas and Mr. Saurabh Shah were re-appointed as Independent Directors of the Company for the further period of five years w.e.f January 28, 2020 to January 27, 2025.

No Director is inter-se related to any other Director on the Board nor is related to the other Key Managerial Personnel of the company.

### (ii) Board Meetings

During the year under review, the company had held 5 (Five) Board Meetings. The dates on which the Board Meetings were held as under:

May 30, 2019; July 23, 2019; August 26, 2019; November 07, 2019 and January 23, 2020.

Further, with the increase in COVID 19 cases in India, the Indian Government announced a complete nationwide lockdown for 21 days starting from 25 March 2020 which was further extended considering the situation. Further, Ministry of Corporate Affairs (MCA) also granted few relaxations of statutory compliances under the Companies Act, 2013 (CA 2013) to companies and the one is related to extension of interval between two Board Meetings. As per the CA 2013, a company is required to hold a minimum of 4 Board meetings every year with a maximum time gap of 120 days between two consecutive Board Meetings. The MCA has extended this time gap of 120 days by 60 days thereby increasing the interval limit between two consecutive Board Meetings to a maximum of 180 days. This one-time relaxation is available for the next two quarters i.e. up to 30th September 20.

The Company had planned a Board Meeting in Mar 2020 which could not be held due to lockdown and the difference between two Board Meeting gone beyond 120 days hence Company availed the abovementioned relaxation and held a Board Meeting on June 05, 2020. The company is in compliance of requirement of holding Board Meetings.

Attendance of each Director is as below:

Members	No. of Board Meeting		Whether attended
	Held	Attended	last AGM held on September 27, 2019
Ms. Nina Nagpal	5	5	Yes
Mr. Rohit Ranjan	5	3	-
Ms. Priti Goel	5	5	-
Mr. Neeraj Kumar	5	1	-
Mr. Deepak Ghaisas (ID)	5	5	-
Mr. Saurabh Shah (ID)	5	4	-

# **Meetings of Independent Directors**

The Company's Independent Directors met once during the financial year 2019-20. Such meetings were conducted to review the performance of non-independent directors, board as a whole and chairperson of the board meeting.

## (iii) Details of Equity Shares of the company held by the Directors as on March 31, 2020

			No of Equity		
S. No.	Name	Category	Shares	Remark	
1	Mr.	Director*	1	Citibank	Overseas
	Rohit			Investment	Corporation
	Ranjan			jointly with	Mr. Rohit
				Ranjan	



#### FAMILIARISATION PROGRAMME OF THE INDEPENDENT DIRECTORS

The tenure of Mr. Deepak Ghaisas and Mr. Saurabh Shah, Independent Directors, were expired on January 27, 2020. They were re-appointed as Independent Directors for a further period of five consecutive years from January 28, 2020 to January 27, 2025. The Independent Directors are familiarized with the Company, its operations, business, industry and environment in which it functions and the regulatory environment applicable to it along-with their roles, rights and responsibilities in the Company at the time of their appointment. The Company updates the Board Members on a continuing basis on any significant changes therein and provides them an insight to their expected roles and responsibilities so as to be in a position to take well-informed and timely decisions and contribute significantly to the Company.

Further, Independent Directors are provided with necessary documents, reports and internal policies to enable them to familiarize with the company's procedures and practices time to time.

During the year under review, Independent Directors also attended a training program organized by Citigroup in New York.

Further, periodic presentations are made at the Board and Committee meetings, on the business and performance updates of the company, business strategy and risks involved.

The details of the familiarization program of the Independent Directors are available on the website of the company at <a href="https://www.citicorpfinance.co.in">www.citicorpfinance.co.in</a>.

#### **COMMITTEE DETAILS**

The Board of the Company functions either as a full Board or through various committees constituted to oversee specific operational areas. The Board has constituted various committees, namely, Nomination and Remuneration Committee, Audit Committee, Debenture Issuance and Allotment Committee, Asset-Liability Committee (ALCO), Risk Management Committee, Corporate Social Responsibility Committee, Stakeholders relationship Committee and IT Strategy Committee. All decisions pertaining to the constitution of Committees, appointment of members and fixing of terms of service for Committee members are taken by the Board of Directors. Details on the role and composition of these Committees, including the number of meetings held during the financial year and the related attendance, are provided below:

### (i) Audit Committee

The Committee's composition meets with the requirements of section 177 of the Companies Act, 2013. The terms of reference of this Committee are very wide and are in line with the regulatory requirements mandated by the Act. The role of the Audit Committee is primarily related to oversight the company's financial reporting process, disclosure of financial information and appointment / re-appointment of the statutory auditors approve or any subsequent modification of transactions of the company with related parties.

It includes ensuring compliance to the internal control systems and review the financial statements which are presented to the Board for their consideration and to perform all the responsibilities/duties as mentioned in the Audit Committee Charter.

During the year under review, the Audit Committee met 2 (two) times. Meetings of Audit Committee were held on May 30, 2019 and November 07, 2019.

The composition of the Audit Committee as on March 31, 2020 is as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Mr. Deepak Ghaisas, Independent Director
- c) Mr. Saurabh Shah, Independent Director



The details of members attendance is as under:

Members	No. of Meeting		
	Held	Attended	
Ms. Nina Nagpal	2	2	
Mr. Deepak Ghaisas	2	2	
Mr. Saurabh Shah	2	2	

#### (ii) Nomination and Remuneration Committee

The constitution of the Nomination and Remuneration Committee is in compliance with the provisions of section 178(1) of the Act the primary role of the committee is to ensure that the persons to be appointed as directors or on senior management position of the company possess requisite qualifications, expertise, track record and integrity. The committee ascertains the "fit and proper" status of the existing as well as the proposed directors.

The committee will also recommend a policy relating to the remuneration of the directors, key managerial personnel and other employees.

Additionally, it ensures that self-declaration is obtained from every director (existing or proposed) in the prescribed format.

The composition of Nomination and Remuneration Committee as on March 31, 2020 are as under:

- a) Mr. Rohit Ranjan, Director
- b) Mr. Neeraj Kumar, Director
- c) Mr. Deepak Ghaisas, Independent Director
- d) Mr. Saurabh Shah, Independent Director

The Nomination and Remuneration Committee met 2 (two) times during the year, i.e. on May 30, 2019, and Jan 23, 2020. The detail of members' attendance is as under:

Members	No. of Meeting		
	Held	Attended	
Mr. Rohit Ranjan	2`	1	
Mr. Neeraj Kumar	2	0	
Mr. Deepak Ghaisas	2	2	
Mr. Saurabh Shah	2	2	

#### (iii) Debenture Issuance and Allotment Committee

The role of the committee is to allot the debentures and ensure that at the time of issuance of debentures, all requisite resolutions are passed and necessary documentation is maintained.

The composition of Debenture Issuance and Allotment Committee as on March 31, 2020 are as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Mr. Rohit Ranjan, Director
- c) Ms. Priti Goel, Director
- d) Mr. Neeraj Kumar, Director
- e) Ms. Manisha Inamdar, Chief Financial Officer
- f) Ms. Ranjini Sen, Treasurer

During the year under review, the members of committee met 2 (Two) times. The meeting were held on May 30, 2019 and November 07, 2019.



The details of members attendance is as under:

Members	No. of	Meeting
	Held	Attended
Ms. Nina Nagpal	2	2
Mr. Rohit Ranjan	2	1
Ms. Priti Goel	2	2
Mr. Neeraj Kumar	2	1
Ms. Manisha Inamdar	2	2
Mr. Vijay Sethi*	2	1
Mr. Manish Ratti*	2	2
Ms. Ranjini Sen*	2	0

<sup>\*</sup>Mr. Vijay Sethi ceased to be a member of the Committee and Ms. Ranjini Sen appointed as member of the Committee w.e.f. January 23, 2020 and Mr. Manish Ratti ceased to be member of the Committee w.e.f February 29, 2020.

# (iv) Asset Liability Committee (ALCO)

The committee reviews and monitors the risk associated with lending and borrowing, resultant gaps in the funding positions of the company manage interest rate risk and determine the pricing criteria of various assets and liabilities of the company and carries out functions and obligations prescribed by the Reserve Bank of India from time to time.

The composition of Asset Liability Management Committee as on March 31, 2020 is as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Mr. Rohit Ranjan, Director
- c) Ms. Priti Goel, Director
- d) Mr. Neeraj Kumar, Director
- e) Ms. Minal Gandhi, Corporate Banking
- f) Mr. Swanand Sapre, Citi Commercial Banking
- g) Mr. Sagar Sachdeva, Citi Private Banking
- h) Ms. Manisha Inamdar, Chief Financial Officer
- i) Mr. Sameer Upadhyay, Company Secretary
- j) Ms. Ranjini Sen, Treasurer\*
- k) Mr. Jeegar Shah, Finance Controller
- 1) Mr. Vaibhav Gupta, Chief Risk Officer
- m) Mr. Vinod Raghavan, Compliance Officer

#### Note:

During the year under review, the members of committee met 12 (Twelve) times. The meetings were held on. April 12, 2019; May 21, 2019; June 14, 2019; July 15, 2019; August 20, 2019; September 13, 2019; October 14, 2019; November 16, 2019; December 13, 2019; January 20, 2020; February 17, 2020 and March 24, 2020.

The details of members attendance is as under:

Members	No. of Meeting	
	Held	Attended
Ms. Nina Nagpal	12	12
Mr. Rohit Ranjan	12	0
Ms. Priti Goel	12	6 (1 over call)

<sup>\*</sup> Also looks after the investment and resource mobilization and planning function.



Mr. Neeraj Kumar	12	0
Ms. Minal Gandhi*	12	3
Mr. Swanand Sapre*	12	3
Mr. Sagar Sachdeva*	12	3
Ms. Manisha Inamdar	12	11
Mr. Sameer Upadhyay	12	6 (5 over call)
Mr. Jeegar Shah	12	10 (1 over call)
Ms. Ranjini Sen**	12	2
Mr. Vijay Sethi**	12	8
Mr. Manish Ratti**	12	7
Mr. Vinod Raghavan	12	10 (2 over call)
Mr. Vaibhav Gupta	12	11
Mr. Manzoor Ahmed*	12	0

<sup>\*</sup>Mr. Manzoor Ahmed ceased to be member of the Committee and Ms. Minal Gandhi, Swanand Sapre and Mr. Sagar Sachdeva appointed as member of the Committee w.e.f. November 07, 2019

## (v) Stakeholder Relationship Committee

The role of the committee is to handle all grievances related Security holders including the grievances related to issue, allotment, transfer of securities, non-receipt of declared dividend / interest, non-receipt of balance sheet / investors communications etc. as required by regulations and other applicable provisions/ regulatory laws, if any.

During the year under review, the committee has not received any complaints /grievance from stakeholders, hence no meeting held during the year.

The composition of Stakeholder Relationship Committee as on March 31, 2020 is as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Mr. Rohit Ranjan, Director
- c) Mr. Neeraj Kumar, Director

#### (vi) Corporate Social Responsibility Committee (CSR)

The Company has duly constituted a CSR Committee in accordance with section 135 of the Companies Act, 2013 to assist the Board and the Company in fulfilling the corporate social responsibility objectives of the Company.

The role of the committee is as follow:

- To recommend to the Board, CSR project/programs to be undertaken by the company
- To recommend to the Board, expenditure to be incurred for each CSR project/program
- To recommend to the Board, modifications/changes to the CSR Policy, as necessary
- To implement and monitor CSR activities and provide timely updates

The composition of Corporate Social Responsibility Committee (CSR) as on March 31, 2020 is as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Mr. Neeraj Kumar, Director
- c) Mr. Saurabh Shah, Independent Director

The CSR Committee met once during the year, i.e. on June 24, 2019.

<sup>\*\*</sup> Mr. Vijay Sethi ceased to be member of the Committee and Ms. Ranjini Sen appointed as member of the Committee w.e.f January 23, 2020.

<sup>\*\*\*</sup>Mr. Manish Ratti ceased to be member of the Committee w.e.f February 29, 2020.



The details of members attendance is as under:

Members	No. of Meeting		
Wembers	Held	Attended	
Ms. Nina Nagpal	1	1	
Mr. Rohit Ranjan	1	0	
Mr. Saurabh Shah*	1	0	
Mr. Deepak Ghaisas*	1	1	

<sup>\*</sup> Mr. Deepak Ghaisas ceased to be a member of the Committee and Mr. Saurabh Shah appointed as member of the committee w.e.f January 23, 2019.

## (vii) Risk Management Committee (RMC)

Pursuant to the NBFC Regulations, the Company has constituted a Risk Management Committee consisting of composition as specified therein.

The role of the Committee is to identify, evaluate and discuss any risks that the company may face. The Committee will also address remediation, either directly or through an appropriate forum and/or responsible individuals and teams within the Company. In addition to the range of agenda currently included for review and remediation, the Committee will also include a review of the ageing exceptions to bank account reconciliations and related items. The composition of Risk Management Committee as on March 31, 2020 is as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Ms. Priti Goel. Director
- c) Mr. Neeraj Kumar, Managing Director
- d) Mr. Vaibhav Gupta, Chief Risk Officer
- e) Ms. Manisha Inamdar, Chief Financial Officer
- f) Mr. Jeegar Shah, Finance Controller
- g) Mr. Vinod Raghavan, Compliance Officer
- h) Mr. Sagar Sachdeva, Margin & Securities Backed Finance Business Sponsor
- i) Ms. Minal Gandhi, Corporate lending Lead
- j) Mr. Swanand Sapre, Commercial Lending Lead
- k) Mr. Ankit Arya, PL securitization Manager
- 1) Mr. Smit Parikh, AAFA lead
- m) Mr. Anurag Jain, CFIL Principal Nodal Officer
- n) Mr. Deepak Singh, Legal
- o) Mr. Manzoor Ahmad, O&T Head
- p) Mr. Samir Gala, Internal Auditor\*
- q) Mr. Saikat Sarkar\*
- r) Mr. Manish Kumar\*
- s) Mr. Siddharth Mehta\*
- t) Mr. Ashish Nigam\*
- u) Representative of Risk Management team

#### \* Permanent Invitees

During the year under review, the committee met 4 (Four) times. The meetings were held on April 24, 2019; July 26, 2019; November 04, 2019 and February 06, 2020.



Manakana	No. of Meeting			
Members	Held	Attended		
Ms. Nina Nagpal	4	4		
Mr. Rohit Ranjan	4	0		
Ms. Priti Goel	4	3		
Mr. Neeraj Kumar	4	2		
Ms. Manisha Inamdar	4	4		
Mr. Jeegar Shah	4	3		
Mr. Vinod Raghavan	4	4		
Mr. Vaibhav Gupta	4	4		
Mr. Manish Joginder Ratti***	4	4		
Mr. Sagar Sachdeva**	4	1 (other attended as invitee)		
Ms. Minal Gandhi**	4	1 (other attended as invitee)		
Mr. Swanand Sapre**	4	1 (other attended as invitee)		
Mr. Ankit Arya**	4	1		
Mr. Smit Parikh**	4	2		
Mr. Anurag Jain**	4	0		
Mr. Deepak Singh**	4	1 (2 times attended as invitee)		
Mr. Manzoor Ahmed*	4	1		
Mr. Samir Gala	4	1 (3 times attended as invitee)		
Mr. Saikat Sarkar	4	0		
Mr. Manish Kumar	4	0		
Mr. Siddharth Mehta	4	0		
Mr. Ashish Nigam	4			

Please note that the meeting was attended by the invitees as well.

# (viii) IT Strategy Committee

Pursuant to the RBI Regulations, the Company has constituted IT Strategy Committee w.e.f. June 29, 2018 consisting of following members.

The composition of IT Strategy Committee as on March 31, 2020 is as under:

- a) Mr. Deepak Ghaisas, Independent Director
- b) Ms. Nina Nagpal, Managing Director
- c) Mr. Rajiv Soni, Chief Information Officer
- d) Mr. Niraj Parekh, Chief Financial Officer, Citi India\*
- e) Mr. Girish Dixit, Business Information Security, Citi India\*
- f) Mr. Shrinath Bolloju Head O&T, Citi India\*

<sup>\*</sup>Mr. Manzoor Ahmed ceased to be a member of the Committee w.e.f November 07, 2019 and further appointed as member of the Committee w.e.f January 23, 2020.

<sup>\*\*</sup> Mr. Sagar Sachdeva, Ms. Minal Gandhi, Mr. Swanand Sapre, Mr. Ankit Arya, Mr. Smit Parikh, Mr. Anurag Jain, Mr. Deepak Singh and Mr. Samir Gala appointed as members of the Committee w.e.f January 23, 2020.

<sup>\*\*\*</sup> Mr. Manish Ratti ceased to be member of the Committee w.e.f. February 29, 2020.



- g) Mr. Vinod Patil, Chief Compliance Officer, Citi India\*
- h) Ms. Padmaja Chakravarty, General Counsel, Citi India\*
- i) Mr. Manish Kumar, Chief Risk Officer, Citi India\*

During the year under review, the committee met 2 (two) times on May 30, 2019 and December 19, 2019 as the Committee was formed on June 2018.

Members	No. of Meeting			
Wiembers	Held	Attended		
Mr. Deepak Ghaisas	2	2		
Ms. Nina Nagpal	2	2		
Mr. Rajiv Soni	2	2		
Mr. Niraj Parekh	2	0		
Mr. Girish Dixit	2	2		
Mr. Shrinath Bolloju	2	0		
Mr. Vinod Patil	2	0		
Ms. Padmaja Chakravarty	2	0		
Mr. Manish Kumar	2	2		
Mr. N K Subbu	2	0		

Please note that the meeting was attended by the invitees as well.

#### **GENERAL BODY MEETINGS**

#### (i) Annual General Meeting

During the year under review, 1 (One) Annual General Meeting was held on September 27, 2019.

#### (ii) Extraordinary General Meeting

There was no Extraordinary General Meetings held during the year under review.

#### MEETING OF INDEPENDENT DIRECTORS

Section 149(8) of the Companies Act, 2013 read with Schedule IV require the Independent Directors of the company to hold at least one meeting in a year, without the attendance of non-independent directors and members of management to:

- (a) review the performance of non-independent directors and the Board as a whole;
- (b) review the performance of the Chairperson of the company, taking into account the views of executive directors and non- executive directors;

During the year under review, Independent Directors met on November 07, 2019:

- a) noted the report on performance evaluation from the Chairman of the Board;
- b) reviewed the performance of non-independent directors and the Board as a whole;
- c) reviewed the performance of the Chairperson of the Company, taking into account the views of executive director and non-executive directors;
- d) assessed the quantity, quality and timely flow of information between the Management and the Board and found it to be in line with the expectations.

#### PERFORMANCE EVALUATION

Pursuant Section 178 (2) of the Companies Act, 2013 and Securities and Exchange Board of India the Nomination and Remuneration Committee and Board has devised a criteria for evaluation of the performance of the Director including the Independent Director/Chairperson/Board as a Whole. The said criteria provides certain parameters like attendance, acquaintance with business, communication

<sup>\*</sup> Permanent Invitee



inter se between Board Members, effective participation, domain knowledge etc. The performance evaluation was carried out by seeking inputs from all the Directors.

After evaluation it has been concluded that the Board of Directors / Chairperson / Committees / Board as a whole are constituted with knowledgeable and committed professionals of utmost integrity. The Board of Directors / Chairperson / Committees / Board as a whole are capable and committed to address the conflict of interest and impress upon the functionaries of the company to focus on transparency, accountability, probity, integrity, equity and responsibility.

Further, the feedback of the Independent Directors was taken into consideration by the Board in carrying out the performance evaluation.

# PREVENTION, PROHIBITION AND REDRESSAL OF SEXUAL HARASSMENT OF WOMEN AT WORKPLACE

The Company is committed to create a healthy working environment in which all the employees can work together free from any workplace harassment. The Company believes that all employees and other persons dealing with the Company have a right to be treated with dignity. Hence the company is aligned to and follows Citigroup Policy on Prevention, Prohibition and Redressal of Sexual Harassment at the work place which is in accordance with local laws. The Policy defines the scope of Sexual Harassment and articulates the approach to raising issues and the redressal of the same.

Under the said policy (also covering the requirement of the POSH Act), the company has an Internal Complaint Committee (ICC).

Details of sexual harassment complaints/cases during the period under review:

No. of complaints/cases received: Nil No. of complaints/cases disposed of: Nil

#### **FRAUD**

Further, there has been 17 incidents of customer related fraud which has been identified/reported during the year under review (FY 2019-20), amounting to Rs. 308.78 Lakhs, as compared to last year (FY 2018-19) where nil fraud was detected.

All the fraud identified during the year was reported to regulator on time.

#### CORPORATE SOCIAL RESPONSIBILTY (CSR) POLICY

Pursuant to the provisions of Section 135 and Schedule VII of the Companies Act, 2013, the company has constituted a CSR Committee who is responsible to oversee the CSR projects/programs to be undertaken by the company, the expenditure to be incurred for each CSR project/program, to implement and monitor CSR activities, provide timely updates and to do all the acts and things as mentioned in the CSR Policy of the company.

A detailed CSR policy has also been framed by the Company with the approval of the CSR Committee and the Board of Directors. The policy, inter alia, covers the following:

- a) Scope;
- b) Members of the Committee;
- c) CSR Programmatic Areas;
- d) Monitoring and Reporting;

CSR policy also gives an overview of the projects or programs which are proposed to be undertaken by the Company in the coming years.

The CSR Policy has been uploaded on the website of the company at www.citicorpfinance.co.in.



Please refer committee section for composition of CSR Committee. The mandatory disclosures on CSR are enclosed herewith as **Annexure IV**.

#### LISTING

The company has issued Non-Convertible Debentures (NCDs) which are listed on The National Stock Exchange of India Limited (NSE). During the year under review, there is no default in repayment of debenture holders.

The company has paid the Annual Listing Fees for the year 2019-20 to NSE where the company's debentures are listed.

#### INVESTOR EDUCATION AND PROTECTION FUND

During the year under review, no amount due which is require to transfer in Investor Education and Protection Fund.

#### REDEMPTION OF DEBENTURES

During the year under review, Debentures amounting to Rs. 4,614.95 crores have been redeemed/paid (Previous Year Rs. 4907.06 crores).

#### **DEBENTURE TRUSTEE**

The IDBI Trusteeship Services Limited continues to be a Debenture Trustee of the company for the year under review. The Contact details are as below:

#### **IDBI Trusteeship Services Limited**

Asian Building, Ground Floor 17, R. Kamani Marg, Ballard Estate

Mumbai - 400 001

Contact No: 022 4080 7080

#### **CREDIT RATING**

The company has obtained/ revalidated external ratings from reputed agencies (ICRA) and CRISIL. The company's financial discipline, highest safety and prudence are reflected in the strong credit ratings ascribed by rating agencies as given below:

**ICRA Rating** 

(i) Name of the Rating Agency	ICRA
(ii) Rating of products	
(a) Market Linked Debentures	PP MLD [ICRA] AAA with stable outlook
(b) Non- Convertible Debentures	[ICRA] AAA with stable outlook
(c) Commercial Papers	[ICRA] A1+
(d) Inter Corporate Deposits	ICRA] A1+
(e ) Bank Facilities	[ICRA] AAA with stable outlook

#### **CRISIL Rating**

(i) Name of the Rating Agency	CRISIL
(ii) Rating of products	
(a) Non-Convertible Debentures	CRISIL AAA/Stable
(b) Commercial Papers	[CRISIL] A1+
(c) Short Term Debt	[CRISIL] A1+
(d) Short Term Deposit	[CRISIL] A1+
(e) Bank Facilities	Long Term: AAA with stable outlook
	Short Term: [CRISIL] A1+



#### PARTICULARS OF EMPLOYEES AND RELATED DISCLOSURES

The details of employees as required by the provisions of Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is enclosed herewith as **Annexure V.** In terms of first proviso to Section 136 of the Act, the Report and Accounts are being sent to the members and others entitled thereto, excluding the information on employees' particulars as required pursuant to Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014. The said information is available for inspection by the members at the registered office of the company during business hours on working days of the company up to the date of the ensuing annual general meeting. If any member is interested in obtaining a copy thereof, such member may write to the Company Secretary in this regard.

#### DISCLOSURES PERTAINING TO CONSOLIDATED FINANCIAL STATEMENTS

In accordance with the Companies Act, 2013 (the "Act") and Accounting Standard (AS-21) on Consolidated Financial Statements read with AS-23 on Accounting for Investments in Associates, the audited consolidated financial statement is provided in the Annual Report. A statement containing the salient features of the financial statements of the associate company are enclosed herewith form AOC-1 as **Annexure-VI**.

#### APPOINTMENT OF RELATIVES OF DIRECTORS TO AN OFFICE OR PLACE OF PROFIT

None of the relatives of any directors has been appointed to an office or place of profit of the company as per available records.

#### RATIO OF REMUNERATION TO EACH DIRECTOR

The ratio of the remuneration of each Director to the median employee's remuneration and other details in terms of Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and as amended from time to time, are forming part of this report as per enclosed herewith as **Annexure – VII.** 

#### TRAINING AND DEVELOPMENT

The company provides various training and skill development related opportunities to its employees to continuously upgrade their knowledge, skills & professional competence, besides ensuring compliance of various local laws and regulations. During the year under review, below mentioned training were imparted covering Man hours and Man days respectively.

Competency	Sum of Activity Man Hours	Sum of Activity Man Days
Functional	982	123
Functional Skills	958	120
Leadership	44	5
Mandatory	2715	339
New Hire	522	65
Professional Development	305	38
Grand Total	5524	690

#### SECRETARIAL STANDARD

The Company complies with all applicable mandatory secretarial standard issued by the Institute of Company Secretary of India.



#### DIRECTORS'S RESPONSIBILITY STATEMENT

Further, pursuant to Section 134 (5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge and ability, hereby confirm that:

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed and there is no material departure;
- (b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;
- (c) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) they have prepared the annual accounts on a going concern basis; and
- (e) they have laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively;
- (f) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### **ACKNOWLEDGEMENT**

The Directors would like to place on record their gratitude for the valuable guidance and support received from Reserve Bank of India, Securities and Exchange Board of India, Registrar of Companies and other regulatory bodies.

The Director thanks the customers, bankers, lenders, vendors and all other business associates for the continuous support given by them to the Company.

The Directors also regret the loss of life due to COVID-19 pandemic and are deeply grateful and have immense respect for every person who risked their life and safety to fight this pandemic.

The Directors place on record their appreciation of the commitment, commendable efforts, team work and professionalism of all the employees of the Company.

For Citicorp Finance (India) Limited

Sd/-

Date: June 29, 2020

Nina Nagpal

Place: Mumbai

Managing Director

DIN- 00138918

Rohit Ranjan

Director

DIN - 00003480



### **ANNEXURE INDEX**

Annexure	Content
i	Related Party Transaction
ii	Secretarial Audit Report
iii	Annual declaration from Independent Directors
iv	Annual Report on Corporate Social Responsibility
v	Disclosure related to employees
vi	AOC – 1
vii	Ratio of remuneration to each Director



#### Annexure - I

Details of Related Party Transactions with Key Managerial Personnel (KMP) / Directors and relatives of KMP / Directors

**Key management personnel (KMP)** 

#### Details of KMP as on March 31, 2020

- a) Nina Nagpal (Identified as related party w.e.f. June 01, 2018)
- b) Sameer Upadhyay (Identified as related party w.e.f. November 07, 2015)
- c) Manisha Inamdar (Identified as related party w.e.f. August 23, 2018)

#### **Relatives of Directors and KMP**

**Nina Nagpal-** Dharmakirti Joshi, Ishwar Chandra Nagpal, Savitri Nagpal, Ira Joshi, Rajiv Nagpal, Dr. Rita Nagpal, Dr. Nita N Kumar

**Rohit Ranjan-** Anuradha Negi Ranjan, Pramode Ranjan, Rama Ranjan, Mrinalini Ranjan, Annika Ranjan, Ritu Raju, Ritika Sinha

Priti Goel- Jai Bhagwan Goel, Nidhi Goel, Niti Goel, Naval Goel

**Neeraj Kumar** - Sushma Kumar, Harish Chander Arora, Raj Arora, Aastha Arora, Asmi Arora, Seema Kumar, Ritu Kumar and Sanjay Arora

Saurabh Shah- Bijal Shah, Surendra J Shah, Sulasa S Shah, Amay Shah, Samir S Shah, Sujal S Shah

Deepak Ghaisas- Sadhana Ghaisas, Omkar Ghaisas, Harish Ghaisas, Vandana Gadre

**Sameer Upadhyay-** Jalpa S. Upadhyay, Lt. Vishnuprasad B. Upadhyay, Hansaben V. Upadhyay, Master Dharmic S. Upadhyay, Dipesh V. Upadhyay, Komal K. Bhatt

Manisha Inamdar- Aniket Inamdar, Ramesh Bhagwat, Jyotsna Bhagwat, Arnav Inamdar and Abhijit Bhagwat

\*Ms. Nina Nagpal appointed as Managing Director of the Company w.e.f June 01, 2018 for the period of one year. Her term as Managing Director of the Company was renewed effective June 01, 2019 for a further period of two years (i.e. from June 01, 2019 to May 31, 2021).

Please note that during the year under review no transaction was held with any director or to any other person or entity in whom the director is interested.

#### FORM NO. AOC -2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arm's length transaction under third proviso thereto.

1. Details of contracts or arrangements or transactions not at Arm's length basis.



SL. No.	Particulars	Details
a)	Name (s) of the related party & nature of relationship	NA
b)	Nature of contracts/arrangements/transaction	NA
c)	Duration of the contracts/arrangements/transaction	NA
d)	Salient terms of the contracts or arrangements or transaction including the value, if any	All Transaction are at Arm's Length basis
e)	Justification for entering into such contracts or arrangements or transactions'	NA
f)	Date of approval by the Board	NA
g)	Amount paid as advances, if any	NA
h)	Date on which the special resolution was passed in General meeting as required under first proviso to section 188	NA

### 2. Details of contracts or arrangements or transactions at Arm's length basis.

SL.	Particulars		Details	Nature	of
No.				Relationship	
a)	Name (s) of	the	Associates Financial Services (Mauritius)		
	related party	&	LLC	Holding	
	nature	of	Citibank Overseas Investment Corporation	Holding	
	relationship		Citibank NA-India branch.	Holding	
			Citibank NA -Singapore branch	Holding	
			Citibank NA, Manila Branch	Holding	
			Citibank NA, United Kingdom Branch	Holding	
			Citibank NA, Hong Kong Branch	Holding	
			Citibank NA, US	Holding	
			Citicorp Investment Bank (Singapore) Ltd	Fellow Subsidiary	
			Citigroup Global Markets India Pvt. Ltd	Fellow Subsidiary	
			Citicorp Services India Pvt. Ltd	Fellow Subsidiary	
			CGM Deutschland AG	Fellow Subsidiary	
			Citibank China Ltd Co	Fellow Subsidiary	
			Citibank Japan Ltd	Fellow Subsidiary	
			CGM Singapore PTE Limited	Fellow Subsidiary	
			Citigroup Global Markets Hong Kong Ltd	Fellow Subsidiary	
			Citi Korea INC	Fellow Subsidiary	
			Citibank Europe PLC Hungary	Fellow Subsidiary	
			Citibank Europe PLC France	Fellow Subsidiary	
			Citibank Europe PLC Sweden	Fellow Subsidiary	
			Citibank Europe PLC Poland	Fellow Subsidiary	
			Citibank Europe PLC Belgium	Fellow Subsidiary	
			Citibank Europe PLC Germany	Fellow Subsidiary	
			Citigroup Global Markets Limited	Fellow Subsidiary	
			Citigroup Global Markets Asia Limited	Fellow Subsidiary	
			India Infradebt Limited	Associate	



b)	Nature of	No new type of transactions during the	
,	contracts/arrangem	current year	
	ents/transaction		
		Related Party Transaction	
		Actated Farty Transaction	
		1. Citibank NA India :	
		Sourcing and collection fees received	
		Bank charges paid	
		Transfer pricing fees paid	
		Secondment fees and cost of time spent by	
		N.A. executives for providing management	
		paid	
		Loan sourcing fees paid	
		Fees paid for technology services	
		Secondment fees received for Asset backe business	
		Sale of Asset backed Finance portfolio	
		Purchase of Personal Loan portfolio	
		Purchase of Trade Finance Loan portfolio	
		Rent paid for various premises across India	
		Rentals received on assets given on lease	
		Fees paid for collection services	
		Fixed deposits placed	
		Fixed deposits matured	
		Interest received on Fixed deposits placed	
		Distribution fees paid for placement of deber	
		inter corporate borrowings	
		Loan taken	
		Loan repaid	
		Interest paid on loans taken	
		2 Citibanta NA LIS	
		2. Citibank NA, US	
		Technology infrastructure charges paid	
		Transfer pricing fees	
		2 Clabert NA Class	
		3. Citibank NA-Singapore branch	
		Tachnology infrastructure sharess maid	
		Technology infrastructure charges paid	
		Fees paid for HR Related Services	
		4.Citigroup Global Markets India Pvt	
		Ltd	
		Transfer pricing fees	
		Transici pricing ices	



Rentals received on assets given on lease

#### 5. Citicorp Services India Pvt. Ltd.

Fees paid towards payroll processing and related services

Rent paid for various premises

Fees paid for technology support services
Fees paid for operations
Fees paid for compliance services
Fees paid for vendor processing services
Inter Corporate Borrowings taken
Inter Corporate Borrowings repaid
Interest Expense on ICD Borrowing

#### 6. Citibank NA, Manila Branch

Fees paid for technology support services Fees paid for HR Related Services Fees paid for vendor payment processing Training expenses

# 7.Citibank NA, United Kingdom Branch

Transfer pricing fees

## 8.Citigroup Global Markets Hong Kong Ltd

Transfer pricing fees

### 9. CGM Singapore PTE Limited

Transfer pricing fees

#### 10. Citibank China Ltd Co

Transfer pricing fees

### 11. Citibank NA, Hong Kong Branch

Transfer pricing fees

# 12.Citicorp Investment Bank (Singapore) Ltd

Transfer pricing fees

#### 13.CGM Deutschland AG

Transfer pricing fees

#### 14.Citibank Japan Ltd

Transfer pricing fees

#### 15.Citi Korea INC

Transfer pricing fees



	Т		
		16. Citi Europe PLC France	
		Transfer pricing fees	
		17.Citi Europe PLC Sweden	
		Transfer pricing fees	
		Transfer pricing fees	
		18.Citi Europe PLC Belgium	
		Transfer pricing fees	
		19.Citi Europe PLC Germany	
		Transfer pricing fees	
		20 Citizua en Clabal Madrata Limitad	
		<b>20.Citigroup Global Markets Limited</b> Transfer pricing fees	
		Transfer pricing fees	
		21. Citigroup Global Markets Asia	
		Limited	
		Transfer pricing fees	
		22. India Infradebt Limited	
		Dividend received	
		23. Associates Financial Services	
		(Mauritius) LLC	
		Dividend paid	
		Dividend paid	
		24. Citibank Overseas Investment	
		Corporation	
		Dividend paid	
c)	Duration of the	FY 2019-20	
	contracts/arrangem		
	ents/transaction		
d)	Salient terms of the	All terms and conditions are as per transfer	
	contracts or	pricing regulations	
	arrangements or		
	transaction		
	including the value,		
	if any		
e)	Date of approval by	29/06/2020	
	the Board		
f)	Amount paid as	-	
',	advances, if any		
	auvances, ii any		

For Citicorp Finance (India) Limited

Sd/Date: June 29, 2020
Place: Mumbai

Managing Director
DIN- 00138918

Sd/-Rohit Ranjan Director DIN-00003480



#### Annexure II

# Zainab H Poonawala & Associates Practising Company Secretary

#### Form No. MR-3

#### SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31st MARCH, 2020

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members.

#### Citicorp Finance (India) Limited

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Citicorp Finance (India) Limited (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Due to COVID-19 Pandemic and lockdown situation, we did not have access to the physical copies of books, papers, minute books, forms and returns filed and other records maintained by the Company.

Hence our Audit is based on the scanned copy of the documents including minute books and statutory registers, the information provided by the Company, its officers, agents and authorised representatives during the conduct of secretarial audit, the explanations and clarifications given to us and the representations made by the Management and considering the relaxations granted by the Ministry of Corporate Affairs and Securities and Exchange Board of India warranted due to the spread of the COVID-19 pandemic, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on **31st March 2020** complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have online examined books, papers, minute books, forms and returns filed and other records maintained by **Citicorp Finance (India) Limited** ("the Company") for the financial year ended on 31st March, 2020 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder (not applicable to the Company during the audit period);
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder (not applicable to the company during the audit period);



# A/33 Assumption View, Opp. St Joseph H School, Kandivali Village, Kandivali (West), Mumbai-400067.

Tel: 022 28083340 Mob: 9833924145 email: zainabhp@gmail.com

- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 (not applicable to the company during the audit period);
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 (not applicable to the company during the audit period);
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (not applicable to the company during the audit period);
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 (not applicable to the company during the audit period);
  - (e) The Securities and Exchange Board of India (Listing Obligation and Disclosures Requirement) Regulations, 2015;
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client (not applicable to the company during the audit period);
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (not applicable to the company during the audit period); and
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (not applicable to the company during the audit period)
- (vi) IRDA Regulations applicable to Corporate Agents. (not applicable to the company during the audit period)
- (vii) RBI Act, 1934 read with all notifications and circulars issued by the Reserve Bank of India for Non-Banking Finance Companies

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India
- (ii) The Listing Agreements entered into by the Company with National Stock Exchange(s), for listing of Non Convertible Debentures;

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.



However,

The Company had entered into Third Supplement Deed on November 11, 2017 (Third Supplement Deed to The Debenture Trust Deed Cum Deed of Mortgage dated March 17, 2015) with IDBI Trusteeship Services Limited, the same is inadvertently not registered within the time limit with MCA.

As informed by the Management and examination of records, the Company is not able to file the Deed due to some technical error at MCA site and therefore the Company have been coordinating through mails, letters and other correspondence with ROC, RD and its officers to resolve the issue and do the filling since a year and the issues still persist. The matter has been escalated to the Secretary and Joint Secretary of MCA. The Company have approached the regulators and have been pursuing the matter with relevant department but the issue remains unresolved.

We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through unanimously.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines (as mentioned above and listed in **Annexure I**).

We further report that during the audit period the company has:

 Issued Non- Convertible Debentures under Private Placement in Series and complied with the applicable provisions of the Companies Act, 2013, Rule 14 of Chapter III, Chapter V and Chapter VI of SEBI (Listing Obligation and Disclosures Requirement) 2015, its amendments and Notifications issued by RBI.

Place: Mumbai Sd/-

Date: 29/06/2020 Zainab H Poonawala FCS No.:7916 C P No.: 8874

UDIN:F007916B00041011



#### Annexure I: Laws And Act applicable to the Company

- 1. Employees' Provident Fund Act, 1952 and Rules
- 2. Professional Tax Act, 1975 and Rules
- 3. Payment of Gratuity Act, 1972
- 4. Employment Exchanges (Compulsory Notification of vacancies ) Act, 1959
- 5. Equal Remuneration Act, 1976
- 6. Minimum Wages Act, 1948
- 7. Payment of Bonus Act, 1965
- 8. Shop and Establishment Act, 1948
- 9. Maternity Benefit Act, 1961
- 10. Sexual Harassment of women at workplace (Prevention, Prohibition and Redressal) Act, 2013
- 11. Income Tax Act, 1961
- 12. Finance Act, 1994



#### Annexure III

### **Declaration under Section 149(6) of the Companies Act, 2013**

To
The Board of Directors
Citicorp Finance (India) Limited
8th Floor, First International Financial Centre,
C-54 & C-55 G Block, Bandra Kurla Complex
Bandra (E), Mumbai-400098
Maharashtra, India

Dear Sir(s)

I <u>Deepak Keshav Ghaisas</u>, holding DIN <u>00001811</u> being an Independent Director of Citicorp Finance (India) Limited ("*CFIL*"), hereby confirm that:-

- a. I meet the criteria of independence as provided under Section 149(6) of the Companies Act, 2013;
- b. I do not hold designation of managing director or a whole time director or a nominee director in CFIL or its holding, subsidiary or associate company;
- c. I possess relevant expertise and experience as required for the designation;
- d. I possess appropriate skills, experience and knowledge in one or more fields of finance, law, management, administration, research and corporate governance related to the Company's business;
- e. I am not the nominee of any financial institution or of the government or any of any other person, to represent their interest on the Board;
- f. I am or was not promoter of the company or its holding, subsidiary or associate and also not related to the promoters or directors in the company, its holding, subsidiary or associate company;
- g. I do not have or have had any pecuniary relationship with the company, its holding, subsidiary or associate company, or their promoters, or directors, during the two immediately preceding financial years or during the current financial year;
- h. None of my relative has or had pecuniary relationship or transaction with the company, its holding, subsidiary or associate company, or their promoters, or directors, amounting to 2% or more of its gross turnover or total income or fifty lakh rupees or such higher amount

as may be prescribed, whichever is lower, during the two immediately preceding financial

years or during the current financial year;

i. Neither I nor any of my relative holds or has held the position of key managerial personnel

or is or has been employee of the company or its holding, subsidiary or associate company

in any of the three financial years immediately preceding the current financial year;

j. Neither I or any of my relative is or has been an employee or proprietor or a partner, in any

of the three financial years immediately preceding the current financial year:

1. In a firm of auditors or company secretaries in practice or cost auditors of the company

or its holding, subsidiary or associate company;

2. In a legal or a consulting firm that has or had any transaction with the company, its

holding, subsidiary or associate company amounting to ten per cent. or more of the

gross turnover of such firm;

k. I or any of my relative do not hold together with my relatives 2% or more of the total voting

power of the company;

1. I or any of my relative is not a material supplier, service provider or customer or a lessor

or lessee of the company;

m. Neither I or nor any of my relatives is a Chief Executive or director, by whatever name

called, of any nonprofit organization that receives twenty-five percent or more of its

receipts from the company, any of its promoters, directors or its holding, subsidiary or

associate company or that hold two percent or more of the total voting power of the

company;

n. I am not disqualified to act as an Independent Director under any provision of Companies

Act, 2013 and rules made there under, or any other law for the time being in force in India.

Place: Mumbai

Dated: June 04, 2020

Sd/-

Deepak Ghaisas

DIN - 00001811



### **Declaration under Section 149(6) of the Companies Act, 2013**

To
The Board of Directors
Citicorp Finance (India) Limited
8th Floor, First International Financial Centre,
C-54 & C-55 G Block, Bandra Kurla Complex
Bandra (E), Mumbai-400098
Maharashtra, India

Dear Sir(s)

- I, <u>Saurabh Surendra Shah</u>, holding **DIN** <u>02094645</u> being an Independent Director of Citicorp Finance (India) Limited ("*CFIL*"), hereby confirm that:-
- o. I meet the criteria of independence as provided under Section 149(6) of the Companies Act, 2013;
- p. I do not hold designation of managing director or a whole time director or a nominee director in CFIL or its holding, subsidiary or associate company;
- q. I possess relevant expertise and experience as required for the designation;
- I possess appropriate skills, experience and knowledge in one or more fields of finance, law, management, administration, research and corporate governance related to the Company's business;
- s. I am not the nominee of any financial institution or of the government or any of any other person, to represent their interest on the Board;
- I am or was not promoter of the company or its holding, subsidiary or associate and also not related to the promoters or directors in the company, its holding, subsidiary or associate company;
- u. I do not have or have had any pecuniary relationship with the company, its holding, subsidiary or associate company, or their promoters, or directors, during the two immediately preceding financial years or during the current financial year;
- v. None of my relative has or had pecuniary relationship or transaction with the company, its holding, subsidiary or associate company, or their promoters, or directors, amounting to 2% or more of its gross turnover or total income or fifty lakh rupees or such higher amount as may be prescribed, whichever is lower, during the two immediately preceding financial years or during the current financial year;

w. Neither I nor any of my relative holds or has held the position of a key managerial personnel

or is or has been employee of the company or its holding, subsidiary or associate company

in any of the three financial years immediately preceding the current financial year;

x. Neither I or any of my relative is or has been an employee or proprietor or a partner, in any

of the three financial years immediately preceding the current financial year:

3. In a firm of auditors or company secretaries in practice or cost auditors of the company

or its holding, subsidiary or associate company;

4. In a legal or a consulting firm that has or had any transaction with the company, its

holding, subsidiary or associate company amounting to ten per cent. or more of the

gross turnover of such firm;

y. I or any of my relative do not hold together with my relatives 2% or more of the total voting

power of the company;

z. I or any of my relative is not a material supplier, service provider or customer or a lessor

or lessee of the company;

aa. Neither I or nor any of my relatives is a Chief Executive or director, by whatever name

called, of any nonprofit organization that receives twenty-five percent or more of its

receipts from the company, any of its promoters, directors or its holding, subsidiary or

associate company or that hold two percent or more of the total voting power of the

company;

bb. I am not disqualified to act as an Independent Director under any provision of Companies

Act, 2013 and rules made there under, or any other law for the time being in force in India.

Place: Mumbai

Dated: June 05, 2020

Sd/-

Saurabh Shah

DIN -02094645



#### **Annexure IV**

# FORMAT FOR THE ANNUAL REPORT ON CSR ACTIVITIES TO BE INCLUDED IN THE BOARD'S REPORT

(1) A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or Programs.

Pursuant to the provisions of section 135 and schedule VII of the Companies Act, 2013, the company has constituted a CSR Committee of the Board of Directors who is responsible oversee the CSR projects/programs to be undertaken by the company, the expenditure to be incurred for each CSR project/program and to implement and monitor CSR activities and provide timely updates. The CSR Policy has been uploaded on the website of the company at <a href="https://www.citicorpfinance.co.in">www.citicorpfinance.co.in</a>.

The company is committed to enabling socio-economic progress in the communities where we live and work and has developed its Corporate Social Responsibility program to comply with the requirements of Section 135 of the Act and the Companies Rules, 2014, and has aligned its projects and programs across some of the areas indicated in Schedule VII of the Act and the Rules for the year, April 2019-March 2020.

The priority areas are as follows:

- 1. Eradicating hunger and poverty and malnutrition, preventive healthcare and Sanitation
- 2. Promotion of Education
- 3. Gender equality and women empowerment
- 4. Ensuring environmental sustainability including renewable energy projects
- 5. Contribution to the Prime Minister's Relief Fund and other similar welfare schemes
- 6. Protection of national heritage, armed forces benefit, rural sports, rural development and contributions to technology incubators and academic institutions
- 7. Livelihood enhancement projects
- 8. Educating the masses and promoting road safety awareness in all facets of road usage
- 9. Research and studies in areas specified under CSR
- 10. Supplementing government schemes like mid-day meals through additional nutrition
- 11. Provisions of aid and appliances to differently abled
- (2) The Composition of the CSR Committee.

The Composition of Corporate Social Responsibility Committee (CSR) as on March 31, 2020 is as under:

- a) Ms. Nina Nagpal, Managing Director
- b) Mr. Neeraj Kumar, Director
- c) Mr. Saurabh Shah, Independent Director
- \* Mr. Saurabh Shah was appointed and Mr. Deepak Ghaisas ceased to be members of the committee w.e.f January 23, 2020.
- (3) Average net profit of the company for last three financial years- Rs. 253 crores
- (4) Prescribed CSR Expenditure (two percent of the amount as in item 3 above)— Rs. 5.06 crores
- (5) Details of CSR spent during the financial year.
  - (a) Total amount spent during the financial year; Rs. 5.09 crores
  - (b) Amount unspent, if any; NA
  - (c) Manner in which the amount spent during the financial year is detailed below



CSR project or activity identified	Sector in which the project is covered	Project or progra ms (1) Local area or other (2) Specify the state and district where projects or progra ms was underta ken	Amount outlay (budget project or Programs wise	Amoun t spent on the project s or Progra ms Sub Heads; (1) Direct expend iture on project s or progra ms (2) Overhe ads	Cumul ative expend iture up to the reporting period	Amount Spent: Direct or through implementing Agency
Towards funding 2 SNEHA centers in Mumbai, enabling them to provide critical medical services, family planning assistance, child care training and family counselling.  This program will be implemented across 2 SNEHA centers in Mumbai – one existing and one new center, with the objective of reaching out to 36,500 people in the proposed program SNEHA will work with 16,500 people in Zakir Hussain Nagar and 20,000 people in Indira Nagar. SNEHA forms Community Action Groups (CAG's) with volunteers to build the capacity of	Falls under Schedule VII of the Compani es Act 2013, under 'Promoti on of Healthcar e.	Mumba i	14,849,6	14,849, 67 1	14,849, 67 1	Through implementation partner SNEHA that focuses on the effective delivery of bundled interventions addressing intergenerational cycles of poor health and malnutrition in urban slums. SNEHA utilizes a continuum of care approach extending from preconception care, through pregnancy, childbirth and the postnatal period, and into early childhood.



	ı	I		ı	
existing					
institutions and					
uses a continuum					
of care approach -					
extending from					
pre-conception					
care, through					
pregnancy,					
childbirth and the					
postnatal period,					
and into early					
childhood. The					
primary aim is to					
reduce wasting in					
children under the					
age of 6, reduce					
anemia in					
pregnant and					
lactating mothers					
and reduce unmet					
need for					
contraception.					
They appoint					
community-based					
women volunteers					
(Sanginis), to					
monitor the safety					
of women and					
children in their					
area, provide					
emotional support					
and connect					
women to crisis					
intervention					
services. SNEHA					
community					
centers are used as					
a resource for					
improving family					
health and					
SNEHA					
community					
organizers					
conduct home					
visits, group					
meetings and					
community events					
to facilitate					
behavioral					
change. SNEHA					
works closely with					
husbands and					
other family					
members to					
encourage women					
to participate in					



		1	I	1	1	1	
	the program with						
	the support of their						
	families. They are						
	integrated into the						
	community and						
	maintain strong						
	monitoring and						
	evaluation						
	standards resulting						
	in an evidence						
	driven program						
	that is						
	comprehensive						
	and						
	technologically						
	enabled. By						
	enabling the						
	Community						
	groups they also						
	ensure that the						
	project is						
	sustainable and						
	driven by local						
	stakeholders. In						
	three years the						
	centers will be						
	handed back to the						
	community.						
2		Falls	Harvan	30.000.0	30.000.	30.000.	Through
2	To support	Falls under	Haryan a	30,000,0	30,000,	30,000,	Through Implementation
2	To support Sampark Smart	under	Haryan a	30,000,0	00	00	Implementation
2	To support Sampark Smart 'Shalas' which	under Schedule	-				Implementation Partner – Sampark
2	To support Sampark Smart 'Shalas' which focus on	under Schedule VII of the	-		00	00	Implementation Partner – Sampark Foundation with its
2	To support Sampark Smart 'Shalas' which focus on improving	under Schedule VII of the Compani	-		00	00	Implementation Partner – Sampark Foundation with its program called
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes	under Schedule VII of the Compani es Act	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government	under Schedule VII of the Compani es Act 2013,	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of	under Schedule VII of the Compani es Act 2013, under	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a	under Schedule VII of the Compani es Act 2013, under 'Promoti	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000	under Schedule VII of the Compani es Act 2013, under 'Promoti on of	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3.	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark	under Schedule VII of the Compani es Act 2013, under 'Promoti on of	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark Didi", toys,	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark Didi", toys, stories, games,	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark Didi", toys, stories, games, teachers training	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	_		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To Support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark Didi", toys, stories, games, teachers training modules	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	-		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To Support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark Didi", toys, stories, games, teachers training modules combined with	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	-		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools
2	To Support Sampark Smart 'Shalas' which focus on improving learning outcomes in government schools of Haryana. With a reach of 10,000 schools in year 3. The Sampark Smart classroom is learning outcome focused intervention that innovatively uses technology, a voice mascot called "Sampark Didi", toys, stories, games, teachers training modules	under Schedule VII of the Compani es Act 2013, under 'Promoti on of Educatio	-		00	00	Implementation Partner – Sampark Foundation with its program called Sampark Smart 'Shalas' which focuses on improving learning outcomes in government schools



	1		Г	Т	
collaboration with					
state governments.					
Over the last two					
years, the					
Sampark					
Foundation					
Program has					
successfully					
reached out to					
8,700+ schools in					
22 districts in					
Haryana. 100% of					
the schools have					
Maths kits, 100%					
of HQ Block					
Primary Schools					
have English kits.					
600,000 students					
have been reached					
and 20,000+					
teachers have been					
trained so far.					
From a learning					
outcome					
perspective					
(impact), the					
following					
assessments have					
*					
improvements in					
Grades II and III -					
A 14% increase in					
grade-level					
proficiency in					
literacy in Grade II					
and III, an 18%					
increase in grade-					
level proficiency					
in numeracy in					
Grade II. In FY					
19-20 Sampark					
Foundation will					
train all teachers in					
Sampark Smart					
Shala (SSS)					
English					
curriculum, train					
all teachers again					
(refresher course)					
in a 1-day					
workshop,					
complete delivery					
of English kits to					
all schools,					
un schools,	1		<u> </u>	<u> </u>	



		Т	Т	T	T	Т	
	monitor 435						
	schools and also						
	teach teachers to						
	self-monitor using						
	their newly						
	,						
	developed						
	monitoring app,						
	roll out a Maths						
	app for teachers						
	which will have						
	offline content,						
	work towards						
	improving the						
	learning outcomes						
	of the children by						
	at least 10% from						
	the last year						
	(previous point)						
	assessments.						
3	Towards Phase	Falls	Mahara	6,008,42	6,008,4	6,008,4	Through
	Two of Project	under	shtr	4	24	24	implementation
	DIvE - Digital	Schedule	a				partner – Grameen
	Inclusion via	VII of the					Foundation for
	Education, a	Compani					social impact
	breakthrough	es Act					ээг энг
	model for						
		under					
	income	'Financia					
	individuals to use	1					
	digital financial	Inclusion					
	services.	.'					
	Towards part						
	payment of Phase						
	II of Project DiVE,						
	where GFSI will						
	impart digital						
	financial literacy						
	training to						
	500,000 new						
	beneficiaries						
	across Nagpur and						
	re-train 100,000						
	individuals from						
	Phase I. DIvE						
	Phase 2 has been						
	envisioned over						
	two-parts to be						
	delivered over 18						
	months						
	Part A: Scaling the						
	DIVE Program to						
	reach an						
	additional 500,000						
	people in Nagpur						
	district - GFSI						
<u></u>	aims to saturate						



	the Nagpur district				
	by expanding to				
	the following 5				
	(bringing the total				
	to 11) blocks -				
	Narkhed, Kuhi,				
	Mauda, Bhiwapur,				
	and Ramtek. GFSI				
	aims to reduce				
	beneficiary				
	acquisition costs				
	and efforts by				
	tying up with				
	seven partners				
	who work with				
	450 self-help				
	groups (SHGs),				
	and 26 FPOs to				
	engage a captive				
	audience of over				
	1.02 million				
	individuals. 300				
	new 'Grameen				
	Mitras' will be				
	recruited and				
	trained for this				
	phase. GFSI				
	expects an uptake				
	of digital financial				
	products by at				
	least 50%				
	Part B: Deepening				
	the engagement				
	with 100,000				
	beneficiaries				
	reached during				
	Phase 1: GFSI will				
	aim to reach out to				
	100,000				
	individuals from				
	Phase 1 with zero transactions.				
	Densely populated clusters with a				
	higher propensity				
	to get trained will				
	be identified				
	through an initial				
	study which should reduce				
	training costs per				
	individual.				
	Grameen Mitras				
	are brought				
	onboard using a				
ш	onobaru using a	<u> </u>	<u> </u>		



rigorous process			
that includes the			
block panchayats,			
BDO, and key			
opinion leaders.			
Over a span of 6			
weeks,			
applications are			
sought, interviews			
and screening			
done, before			
Grameen Mitras			
are selected and			
weeks.			
The program has			
been implemented			
by leveraging both			
human interaction			
and training, along			
with technology			
enabled			
interventions			
consistently to			
help ensure that			
individuals make			
the transition from			
being cash-only,			
to less-cash in the			
way they live their			
lives.			
The intent of the			
program is to			
bring about			
behavioral			
changes around			
finances and			
towards that end,			
demonstrated use			
cases to			
beneficiaries			
including how to			
pay bills			
electronically,			
make digital			
payment transfers,			
check account			
balances and avail			
<u> </u>			
ration schemes.			



4	Giving at Citi (Citi	Towards	Danga1	60,800	60,800	60,800	Through
4	`		Bengal	60,800	60,800	00,800	Through
	Employee Payroll	the	uruMu				implementation
	Giving Program)	matching	mbai				partner United Way
	Towards matching	contributi	New				of Mumbai: United
	contributions	on given	Delhi				Way Mumbai, is a
	made by	by Citi to	Chenna				non-profit
	employees as part	support	i				organization with
	of the company's	employee	Pune				expertise in CSR
	payroll giving	contributi	Kolkata				services, workplace
	program.	ons to its	Hydera				campaigns and
	Following are the	payroll	bad				community impact
	partner NGOs that	program.					programs in
	have been	Supporti					marginalized rural
	supported under	ng 6					and urban
	the program:	partner					communities.
	1. SOS Children's	NGOs by					Through its
	Village	matching					partnerships with
	2. HelpAge India	employee					400+ NGOs across
	3. The Akshaya	contributi					the country, the
	Patra Foundation	on under					organization leads
	4. Make a Wish	the legal					programs working
		_					
	Foundation	entity as					on education,
	5. ADAPT	part of					health, livelihood,
	6. St. Jude India	our CSR					environment,
	ChildCare Centre	contributi					inclusion, public
		on under					safety and disaster
		the Citi					response. UWM has
		Payroll					proven expertise
		Giving					and over a decade
		Program.					long experience in
		1 Togram.					designing and
							implementing end
							to end workplace
							campaigns for mid
							to large sized
							organizations,
							creating payroll
							giving and
							employee
							engagement
							strategies which
1							correspond with
							employee skill-sets
							and passion that are
							also aligned closely
							-
							with the charitable
							goals of the
							corporate partner.
							Since inception,
							UWM's workplace
							campaigns have
							successfully
							channelized over
							20000 employee
							donations to
<u></u>							committed causes.



	Total	50,918,8	50,918,	50,918,	
		95	89	89	
			5	5	

7. The Company has made CSR contribution fully during the year.

We hereby affirm that CSR Policy, as approved by the Board, has been implemented and the CSR Committee monitors the implementation of CSR projects and activities in compliance with our CSR objectives.

For Citicorp Finance (India) Limited

Director

Ms. Nina Nagpal

DIN-00138918

Sd/- Sd/-

Mr. Rohit Ranjan Mr. Saurabh Shah
Director Independent Director
DIN- 00003480 DIN-02094645

Date: June 29, 2020 Place: Mumbai



#### Annexure - V

Statement of Particulars of employees pursuant to the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

SI N o	Name	Desig natio n/ Natu re of Dutie s	Rem uner atio n* Rece ived (Rs.)	Qual ificat ion	Latest Citi Experi ence in years	Age in yea rs	Effective date of secondmen t / Date of commence ment of employme nt with CFIL	LWD with CFIL/ Date of De- second ment	Last employment held Prior to Citi
1	Nina Nagpal	Mana ging Direc tor	*	Postg radua te Dipl oma	6.3	56	01-June- 2018	NA	Morgan Stanley India

<sup>\*</sup>The remuneration details are available with the company.

#### Notes;

- ➤ The above employees' details are for the financial year 2019-20
- > All appointments are / were non-contractual
- Remuneration as shown above comprises of Salary, Leave Salary, Bonus, Gratuity where paid, Leave Travel Assistance, Medical Benefit, House Rent Allowance, Perquisites and company's contribution to Provident Fund and Superannuation Fund. Remuneration on cash basis.
- None of the above employees is related to any Director of the company employed for part of the financial year.

For Citicorp Finance (India) Limited

Sd/- Sd/Date: June 29, 2020 Nina Nagpal Rohit Ranjan
Place: Mumbai Managing Director
DIN- 00138918 DIN- 00003480



#### Annexure VI

### Form AOC-1 (Pursuant to first proviso to sub-section (3) of Section 129 read with Rule 5 of Companies (Accounts) Rules, 2014

# Statement containing salient features of the financial Statement of Subsidiaries/Associate Companies/Joint Ventures

#### Part "A": Subsidiaries

(Information in respect of each subsidiary to be presented with amounts in Rs)	NA
1. Sl. No.	NA
2. Name of the Subsidiary	NA
3. Reporting period for the subsidiary concerned, if different from the holding company's reporting period	NA
4. Reporting currency and Exchange rate as on the last date of the relevant financial year in the case of foreign subsidiaries.	NA
5. Share capital	NA
6. Reserves & surplus	NA
7. Total assets	NA
8. Total Liabilities	NA
9. Investments	NA
10. Turnover	NA
11. Profit before taxation	NA
12. Provision for taxation	NA
13. Profit after taxation	NA
14. Proposed Dividend	NA
15. % of shareholding	NA

- 1. Names of subsidiaries which are yet to commence operations- NA
- 2. Names of subsidiaries which have been liquidated or sold during the year- As at March 31, 2020 the company does not have any subsidiaries.



# Part "B": Associates and Joint Ventures Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

Name of Associates/ Joint Ventures	India Infradebt Limited
1. Latest audited Balance Sheet Date	31/03/2020
2. Shares of Associate/Joint Ventures held by	
the company on the year end	
a. No.	87,000,000
b. Amount of Investment in Associates/Joint	
Venture	Rs. 870,000,000.00
c. Extend of Holding %	10.02%
3. Description of how there is	There is significant influence by virtue of Joint
significant influence	Venture and Shareholders Agreement dated October
	8, 2012 and amendments thereof.
4. Reason why the associate/ joint venture is not consolidated	NA
5. Networth attributable to Shareholding as per latest audited Balance Sheet	185 crores
6. Profit / Loss for the year i. Considered in Consolidation ii. Not Considered in Consolidation	24 crores Nil

- 1. Names of associates or joint ventures which are yet to commence operations-NA
- 2. Names of associates or joint ventures which have been liquidated or sold during the year-NA

### For Citicorp Finance (India) Limited

Sd/-	Sd/-	Sd/-	Sd/-
Rohit Ranjan	Nina Nagpal	Manisha Inamdar	Sameer Upadhyay
Director	Managing Director	<b>Chief Financial Officer</b>	<b>Company Secretary</b>
DIN- 00003480	DIN- 00138918		

Date: June 29, 2020 Place: Mumbai



#### Annexure -VII

DETAILS IN TERMS OF SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

1. The ratio of remuneration of each director to the median remuneration of the employees for the financial year

Ms. Nina Nagpal – 11.80%

Please note that for calculating ratio of remuneration, average of financial year beginning and ending values have been considered.

2. The percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive officer, Company Secretary or Manager, if any, in the financial year The percentage increase in remuneration of the MD, Chief Financial Officer and Company Secretary is as follows:

Employee Name	% Increase
Ms. Nina Nagpal	0.0%
Ms. Manisha Inamdar as CFO	0.0%
Mr. Sameer V. Upadhyay	4.17%

- 3. The percentage increase in the median remuneration of employees in the financial year. The percentage increase in the median remuneration of the employees in the financial year is around 8%.
- 4. The number of permanent employees on the rolls of the company 271 (as on 31-Mar-20)
- 5. Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration

  The average percentage increase made in the salaries of total employees other than Key Managerial Personnel is around 8.54%, while the average increase in the remuneration of the Key Managerial Personnel is 1.57%. (#2 list is considered)
- 6. The key parameters for any variable component availed by the directors

The Company follows prudent remuneration practices created to discourage unnecessary or imprudent risk-taking, while promoting shareholder interests under the guidance of Personnel and Compensation Committee of Citigroup. Performance Goals, including a balance of both financial and non-financial metrics are established for the Managing Directors annually. At the end of the year, the performance of the company as well the performance of the MD and CEO is assessed based on these goals. Based on the performance assessment, the variable component of remuneration for the MD & CEO is recommended. All variable compensation for the company is approved by the Personnel and Compensation Committee. During the period under review the sitting fees of Independent Directors were revised from Rs. 36,000/- per board/committee



meeting to Rs. 100,000/- per board/committee meeting, which are within the maximum permissible amount under the Companies Act, 2013 together with Rules thereunder.

7. Affirmation that the remuneration is as per the remuneration policy of the company Affirmed

For Citicorp Finance (India) Limited

Date: June 29, 2020 Place: Mumbai Sd/-Nina Nagpal Managing Director DIN- 00138918 Sd/-Rohit Ranjan Director DIN-00003480



Floor 3, Enterprise Centre, Nehru Road Near Domestic Airport, Vile Parle (E) Mumbai -400099

Tel: +91 22 3358 9800

#### INDEPENDENT AUDITOR'S REPORT

To the Members of Citicorp Finance (India) Limited

#### Report on the Audit of the Standalone Financial Statements

#### Opinion

We have audited the standalone financial statements of Citicorp Finance (India) Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2020, and the Statement of Profit and Loss, the Statement of changes in Equity and the Statement of Cash Flows for the year then ended, and notes to the standalone financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act read with Companies (Indian Accounting Standards) Rules, 2015 as amended and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2020, and its profit, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ("the ICAI") together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Note 46 (7) (xxiii) to the standalone financial statements, which describes that the extent to which the COVID-19 Pandemic will impact the Company's standalone financial statements will depend on future developments, which are highly uncertain.

Our opinion is not modified in respect of this matter.



Citicorp Finance (India) Limited Independent Auditor's Report on the Standalone Financial Statements For the year ended March 31, 2020

#### **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Classification and Measurement of Loans and Provision for Expected Credit Loss (ECL) on Financial Assets - Loans

Total ECL Provision as at March 31, 2020 - INR 7,311 Lakhs Charge to the Statement of Profit and Loss - INR 3,227 Lakhs

Note 3.11 on Significant Accounting Policies, Note 8 and Note 27 of the Standalone Financial Statements.

#### **Key Audit Matter**

Recognition and measurement of impairment relating to financial assets involves significant management judgement. With the applicability of Ind AS 109 credit loss assessment is based on ECL model which is forward looking Expected Loss Approach.

The Company's impairment allowance is computed based on estimates including the historical default and loss ratios.

Management exercises judgement in determining the quantum of loss based on a range of factors. The most significant areas are:

- Portfolio Segmentation
- Asset staging criteria
- Calculation of probability of default / Loss given default/Credit conversion factor basis the portfolio segmentation
- Consideration of probability of forward looking macro-economic factors specially for COVID-19 impact

The Company has policy on ECL to ensure the compliance with Ind AS 109 requirements and the basis of all assumptions for underling inputs to ECL model.

How our audit addressed the Key Audit Matter Reviewed the policy on ECL for impairment of financial assets and assessed compliance with Ind AS 109.

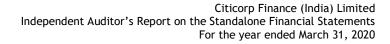
Understood the process of ECL computation and tested design and operating effectiveness of key controls around data extraction and validation.

Evaluating management's controls over collation of relevant information used for determining estimates for management overlays on account of COVID-19.

Involved specialists to review the methodology of the computation of staging of loans, estimation of probability of default, its calibration, and estimation of loss given default.

Reconciled the total financial assets considered for ECL estimation with the books of accounts to ensure the completeness.

Page 2 of 7





Page **3** of **7** 

The Company has applied a three-stage approach to measure expected credit losses / Impairment loss allowance (ECL) on debt instruments accounted for at amortised cost and Fair Value through Other Comprehensive Income.

We have identified classification and measurement of Loans and provision for ECL as a key audit matter in view of the significant judgement and assumptions involved.

Performed substantive procedures for testing of ECL model and computation of ECL amount included and not limited to the following:

- Performed procedures over segmentation of financial assets related to the advances as per their various products and models and risk characteristics.
- Tested the assumptions used for and computation of probability of default, loss given default, discounting factors for different class of financial assets as per their nature and risk assessment for sample class of assets.
- Tested the appropriate staging of assets basis their days past due and other loss indicators on sample basis.
- Reviewed the assessment performed for forward looking macro-economic factor.

Assessed the adequacy and appropriateness of disclosures for compliance with the Ind AS.

#### Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors are responsible for the other information. The other information comprises the information included in the Director's report but does not include the standalone financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, the financial information in the Director's report, which is expected to be made available to us after that date.

Our opinion on the standalone financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



Page **4** of **7** 

When we read the financial information in the Director's Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those Charged with Governance.

# Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so. Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



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- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we
  are also responsible for expressing our opinion on whether the company has internal financial
  controls with reference to financial statements in place and the operating effectiveness of
  such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore, the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.





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# Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 2. As required by Section 143(3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Profit and Loss, the Statement of Changes in Equity and the Statement of Cash Flow dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended.
- (e) On the basis of the written representations received from the directors as on March 31, 2020 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2020, from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the adequacy of the internal financial controls with reference to standalone financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B"
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements Refer Note 36 to the standalone financial statements:
  - ii. The Company did not have any long-term contracts including derivative contracts as at March 31, 2020, for which there were any material foreseeable losses;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.



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3. As required by The Companies (Amendment) Act, 2017, in our opinion, according to information, explanations given to us, the remuneration paid by the Company to its directors is within the limits prescribed under Section 197 of the Act and the rules thereunder.

For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

Sd/-

Swapnil Kale Partner

Membership Number: 117812

UDIN: 20117812AAAAQC8099

Mumbai June 29, 2020



Chartered Accountants

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ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF CITICORP FINANCE (INDIA) LIMITED FOR THE YEAR ENDED MARCH 31, 2020

[Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditor's Report]

i.

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets (Property, Plant and Equipment).
- (b) The Company has a regular program of physical verification to cover all the items of fixed assets (Property, Plant and Equipment) in a phased manner over a period of 3 years, which in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. The fixed assets (Property, Plant and Equipment) of the Company have not been physically verified by the Management during the year. Accordingly, material discrepancies, if any, could not be ascertained and therefore, we are unable to comment on whether such material discrepancies have been properly dealt with in the books of account.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties as disclosed in Note 11 to the standalone financial statements on Property, Plant and Equipment held in the name of the Company.
- ii. The Company is involved in the business of rendering financial services. Accordingly, the provisions stated in paragraph 3(ii) of the Order are not applicable to the Company.
- iii. The Company has not granted any loans, secured or unsecured to Companies, Firms, Limited Liability Partnerships (LLP) or other parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act'). Accordingly, the provisions stated in paragraph 3 (iii) (a) to (c) of the Order are not applicable to the Company.
- iv. In our opinion, and according to the information and explanations given to us, the Company has not granted any loans, provided any guarantees or security to the parties covered under Section 185. Therefore, the provisions of clause 3(iv) of the Order are not applicable to the Company.
  - In our opinion, and according to the information and explanations given to us, the Company has complied with the provisions of Section 186(1) of the Act as applicable, in respect of investments made.
- v. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the rules framed there under.



Chartered Accountants

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vi. The provisions of sub-section (1) of section 148 of the Act are not applicable to the Company as the Central Government of India has not specified the maintenance of cost records for any of the products of the Company. Accordingly, the provisions stated in paragraph 3 (vi) of the Order are not applicable to the Company.

vii.

- (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing with appropriate authorities undisputed statutory dues including provident fund, income-tax, goods and service tax, duty of customs, cess and any other material statutory dues applicable to it.
- (b) According to the information and explanations given to us, no material undisputed amounts payable in respect of provident fund, income-tax, goods and service tax, cess and any other material statutory dues applicable to it as at March 31, 2020 were outstanding, at the year end, for a period of more than six months from the date they became payable.
- (c) According to the information and explanations given to us and examination of records of the Company, the outstanding dues of income-tax, value added tax (VAT) and service tax on account of dispute which have not been deposited as on March 31, 2020, are as follows:

Name of the statute	Nature of the dues	Amount Rs. in Lakhs	Period to which the amount relates	Forum where dispute is pending
Income Tax Act,1961	Income Tax Demands	8.35	AY 1999-2000	Commissioner of Income Tax (Appeals)
Income Tax Act,1961	Income Tax Demands	5.86	AY 2001-02	Assessing Officer
Income Tax Act,1961	Income Tax Demands	33.71	AY 2002-03	High Court
Income Tax Act,1961	Income Tax Demands	1.35	AY 2002-03	Assessing Officer
Income Tax Act,1961	Income Tax Demands	356.52	AY 2005-06	Assessing Officer
Income Tax Act,1961	Income Tax Demands	28.93	AY 2006-07	Income Tax Appellate Tribunal
Income Tax Act,1961	Income Tax Demands	578.63	AY 2011-12	Assistant Commissioner of Income Tax (Appeals)
Income Tax Act,1961	Income Tax Demands	159.30	AY 2012-13	Commissioner of Income Tax (Appeals)
Maharashtra VAT Act, 2002	VAT Demands	266.23	FY 2010-11	Joint Commissioner of Sales Tax (Appeals IV)
Finance Act, 1994	Service Tax Demands	1,073.08	FY 2006-07 to 2008-09	Customs, Excise and Service Tax Appellate Tribunal



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- viii. In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to the financial institution, bank or debenture holders.
- ix. In our opinion, according to the information explanation provided to us, money raised by way of debt instruments and term loans during the year have been applied for the purpose for which they were raised.
- x. During the course of our audit, examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees.
- xi. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, the provisions stated in paragraph 3(xii) of the Order are not applicable to the Company.
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, the provisions stated in paragraph 3 (xiv) of the Order are not applicable to the Company.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, provisions stated in paragraph 3(xv) of the Order are not applicable to the Company.



**Chartered Accountants** 

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xvi. The Company is required to and has been registered under Section 45-IA of the Reserve Bank of India Act, 1934 as Non-Banking Financial Company.

# For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

Sd/-

Swapnil Kale Partner

Membership Number: 117812

UDIN: 20117812AAAAQC8099

Mumbai June 29, 2020



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# ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF CITICORP FINANCE (INDIA) LIMITED

[Referred to in paragraph 2(f) under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditor's Report]

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to standalone financial statements of Citicorp Finance (India) Limited ("the Company") as of March 31, 2020 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("the ICAI") (the "Guidance Note"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

# Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to standalone financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by the ICAI and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether internal financial controls with reference to standalone financial statements was established and maintained and if such controls operated effectively in all material respects.



Page 2 of 3

Our audit involves performing procedures to obtain audit evidence about the internal financial controls with reference to standalone financial statements and their operating effectiveness. Our audit of internal financial controls with reference to standalone financial statements included obtaining an understanding of internal financial controls with reference to standalone financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to standalone financial statements.

#### Meaning of Internal Financial Controls With Reference to Standalone Financial Statements

A Company's internal financial control with reference to standalone financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control with reference to standalone financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the standalone financial statements.

# Inherent Limitations of Internal Financial Controls With Reference to Standalone Financial Statements

Because of the inherent limitations of internal financial controls with reference to standalone financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to standalone financial statements to future periods are subject to the risk that the internal financial control with reference to standalone financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



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# Opinion

In our opinion, the Company has, in all material respects, internal financial controls with reference to standalone financial statements and such internal financial controls with reference to standalone financial statements were operating effectively as at March 31, 2020, based on the internal control with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note.

For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

Sd/-

Swapnil Kale Partner

Membership Number: 117812

UDIN: 20117812AAAAQC8099

Mumbai June 29, 2020



Floor 3, Enterprise Centre, Nehru Road Near Domestic Airport, Vile Parle (E) Mumbai -400099

Tel: +91 22 3358 9800

#### **Auditor's Additional Report**

The Board of Directors
Citicorp Finance (India) limited
8th Floor, First International Financial Centre,
C-54 and C-55, G-Block,
Bandra Kurla Complex, Bandra (E),
Mumbai- 400 098.

- This report is issued in accordance with the requirements of Master Direction Non-Banking Financial Companies Auditor's Report (Reserve Bank) Directions, 2016 dated September 29, 2016 (the "Directions").
- 2. We have audited the accompanying standalone financial statements of Citicorp Finance (India) Limited (hereinafter referred to as the "Company") comprising the Balance Sheet as at March 31, 2020 and the related Statement of Profit and Loss, the Statement of Changes in Equity and the Statement of Cash Flows for the year ended on that date, on which we have issued our report dated June 29, 2020.

#### Management's Responsibility for the Standalone Financial Statements

- 3. The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 (the "Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.
- 4. The Management is also responsible for compliance with the Reserve Bank of India (the "RBI") Act, 1934 and other relevant RBI circulars and guidelines applicable to Non-Banking Financial Companies, as amended from time to time, and for providing all the required information to the RBI.



#### Auditor's Responsibility

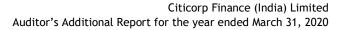
- 5. Pursuant to the requirements of the Directions referred to in paragraph 1 above, it is our responsibility to examine the audited books and records of the Company for the year ended March 31, 2020 and report on the matters specified in the Directions to the extent applicable to the Company.
- 6. We conducted our examination on test check basis in accordance with the 'Guidance Note on Reports or Certificates for Special Purposes' issued by the Institute of Chartered Accountants of India (the "Guidance Note"). The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, "Quality Control for Firms that Perform Audit and Reviews of Historical Financial Information, and other Assurance and Related Services Engagements".

#### **Basis of Qualified Opinion**

8. Based on RBI/DNBR/2016-17/45 Master Direction DNBR. PD. 008/03.10.119/2016-17, dated September 1, 2016 on Master Direction - Non- Banking Financial Company - Systemically Important Non- Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 (as amended from time to time), the Company is required to maintain a Loan to Value (LTV) ratio of 50% for loans granted against the collateral of shares. For which LTV ratio of 50% shall be maintained at all times. Any shortfall in the maintenance of the 50% LTV occurring on account of movement in the share prices shall be made good within 7 working days. There were total 3 instances during the year ended March 31, 2020 out of which 2 instances were outstanding as on March 31, 2020, where the shortfall was not made good within 7 working days. Accordingly, this resulted in non-compliance to the abovementioned RBI circulars and the Master Direction. Based on the information and explanation provided by the Management, breach was on account of COVID-19 and lockdown situation. Further shortfall was regularized subsequently and the same was intimated to the RBI by the Company vide its email dated April 9, 2020 and May 6, 2020.

#### Opinion

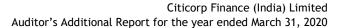
- 9. Based on our examination of the audited books and records of the Company for the year ended March 31, 2020 as produced for our examination and the information and explanations given to us we report that:
- 9.1 The Company is engaged in the business of non-banking financial institution and has obtained a certificate of registration No. N-13.02079 dated October 10, 2014 from the RBI.
- 9.2 The Company is entitled to continue to hold such certificate of registration in terms of its asset/income pattern as on March 31, 2020.
- 9.3 The non-banking financial company is meeting the required net owned fund requirement as laid down in RBI/DNBR/2016-17/45 Master Direction DNBR. PD. 008/03.10.119/2016-17 Master Direction Non-Banking Financial Company Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 dated September 1, 2016 (the 'Master Direction').







- 9.4 Based on RBI/DNBR/2016-17/38 Master Direction DNBR.PD.002/03.10.119/2016-17, dated August 25, 2016 on Master Direction Non-Banking Financial Companies Acceptance of Public Deposits (Reserve Bank) Directions, 2016 (as amended from time to time), an investment and credit company not accepting/holding any public deposit is required to pass in the meeting of its board of directors within thirty days of the commencement of the financial year, a resolution to the effect that the company has neither accepted public deposit nor would accept any public deposit during the year. The Company for the financial year ended March 31, 2020 has passed the resolution for non-acceptance of public deposit on March 25, 2019.
- 9.5 The Company has not accepted any public deposits during the year ended March 31, 2020.
- 9.6 As specified in Paragraph 8 above, based on the Master Direction, the Company is required to maintain a Loan to Value (LTV) ratio of 50% for loans granted against the collateral of shares. For which LTV ratio of 50% shall be maintained at all times. Any shortfall in the maintenance of the 50% LTV occurring on account of movement in the share prices shall be made good within 7 working days. There were total 3 instances during the year ended March 31, 2020 out of which 2 instances were outstanding as on March 31, 2020, where the shortfall was not made good within 7 working days. Accordingly, this resulted in non-compliance to the above-mentioned RBI circulars and the Master Direction. Based on the information and explanation provided by the Management, breach was on account of COVID-19 and lockdown situation. Further shortfall was regularized subsequently and the same was intimated to the RBI by the Company vide its email dated April 9, 2020 and May 6, 2020.
- 9.7 The standalone financial statements have been prepared by Management in accordance with the Indian Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended. Hence, the Company has followed the Indian Accounting Standards vis-à-vis prudential norms relating to income recognition, asset classification and provisioning for bad and doubtful debts as applicable to it in terms of Non-Banking Financial Company Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016.
- 9.8 The annual statement of capital funds, risk assets / exposures and risk asset ratio (NBS 7) has been furnished to the RBI on May 15, 2020 within the stipulated period as specified in the RBI Circular -RBI/DoS.DSG.No./ 33.01.002 / 6447/ 2019-20 on "Extension of timelines for submission of various supervisory returns received by Department of Supervision" dated March 31, 2020, based on the unaudited books of account. The Company had correctly arrived at and disclosed the capital adequacy ratio (CRAR), based on the unaudited books of account, in the return submitted to the RBI in Form NBS 7 and such ratio is in compliance with the minimum CRAR prescribed by the RBI.







#### Restriction on Use

- 10. This report is addressed to Board of Directors of the Company pursuant to our obligations under the Directions to submit a report on additional matters as stated in the Directions. It should not be used by any other person or for any other purpose. MSKA & Associates shall not be liable to the Company or to any other concerned for any claims, liabilities or expenses relating to this assignment.
- 11. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

Sd/-

Swapnil Kale Partner Membership No. 117812

UDIN: 20117812AAAAQA4867

Mumbai June 29, 2020



Floor 3, Enterprise Centre, Nehru Road Near Domestic Airport, Vile Parle (E) Mumbai -400099

Tel: +91 22 3358 9800

#### **Exception Reporting**

To,
The General Manager
Department of Non-Banking Supervision,
Reserve Bank of India,
Centre I, World Trade Centre,
Mumbai 400 055.

- 1. This report is issued in accordance with the requirements of Master Direction- Non-Banking Financial Companies Auditor's Report (Reserve Bank) Directions, 2016 (the "Directions").
- 2. We have audited the accompanying standalone financial statements of Citicorp Finance (India) Limited (hereinafter referred to as the "Company") comprising of the Balance Sheet as at March 31, 2020, the related Statement of Profit and Loss, the Statement of Changes in Equity and the Statement of Cashflows for the year ended on that date on which we have issued our unmodified report dated June 29, 2020.

#### Management's Responsibility for the Standalone Financial Statements

3. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the "Act") with respect to the preparation of these standalone financial statements to give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

4. As required by the Directions referred to in Paragraph 1 above and on the basis of such checks of the books and records of the Company as we considered appropriate and the information and explanations given to us during the course of our audit, we give below a statement on the matters specified in paragraphs 5 of Chapter III in the said Directions to the extent applicable to the Company.



- 5. We conducted our examination on test check basis in accordance with the 'Guidance Note on Reports or Certificates for Special Purposes' issued by the Institute of Chartered Accountants of India (the "Guidance Note"). The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.
- 6. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, "Quality Control for Firms that Perform Audit and Reviews of Historical Financial Information, and other Assurance and Related Services Engagements".

#### **Exception Reporting**

7. Based on RBI/DNBR/2016-17/45 Master Direction DNBR. PD. 008/03.10.119/2016-17, dated September 1, 2016 on Master Direction - Non- Banking Financial Company - Systemically Important Non- Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 (as amended from time to time), the Company is required to maintain a Loan to Value (LTV) ratio of 50% for loans granted against the collateral of shares. For which LTV ratio of 50% shall be maintained at all times. Any shortfall in the maintenance of the 50% LTV occurring on account of movement in the share prices shall be made good within 7 working days. There were total 3 instances during the year ended March 31, 2020 out of which 2 instances were outstanding as on March 31, 2020, where the shortfall was not made good within 7 working days. Accordingly, this resulted in non-compliance to the above-mentioned RBI circulars and the Master Direction. Based on the information and explanation provided by the Management, breach was on account of COVID-19 and lockdown situation. Further shortfall was regularized subsequently and the same was intimated to the RBI by the Company vide its email dated April 9, 2020 and May 6, 2020.

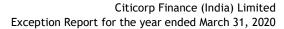
#### Other Matter

8. The standalone financial statements have been prepared by the Management in accordance with the Indian Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended. Hence, the Company has followed the Indian Accounting Standards vis-à-vis prudential norms relating to income recognition, asset classification and provisioning for bad and doubtful debts as applicable to it in terms of Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016.

Our opinion is not modified in respect of this matter.

#### Restriction on Use

9. This report is issued pursuant to our obligations under the Directions to submit a report on exception noted while issuing our report dated June 29, 2020 on additional matters as stated in the Directions, to the Reserve Bank of India. It should not be used by any other person or for any other purpose. MSKA & Associates shall not be liable to the Company or to any other concerned for any claims, liabilities or expenses relating to this assignment.





**Chartered Accountants** 

Page 3 of 3

10. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

Sd/-

Swapnil Kale Partner Membership No. 117812

UDIN: 20117812AAAAQB8880

Mumbai June 29, 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### **Balance sheet**

Particulars	Note	As at 31 March 2020	As at 31 March 2019
ASSETS		0.1	
Financial assets			
Cash and cash equivalents	4	98,515	29,471
Bank balance other than cash and cash equivalents above	5	13,906	8,834
Derivative financial assets	6	6,646	2,779
Receivables			
(i) Trade receivables	7	2,403	2,610
(ii) Other receivables	7	629	1,821
Loans	8	857,745	1,067,570
Investments	9	67,430	43,676
Other financial assets	10	4,442	140
Total financial assets		1,051,716	1,156,901
Non-financial assets			
Current tax assets (Net)	30	18,649	15,501
Deferred tax Assets (Net)	30	23,541	26,536
Property, plant and equipment	11	1,073	314
Other non-financial assets	12	873	751
Total non-financial assets		44,136	43,102
TOTAL ASSETS		1,095,852	1,200,003
LIABILITIES AND EQUITY LIABILITIES Financial liabilities			
Derivative financial liabilities	6	7,530	1,003
Trade payables	O	7,550	1,000
(i) total outstanding dues of micro and small enterprises		24	13
(ii) total outstanding dues of creditors other than micro and small enterprises		5,347	7,636
Debt securities	13	401,177	454,765
Borrowings (other than debt securities)	14	261,221	308,949
Other financial liabilities	15	4,421	6,441
Total financial liabilities	10	679,720	778,807
Non-financial liabilities			
Provisions	16	1,915	3.402
Other non-financial liabilities	17	1,086	1,912
Total non-financial liabilities	17	3,001	5,314
EQUITY			
_ <del> </del>	18	289,330	289,330
Equity share capital	10	269,330 123,801	126,552
Other equity Total equity		413,131	415,882
TOTAL LIABILITIES AND EQUITY		1,095,852	1,200,003

Significant accounting policies

3

The above balance sheet should be read in conjunction with the accompanying notes.

As per our report of even date attached

### For MSKA & Associates

**Chartered Accountants** 

Firm's Registration No: 105047W

For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/-Sd/-Sd/-Swapnil KaleNina NagpalRohit RanjanPartnerManaging DirectorDirector

Partner Managing Director Director Membership No: 117812 DIN: 00138918 DIN: 00003480

Sd/- Sd/- Sd/- Iace: Mumbai **Manisha Inamdar Sam** 

Place: Mumbai Manisha Inamdar Sameer Upadhyay
Date: 29 June 2020 Chief Financial Officer Company Secretary

All amounts are in INR lakhs except per share data and unless stated otherwise

Statement of profit and loss

Particulars	Note	Year ended 31 March 2020	Year ended 31 March 2019
Revenue from operations			
Interest income	19	79,779	79,048
Dividend income	20	333	333
Fees and commission income	21	7,033	6,628
Net gain/(loss) on fair value changes	22	(6,298)	6,041
Other revenue from operations	23	471	294
Total revenue from operations		81,318	92,344
Other income	24	2,676	4,024
Total income		83,994	96,368
Expenses			
Finance costs	25	37,373	41,209
Fees and commission expense	26	8,427	7,700
Impairment on financial instruments	27	7,008	3,146
Employee benefits expenses	28	4,080	4,480
Depreciation and amortisation	11	379	112
Others expenses	29	9,990	10,289
Total expenses		67,257	66,936
Profit before tax		16,737	29,432
Tax expense:			
Current tax	30	3,638	6,052
Deferred tax	30	1,781	3,354
Total tax expense		5,419	9,406
Profit for the year		11,318	20,026
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Remeasurement of defined benefit obligation		(72)	(24)
Tax relating to above		25	8
Subtotal (A)		(47)	(16)
Items that may be reclassified to profit or loss			
Changes in fair value of loans classified as FVOCI		2,769	549
Tax relating to above		(969)	(192)
Subtotal (B)		1,800	357
Other comprehensive income (A+B)		1,753	341
Total comprehensive income for the year		13,071	20,367
Earnings per equity share			
Basic and diluted earnings per share	38	0.29	0.52
(Face value of Rs. 7.50 each)		0.20	3.02

The above statement of profit and loss should be read in conjunction with the accompanying notes.

As per our report of even date attached

For MSKA & Associates

Chartered Accountants Firm's Registration No: 105047W For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/- **Swapnil Kale** Partner Membership No: 117812

Place: Mumbai

Date: 29 June 2020

Sd/-Nina Nagpal Managing Director DIN: 00138918 Sd/- **Rohit Ranjan** Director DIN: 00003480

Sd/- Sd/-

Manisha InamdarSameer UpadhyayChief Financial OfficerCompany Secretary

All amounts are in INR lakhs except per share data and unless stated otherwise

# Statement of changes in equity

A. Equity share capital

Particulars	Number of equity shares	Amount
As at 31 March 2019	3,857,727,031	289,330
As at 31 March 2020	3,857,727,031	289,330

B. Other equity

B. Other equity	R	eserves and surpl	ııs	Other reserves	
Particulars	Statutory reserve	Retained earnings	Share based payment reserve	Debt instruments through other comprehensive income	Total other equity
As at 01 April 2018	59,741	46,193	42	209	106,185
Profit for the year	-	20,026	-	-	20,026
Other comprehensive income	-	(16)	-	357	341
Total comprehensive income for the year	-	20,010	-	357	20,367
Transfer from Retained Earnings	4,005	(4,005)	-	-	•
As at 31 March 2019	63,746	62,198	42	566	126,552
Profit for the year	-	11,318	(8)	-	11,310
Other comprehensive income	-	(47)	-	1,800	1,753
Total comprehensive income for the year	-	11,271	(8)	1,800	13,063
Transfer from Retained Earnings	2,264	(2,264)	•	-	•
Dividend payout (including DDT)	-	(15,814)	-	-	(15,814)
As at 31 March 2020	66,010	55,391	34	2,366	123,801

#### Notes

- 1. Statutory reserve is created pursuant to section 45-IC of the Reserve Bank of India Act, 1934.
- 2. Retained earnings represents the Company's cumulative earnings.
- 3. Share based payment reserve Refer Note 3.10
- 4. Debt instruments through other comprehensive income reserve represents accumulated unrealised fair value gains/(losses) on loans measured at fair value through other comprehensive income

The above statement of changes in equity should be read in conjunction with the accompanying notes.

As per our report of even date attached

For MSKA & Associates **Chartered Accountants** 

Firm's Registration No: 105047W

For and on behalf of the Board of Directors Citicorp Finance (India) Limited

Swapnil Kale Partner

Sd/-

Membership No: 117812

Sd/-Sd/-

Nina Nagpal **Rohit Ranjan** Managing Director Director DIN: 00138918 DIN: 00003480

Sd/-Sd/-

Manisha Inamdar Sameer Upadhyay Chief Financial Officer **Company Secretary** 

Place: Mumbai Date: 29 June 2020

Citicorp Finance (India) Limited
All amounts are in INR lakhs except per share data and unless stated otherwise

# Statement of cash flow (continued)

- · · ·	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Cash flow from operating activities :		
Profit before tax:	16,737	29,432
Adjustment:		
Adjustment for Non-Cash Item:		
Depreciation and amortisation	379	112
Unrealised (gain)/ loss on fair value changes	(6,006)	(7,966)
Provisions/(reversal of provisions)	(1,457)	(3,075)
Unwinding of discount on security deposit	(13)	(11)
Impairment of financial instruments	1,811	880
Net (gain)/ loss on derecognition of property, plant and equipment	(6)	(1)
Adjustment for Financing/Investing activity:	,	,
Interest income from investments	(1,833)	(1,785)
Dividend income	(333)	(333)
Finance Charges	37,373	41,209
Realised gain/ (loss) on fair value changes	1,389	2,946
Loss/ (gain) on sale of investment	(11)	28
Operating profit before working capital changes	48,030	61,436
operating prom before working capital enanged	10,000	01,100
Working Capital changes:	4.000	0.504
(Increase)/decrease in receivables	1,399	2,531
(Increase)/decrease in loans	210,783	(164,239)
(Increase)/decrease in other financial assets and others	(8,492)	4,012
(Increase)/decrease in other non-financial assets	(109)	312
Increase/(decrease) in trade payables	(2,278)	2,495
Increase/(decrease) in other financial liabilities	(2,020)	(1,277)
Increase/(decrease) in other non-financial liabilities and provisions	(928)	(544)
Interest paid on debt securities	(25,498)	(25,139)
Interest paid on borrowings	(12,642)	(11,735)
Interest received on investments	1,611	1,584
Net cash used in operating activities before taxes	209,856	(130,564)
Less : Income taxes paid (net of refunds)	6,786	5,880
Net cash inflow / (outflow) from operating activities (A)	203,070	(136,444)
Cash flow from investing activities :		
Purchase of investments	(210,032)	(523,064)
Proceeds from sale of investments	177,385	511,860
Purchase of Property, Plant and Equipment	(246)	(204)
Proceeds from Sale of Property, Plant and Equipment	13	457
Dividend Income	333	333
Net cash inflow / (outflow) from investing activities (B)	(32,547)	(10,618)
Cash flow from financing activities :		
	402 074	E70 GG 4
Receipts from issuance of debt securities	423,971	578,664
Payments on redemption of debt securities	(461,374)	(491,017)
Payment of dividend and tax thereon	(15,814)	0 470 050
Receipts from borrowing products	2,076,999	3,470,252
Repayments of borrowing	(2,125,261)	(3,392,442)
Net cash inflow / (outflow) from financing activities (C)	(101,479)	165,457

All amounts are in INR lakhs except per share data and unless stated otherwise

# Statement of cash flow (continued)

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Net increase/(decrease) in cash and cash equivalents (A+B+C)	69,044	18,395
Add : Cash and cash equivalents at beginning of the year	29,471	11,076
Cash and cash equivalents at end of the year	98,515	29,471

The above statement of cash flows should be read in conjunction with the accompanying notes.

As per our report of even date attached

For MSKA & Associates

**Chartered Accountants** 

Firm's Registration No: 105047W

For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/- Sd/- Sd/-

Swapnil KaleNina NagpalRohit RanjanPartnerManaging DirectorDirectorMembership No. 117912DIN. 00129019

Membership No: 117812 DIN: 00138918 DIN: 00003480

Sd/- Sd/-

Place: Mumbai Manisha Inamdar Sameer Upadhyay
Date: 29 June 2020 Chief Financial Officer Company Secretary

#### Notes to the financial statements

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### 1 Background

Citicorp Finance (India) Limited ('the Company') incorporated in India on 1 May 1997, is registered with the Reserve Bank of India ('the RBI') as a Non-Banking Financial Company ('NBFC') vide Certificate No. N.13.02079 dated 10 October 2014. It is a non-deposit taking systemically important Non-Banking Financial Company ('NBFC-ND-SI'). The Company is a loan and investment NBFC as defined under section 45IA of the Reserve Bank of India Act, 1934.

Associates Financial Services (Mauritius) LLC, a Company incorporated in Mauritius holds 52.94% in the Company and remaining 47.06% is held by Citibank Overseas Investment Corporation, a company incorporated in Delaware, U.S.A.

The Company is engaged in a range of financial service activities, which include:

- a. Loans against securities
- b. Corporate loans
- c. Personal loans
- d. Loans for purchase of commercial vehicles, construction equipment and agricultural assets, leasing, assignment and origination services of the aforesaid loans
- e. Investment in shares and securities

#### 2 Basis of preparation

# 2.1 Accounting Standard Compliance

The financial statements of the Company have been prepared in accordance with the Indian Accounting Standards (hereinafter referred to as the 'Ind AS') notified under Section 133 of the Companies Act, 2013 ("the Act") [Companies (Indian Accounting Standards) Rules, 2015] as amended from time to time. Any directions issued by the RBI or other regulators are implemented as and when they become applicable.

The financial statements have been prepared on the accrual and going concern basis. The Ind AS accounting assumptions and treatments are applied consistently to all the periods presented in these financial statements.

These financial statements are prepared under the historical cost convention except for the application of fair value measurements where required or allowed by the relevant standards under Ind AS in the case of certain financial assets and liabilities, net defined benefit (asset)/ liability and share based payments.

#### 2.2 Presentation of financial statements

The Balance Sheet, the Statement of Changes in Equity and the Statement of Profit and Loss are presented in the format prescribed under Division III of Schedule III of the Act, as amended from time to time, for Non-Banking Financial Companies ('NBFCs') that are required to comply with Ind AS. The Statement of Cash Flows has been presented as per the requirements of Ind AS 7 Statement of Cash Flows.

# 2.3 Functional and presentation currency

The financial statements are presented in Indian Rupees ("INR"), which is also the Company's functional currency. All amounts have been rounded to the nearest lakh, unless otherwise indicated.

# Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### 2.4 Significant accounting judgments, estimates and assumptions

The preparation of the Company's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, the accompanying disclosures including the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances existing when the financial statements were prepared. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates is recognised in the year in which the estimates are revised and in any future year affected.

# **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, estimates and assumptions, which have significant effect on the amounts recognised in the financial statements:

#### Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using appropriate valuation techniques. The inputs for these valuations are taken from observable sources where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of various inputs including liquidity risk, credit risk, volatility etc. Changes in assumptions/judgments about these factors could affect the reported fair value of financial instruments. For further details about determination of fair value refer note 31.

### · Impairment of financial assets using the expected credit loss method

The impairment provisions for financial assets are based on assumptions about risk of default, expected loss rates and loss given defaults. The Company uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's history, existing market conditions as well as forward looking estimates at the end of each reporting period. For further details about assumptions used in calculating expected credit losses and the sensitivity of assumptions refer note 32.

#### Business model assessment

Classification and measurement of financial assets depends on the results of the Solely for payment of principal and interest (SPPI) test and the business model test. The Company determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment used by the Company in determining the business model including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed. The Company monitors financial assets that are derecognised prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held.

### Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### Income taxes

Significant judgments are involved in estimating budgeted profits for the purpose of paying advance tax, determining the provision for income taxes, including amount expected to be paid/recovered for uncertain tax positions. For further details refer note 30.

# Provisions and Contingencies

Provisions and contingencies are recognized when they become probable and when there will be a future outflow of funds resulting from past operations or events and the outflow of resources can be reliably estimated. The timing of recognition and quantification of the provision and liability requires the application of judgement to existing facts and circumstances, which are subject to change.

#### **Assumptions and Estimates**

The key assumptions concerning the future and other key sources of estimating uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when financial statements are prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### Gratuity and Long term service awards (LTSA) benefits

The cost of the Gratuity and LTSA benefits and the present value of its obligations are determined using actuarial valuation. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the future salary increases, attrition rate, mortality rates and discount rate. Due to the complexities involved in the valuation and its long-term nature, the obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

Future salary increases are based on expected future inflation rates for India. The attrition rate represents the Company's expected experience of employee turnover. The mortality rate is based on publicly available mortality tables for India. Those mortality tables tend to change only at interval in response to demographic changes. Discount rate is based upon the market yields available on Government bonds at the accounting date with a term that matches that of the liabilities.

Further details about gratuity and LTSA obligations are provided in note 41.

### Effective Interest Rate

The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability. This estimation, by nature, requires an element of judgement regarding the expected behaviour and life-cycle of the instruments and other fee income/expense that are integral parts of the Instrument.

# Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### Provisioning for Asset retirement obligation (ARO)

For the commercial premises taken on lease, the Company has recognised the provision for the obligation (ARO) to restore the premises in the same condition at the end of the lease term. In determining the fair value of the provision, assumptions and estimates are made in relation to discount rates, the expected cost to restore the premise and the expected timing of those costs.

# 3 Summary of significant accounting policies

#### 3.1 Foreign currency

Transactions in foreign currency are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the balance sheet date are restated at the closing exchange rates. Gain/loss arising on actual payments/realisations and year-end restatements are recognised in the statement of profit and loss.

#### 3.2 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is a measure as at a specific date and may be significantly different from the amount which will actually be paid or received on maturity or settlement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability
- In the absence of a principal market, in the most advantageous market for the asset or liability

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

The Company follows a fair value hierarchy that categorises into three levels, the inputs to valuation techniques used to measure fair value, which gives highest priority to quoted prices.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. Assets and liabilities are classified as Level 1 if their value is observable in an active market.

Level 2 inputs are inputs, other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. A Level 2 input must be observable for substantially the full term of the instrument. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals, implied volatilities and credit spreads.

Level 3 inputs are unobservable inputs. Assets and liabilities are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Wherever possible, fair values have been calculated using unadjusted quoted market prices in active markets for identical instruments held by the Company. Where quoted market prices are not available, or are unreliable because of poor liquidity, fair values have been determined using valuation techniques which, to the extent possible, use market observable inputs, but in some cases may also use non-market observable inputs. Valuation techniques used include discounted cash flow analysis, price to earning ratio and, where appropriate, comparison to instruments with characteristics similar to those of the instruments held by the Company after making necessary adjustments (eg. broker pooling method).

#### 3.3 Revenue recognition

Revenue is recognised when the Company satisfies a performance obligation by transferring a promised good or service to a customer. When a performance obligation is satisfied, the Company recognizes as revenue the amount of the transaction price that is allocated to that performance obligation.

#### Interest income

For all financial instruments, interest income is recorded using the effective interest rate (EIR). Refer note 3.11

#### Dividend income

Dividend is recognised as income when the right to receive the same is established.

#### Fees and commission income

Fees and commission income are recognised on accrual basis based on contractual terms with customers.

#### Incentives from dealers/manufacturers

Incentives from dealers/manufacturers is recognised as income over the period of the underlying transaction by applying the internal rate of return implicit in the agreement, on the diminishing balance of the financed amount, so as to provide a constant periodic rate of return on the net investment outstanding on the contracts. However, if a contract is foreclosed / written-off, such dealer / manufacturer incentive is recognized as income at the time of foreclosure / write off.

#### Income on finance leases

Income on finance leases, are recognized by applying the rate of return implicit in the underlying contracts, on the diminishing balance of the financed amount over the period of the agreement so as to provide a constant periodic rate of return on the net investment outstanding on these contracts.

#### 3.4 Income tax:

Income tax comprises current and deferred tax. It is recognised in the statement of profit and loss except to the extent it relates to an item recognised directly in equity or other comprehensive income.

#### Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in India where the Company operates and generates taxable income.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### Deferred tax

Deferred income tax asset and liabilities are recognised for all temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the financial statement except when the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer reasonably certain that related tax benefit will be realized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax assets are recognised subject to management's judgment that their future realisation is reasonably certain, except where there is unabsorbed depreciation and carried forward losses under taxation laws.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity).

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### Minimum alternate tax (MAT)

The Company recognizes MAT credit available as an asset only to the extent that the Company, based on reasonable evidence, will be able to recoup / set off MAT credit against income tax liability during the specified period i.e. the period for which MAT credit set off is allowed. The Company reviews the MAT credit entitlement asset at each reporting date and writes down the asset to the extent the Company does not have reasonable evidence that it will be able to recoup / set off of MAT credit against the income tax liability during the specified period.

#### 3.5 Property, plant and equipment

Property, plant and equipment are stated at historical cost inclusive of all incidental expenses incurred for acquisition of such assets, less depreciation and impairment. In respect of additions / deletions, depreciation is provided for the period for which the asset is available for use. Depreciation on property, plant and equipment is provided on a straight-line basis over the useful lives of assets.

Capital work-in-progress includes cost of property, plant and equipment under installation/ under development as at the balance sheet date and are carried at cost, comprising of direct cost, directly attributable cost and attributable interest.

Gains or losses arising from disposal of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is disposed.

Lease hold improvements are depreciated over the lease period (including renewal, if any) or useful life whichever is shorter.

# Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

The estimated useful life of property, plant and equipment of the Company is listed below. Based on the nature of fixed assets used by the Company and past experience of its usage and internal evaluation, the Company considers that the useful life for respective assets to be appropriate.

Class of property, plant and equipment	Estimated useful life
Office buildings	50 years
Computer equipment	3 years/ 4 years
Furniture and fixtures – in leased premises	6 years
Electrical installations and office	6 years
equipment- in leased premises	
Vehicles- Lease	4 years

The present value of the expected cost for asset retirement obligation (ARO) related to the asset after its use is included in the cost of the respective leased asset if the recognition criteria are met. The Company records a provision for decommissioning costs to restore lease premises (Asset retirement obligation) to its original condition. Decommissioning costs are provided at the present value of expected costs to settle the obligation using estimated cash flows and are recognised as part of the cost of the particular asset. The cash flows are discounted at a current pre-tax rate that reflects the risks specific to the decommissioning liability. The unwinding of the discount is expensed as incurred and recognised in the statement of profit and loss as a finance cost. The estimated future costs of decommissioning are reviewed annually and adjusted as appropriate changes in the estimated future costs or in the discount rate applied are added to or deducted from the cost of the asset.

Property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and value-in-use) is determined on an individual asset basis unless the asset does not generate cash flow that are largely independent of this from other assets. In such cases, the recoverable amount is determined for the cash generating unit (CGU) to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there is a change in the estimate used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

#### 3.6 Leases

Effective 01 April 2019, the Company has adopted Ind-AS 116 - Leases and applied it to all lease contracts existing on 01 April 2019 using the modified retrospective method. Based on the same and as permitted under the specific transitional provisions in the standard, the Company is not required to restate the comparative figures.

All leases are accounted for by recognising a right-of-use asset and a lease liability except for:

- Leases of low value assets; and
- Leases with a duration of 12 months or less.

# Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

The following policies apply subsequent to the date of initial application i.e. 1 April 2019. Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the Company's incremental borrowing rate on commencement of the lease is used.

Right-of-use assets are initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for:

- lease payments made at or before commencement of the lease:
- initial direct costs incurred; and
- the amount of any provision recognised where the Company is contractually required to dismantle, remove or restore the leased asset.

Subsequent to initial measurement lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made. Right-of-use assets are amortised on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset if, rarely, this is judged to be shorter than the lease term.

#### The Company as lessor

Assets given out on financial leases are shown as finance lease receivables. The rentals received on such leases are apportioned between the financial charge using the implicit rate of return, which is recognized as income; and against principal outstanding, which is reduced from the finance lease receivables.

# 3.7 Provisions and contingencies

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Contingent liabilities are disclosed in the notes to the financial statements. Contingent assets are not recognised in the financial statements.

# 3.8 Borrowing costs

All borrowing costs are recognised as expense in the period in which they are incurred.

# Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

# 3.9 Employee benefits

The Company provides retirement and other benefits to its employees. Retirement benefits are in the nature of defined contribution scheme and defined benefit scheme. A defined contribution scheme is a retirement benefit scheme under which the Company contributes a defined sum into a separate entity and will have no legal or constructive obligation to contribute further amount. A defined benefit scheme is a retirement benefit scheme other than a defined contribution scheme.

#### Gratuity

The Company pays gratuity to employees who retire or resign after a minimum period of five years of continuous service. The Company's contributions to gratuity fund (defined benefit scheme) in respect of its employees are managed by a trust, which invests the fund with Life Insurance Corporation of India ('LIC'), a Government of India undertaking.

Actuarial valuation of the gratuity liability for the above fund is determined by an independent actuary appointed by the Company. In accordance with the gratuity fund's rules, actuarial valuation of gratuity liability is calculated based on certain assumptions regarding rate of interest, salary growth, mortality and staff attrition as per the projected unit credit method.

Remeasurements, comprising of actuarial gains and losses and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the Balance Sheet with a corresponding charge or credit to other comprehensive income in the period in which they occur. Remeasurements are not reclassified to statement of profit and loss in subsequent periods.

Past service costs are recognised in the statement of profit or loss on the earlier of:

- •The date of the plan amendment or curtailment, and
- •The date that the Company recognises related restructuring costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the statement of Profit and Loss:

- Service costs comprising current service costs; and
- Net interest expense or income

# **Provident fund**

Retirement benefit in the form of provident fund is a defined contribution scheme. Both the employee and the employer make monthly contributions to the plan at a predetermined rate of the employees' basic salary. These contributions are made to the fund administered and managed by the Government of India. The Company's contributions are charged to statement of profit and loss on accrual basis, during the period in which the employee renders the related services. The Company has no further obligations under these plans beyond its monthly contributions.

# Superannuation fund

The Company contributes to superannuation fund (defined contribution scheme) in respect of the employee opting for superannuation scheme from certain organizational level and above in a trust duly approved by the Income Tax authorities. The trust has a master policy for management of the members' fund with LIC. These contributions are charged to the statement of profit and loss during the period in which the employee renders the related services.

# Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

# Long term service awards (LTSA)

The entity provides for liability towards long term service awards for eligible employees, based on length of service, based on actuarial valuation performed by an independent actuary using the Projected Unit Cost Method as at the balance sheet date.

#### Short term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short term employee benefits and are measured at the amounts expected to be paid when the liabilities are settled. Benefits include salaries, wages, bonus and ex gratia. The undiscounted amount of short term employee benefits to be paid in exchange for employee service is recognized as an expense as the related service is rendered by employee. The liabilities are presented as current employee benefit obligations in the Balance Sheet.

#### **Termination benefits**

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognises costs for restructuring. If benefits are not expected to be settled wholly within 12 months of the reporting date, they are discounted.

### Compensated absences

No provision for compensated absences is made since the Company does not have a policy for encashment of leave nor does it allow carry forward of unavailed leave.

# 3.10 Share - based payments

The Company participates in ultimate holding company, Citigroup Inc. (Citi) share-based incentive plan under which Citi grants shares to the Company's employees. Pursuant to a separate Stock Plans Affiliate Participation Agreement (SPAPA) the Company makes a cash settlement to Citi for the fair value of the share-based incentive awards delivered to the Company's employees under these plans.

The Company uses equity-settled accounting for its share-based incentive plans, with separate accounting for its associated obligations to make payments to Citi. The Company recognises the fair value of the awards at grant date as a compensation expense over the vesting period, with the Company electing to account for the corresponding credit within other equity as a capital contribution from Citi. Associated obligations under the SPAPA and all amounts paid to Citi are accounted for by analogy to the requirements for cash-settled share-based transactions over the vesting period with the intercompany payable due to Citi remeasured at the reporting date and settlement date for subsequent changes in fair value and the corresponding entry recognised within other equity.

#### 3.11 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. Regular way purchase and sale of financial assets are recognised on trade-date, the date on which the Company commits to purchase or sell the asset.

# Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

At initial recognition, the Company measures a financial asset or financial liability at its fair value plus or minus, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability (other than financial asset or financial liability carried at fair value through profit or loss). Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss.

#### Financial assets

# Classification and subsequent measurement

Financial assets are classified into three categories:

- fair value through profit or loss (FVTPL);
- · fair value through other comprehensive income (FVOCI); or
- amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms including contractual cash flows.

For debt instruments, classification will depend on the business model in which the debt is held. For equity instruments, classification will depend on whether the Company has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The classification requirements of financial assets are described below:

#### **Debt instruments**

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans disbursed, investment in corporate bonds.

Business model: The business model reflects how the Company manages the assets in order to generate cash flows. That is, whether the Company's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows from the sale of asset. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL. Factors considered by the Company in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how risks are assessed and managed. Securities held for trading are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These securities are classified in the 'other' business model and measured at FVTPL. The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account.

SPPI: Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Company assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test'). In making this assessment, the Company considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Based on these factors, the Company classifies its debt instruments into one of the following three measurement categories:

Amortised cost: Financial assets that are held for collection of contractual cash flows where business model of those cash flows represent solely payment of principal and interest ('SPPI'), and that are not designated at FVTPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described in note 31. Interest income from these financial asset are recognised using the effective interest rate method.

Fair value through other comprehensive income (FVOCI): Financial assets are measured at FVOCI when the instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets and contractual terms of the financial asset meet the SPPI test.

FVOCI financial assets are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in other comprehensive income (OCI). Interest income and foreign exchange gains and losses are recognised in profit or loss in the same manner as for financial assets measured at amortised cost. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified to statement of profit and loss account.

Fair value through profit or loss (FVTPL): Financial assets that do not meet the criteria for amortised cost or FVOCI are measured at FVTPL. Financial assets designated at FVTPL are carried in the Balance sheet at fair value with net changes in fair value presented as other (gains)/losses in Statement of profit or loss. Interest income on financial assets classified as FVTPL is not recognised in net gain/(loss) on fair value changes and is recognised separately as interest income.

#### Interest income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for credit-impaired financial assets (i.e. 'stage 3').

The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees paid or received that are integral to the effective interest rate, such as origination fees.

When a financial asset becomes credit-impaired and is regarded as 'Stage 3', the Company calculates interest income by applying the effective interest rate to the net carrying value of such financial asset. If the financial assets are no longer credit impaired, the Company calculates the interest income on a gross basis. Interest income on credit impaired advances are recognised on outstanding amount net of expected credit loss allowance.

### **Equity instruments**

Equity instruments is a contract that evidences residual interest in the assets of the company after deducting all its liabilities. The Company subsequently measures all equity investments under the scope of Ind AS 109 at fair value. Changes in the fair value of these instruments are recognized in profit or loss. Impairment losses (and reversal of impairment losses) on equity investments measured at FVTPL are not reported separately from other changes in fair value.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Impairment of financial assets

The Company assesses on a forward looking basis the expected credit losses (ECL) associated with its debt instruments carried at amortised cost and FVOCI, loans and advances and on exposure arising from loan commitments. The Company recognizes a loss allowance for such losses at each reporting date.

The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money;
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The method and significant judgments used while computing the expected credit losses and information about the exposure at default, probability of default and loss given default have been set out in note 32.

### Write-off policy

The Company writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery.

For retail clients, the Company writes off financial assets prudentially, basis the duration of delinquency.

### **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Company's balance sheet) when:

The rights to receive cash flows from the asset have expired, or The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognizes an associated liability, the transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Company has returned.

### Loan commitments

Loan commitments provided by the Company are measured as per financial instrument classification less loss allowance. For loan commitments, the loss allowance is recognised as a provision. However, for contracts that include both a loan and an undrawn commitment and the Company cannot separately identify the expected credit losses on the undrawn commitment component from those on the loan component, the expected credit losses on the undrawn commitment are recognised together with the loss allowance for the loan.

### Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

### Financial liabilities

### Classification and subsequent measurement

Financial liabilities are classified at amortised cost, except for:

Financial liabilities at fair value through profit or loss: This classification is applied to derivatives and financial liabilities held for trading and other financial liabilities designated as such at initial recognition.

Gains or losses on financial liabilities designated at fair value through profit or loss are presented partially in other comprehensive income (the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability, which is determined as the amount that is not attributable to changes in market conditions that give rise to market risk) and partially profit or loss (the remaining amount of change in the fair value of the liability).

### **Derecognition of financial liabilities**

Financial liabilities are derecognised when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired.

### Reclassification of financial instrument

The Company reclassifies debt instruments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent.

After initial recognition, equity instruments and financial liabilities are not reclassified.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### **Derivatives**

Derivatives are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently measured at fair value.

### Embedded derivatives

The embedded derivatives are treated as separate derivatives when:

- their economic characteristics and risks are not closely related to those of the host contract;
- a separate instrument with the same terms would meet the definition of a derivative; and

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract, with the effect that some of the cash flows of the combined instrument vary in a way similar to a standalone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to an index of prices or rates or other variable. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

These embedded derivatives are separately accounted for at fair value, with changes in fair value recognised in the statement of profit or loss unless the Company chooses to designate the hybrid contracts at fair value through profit or loss.

Certain market linked non-convertible debentures issued by the Company have returns linked to non-interest related benchmarks. The Company has opted to designate the entire hybrid contract at FVTPL as the embedded derivative significantly modifies the cash flows that otherwise would be required by the contract. Further, the embedded derivative is not closely related to the financial liability host contract.

### 3.12 Loan assignment

The Company undertakes sale of loans by way of assignment.

In most cases, post assignment, the Company continues to service the loans transferred to the assignee in the capacity of a servicing agent on negotiated commercial terms. The Company does not provide credit enhancement on such assignment.

The Company recognizes entire gain/loss upon derecognition of a loan.

Classification of financial instruments sold by way of loan assignment is applicable to the business segment as a whole, including loans retained by the Company to comply with minimum retention requirements in accordance with Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 – Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 and amendments thereto.

### 3.13 Cash and cash equivalents

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and short term investments with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

### 3.14 Earnings per share ('EPS')

The basic EPS is computed by dividing the net profit attributable to the equity shareholders by the weighted average number of equity shares outstanding during the reporting year. Number of equity shares used in computing diluted EPS comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares, which would have been issued on the conversion of all dilutive potential shares. Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the year except where the results would be anti-dilutive.

### 3.15 Standards issued but not yet effective

There are neither new standards nor amendments to existing standards which are effective for the annual period beginning from 01 April 2020.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 4 - Cash and cash equivalents

Particulars	As at	As at
raticulars	31 March 2020	31 March 2019
Cash on hand	-	-
Balance with banks		
- In current accounts	4,578	564
<ul> <li>In fixed deposits (with original maturity of less than 3 months)</li> </ul>	93,903	28,867
Cheques on hand	34	40
Total	98,515	29,471

Refer note 35 for balances with related parties.

Note: The cash and cash equivalents for cash flow statements is same as cash and cash equivalents given above.

Note 5 - Bank balance other than cash and cash equivalents above

Particulars	As at	As at
1 diticulars	31 March 2020	31 March 2019
Margin money deposit	11,344	6,533
Fixed Deposit	2,562	2,301
Total	13,906	8,834

<sup>1.</sup> Fixed deposit includes lien marked deposits of INR 2,440 (31 March 2019: INR 2,297) for securitization transactions executed in prior years.

Note 6 - Derivative financial assets and liabilities

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Derivative financial assets		
Equity linked derivatives (futures and options)	6,646	2,779
Total	6,646	2,779
Derivative financial liabilities		
Equity linked derivatives (futures and options)	7,530	1,003
Total	7,530	1,003
		·
Notional amount	102,767	64,482

Note	7 -	Rece	ivah	عما

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Trade receivables		
Receivables considered good - Secured	-	88
Receivables considered good - Unsecured	2,403	2,522
Less: Expected credit loss		-
Subtotal	2,403	2,610
Other receivables		
Receivables considered good - Unsecured	629	1,821
Less: Expected credit loss	-	-
Subtotal	629	1,821
Total	3,032	4,431

<sup>1.</sup> No amount of trade or other receivables are due from directors or other officers of the Company either severally or jointly with any other person.

<sup>2.</sup> Refer note 35 for fixed deposits with related parties.

<sup>2.</sup> Refer note 35 for receivables from related parties.

# Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

Note 8 - Loans

	As	As at 31 March 2020		As a	As at 31 March 2019	
Particulars	Amortised cost	Fair value through OCI	Total	Amortised cost	Fair value through OCI	Total
Loans Bills purchased and bills discounted	46.501	,	46.501	57.012		57.012
Loans repayable on demand	452,679	•	452,679	721,210		721,210
Term loans	274,941	90,836	365,777	265,723	27,547	293,270
Leasing*		•	•	16		16
Deposits	66	•	66	140	•	140
Total (Gross)	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Less: Expected credit loss	(5,752)	(1,559)	(7,311)	(3,936)	(142)	(4,078)
Total (Net)	768,468	89,277	857,745	1,040,165	27,405	1,067,570
Secured by tangible assets	386,661	90,836	477,497	552,733	27,547	580,280
Unsecured	387,559		387,559	491,368	r	491,368
Total (Gross)	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Less: Expected credit loss	(5,752)	(1,559)	(7,311)	(3,936)	(142)	(4,078)
Total (Net)	768,468	89,277	857,745	1,040,165	27,405	1,067,570
Advances in India						
Public sector	_	,	1	,	,	•
Other than public sector	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Total (Gross)	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Less: Expected credit loss	(5,752)	(1,559)	(7,311)	(3,936)	(142)	(4,078)
Total (Net)	768,468	89,277	857,745	1,040,165	27,405	1,067,570

<sup>\*</sup>Refer Note 35 for finance lease receivable from related parties.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 9 - Investments

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
In India		
At cost		
Equity shares of associate	8,700	8,700
At fair value through profit or loss		
Corporate bonds (quoted)	54.450	20,280
Commercial papers (quoted)		9,314
Equity shares (unquoted)	4,280	5,382
Total	67,430	43,676

Refer note 35 for investments in related parties.

### Note 10 - Other financial assets

Dantiaulana	As at	As at
Particulars	31 March 2020	31 March 2019
Margin money	4,440	138
Other deposits	2	2
Total	4,442	140

Notes to the financial statements (continued) for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

Note 11 - Property, plant and equipment

Note 11 - Floberty, plain and equipment										
		Gross block	block			Accumulated	Accumulated depreciation		Net block	lock
Particulars	As at 01 April 2019	Additions	Deletions	As at 31 March 2020	As at 01 April 2019	For the year	Deductions	As at 31 March 2020	As at 31 March 2020	As at 31 March 2019
Owned assets										
Property, Plant and Equipment										
Building	61	٠	•	61	24	-	•	25	36	37
Freehold land	5		•	3	•	•	•	•	ĸ	5
Furniture and fixtures	42		•	42	25	3	•	28	14	17
Office equipments	138	31	•	169	116	21	•	137	32	22
Electrical installations	389	173	•	562	207	48	•	255	307	182
Computer equipments	541	45	21	295	510	30	21	519	43	31
Asset retirement obligation	53		5	48	40	12	5	47	_	13
Subtotal	1,229	246	26	1,449	922	115	26	1,011	438	307
Leased assets										
Leasehold Premises	•	899	•	899	•	264	•	264	635	
Vehicles taken on lease	87	•	7	80	80	•		80	•	7
Total	1,316	1,145	33	2,428	1,002	379	26	1,355	1,073	314
Capital work-in-progress		,	,		,	,	,	•		,

		Gross bl	block			Accumulated	Accumulated depreciation		Net	Net block
Particulars	As at 01 April 2018	Additions	Deletions	As at 31 March 2019	As at 01 April 2018	For the year	Deductions	As at 31 March 2019	As at 31 March 2019	As at 01 April 2018
Property, Plant and Equipment										
Building	61		•	61	23	-	•	24	37	38
Freehold land	5		•	5	1		•	•	5	5
Furniture and fixtures	29	13	•	42	22	က	•	25	17	7
Office equipments	134	4	•	138	100	16	•	116	22	34
Electrical installations	357	34	2	389	165	43	_	207	182	192
Computer equipments	529	12	•	541	481	29	•	510	31	48
Asset retirement obligation	44	6	•	53	29	11	•	40	13	15
Sub-Total	1,159	72	2	1,229	820	103	1	922	307	339
Vehicles taken on lease	128	8	49	87	120	6	49	80	7	8
Total	1,287	80	51	1,316	940	112	20	1,002	314	347
Capital work-in-progress	322	133	455						•	322

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 12 - Other non-financial	asse	is
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Partiantary.	As at	As at
Particulars	31 March 2020	31 March 2019
Deposits with statutory authorities	523	522
Prepaid expenses	309	172
Net input tax credit (refer note below)	41	56
Receivable from staff	-	1
Total	873	751
Input tax credit	10,892	11,189
Provision for input tax credit	(10,851)	(11,133)
Net input tax credit	41	56

### Note 13 - Debt securities

Particulars	As at 31 March 2020	As at 31 March 2019
In India		
At amortised cost		
Non convertible debentures	201,121	156,607
At fair value through profit or loss		
Market linked non convertible debentures	200,056	298,158
Total	401,177	454,765

Refer note 44 for details of debt securities.

Note 14 - Borrowings (other than debt securities)

Particulars	As at	As at
	31 March 2020	31 March 2019
In India		
At amortised cost		
Secured		
Loans repayable on demand from banks	50,051	50,009
Finance lease obligations	3	9
Unsecured		
Inter corporate borrowings	206,248	258,427
Loans repayable on demand from banks	4,919	504
Total	261,221	308,949
D. Company and Com		

Refer note 43 for details of borrowings.

### Note 15 - Other financial liabilities

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Dealer held disbursal and other liabilities	2,149	4,327
Collection payables on servicing portfolio	2,272	2,114
Total	4,421	6,441

Refer note 35 for payables to related parties.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 1	6 - P	rovis	ions
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Particulars	As at	As at 31 March 2019
	31 March 2020	
Provision for employee benefits:		
Gratuity (refer note 41)	248	187
Employee benefits	18	14
Bonus	59	55
Others	14	105
Provision for others:		
Securitization	368	1,578
Value added tax	54	222
Legal and regulatory	1,051	1,193
Asset retirement obligations	43	47
Expected credit loss on loan commitments	60	1
Total	1,915	3,402

### Note 17 - Other non-financial liabilities

Deutleuleus	As at	As at
Particulars	31 March 2020	31 March 2019
Statutory dues payable	98	536
Interest collected but not earned on loans and advances	-	552
Others	988	824
Total	1,086	1,912

### Note 18 - Equity share capital

Particulars	As at	As at
Fatticulars	31 March 2020	31 March 2019
Authorised share capital		
5,269,333,333 (31 March 2019: 5,269,333,333) Equity shares of INR 7.50		
each	395,200	395,200
Issued, subscribed and paid up		
3,857,727,031 (31 March 2019: 3,857,727,031) Equity shares of INR 7,50	200 220	200 220
each	289,330	289,330
Total	289,330	289,330

### Reconciliation of number of shares

Particulars	As at	As at
Faiticulais	31 March 2020	31 March 2019
At the beginning of the year	3,857,727,031	3,857,727,031
Issued during the year	-	-
At the end of the year	3,857,727,031	3,857,727,031

### Terms and rights attached to equity shares

The Company has only one class of equity shares having a par value of INR 7.50 per share. All these shares have the same rights and preferences with respect to payment of dividend, repayment of capital and voting.

In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### Shares of the Company held by the holding companies

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Associates Financial Services (Mauritius) LLC	52.94%	52.94%
Citibank Overseas Investment Corporation	47.06%	47.06%

### Details of shareholding more than 5% shares in the Company

Postinulars.	As at	As at
Particulars	31 March 2020	31 March 2019
Associates Financial Services (Mauritius) LLC	2,042,338,070	2,042,338,070
Citibank Overseas Investment Corporation	1,815,388,961	1,815,388,961

Refer note 33 for information of the Company's objectives, policies and process of managing capital.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 19 - Interest income

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Interest on financial instruments measured at amortised cost		
Loans	73,133	72,211
Deposits with banks	1,544	1,845
Finance leases	6	195
Interest on financial instruments measured at FVOCI		
Loans	3,263	3,012
Interest on financial instruments measured at FVTPL		
Investments	1,833	1,785
Total	79,779	79,048

### Note 20 - Dividend income

Particulars	Year ended	Year ended
r al ticulais	31 March 2020	31 March 2019
Associates	252	252
Others	81	81
Total	333	333

### Note 21 - Fees and commission income

Particulars	Year ended	Year ended
r al ticulai 3	31 March 2020	31 March 2019
Collection and sourcing fees	6,927	6,565
Other fees	106	63
Total	7,033	6,628

### Note 22 - Net gain/(loss) on fair value changes

Particulars	Year ended	Year ended
rai liculai 5	31 March 2020	31 March 2019
a) on financial instruments designated at fair value through profit and loss		
account-		
Gain/(loss) on fair value of market linked non convertible debentures	(3,405)	2,072
Gain/(loss) on derivatives (net)	(1,778)	3,379
Gain/(loss) on fair value of investments classified as FVTPL	(1,115)	590
Total	(6,298)	6,041
Fair Value changes:		
Unrealised gain/(loss)	6,006	7,966
Realised (loss)/gain	(12,304)	(1,925)
Total	(6,298)	6,041

### Note 23 - Other revenue from operations

Particulars	Year ended	Year ended
raiticulais	31 March 2020	31 March 2019
Gain on assignment	382	227
Other revenue	89	67
Total	471	294

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 24 - Other income

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Reversal of provision for value added tax	168	3,006
Reversal of provision for securitisation	1,184	39
Miscellaneous income	1,206	899
Reversal of provision for litigation (net)	105	69
Interest on lease deposits	13	11
Total	2,676	4,024

### Note 25 - Finance costs

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Interest on financial liabilities measured at amortised cost		
Non convertible debentures	6,425	12,154
Inter corporate borrowings	11,102	10,496
Commercial paper	1,356	1,428
Borrowings from banks	998	910
Finance lease	4	4
Others	33	(9)
Interest on financial liabilities designated at FVTPL		
Market linked non convertible debentures	17,455	16,226
Total	37,373	41,209

### Note 26 - Fees and commission expense

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Transfer pricing fees (refer note - Note 42H)	5,322	3,551
Fees and commission expense	2,149	2,231
Distribution and placement fees	842	1,896
Brokerage	114	22
Total	8,427	7,700

### Note 27 - Impairment on financial instruments

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Financial instruments measured at amortised cost		
Write offs (net of recoveries)	3,851	2,533
Expected credit loss on loans	1,809	1,040
Expected credit loss on other assets	2	0
Financial instruments measured at FVOCI		
Expected credit loss on loans	1,418	(81)
Write offs (net of recoveries)	(72)	(267)
Expected credit loss on loans (net of reversal)	-	(79)
Total	7,008	3,146

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 28 - Employee benefits expenses

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Salaries, wages and bonus	3,763	4,149
Contribution to provident fund and other funds	222	208
Gratuity (Refer note 41)	74	66
Other expenses	21	57
Total	4,080	4,480

### Note 29 - Other expenses

Dawkiaulawa	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Rent	721	946
Premises maintenance costs	568	365
Rates and taxes	-	1
Bank charges	185	125
Net loss/(gain) on derecognition of property, plant and equipment	(6)	(1)
Credit rating and surveillance fees	71	141
Service bureau expenses	3,102	2,889
Technology and software expenses	1,303	1,720
Stamping / franking charges	271	443
Travelling and conveyance expenses	381	348
Telephone expenses	37	58
Professional and legal expenses	526	499
Collection expenses	1,864	1,605
HR processing charges	50	55
Payments to the auditors		
(a) Statutory Audit	59	63
(b) Tax audit	9	8
(c) Limited Review	6	6
(d) Reimbursement of expenses	8	4
Corporate social responsibility expenses (refer note 39)	509	472
Miscellaneous expenses	326	542
Total	9,990	10,289

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 30 - Income tax

### a) The components of income tax expense are:

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Current tax	01 Maion 2020	01 Maron 2010
Current tax on profits for the year	3,638	6,052
Adjustments for current tax of prior periods	-	-
Total current tax expense	3,638	6,052
Deferred tax		
Decrease/(Increase) in deferred tax assets	483	1,927
(Decrease)/ Increase in deferred tax liabilities	1,298	1,427
Total deferred tax expense	1,781	3,354
Total tax expense	5,419	9,406

### b) Tax charge recognised directly to other comprehensive income

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Deferred tax expense/(benefit)	(944)	(184)
Total tax charge/(benefit) recognized directly in other comprehensive income	(944)	(184)

### c) Reconciliation of the total tax charge

The table below explains the differences between the expected tax expense, at the Indian statutory tax rate payable by corporate entities in India on taxable profits under tax laws in India, and the Company's total tax expense for the year.

Dawtiaulara	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Accounting profit before tax	16,737	29,432
Tax at India's statutory income tax rate of 34.944% (31 March 2019 34.944%)	5,849	10,285
Tax effect of the amount which are not taxable in calculating taxable income :		
- Dividend Income not liable to tax	(116)	(116)
- Expenses related to Dividend Income	47	47
- CSR expenses (net of benefit of deduction)	89	82
- Other	(450)	(892)
Income tax expense	5,419	9,406
Effective tax rate	32.38%	31.96%

### d) Current tax assets

Particulars	As at	As at
r al liculai 3	31 March 2020	31 March 2019
Advance income tax (net of provision for tax)	18,649	15,501
Total	18,649	15,501

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### e) Deferred tax assets/liabilities

The balance comprises temporary differences attributable to the below items and corresponding movement in deferred tax liabilities / assets:

Particulars	As at 31 March 2019	(Charged)/ credited to profit	(Charged)/ credited to OCI	As at 31 March 2020
Deferred tax liability :		and loss		
Fair value of derivatives	(2,854)	(1,960)	_	(4,814)
Lease rental receivable	(6)	5	-	(1)
Changes in fair value of FVOCI debt instruments	(304)	_	(969)	(1,273)
Fair value of investments	(272)	657	` -	385
	(3,436)	(1,298)	(969)	(5,703)
<u>Deferred tax asset :</u>				
Provisions on financial assets	6,284	559	-	6,843
Property, plant and equipment	3,981	(1,078)	-	2,903
Disallowance of expenses	186	(49)	-	137
Interest accrued on debentures	5,947	95	-	6,042
Remeasurement of defined benefit obligation at FVOCI	17	-	25	42
MAT Credit available	13,538	_	-	13,538
Others	19	(9)		10
	29,972	(483)	25	29,515
Less: Utilisation of MAT credit towards provision for ta	ax	, ,		(271)
Net deferred tax asset/(liability)*	26,536	(1,781)	(944)	23,541

Particulars	As at 31 March 2018	(Charged)/ credited to profit and loss	(Charged)/ credited to OCI	As at 31 March 2019
Deferred tax liability:				
Fair value of derivatives	(459)	(2,395)	-	(2,854)
Lease rental receivable	(871)	865	-	(6)
Changes in fair value of FVOCI debt instruments	(112)	-	(192)	(304)
Fair value of investments	(375)	103	-	(272)
	(1,817)	(1,427)	(192)	(3,436)
<u>Deferred tax asset :</u>				
Provisions on financial assets	6,087	197	-	6,284
Property, plant and equipment	5,135	(1,154)	-	3,981
Disallowance of expenses	1,284	(1,098)	-	186
Interest accrued on debentures	3,305	2,641	-	5,947
Remeasurement of defined benefit obligation at FVOCI	9	-	8	17
MAT Credit available	16,054	(2,516)	-	13,538
Others	16	3		19
	31,890	(1,927)	8	29,972
Net deferred tax asset/(liability)	30,073	(3,354)	(184)	26,536

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 31 - Fair value measurements

### a) Fair value measurement

As per Ind AS 113, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is a measure as at a specific date and may be significantly different from the amount which will actually be paid or received on maturity or settlement date. The standard also provides a fair value hierarchy that categorises into three levels the inputs to valuation techniques used to measure fair value, which gives highest priority to quoted prices.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. Assets and liabilities are classified as Level 1 if their value is observable in an active market.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. A Level 2 input must be observable for substantially the full term of the instrument. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals, implied volatilities; and credit spreads.

Level 3 inputs are unobservable inputs. Assets and liabilities are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data.

Wherever possible, fair values have been calculated using unadjusted quoted market prices in active markets for identical instruments held by the Company. Where quoted market prices are not available, or are unreliable because of poor liquidity, fair values have been determined using valuation techniques which, to the extent possible, use market observable inputs, but in some cases may also use non-market observable inputs also. Valuation techniques used include discounted cash flow analysis, price to earning ratio and, where appropriate, comparison to instruments with characteristics similar to those of the instruments held by the Company after making necessary adjustments (eg. broker pooling method).

### b) Valuation techniques

- The fair value of exchange traded and OTC derivatives are determined using valuation models when quoted market prices or third-party consensus pricing information are not available. The valuation models, such as discounted cash flow method or Black-Scholes option model, incorporate observable or unobservable inputs for interest rates, equity indices, credit spreads, corresponding market volatility levels, and other market-based pricing factors. The Company uses widely recognised valuation models to determine the fair value of financial instruments. The inputs of the models are usually observable and available in the market for exchange traded derivatives and simple OTC derivatives. Use of observable inputs for valuation of derivative instrument are classified as Level 2 in the hierarchy (as stated above) where available and the unobservable inputs used are not significant to the fair value of the derivatives.
- Loans measured at fair value through other comprehensive income are valued using income approach wherein, the future cash inflows are discounted using appropriate broker quotes. These broker quotes are obtained from the market participants as exit price for similar loan portfolio. Use of broker quotes is classified as Level 2 in the fair value heirarchy, being quoted price for similar financial assets.
- Investment in equity shares consist of unlisted equity shares. For unlisted equity shares, fair value is determined based on quoted market prices for similar securities or through valuation techniques, such as multiples of earnings or net asset value method. A liquidity discount is applied when few or no transactions exist to support the valuations. In case of unlisted equity shares, significant inputs being unobservable, they are classified as Level 3 in the fair value hierarchy.
- Investment in debt securities are valued using income approach wherein, the future cash inflows are discounted using appropriate broker quotes i.e yields. These broker quotes are obtained from the market participants as exit price for similar loan portfolio. Use of broker quotes is classified as Level 2 in the fair value heirarchy, being quoted price for similar financial assets.
- Market linked non convertible debentures are fair valued based on fair valuation of the underlying embedded derivative and the host principal.

  Embedded derivatives linked to equity index are measured basis valuation models for determination of fair value of derivatives stated above. The fair value of host contract (principal component) is derived using broker polling method by obtaining quotes of similar instruments. Inputs used for fair valuation of market linked convertible debentures are classified as Level 2 in the fair value heirarchy as they are directly or indirectly observable in the market. No significant unobservable inputs are used in valuation of market linked non convertible debentures.

### c) Valuation Control framework

The Company uses models for valuation of financial instruments which are subject to due diligence before becoming operational and goes through periodic assessment. These models are assessed by the Market Risk Management team housed under Risk Management. The key elements of the framework for the valuation of financial instruments include model validation, model implementation review and independent verification. Additionally, for fair values determined using valuation models, the control framework also includes development or validation by independent support functions of the model logic, inputs, model outputs and adjustments.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

d) Financial instruments by category

	As a	at 31 March 20	20	As at 31 March 2019		
Particulars			At			At
raticulais	FVTPL	FVOCI	Amortised Cost	FVTPL	FVOCI	Amortised Cost
Financial Assets						
Cash and cash equivalents	-	-	98,515	-	-	29,471
Bank balance other than cash and cash						
equivalents above	-	-	13,906	-	-	8,834
Derivative financial assets	6,646	-	-	2,779	-	-
Trade receivables			2,403			2,610
Other receivables	-	-	629	-	-	1,821
Loans	-	89,277	768,468	-	27,405	1,040,165
Investments	58,730	-	-	34,976	-	-
Other financial assets	-	-	4,442	-	-	140
Total financial assets	65,376	89,277	888,363	37,755	27,405	1,083,041
Financial Liabilities						
Derivative financial liabilities	7,530	-	-	1,003	-	-
Trade Payables	-	-	5,371	-	-	7,649
Debt securities	200,056	-	201,121	298,158	-	156,607
Borrowings (other than debt securities)	-	-	261,221	-	-	308,949
Other financial liabilities	-	_	4,421		-	6,441
Total financial liabilities	207,586	-	472,134	299,161	-	479,646

Note: Investment in associate amounting to INR 8,700 (31 March 2019: INR 8,700) is carried at cost in accordance with Ind AS 27 and does not form part of the above.

e) Fair value hierarchy

As at 31 March 2020			As at 31 March 2019			
Level 1	Level 2	Level 3	Level 1	Level 2	Level 3	
-	6,646	-	-	2,779	-	
-	54,450	4,280	-	29,599	5,377	
-	89,277	-	-	27,405	-	
-	150,373	4,280	-	59,783	5,377	
-	7,530	-	-	1,003	-	
-	200,056	-	-	298,158	-	
-	207,586	-	-	299,161	-	
	Level 1	Level 1 Level 2  - 6,646 - 54,450  - 89,277 - 150,373  - 7,530 - 200,056	Level 1 Level 2 Level 3  - 6,646 - 54,450 4,280  - 89,277 - 150,373 4,280  - 7,530 - 200,056 -	Level 1         Level 2         Level 3         Level 1           -         6,646         -         -           -         54,450         4,280         -           -         89,277         -         -           -         150,373         4,280         -           -         7,530         -         -           -         200,056         -         -	Level 1         Level 2         Level 3         Level 1         Level 2           -         6,646         -         -         2,779           -         54,450         4,280         -         29,599           -         89,277         -         -         27,405           -         150,373         4,280         -         59,783           -         7,530         -         -         1,003           -         200,056         -         -         298,158	

Financial assets and liabilities measured at	Fair value	As at 31 M	arch 2020	As at 31 March 2019	
amortised cost for which fair value is disclosed	hierarchy	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets					
Loans	Level 3	768,468	755,335	1,040,165	1,043,726
Financial liabilities					
Debt securities	Level 3	201,121	201,736	156,607	156,772
Inter-corporate borrowing	Level 3	206,248	205,909	258,427	258,325

Note: The carrying amounts of cash and cash equivalents, bank balances other than cash and cash equivalents, trade receivables, other receivables, other financials assets, trade payables, borrowings other than inter corporate borrowings and other financial liabilities are considered to be approximately equal to their fair values due to their short term nature.

### f) Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 items for the periods ended 31 March 2020 and 31 March 2019:

	As at	As at
	31 March 2020	31 March 2019
As at begining of the year	5,377	4,888
Transfer between Levels (*)	-	(49)
Gains / (losses) recognised in profit and loss	(1,097)	538
As at end of the year	4,280	5,377

\*During the previous year, the Company has fair valued its investments in Secova Eservices Private Limited basis a buyer quote received. Owing to this, the Company had reclassified its investments to level 2 from level 3.

g) Valuation inputs and relationships to fair value

Particulars	Valuation technique	Significant unobservable inputs	Change in input	As at 31 March 2020	As at 31 March 2019
Investments in unquoted equity shares	P/E multiples	Earnings growth rate	± 1.5%	55/(55)	69/(69)
investments in unquoted equity shares	F/E multiples	Liquidity discounts	± 10%	(526)/526	(663)/663

### Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management

The Company's activities expose it to credit risk, liquidity risk and market risk. This note explains the sources of risk which the Company is exposed to, how the Company manages the risk and the related accounting impact in the financial statements.

Risk type	Nature of risk	Risk arising from	Risk management process
Credit risk	Credit risk is the risk of loss resulting from the decline in credit quality (or downgrade risk) or failure of a borrower, counterparty, third party or issuer to honor its financial or contractual obligations.	Credit risk arises principally from lending and investment.	Credit risk is:  - measured as the amount that could be lost if a customer or counterparty fails to make repayments. The Company considers the amount of principal outstanding and interest due as credit exposure from its borrowers;  - monitored using various internal risk management measures and within limits approved by individuals within a framework of delegated authorities; and  - managed through a robust risk control framework and governance process, which outlines clear and consistent policies, principles and guidance for risk managers for credit sanctioning, lending and risk monitoring.
Liquidity risk	Liquidity risk is the risk that the Company does not have sufficiently stable and diverse sources of funding. Also the risk of insufficient financial resources to meet our commitments as they fall due.	from mismatches in the timing of cash flows.	Liquidity risk is: - assessed through the internal liquidity adequacy assessment process ('RLAP'); - monitored against the Group's liquidity and funding risk framework; and - maintaining a contingency funding plan detailing actions and strategies available in stressed conditions.
Market risk	Market risk is the risk of loss arising from changes in the value of the Company's assets and liabilities resulting from changes in market variables (for eg.interest rates).	Structured notes, Investments held for trading, loans carried at fair value through other comprehensive income.	Market risk is: - measured using sensitivities and stress testing using factor sensitivities for market movements and scenarios; - managed by Market Risk Management (MRM) - reports and monitors the trading risk exposures against approved limits and triggers on a daily basis.

The Company's board of directors have overall responsibility for the establishment and oversight of the Company's risk management framework. The board of directors have established a Risk Management Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee reports regularly to the board of directors on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed and updated regularly to reflect changes in market conditions and the Company's activities.

The audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### A. Credit risk

Credit risk is the risk of loss resulting from the decline in credit quality or the failure of a borrower, counterparty, third party or issuer to honor its financial or contractual obligations. Credit risk mainly arises from CFIL's lending business activity which can be classified as below:

- a) Loans and advances to corporate customers and HNIs i.e. High networth individuals
- b) Loans and advances to other retail customers (other retail loans)

Credit risk also arises from concentration of exposure within a specific client, industry, region or other category.

### i) Credit quality analysis and credit exposure

The Company assesses and manages credit risk based on assessment of obligor risk using obligor risk rating (ORR) for loans and advances to corporate customers and HNIs. The Credit risk team assesses and maintains the internal risk rating system. Obligor risk rating assessment is done for each obligor availing credit facilities. The Company assigns ORRs to each obligor based on assumptions, inputs and factors specific to the obligor. The credit quality classification can be mapped to the obligor risk rating grade equivalent for loans and advances to corporate customers and HNIs. The ORR grades are mapped to the external ratings grade issued by Credit Rating Agencies.

The ORR 23 grade scale (1-10 including modifiers, e.g. 1,2+,2,2- and so on) summarises a more granular underlying 23 grade scale of obligor probability of default ('PD'). All corporate obligors are rated using the 23 grade scale, as per the Company's assessment. Each ORR band is associated with an external rating grade by reference to long-run default rates for that grade, represented by the average of issuer-weighted historical default rates. This mapping between internal and external ratings is indicative and may vary over time. The said mapping between internal and external ratings have been summarised below.

Internal retinan esterany	Credit risk	Externa	l ratings	Probability of default
Internal ratings category	category	S&P's	Moody's	(PD)
Grades: 1 to 4-	Low	AAA to BBB-	Aaa to Baa3	0% to 0.34%
Grades: 5+ to 5-	Medium	BB+ to BB-	Ba1 to Ba3	0.89% to 3.39%
Grades: 6+ to 6-	High	B+ to B-	B1 to B3	5.57% to 12.16%
Grades: 7+ to 7-	Watchlist	CCC+ to CCC-	Caa1 to Caa3	16.64% to 22.13%
Grades: 8 to 10	Default	SD/D	-	-

The following tables set out information about the credit quality of loans and advances to Corporates, HNIs and other retail customers.

Internal rating grades (ORR)	Credit risk category	Stage 1	Stage 2	Stage 3	Total
As at 31 March 2020					
Grades: 1 to 4-	Low	434,796	-	-	434,796
Grades: 5+ to 5-	Medium	98,698	3,500	-	102,198
Grades: 6+ to 6-	High	28,380	-	-	28,380
Grades: 7+ to 7-	Watchlist	-	-	-	-
Grades: 8 to 10	Default	-	-	-	-
Principal outstanding		561,874	3,500	-	565,374
Interest accrued but not collected		6,817	25	-	6,842
Total exposure		568,691	3,525	-	572,216
Less: expected credit losses on total exposure		(690)	(10)	-	(700)
Net carrying amount		568,001	3,515	-	571,516
As at 31 March 2019					
Grades: 1 to 4-	Low	594,586	-	-	594,586
Grades: 5+ to 5-	Medium	175,061	-	-	175,061
Grades: 6+ to 6-	High	50,000	-	-	50,000
Grades: 7+ to 7-	Watchlist	-	-	-	-
Grades: 8 to 10	Default	-	-	-	-
Principal outstanding		819,647	-	-	819,647
Interest accrued but not collected		8,723	-	-	8,723
Total exposure		828,370	-	-	828,370
Less: expected credit losses on total exposure		(341)			(341)
Net carrying amount	·	828,029	-	-	828,029

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Particulars	Loans carried at amortised cost	Loans carried at FVOCI	Commited lines of credit
As at 31 March 2020			
Stage 1	192,114	85,743	15,567
Stage 2	1,477	619	-
Stage 3	696	112	-
Total exposure	194,287	86,474	15,567
Less: expected credit losses on total exposure	(5,052)	(1,559)	(60)
Net carrying amount	189,235	84,915	15,507
As at 31 March 2019			
Stage 1	206,597	26,530	409
Stage 2	1,282	68	-
Stage 3	713	68	-
Total exposure	208,592	26,666	409
Less: expected credit losses on total exposure	(3,595)	(142)	(1)
Net carrying amount	204,997	26,524	408

The following table sets out information about the credit quality of investments in debt instruments measured at fair value through P&L. The amounts in the table represent gross carrying amounts which is also the maximum credit exposure of the financial assets.

	As at	As at
Particulars	31 March	31 March
	2020	2019
Rated AA and above	54,450	20,280
Rated A- to A+	-	9,314
Total	54,450	29,594

### Cash and cash equivalents and other bank balances

The Company holds cash and cash equivalents of INR 98,515 and other bank balances of INR 13,906 as at 31 March 2020 (31 March 2019: INR 29,471 and INR 8,834). The Company maintains its Cash and cash equivalents and Bank deposits with banks having low credit risk as per the internal obligor risk rating and also reviews the credit-worthiness of the banks on an on-going basis. The Company has provided for expected credit losses on its exposure on margin money held for derivatives and fixed deposits.

### ii) Collateral held

The Company generally accepts bank deposits, financial assets, marketable securities, inventories and real estate as collaterals in the case of secured loans. As of 31 March 2020, 55.23% of the aggregate principal amount of the Company's loans were secured by collateral (31 March 2019: 54.32%). 44.77% of the Company's loans were unsecured as at 31 March 2020(31 March 2019: 45.68%).

At March 31, 2020, the net carrying amount of credit-impaired loans and advances amounted to INR 808 (31 March 2019: INR 781) and the value of identifiable collateral held against those loans and advances amounted to INR 113 (31 March 2019: INR 80).

The following table sets out the principal types of collateral held against different types of financial assets.

Instrument type		of exposure ubject to equirements	
instrument type	As at 31 March 2020	As at 31 March 2019	- Principal type of conateral neid
Loans and advances to corporate customers and HNIs			
Corporate loans	24%	41%	Book debts, inventories and financial assets
Margin and securities backed finance	100%	100%	Financial assets
Loans and advances to other retail customers			
Personal loans	0%	0%	Unsecured
Advance against financial assets	100%	100%	Financial assets
Asset backed finance	100%	100%	Commercial vehicles and construction equipments

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

The following tables stratify credit exposures for margin lending loans by ranges of loan-to-value (LTV) ratio. LTV is calculated as the ratio of the gross amount of the loan to the value of the collateral. The valuation of the collateral excludes any adjustments for obtaining and selling the collateral. The maximum loan to value is basis the local regulatory norms for margin lending loans. The collateral value for marketable securities is derived basis market prices of such securities.

### Margin lending loans

	Loans and a	dvances to	Loans and advances to		
	retail cus	retail customers corporate cus			
LTV ratio	As at	As at	As at	As at	
	31 March	31 March	31 March	31 March	
	2020	2019	2020	2019	
Less than 50%	68.84%	97.73%	99.81%	100.00%	
51-70%	31.16%	2.27%	0.19%	0.00%	
71-90%	0.00%	0.00%	0.00%	0.00%	
91-100%	0.00%	0.00%	0.00%	0.00%	
More than 100%	0.00%	0.00%	0.00%	0.00%	
Total	100.00%	100.00%	100.00%	100.00%	

As at 31 March 2020, the fair value of financial assets accepted as collateral that the Company is permitted to sell or repledge in the absence of default for loans and advances to retail customers and to corporate customers and HNIs is INR 52,598 and INR 859,131 respectively (31 March 2019: INR 70,447 and INR 972,460).

### iii) Inputs, assumptions, techniques used for estimating impairment

The Company measures the amount of ECL on a financial instrument in a way that reflects an unbiased and probability-weighted amount. The Company considers its historical loss experience and adjusts the same for current observable data. The key inputs into the measurement of ECL are the probability of default, loss given default and exposure at default. These parameters are derived from the Company's internally developed statistical models and other historical data. In addition, the Company uses reasonable and supportable information on future economic conditions including macroeconomic factors such as gross domestic product and unemployment rate. Since incorporating these forward looking information increases the judgment as to how the changes in these macroeconomic factor will affect ECL, the methodology and assumptions are reviewed regularly. The Company has applied a three-stage approach to measure expected credit losses (ECL) on debt instruments accounted for at amortised cost and FVOCI. Assets migrate through following three stages based on the changes in credit quality since initial recognition:

Stage 1: 12- months ECL: For exposures where there is no significant increase in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12- months is recognized.

Stage 2: Lifetime ECL, not credit-impaired: For credit exposures where there has been a significant increase in credit risk since initial recognition but are not credit-impaired, a lifetime ECL is recognized.

Stage 3: Lifetime ECL, credit-impaired: Financial assets are assessed as credit impaired upon occurrence of one or more events that have a detrimental impact on the estimated future cash flows of that asset. For financial assets that have become credit-impaired, a lifetime ECL is recognized and interest revenue is calculated by applying the effective interest rate to the net carrying amount of loans.

The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of defaults (PDs)
- Loss given default (LGD)
- Exposure at default (EAD) i.e. the total expected exposure in the event of a default. The Company calculates expected credit losses on interest earned but not collected at portfolio level.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Loans and advances to corporate customers and HNIs

The company have an internal risk rating system that accurately and reliably differentiates between degrees of credit risk for classifiable managed exposures. To differentiate among degrees of credit risk and make meaningful and consistent distinctions among degrees of credit risk, the Company reviews its credit exposure along two dimensions – Default Risk and loss severity in the event of default.

In case of Classifiable managed obligors, company assigns

- Rating grades that appropriately reflect likelihood of default and
- Loss severity rating grade (or Loss Given Default estimates) that approximately reflect the loss severity expected in the event of default during economic downturn conditions.

The Obligor Risk Rating (ORR) represents the probability that an obligor will default within a one year time horizon. Risk ratings for obligors are assigned on a scale of 1 to 10, with sub- grades, where "1" is the best quality risk and "7-" is the worst for obligors that are not in default. ORRs of "9+", "9" and "10" are assigned to obligors meeting the definition of default under Basel when either or both of the following have occurred

- When the obligor is past due more than 90 days on any material credit obligation.
- When the company considers that the obligor is unlikely to pay its credit obligations in full, without recourse by Citi to actions such as realizing security (if held), collecting against a guarantee or other form of support, or filing a claim against the insurer.

The Facility Risk Rating (FRR) represents an expected loss rate, or "Loss Norm", for each facility, and is the product of two components:

The one-year Probability of Default (PD) of the Obligor, and The Loss Given Default (LGD) of a facility.

FRRs are assigned on a scale of 1 to 10, with sub-grades, where '1' is the best quality risk and '7-' is the worst for performing facilities. FRRs of 8, 9, and 10 are assigned to non-performing facilities.

At each reporting date, the Company assesses whether there has been a significant increase in credit risk of its financial assets since initial recognition by comparing the risk of default occurring over the expected life of the asset. In determining whether credit risk has increased significantly since initial recognition, the Company uses information that is relevant and available without undue cost or effort. This includes the Company's internal credit rating grading system, external risk ratings and forward-looking information to assess deterioration in credit quality of a financial asset.

The Company considers probability of default upon initial recognition of asset and whether there has been any significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the Company compares the risk of default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forward-looking information. Following indicators are incorporated:

- Internal credit rating
- changes in external credit rating (as far as available)
- actual or expected significant adverse changes in business, financial or economic condition that are expected to cause a significant change to borrower's ability to meet its obligations.
- significant increase in credit risk on other financial instruments of same borrower
- significant changes in value of the collateral supporting the obligation or in the quality of third party guarantees or credit support.
- significant changes in expected performance and behavior of the borrower including changes in payment status of borrowers and changes in operating results.

In addition to the DPD indicator for loans and advances to corporate customers and HNIs portfolio, it is presumed that the credit risk has significantly increased since initial recognition if the probability of default has increased by 20 bps and the movement in standard deviation of the PD is equal to or more than 1.

### Loans and advances to other retail customers

The Company assesses and manages credit risk for retail customers at portfolio level. The customers are pooled into portfolios based on homogenous product characteristics. Credit risk for retail product portfolio is assessed based on quantitative indicator of obligor behaviour. This quantitative criteria is used to assess the Staging of the exposures and the probability of default for estimation of ECL.

Quantitative based staging criteria are as follows:

- Stage 3: 90+ DPD accounts; loans with partial charge-offs and and qualitative factors (such as current and expected borrower's liquidity position, need for refinance, significant change in collateral value) and other factors as considered appropriate by the management and credit committee.
- Stage 2: Accounts that are not Stage 3 and are 30-89 DPD; Hardship modifications (<6 months on book); Behavior score drops below marginal booking segment (if available)
- Stage 1: All accounts that are not Stage 2 or 3

In addition to quantitative factors as mentioned above, loans / exposures are also assessed for qualitative factors for staging. These include:

- a) material adverse changes in business, financial or economic conditions that are expected to cause a significant change in the borrower's ability to meet its debt obligations to the Company.
- b) significant adverse change in the regulatory, economic, or technological environment of the borrower that results in a significant change in the borrower's ability to meet its debt obligations to the Company
- c) significant changes in the value of the collateral
- d) significant changes in the loan documentation / arrangement

### LGD is the magnitude of the likely loss if there is a default.

For the corporate portfolio, the Company estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset.

For retail portfolio, the Company segments its portfolios into smaller homogenous portfolios, based on the key characteristics that are relevant to the estimation of future cash flows. The applied data is based on historically collected loss data and involves a wider set of transaction characteristics as well as borrower characteristics.

The following table presents the key macroeconomic indicators used for the purposes of measurement of ECL in the periods presented.

Macro economic indicator	As at 31 March 2020	As at 31 March 2019	As at 31 March 2018
GDP growth	4.80%	7.70%	7.60%

### Notes to the financial statements (continued) for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Particulars		Total ex	posure		Expected credit loss (ECL)			Expected credit loss (ECL)		
-	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	carrying amount	
Loans and advances carried at										
amortised cost										
<ul> <li>Loans and advances to corporate customers</li> </ul>	568,691	3,525	-	572,216	(690)	(10)	-	(700)	571,516	
<ul> <li>Loans and advances to retail customers</li> </ul>	192,114	1,477	696	194,287	(3,422)	(1,108)	(522)	(5,052)	189,235	
Loans and advances carried at FVOCI					-	-	-			
<ul> <li>Loans and advances to retail customers</li> </ul>	85,743	619	112	86,474	(1,336)	(187)	(36)	(1,559)	84,915	
- Loan commitments	15,567	-	-	15,567	(60)	-	-	(60)	15,507	
Other financial assets measured at amortised cost	119,994	-	-	119,994	-	-	-	-	119,994	
As at 31 March 2020	982,109	5,621	808	988,538	(5,508)	(1,305)	(558)	(7,371)	981,167	
Loans and advances carried at amortised cost										
<ul> <li>Loans and advances to corporate customers</li> </ul>	828,370	-	-	828,370	(341)	-	-	(341)	828,029	
- Loans and advances to retail customers	206,597	1,282	713	208,592	(2,099)	(961)	(535)	(3,595)	204,997	
Loans and advances carried at FVOCI									-	
<ul> <li>Loans and advances to retail customers</li> </ul>	26,530	68	68	26,666	(78)	(7)	(57)	(142)	26,524	
- Loan commitments	409	-	-	409	(1)	-	-	(1)	408	
Other financial assets measured at amortised cost	43,016	_	-	43,016	(0)	-	-	(0)	43,016	
As at 31 March 2019	1,104,922	1,350	781	1,107,053	(2,519)	(968)	(592)	(4,079)	1,102,974	

### iv) Reconciliation of loss allowance provision

		Loss allowance measured at life-time expected			
	Loss allowance	losses			
Reconciliation of loss allowance	measured at 12 month expected losses	Financial assets for which credit risk has increased significantly and not credit-impaired	Financial assets for which credit risk has increased significantly and credit-impaired		
Loss allowance on 31 March 2020	5,448	1,305	558		
Changes in loss allowances due to:					
Assets originated or purchased	2,795	1,150	455		
Write – offs	(8)	(592)	(423)		
Recoveries/ repayments	(719)	(211)	(109)		
Changes in risk parameters	-	-	-		
Change in measurement from 12-month to life-time expected losses	861	(10)	43		
or vice-versa					
Loss allowance on 31 March 2019	2,519	968	592		
Changes in loss allowances due to:					
Assets originated or purchased	1,645	898	482		
Write – offs	(23)	(424)	(183)		
Recoveries/ repayments	(1,368)	(145)	(87)		
Changes in risk parameters	79	-	-		
Change in measurement from 12-month to life-time expected losses		(40)	40		
or vice-versa	-	(40)	46		
Loss allowance on 31 March 2018	2,186	679	334		

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Sensitivity analysis of expected credit loss

For loans and advances given to corporate customers and HNIs, the Company estimates ECL based on internal models and the sensitivity of ECL to the input parameters assessed through the internal models has been considered to be immaterial.

In the case of retail loans portfolio, the Company uses days past due based customer behavior as a lagging indicator for staging. The ECL computation for retail loans is based on flow rates of obligors across the DPD buckets. The internal estimates based on the flow rate are a conservative estimate of the expected credit losses. Accordingly, the Company does not expect the estimated ECL to get adversely impacted due to changes in portfolio behaviour.

### Write-offs still under enforcement

In the case of assets that are assessed collectively for impairment, the Company writes-off such secured and unsecured assets at 180 days and 120 days past due respectively unless there is empirical evidence to the contrary. The contractual amount outstanding on financial assets written-off and still subject to enforcement activity was INR 124,78 as at 31 March 2020 (31 March 2019: INR 9,196).

### Loans with renegotiated terms

A loan that is renegotiated is derecognised if the existing agreement is cancelled and a new agreement is made on substantially different terms or if the terms of the existing agreement are modified such that the renegotiated loan is a substantially different instrument.

Where the renegotiation of such loans are not derecognised, impairment continues to be assessed for significant increases in credit risk compared to the initial origination credit risk rating.

### v) Concentration of credit risk

Portfolio concentration is measured with the aim of optimizing the benefits associated with diversification and reducing the potential adverse impact of concentration of exposures to a particular borrower, sector or industry. Credit concentration shall be tracked and performed at:

- 1. Counterparty level (Single borrower limit / Group borrower limit)
- 2. Portfolio level -Sector

### Counterparty exposure limits

The objective for setting exposure limits and the need for credit portfolio measurement emanates from the necessity to optimize the benefits associated with diversification and to reduce the potential adverse impact of concentration of exposures to a particular borrower, sector or industry.

In compliance with RBI directions vide RBI/DNBR/2016-17/45 Master Direction DNBR. PD. 008/03.10.119/2016-17, CFIL has set Single Borrower & Group borrower limits (SBL/GBL) as under which will be strictly adhered.

- a) Lend to (i) any single borrower exceeding 15% of its owned fund; and (ii) any single group of borrowers exceeding 25% of its owned fund;
- b) Invest in (i) the shares of another company exceeding 15% of its owned fund; and (ii) the shares of a single group of companies exceeding 25% of its owned fund;
- c) Lend and invest (loans/investments taken together) exceeding (i) 25% of its owned fund to a single party; and (ii) 40% of its owned fund to a single group of parties.

These ceilings on credit/investments shall be applicable to the own group of the Company as well as to the other group of borrowers/investee companies.

CFIL will monitor the above regulatory limits, and ensure that the exposure to any borrower/group is not in breach. This would be tracked at the time of sanction itself to avoid sanction of any facility which is in excess of counterparty exposure norms. During the year ended 31 March 2020 and 31 March 2019, the Company's credit exposure to single borrowers and group borrowers were within the limits.

### Portfolio exposure limits

Industry wise concentration limits are monitored for loans and advances given to corporate customers. Industry Limit is set to 20% of total outstanding loans and advances in the Company(except for Banks & FI where limit is set at 25%). Any breach in Industry limits to be approved by at least 2 board members. An analysis of concentrations of credit risk is shown below:

Sector	As at 31 March 2020	As at 31 March 2019
Chemicals	9.33%	6.70%
Pharma & Healthcare	0.59%	7.70%
Bank	0.00%	4.10%
Metals	0.60%	2.00%
Autos	4.97%	0.80%
Agriculture & Food Preparation	0.00%	0.00%
Other Financial Institutions	3.31%	15.20%
Other sectors(*)	11.22%	10.80%
Concentration of loans to corporate customers	30.02%	47.30%
Margin lending	38.95%	34.00%
Other loans and advances to retail customers	31.03%	18.70%
Total loans and advances outstanding	100.00%	100.00%
(*) 011 1 1 1 1 1 1 0 1 1 1 1 1 1 1 1 1 1		

(\*) Other sectors majorly include Company's exposure to Infrastructure Industry, Transport Equipment industry, Software industry, etc.

### vi) Offsetting financial assets and financial liabilities

The company does not have any financial instruments with offsetting rights.

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### B. Liquidity risk

The liquidity objectives of the Company are to maintain a liquidity profile to enable it to efficiently meet expected and unexpected current and future cash flow and collateral needs and operate under a variety of market conditions, including market disruptions for both short term and long term periods.

The Company uses a variety of tools and metrics for measurement, monitoring and reporting of liquidity risk including liquidity gap statements, liquidity ratios on stock and flow approach as well as multiple stress testing scenarios over varying timeframes. The liquidity framework of the Company encompasses both the local regulatory liquidity reporting as well as additional internally adopted metrics to provide a comprehensive and robust coverage suited to our balance sheet requirements.

The Asset - Liability Committee (ALCO) comprising key stakeholders of the Company's senior management has direct oversight on balance sheet and liquidity while ongoing liquidity management is managed by the Treasury desk, with daily monitoring by Risk, Treasurer and Corporate Treasury functions

The following factors add to comfort on management of balance sheet liquidity:

- Well capitalized balance sheet, with capital adequacy of 41.87% as of 31 March 2020 (34.59% as of 31st March 2019).
- · Well diversified liability profile with market issuances carrying the highest credit rating for short term as well as long term issuances
- · Diversified loan portfolio with multiple lines of business across Corporate and Retail segments

### Financing arrangements

The Company has access to the following undrawn committed borrowing facilities at the end of the reporting period:

Particulars	As at	As at
	31 March 2020	31 March 2019
Committed undrawn facility	180,000	-

The below table analyses the Company's non-derivative financial liabilities and financial assets into relevant maturity groupings based on the remaining period as at the reporting date to the contractual maturity date. The amounts disclosed in the below table are the contractual un-discounted cash flows and exclude the impact of netting agreements.

		Contractual cash flows					
Particulars	Carrying amount	Gross nominal inflow/ (outflow)	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year
As at 31 March 2020							_
Non-derivative financial liabilities							
Trade payables	5,371	(5,371)	(5,371)	-	-	-	-
Debt securities	401,177	(499,626)	(7,863)	(2,884)	(3,843)	(289,372)	(195,664)
Borrowings (other than debt securities)	261,221	(208,210)	(151,470)	(30,931)	(25,809)	-	-
Other financial liabilities	4,421	(4,421)	(4,217)	(204)	-	-	-
Total	672,190	(717,628)	(168,921)	(34,019)	(29,652)	(289,372)	(195,664)
Non-derivative financial assets	00.545	00.545	00.545				
Cash and cash equivalents	98,515	98,515	98,515	-	-	-	-
Bank balance other than cash and cash equivalents above	13,906	14,298	8,176	2,821	568	-	2,733
Receivables	3,032	3,032	3,032	-	-	-	-
Loans	857,745	928,235	342,105	68,270	242,898	224,162	50,800
Investments	67,430	63,424	22,084	-	-	8,362	32,978
Other financial assets	4,442	4,442	4,440	-	-	-	2
Total	1,045,070	1,111,946	478,352	71,091	243,466	232,524	86,513

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

		Contractual cash flows					
Particulars	Carrying amount	Gross nominal inflow/ (outflow)	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year
As at 31 March 2019							
Non-derivative financial liabilities							
Trade payables	7,649	(7,649)	(7,649)	-	-	-	-
Debt securities	454,765	(486,999)	(198,774)	(55,808)	(93,591)	(83,222)	(55,604)
Borrowings (other than debt securities)	308,949	(311,340)	(290,846)	(4,099)	(16,392)	(3)	-
Other financial liabilities	6,441	(6,441)	(6,300)	(62)	(79)	-	-
Total	777,804	(812,429)	(503,569)	(59,969)	(110,062)	(83,225)	(55,604)
Non-derivative financial assets							
Cash and cash equivalents	29,471	29,472	29,472	-	-	-	-
Bank balance other than cash and cash equivalents above	8,834	9,046	2,060	-	4,686	2	2,298
Receivables	4,431	4,431	1,108	1,108	2,215	-	-
Loans	1,067,570	1,120,378	622,981	107,873	218,209	147,829	23,486
Investments	43,676	30,186	30,186	-	-	-	· -
Other financial assets	140	140	-	-	140	-	-
Total	1,154,122	1,193,653	685,807	108,981	225,250	147,831	25,784

The table below analyses the Company's derivative financial instruments into relevant maturity groupings based on the remaining period as at respective year end to the contractual maturity date:

Particulars	Carrying amount	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year
Derivative financial assets						
As at 31 March 2020	6,646	_	-	6,278	368	-
As at 31 March 2019	2,779	1,710	-	=	1,069	-
Derivative financial liabilities						
As at 31 March 2020	7,530	-	-	-	7,530	-
As at 31 March 2019	1,003	349	_	-	654	-

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### C. Market risk

Market risk is the risk arising due to changes in market prices – (e.g. interest rates and equity prices) and will affect the Company's income or the value of its holdings of financial instruments. The objective of the Company's market risk management is to manage and control market risk exposures within acceptable parameters to ensure the Company's solvency while optimizing the return on risk.

All market risk taking activities are centralized with treasury. The Company's ALM policy is approved by Board of directors which defines the process and procedures of limit approvals, changes, delegation, reporting and escalation in case of limit excesses and trigger breaches. The Market Risk Management (MRM) monitors the risk exposures against approved limits and triggers at regular interval. MRM is responsible for the ongoing monitoring of the excess/breach to ensure that the corrective action plan is carried out. In case if a breach is reported and if it is determined to be real, it is reported to the ALCO and the Senior Market Risk Management.

### i) Price risk

Price risk exposes the Company to fluctuations in fair values or future cash flows of a financial instrument because of changes in market prices whether those changes are caused by factors specific to the individual financial instrument or its issuer or by factors affecting all similar financial instruments traded in the market. The below table represents measures of the financial condition impacted by market risk for the financial instruments measured at fair value as on the reporting date:

	Measurement		Impact on the profit and loss account			
Nature of product	basis	Sensitivity	Year ended	Year ended		
	Dasis		31 March 2020	31 March 2019		
Market linked debentures	FVTPL	±100 basis points	12/(12)	502/(502)		
(net off hedged derivatives)	FVIFL	in interest rates	12/(12)	302/(302)		
Investments in commerical papers and	FVTPL	±100 basis points	(2425)/2425	(464)/464		
corporate bonds	FVIPL	in interest rates	(2425)/2425	(464)/464		
		± 1.5% in earnings	EE//EE)	CO/(CO)		
Investments in unquoted equity shares	FVTPL	growth rate	55/(55)	69/(69)		
	IVIFL	± 10% in liquidity	(500)/500	(000) (000		
		adjustment factor	(526)/526	(663)/663		

### ii) Interest rate risk

Interest rate risk represents the Company's exposure to adverse movements in interest rates with regard to its debt instruments. Interest rate exposure (IRE) measures the potential pre-tax earnings impact, over a specified reporting period, for the accrual positions, from a defined change in the yield curve. Residual market risk is also monitored using a series of measures, including factor sensitivities (PV01). Factor sensitivity (PV01) is expressed as the change in the value of a position for a 1bp change in interest rate. Market Risk Management monitors factors for all relevant market risk.

The Company's exposure to interest rate risk arises majorly through structured debt securities where payment of interests are linked to the movement in the market index i.e. Nifty. The interest rate risk on such structured debt instruments are hedged through equity options and implied forwards.

	Massumant	Management		nd loss account
Nature of product	Measurement basis	Sensitivity	Year ended 31 March 2020	Year ended 31 March 2019
Market linked debentures	FVTPL	±100 basis points in yield	(1235)/1235	349/(349)
	Measurement		Impact on other compr	ehensive income
Nature of product	basis	Sensitivity	Year ended 31 March 2020	Year ended 31 March 2019
Loans measured at FVOCI	FVOCI	±50 basis points in	(708)/719	(189)/174

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### C. Market risk (continued)

**Particulars** 

 $\underline{ \ \ } \ \ \, \text{The following is a summary of the Company's interest rate gap position on non-trading portfolios:}$ 

3 to 6

months

6 to 12

months

1 year to

3 year

Over 3

Non-

year sensitive

Total

upto 3

months

Company   Comp	As at 31 March 2020				•			
Bank balance other than cash and cash equivalents above Derivative financial assets         8,150         2,764         551         -         2,441         -         13,906           Derivative financial assets         -         -         6,278         368         -         -         8,323         3,032 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>								
Bank balance other than cash and cash equivalents above Derivative financial assets         8,150         2,764         551         -         2,441         -         13,906           Derivative financial assets         -         -         6,278         368         -         -         8,033         20,0742         51,596         -         987,743         3,032         20,0742         51,596         -         987,743         3,032         1,000         <	Cash and cash equivalents	98.515	-	_	_	_	-	98.515
Cash equivalents above   Cash equivalents above   Cash equivalents above   Cash equivalents   Cash equival	·		2.764	551	_	2.441	_	
Derivative financial assets		-,	_,			_,		13,906
Receivables	•	-	_	6 278	368	_	_	6 646
Loans		_	_	-		_	3.032	
Investments		324 641	59 633	221 133	200 742	51 596		
Other financial assets   4,440   -   -   -   -   2   -   4,442   18,649			-	-	200,7 12		_	
Current tax assets (Net)			_	_	_		_	
Deferred tax Assets (Net)   -		*	_	_	_			
Property, plant and equipment								
Description   Property   Proper			_	_				
Equity & liabilities			_	_				
Equity & Ilabilities   Derivative financial liabilities   Company   Compan			62 307	227 962				
Derivative financial liabilities	Total IIIIOW	400,399	62,391	221,902	201,110	30,010	47,100	1,095,652
Derivative financial liabilities	Equity & liabilities							
Trade payables		-	_	_	(7.530)	_	_	(7.530)
Debt securities   (145,412)   (30,312)   (136,984)   (109,329)   (20,860)   -   (401,177   (261,221   (261,2		_	_	_	(.,000)		(5.371)	
Borrowings (other than debt securities)   C25,721)   (30,414)   (25,086)   -		(145 412)	(30.312)	(136 984)	(109 329)	20.860		
Canage   C					(100,020)	20,000	_	(101,111)
Cher financial liabilities	• .	(200,721)	(00,414)	(20,000)				(261,221)
Provisions   -		_	_	_	_	_	(4.421)	(4 421)
Cher non-financial liabilities		_	_	_	_	_	. , ,	
Equity share capital		_	_	_	_			
Differ equity		-	-	-	-			
Particulars		-	-	-				
Particulars			(60.726)	(162.070)				
Name	Total (outliow)	(351,133)	(60,726)	(162,070)	(116,659)	20,000	(425,924)	(1,095,652)
Name								
As at 31 March 2019         As at 31 March 2019         Assets         Cash and cash equivalents         29,471         -         -         -         -         29,471         -         -         -         -         29,471         -         -         -         -         29,471         -         -         -         -         29,471         -         -         -         -         29,471         -         -         -         -         29,471         -         -         -         -         29,471         -         -         -         -         -         29,471         -         -         -         -         -         29,471         -								
Assets         Cash and cash equivalents         29,471         -         -         -         -         -         29,471           Bank balance other than cash and cash equivalents above         2,061         -         4,498         -         2,275         -         8,834           Derivative financial assets         1,710         -         -         1,069         -         -         2,779           Receivables         -         -         -         -         -         -         4,431         4,431           Loans         611,467         100,838         195,134         120,203         39,928         -         1,067,570           Investments         29,611         -         -         -         14,065         -         43,676           Other financial assets         -         -         -         14,065         -         43,676           Other financial assets (Net)         -         -         -         -         15,501         15,501           Deferred tax Assets (Net)         -         -         -         -         -         314         314           Other non-financial assets         -         -         -         -         -         751         <	Particulare	upto 3	3 to 6	6 to 12	1 year to	Over 3	Non-	Total
Cash and cash equivalents         29,471         -         -         -         -         2,9471           Bank balance other than cash and cash equivalents above         2,061         -         4,498         -         2,275         -         8,834           Derivative financial assets         1,710         -         -         1,069         -         -         2,779           Receivables         -         -         -         -         -         -         4,431         4,431           Loans         611,467         100,838         195,134         120,203         39,928         -         1,067,570           Investments         29,611         -         -         -         14,065         -         43,676           Other financial assets         -         -         -         -         14,065         -         43,676           Other financial assets (Net)         -         -         -         -         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501					-			Total
Bank balance other than cash and cash equivalents above         2,061         -         4,498         -         2,275         -         8,834           Derivative financial assets         1,710         -         -         1,069         -         -         2,779           Receivables         -         -         -         -         -         4,431         4,431           Loans         611,467         100,838         195,134         120,203         39,928         -         1,067,570           Investments         29,611         -         -         -         -         14,065         -         43,676           Other financial assets         -         -         -         -         -         14,065         -         43,676           Other financial assets         -         -         -         -         -         14,065         -         43,676           Other financial assets         -         -         -         -         -         -         15,501         15,501         15,501         15,501         15,501         15,501         15,501         15,501         10,03         10,03         10,03         10,03         10,03         10,03         10,03         10,03 <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td>Total</td>					-			Total
cash equivalents above         2,061         - 4,498         - 2,275         - 8,834           Derivative financial assets         1,710         1,069         2,779         - 2,779           Receivables	As at 31 March 2019				-			Total
Derivative financial assets 1,710 1,069 2,779 Receivables 1,069 4,431 4,431 Loans 611,467 100,838 195,134 120,203 39,928 - 1,067,570 Investments 29,611 14,065 - 43,676 Other financial assets 29,611 14,065 - 43,676 Other financial assets 29,611 14,065 - 43,676 Other financial assets (Net) 14,065 - 140 140 Current tax assets (Net) 15,501 15,501 Deferred tax Assets (Net) 1 15,501 15,501 Deferred tax Assets (Net) 1 15,501 15,501 Other non-financial assets 1 10,031 Other non-financial assets 1 10,031 Total inflow 674,320 100,838 199,632 121,272 56,268 47,673 1,200,003  Equity & liabilities Derivative financial liabilities (349) (654) (7,649) (7,649) Debt securities (197,140) (53,720) (89,916) (72,196) (41,793) - (454,765) Borrowings (other than debt securities) (289,232) (3,960) (15,754) (3) (308,949) Other financial liabilities (6,441) (6,441) Provisions (3,402) (3,402) Other non-financial liabilities (1,912) (1,912) Equity share capital (289,330) (289,330)	As at 31 March 2019 Assets	months			-			<b>Total</b> 29,471
Receivables	As at 31 March 2019 Assets Cash and cash equivalents	29,471		months -	-	year -		29,471
Loans         611,467         100,838         195,134         120,203         39,928         - 1,067,570           Investments         29,611         14,065         - 43,676           Other financial assets         14,065         - 43,676           Current tax assets (Net)         15,501         15,501           Deferred tax Assets (Net)         26,536         26,536           Property, plant and equipment         314         314           Other non-financial assets         751         751           Total inflow         674,320         100,838         199,632         121,272         56,268         47,673         1,200,003           Equity & liabilities         0.003         0.003         100,838         199,632         121,272         56,268         47,673         1,200,003           Equity & liabilities         0.003 <td>As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and</td> <td>29,471</td> <td></td> <td>months -</td> <td>-</td> <td>year -</td> <td></td> <td></td>	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and	29,471		months -	-	year -		
Investments   29,611   -   -   -   14,065   -   43,676	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above	29,471 2,061		4,498	3 year	year -		29,471
Investments   29,611   -   -   -   14,065   -   43,676	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets	29,471 2,061 1,710		4,498	3 year	year - 2,275 -	sensitive - -	29,471 8,834
Current tax assets (Net)         -         -         -         -         -         15,501         15,501           Deferred tax Assets (Net)         -         -         -         -         -         26,536         26,536           Property, plant and equipment         -         -         -         -         -         314         314           Other non-financial assets         -         -         -         -         -         751         751           Total inflow         674,320         100,838         199,632         121,272         56,268         47,673         1,200,003           Equity & liabilities         Berivative financial liabilities         (349)         -         -         (654)         -         -         (1,003)           Trade payables         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (454,765)         80 (454,765)         80 (41,793)         -         (454,765)         80 (454,765)         80 (454,765)         80 (44,793)         -         (454,765)         80 (454,765)         80 (454,765)         80 (454,765)         80 (454,765)         80 (454,765)         80 (454,765)         80 (454,765) <t< td=""><td>As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables</td><td>29,471 2,061 1,710</td><td>months</td><td>4,498 - -</td><td>3 year - - 1,069</td><td>year - 2,275 - -</td><td>sensitive - -</td><td>29,471 8,834 2,779</td></t<>	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables	29,471 2,061 1,710	months	4,498 - -	3 year - - 1,069	year - 2,275 - -	sensitive - -	29,471 8,834 2,779
Deferred tax Assets (Net)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans	29,471 2,061 1,710 611,467	months	4,498 - -	3 year - - 1,069	year - 2,275 - 39,928	- - - 4,431	29,471 8,834 2,779 4,431
Property, plant and equipment	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments	29,471 2,061 1,710 611,467	months	4,498 - -	3 year - - 1,069	year - 2,275 - 39,928	4,431	29,471 8,834 2,779 4,431 1,067,570
Other non-financial assets         -         -         -         -         -         -         751         751           Total inflow         674,320         100,838         199,632         121,272         56,268         47,673         1,200,003           Equity & liabilities         Equity & liabilities           Derivative financial liabilities         (349)         -         -         (654)         -         -         (1,003)           Trade payables         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         - <t< td=""><td>As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets</td><td>29,471 2,061 1,710 611,467</td><td>months</td><td>4,498 - -</td><td>3 year - - 1,069</td><td>year - 2,275 - 39,928 14,065</td><td> 4,431  140</td><td>29,471 8,834 2,779 4,431 1,067,570 43,676</td></t<>	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets	29,471 2,061 1,710 611,467	months	4,498 - -	3 year - - 1,069	year - 2,275 - 39,928 14,065	4,431 140	29,471 8,834 2,779 4,431 1,067,570 43,676
Other non-financial assets         -         -         -         -         -         -         751         751           Total inflow         674,320         100,838         199,632         121,272         56,268         47,673         1,200,003           Equity & liabilities         Equity & liabilities           Derivative financial liabilities         (349)         -         -         (654)         -         -         (1,003)           Trade payables         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         - <t< td=""><td>As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net)</td><td>29,471 2,061 1,710 611,467</td><td>months</td><td>4,498 - -</td><td>3 year - - 1,069</td><td>year - 2,275 - 39,928 14,065 -</td><td>4,431 - 140 15,501</td><td>29,471 8,834 2,779 4,431 1,067,570 43,676 140</td></t<>	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net)	29,471 2,061 1,710 611,467	months	4,498 - -	3 year - - 1,069	year - 2,275 - 39,928 14,065 -	4,431 - 140 15,501	29,471 8,834 2,779 4,431 1,067,570 43,676 140
Total inflow         674,320         100,838         199,632         121,272         56,268         47,673         1,200,003           Equity & liabilities         Compare to the provisions           Derivative financial liabilities         (349)         -         -         (654)         -         -         (1,003)           Trade payables         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         -         -         (454,765)         -         -         -         (454,765)         -	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net)	29,471 2,061 1,710 611,467	months	4,498 - -	3 year - - 1,069	year - 2,275 - 39,928 14,065	4,431 - 140 15,501 26,536	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501
Derivative financial liabilities         (349)         -         -         (654)         -         -         -         (1,003)           Trade payables         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         -         -         (454,765)         -         -         -         (454,765)         -	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment	29,471 2,061 1,710 611,467	months	4,498 - -	3 year - - 1,069	year - 2,275 - 39,928 14,065	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314
Derivative financial liabilities         (349)         -         -         (654)         -         -         -         (1,003)           Trade payables         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         -         -         (454,765)         -         -         -         (454,765)         -	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets	29,471 2,061 1,710 - 611,467 29,611 - -	months 100,838	4,498 - 195,134	3 year  1,069 120,203	year  - 2,275 - 39,928 14,065	4,431 - 4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536
Trade payables         -         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (45,765)         (7,649)         (7,649)         (7,649)         (45,765)         (3,025)         (3,02,402)         (308,949)         (15,754)         (3)         -	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets	29,471 2,061 1,710 - 611,467 29,611 - -	months 100,838	4,498 - 195,134	3 year  1,069 120,203	year  - 2,275 - 39,928 14,065	4,431 - 4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751
Trade payables         -         -         -         -         -         -         -         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (7,649)         (45,765)         (7,649)         (7,649)         (7,649)         (45,765)         (3,025)         (3,02,402)         (308,949)         (15,754)         (3)         -	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities	29,471 2,061 1,710 - 611,467 29,611 674,320	months 100,838	4,498 - 195,134	3 year  1,069 - 120,203 121,272	year  - 2,275 - 39,928 14,065	4,431 - 4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b>
Borrowings (other than debt securities)         (289,232)         (3,960)         (15,754)         (3)         -         -         -         (308,949)           Other financial liabilities         -         -         -         -         -         (6,441)         (6,441)           Provisions         -         -         -         -         -         (3,402)         (3,402)           Other non-financial liabilities         -         -         -         -         -         (1,912)         (1,912)           Equity share capital         -         -         -         -         -         (289,330)         (289,330)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities	29,471 2,061 1,710 - 611,467 29,611 674,320	months 100,838	4,498 - 195,134	3 year  1,069 - 120,203 121,272	year  - 2,275 - 39,928 14,065	4,431 - 4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751
securities)     (269,232)     (3,960)     (15,754)     (3)     -     -     (308,949)       Other financial liabilities     -     -     -     -     -     (6,441)     (6,441)       Provisions     -     -     -     -     -     -     (3,402)     (3,402)       Other non-financial liabilities     -     -     -     -     -     -     (1,912)     (1,912)       Equity share capital     -     -     -     -     -     -     (289,330)     (289,330)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables	29,471 2,061 1,710 - 611,467 29,611	months 100,838 100,838	4,498 	3 year  1,069 120,203 121,272	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b>
Other financial liabilities (6,441) (6,441) Provisions (3,402) (3,402) Other non-financial liabilities (1,912) (1,912) Equity share capital (289,330) (289,330)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables	29,471 2,061 1,710 - 611,467 29,611	months 100,838 100,838	4,498 	3 year  1,069 120,203 121,272	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 1,200,003
Provisions         -         -         -         -         -         (3,402)         (3,402)         (3,402)         (3,402)         (3,402)         (3,402)         (1,912)         (1,912)         (1,912)         (1,912)         (1,912)         (1,912)         (289,330)         (289,33	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b> (1,003) (7,649) (454,765)
Other non-financial liabilities         -         -         -         -         -         (1,912)         (1,912)         (1,912)           Equity share capital         -         -         -         -         -         -         (289,330)         (289,330)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b>
Other non-financial liabilities         -         -         -         -         -         (1,912)         (1,912)         (1,912)           Equity share capital         -         -         -         -         -         -         (289,330)         (289,330)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets  Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Det securities Borrowings (other than debt securities)	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b> (1,003) (7,649) (454,765)
Equity share capital (289,330) (289,330)	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets  Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Det securities Borrowings (other than debt securities) Other financial liabilities	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b> (1,003) (7,649) (454,765) (308,949)
	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets  Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities) Other financial liabilities Provisions	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 <b>1,200,003</b> (1,003) (7,649) (454,765) (308,949) (6,441)
	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets  Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities) Other financial liabilities Provisions Other non-financial liabilities	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 1,200,003 (7,649) (454,765) (308,949) (6,441) (3,402)
Total (outflow) (486,721) (57,680) (105,670) (72,853) (41,793) (435,286) (1,200,003	As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets  Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities) Other financial liabilities Provisions Other non-financial liabilities Equity share capital	29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	months  100,838 100,838 (53,720)	4,498 	1,069 - 120,203 - - - - 121,272 (654) - (72,196)	year  - 2,275 - 39,928 14,065 56,268	**************************************	29,471 8,834 2,779 4,431 1,067,570 43,676 140 15,501 26,536 314 751 1,200,003 (7,649) (454,765) (308,949) (6,441) (3,402) (1,912)

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Maturity analysis

The below table presents the maturity profile of key financial assets and liabilities of the company by their residual contractual maturity as of the dates presented:

Particulars	upto 3 months	3 to 6	6 to 12 months	1 year to	Over 3	Total
As at 31 March 2020	months	monuis	months	3 year	year	
Assets						
Cash and cash equivalents	98,515	_	_	_	_	98,515
Bank balance other than cash and	,					,
cash equivalents above	8,150	2,764	551	-	2,441	13,906
Derivative financial assets	_	_	6,278	368	_	6,646
Receivables	3.032	_	_	-	_	3,032
Loans	324,641	59,633	221,133	200,742	51.596	857,745
Investments	24,653	-	-	-	42,777	67,430
Other financial assets	4,440	_	_	_	2	4,442
Current tax assets (Net)	, <u>-</u>	_	_	_	18,649	18,649
Deferred tax Assets (Net)	-	-	_	-	23,541	23,541
Property, plant and equipment	-	-	_	-	1,073	1,073
Other non-financial assets	_	-	-	-	873	873
Total inflow	463,431	62,397	227,962	201,110	140,952	1,095,852
Equity & liabilities						
Derivative financial liabilities	-	-	-	(7,530)	-	(7,530)
Trade payables	(5,371)	-	-	-	-	(5,371)
Debt securities	(145,412)	(30,312)	(136,984)	(109, 329)	20,860	(401,177)
Borrowings (other than debt	(205,721)	(30,414)	(25,086)	_	_	(261,221)
securities)	(200,721)	(30,414)	(23,000)			(201,221)
Other financial liabilities	(4,217)	(204)	-	-	-	(4,421)
Provisions	(114)	-	(91)	(1,051)	(659)	(1,915)
Other non-financial liabilities	(428)	-	-	-	(658)	(1,086)
Equity share capital	-	-	-	-	(289,330)	(289,330)
Other equity	-	-	_		(123,801)	(123,801)
Total (outflow)	(361,263)	(60,930)	(162,161)	(117,910)	(393,588)	(1,095,852)

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Particulars	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year	Total
As at 31 March 2019				-	•	
Assets						
Cash and cash equivalents	29,471	-	-	-	-	29,471
Bank balance other than cash and cash equivalents above	2,061	-	4,498	-	2,275	8,834
Derivative financial assets	1,710	-	-	1,069	-	2,779
Receivables	4,431	-	-	-	-	4,431
Loans	611,467	100,838	195,134	120,203	39,928	1,067,570
Investments	29,611	-	-	-	14,065	43,676
Other financial assets	-	-	140	-	-	140
Current tax assets (Net)	-	-	-	-	15,501	15,501
Deferred tax Assets (Net)	-	-	-	-	26,536	26,536
Property, plant and equipment	-	-	-	-	314	314
Other non-financial assets	-	-	-	-	751	751
Total inflow	678,751	100,838	199,772	121,272	99,370	1,200,003
Equity & liabilities						
Derivative financial liabilities	(349)	-	_	(654)	_	(1,003)
Trade payables	(7,649)	-	_	` -	_	(7,649)
Debt securities	(197,140)	(53,720)	(89,916)	(72,196)	(41,793)	(454,765)
Borrowings (other than debt securities)	(289,232)	(3,960)	(15,754)	(3)	-	(308,949)
Other financial liabilities	(6,120)	(321)	_	-	_	(6,441)
Provisions	(222)		(174)	(1,193)	(1,813)	(3,402)
Other non-financial liabilities	(1,912)	-		-	-	(1,912)
Equity share capital	-	-	-	-	(289,330)	(289,330)
Other equity	-	-	-	-	(126,552)	(126,552)
Total (outflow)	(502,624)	(58,001)	(105,844)	(74,046)	(459,488)	(1,200,003)

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 33 - Capital Risk Management

Capital risk is defined as the risk that the entity has a sub-optimal quantity or quality of capital available to meet the regulatory requirements or cover risk exposures. A capital risk exposure arises when the Company has insufficient capital resources to support its strategic objectives and business plans as well as meet external stakeholder requirements. This could materialize due to a depletion of the entity's capital resources as a result of the crystallization of any of the risks to which it is exposed.

As per RBI regulations, the company is required to maintain a minimum capital to risk-weighted assets ratio (CRAR) of 15%. Additionally, the capital base also drives prudential exposure limits for single and group borrowers and is a major factor to support a strong credit rating and capital metrics.

The company has a comprehensive balance sheet planning process, with capital planning as an integral pillar. To support the company's growth of its various lines of business and meeting strategic objectives and plans, sufficient capital buffer is maintained on an ongoing basis. Avenues for meeting incremental capital requirements include retention of profits over time, additional infusion from shareholders as well as contracting qualifying Tier 2 debt, as applicable from time to time.

In an extreme scenario precipitating the risk of CRAR potentially dropping below the mandated minimum level, the company can additionally also consider the following contingency measures, as required:

- Curtail loan growth to be able to avoid further buildup in RWA and facilitate reduction through scheduled loan maturities
- Consider selective portfolio sales to de-risk the asset portfolio and improve capital adequacy

The Asset Liability Committee (ALCO) monitors the capital position on an ongoing basis and oversees all capital related actions including infusions, retention or dividend remittance.

### **Regulatory Capital**

The following additional information is disclosed in terms of the RBI circular (Ref No. DNBR .PD. 008 / 03.10.119 / 2016-17 dated September 01, 2016):

Capital to risk assets ratio (CRAR):	As at 31 March 2020	As at 31 March 2019
Tier I capital	390,769	382,466
Tier II capital	4,342	
Total capital	395,111	382,466
Risk weighted assets	943,567	1,105,562
CRAR (%)	41.87%	34.59%
CRAR - Tier I capital (%)	41.41%	34.59%
CRAR - Tier II capital (%)	0.46%	0.00%

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 34 - Segment information

The segment disclosure is based on the client segment of the company which is aligned to internal reporting matrix. Secondary segmentation based on geography has not been presented as the Company operates only in India and the Company perceives that there is no significant difference in its risks and returns in operating from different geographies in India. Accordingly, the company has identified two segments: Institutional Client Group (ICG) and Global Consumer Banking (GCB) as reportable segments.

ICG - This segment provides secured and unsecured loans to corporates, MSME and high networth individual clients. Loan Products offered by this segment are unsecured loans, secured loans and bills discounting. Segment income mainly consists of interest on loans and service charges. This segment also includes markets business which undertakes activities such as investments in corporate debt, funding and gapping products and hedging positions and contributes to revenues of the segment which includes investment income and gains/loss on debentures/bonds and derivative transactions.

GCB - This segment provides loans to retail customers. Loan products offered by this segment are loan against securities, loans for purchase of commercial vehicles, construction equipment and agricultural assets and personal loans. Segment income mainly comprises of interest on loans, Loan origination and collection fees and income from assignment.

Segment wise income and expenses include certain internal allocations including internal transfer pricing attached to the funds provided or deployed.

Segment assets represents the net assets put up by that segment. Segment liabilities represent liabilities undertaken by respective segments.

Items which are not directly attributable to any particular segment and which cannot be reasonably allocated to segments are consolidated under "Unallocated" column. Further Capital and other equity are shown as unallocated since the same cannot be directly identified with any particular segment.

### Segment revenue

Particulars		Year ended 3	1 March 2020			Year ended 3	1 March 2019	
raiticulais	ICG	GCB	Unallocated	Total	ICG	GCB	Unallocated	Total
Interest income	57,924	21,855	-	79,779	53,811	24,914	323	79,048
Other income	(5,965)	8,688	1,492	4,215	5,844	9,209	2,267	17,320
Total income from external customers	51,959	30,543	1,492	83,994	59,655	34,123	2,590	96,368
Interest expense	22,867	10,783	3,723	37,373	23,567	12,074	5,568	41,209
Other Expenses	9,451	15,372	5,061	29,884	6,099	15,437	4,191	25,727
Segment Results	19,641	4,388	(7,292)	16,737	29,989	6,612	(7,169)	29,432
Tax expense	-	-	-	5,419	-	-	-	9,406
Profit after tax				11,318				20,026
Other Information								
Capital expenditure	-	-	-	-	-	-	213	213
Depreciation	-	-	379	379	-	-	112	112

### Segment assets and liabilities

Particulars		As at 31 Ma	rch 2020			As at 31 Ma	rch 2019	
raiticulais	ICG	GCB	Unallocated	Total	ICG	GCB	Unallocated	Total
Segment assets	730,363	290,208	75,281	1,095,852	840,147	302,873	56,983	1,200,003
Segment liabilities	(668,933)	(4,413)	(9,375)	(682,721)	(766,735)	(8,886)	(8,500)	(784,121)
Net segment assets/ (liabilities)	61,430	285,795	65,906	413,131	73,412	293,987	48,483	415,882

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 35 - Related party disclosures

The Company has a policy of carrying all related party transactions; domestic or international, at arm's length.

As per Ind AS 24 ' Related party disclosures', the related party where control exists or where significant influence exists and with whom transactions have taken place are as below:

### A. Holding Companies

Associates Financial Services (Mauritius) LLC

Enterprises which exercise control:

Citibank Overseas Investment Corporation (COIC)

Citibank N.A. and its branches

Citigroup Inc. (the ultimate Holding Company)

### B. Fellow subsidiaries

Citigroup Global Markets Asia Limited

Citigroup Global Markets India Private Limited

Citicorp Services India Private Limited

Citigroup Global Markets Hong Kong Ltd

Citigroup Global Markets Singapore PTE Limited

Citibank (China) Co Ltd

Citicorp Investment Bank (Singapore) Ltd

Citigroup Global Markets Deutschland AG

Citibank Japan Ltd

Citi Europe PLC Hungary

Citi Europe PLC Poland

Citi Korea INC

Citi Europe PLC France

Citi Europe PLC Sweden

Citi Europe PLC Belgium

Citi Europe PLC Germany

Citigroup Global Markets Limited

### C. Associates

India Infradebt Limited

### D. Key Management Personnel

Nina Nagpal (Managing Director w.e.f 1 June 2018)

Rohit Ranjan(Director)

Priti Goel(Director)

Neeraj Kumar (Director w.e.f 26 Mar 2019)

Srinivas Sisthla (resigned w.e.f 26 Mar 2019)

Niraj Parekh (resigned w.e.f 9 Jul 2018)

Deepak Ghaisas (Independent Director)

Saurabh Shah (Independent Director)

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Details of related party transactions during the year are given below:

	companies	mpanies and s exercising ntrol	Associat	es		Fellow Subsidi	aries	
Nature of Related party transaction		N.A. and its	India Infradeb	t Limited	Citicorp Serv	ices India Pvt Ltd		Fellow diaries
	Year ended 31 March 2020	Year ended 31 March 2019	Year ended 31 March 2020	Year ended 31 March 2019	Year ended 31 March 2020	Year ended 31 March 2019	Year ended 31 March 2020	Year ended 31 March 2019
Lease rentals	5	710	-	-	-	363	-	27
Fixed deposits and reverse repo placed	1,499,322	1,791,546	-	-	-	-	-	-
Fixed deposits and reverse repo liquidated	1,405,626	1,773,183	•	-	-	1	ı	-
Loans taken	527,314	2,315,600	-	-	-	-	-	-
Loans repaid	527,314	2,315,600		-	-	1		-
Loan portfolio purchase - Personal loan	113,761	144,807	•	-	-	1	ı	-
Loan portfolio purchase - Domestic trade finance	10,014	133,340	-	-	-	-	•	-
Loan portfolio sale - Asset Backed Finance	24,592	33,625	-	-	-	-	-	-
Distribution and Placement Fees paid	731	1,394		-	-	1	•	-
Rent paid	589	496	-	-	26	43	-	-
Net movement in bank accounts	5,537	530	-	-	-	-	-	-
Interest paid on borrowings and overdraft	857	815	-	-	6,612	5,651	-	-
Bank Charges paid	19	16	-	-	-	-	-	-
Interest received on fixed deposits and reverse repo	819	1,498	-	-	-	-	-	-
Sourcing and Collection Fees earned	6,922	6,556	-	-	-	-	-	-
Fees and Commission paid	4,631	1,979	-	-	167	63	1,957	1,061
Secondment charges earned	574	670	-	-	-	-	-	-
Secondment charges incurred	1,409	1,626	-	-	-	-	-	-
Transfer of software	-	455		-	-	-	-	-
Inter Corporate borrowings taken	-	-	-	-	622,500	448,600	-	-
Inter Corporate borrowings repaid	-	-	-	-	617,500	401,100	-	-
Other expenses	191	1,566		-	-	108	-	255
Equity Dividend Received	-	-	252	252	-	-		-
Equity Dividend Paid	13,116	-		-	-	-	•	-

### Details of related party outstanding balances as at the year-end are given below:

		nd companies exercising ntrol	Fellow Subsidiaries					
Nature of Related party outstanding balances	Citibank N.A. a	and its branches	Citicorp Se	rvices India Pvt Ltd	Other Fellow Subsidiaries			
	As at 31 March 2020	As at 31 March 2019	As at 31 March 2020	As at 31 March 2019	As at 31 March 2020	As at 31 March 2019		
Assets								
Trade receivables	2,403	2,522	-	72	-	15		
Other receivables	147	1,677	-	-	-	-		
Fixed deposits	2,440	2,300	-	-	-	-		
Fixed deposits (with original maturity of less than 3 months)	93,943	28,867	-	-	-	-		
Bank Balances	369	483		-	-	-		
Leasing	-	16		-	-	-		
Liabilities								
Inter Corporate Borrowings		-	155,000	150,906	-	-		
Trade payables	2,939	5,078	5	51	1,339	1,101		
Collection payables on servicing portfolio	2,272	2,088	-	-	-	-		
Loans repayable on demand from banks (overdraft)	4,919	504	-	-	-	-		

### Transactions with Key managerial personnel

The Key managerial remuneration has been disclosed seperately in Annexure 1

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 36 - Off balance sheet items, contingent liabilities and capital commitments

Particulars	As at	As at
raiticulais	31 March 2020	31 March 2019
Tax assessments	3,995	3,995
Customer litigations	407	494
Estimated amount of contracts remaining to be executed on capital account	88	7
Undrawn committed credit lines	15,567	409

A description of the nature of contingent liabilities is set out below:

The Company has been assessed under Income tax Act, 1961, as a result of which the total demand, primarily on account of certain disallowances in the course of assessment for various years, outstanding against the Company is INR 854 (31 March 2019: INR 854).

There were outstanding demands against the Company under Karnataka Value Added Tax Act, 2003, primarily on account of disallowance of input tax credit amounting to INR 1,702 (31 March 2019: INR 1,702). These matters were heard before the Karnataka Appealate Tribunal and were remanded back to the Assessing Authority. However the amount continues to be reported in contingent liability as the reassessment by the Assessing Authority is in progress. Out of this, the Company has made a predeposit of INR 270 in the previous years.

There are outstanding demands against the Company under Maharashtra Value Added Tax Act, 2002, primarily on account of levy of VAT on part purchase consideration received on accountant of "transfer of KPO Division" on slump sale basis amounting to INR 316 (31 March 2019: INR 316). Out of this, the Company has made a predeposit of INR 50 in the previous years.

There are outstanding demands against the Company under Finance Act,1994, primarily on account of adjustment of service tax paid in previous years and other miscellenious issues amounting to INR 1,123 (31 March 2019: INR 1,123). Out of this, the Company has made a predeposit of INR 50 in the previous year.

In the above cases, the Company has partly paid the aforesaid demand under protest and is in the process of appeal against the same with the appropriate tax authorities. The Company has sought legal opinion in the aforesaid demands and is of the opinion that the disallowances / demands are not tenable and highly unlikely to be retained by higher authorities. Accordingly, the Company is not carrying any provision in its books for the above.

Further, there are few customers who have initiated legal proceedings against the Company for a total compensation demand of INR 407 (31 March 2019: INR 494). The Company believes that such demands are not tenable and are highly unlikely to be confirmed by higher authorities.

### Note 37 - Leases

A. The Company has taken vehicles on finance lease on such terms and conditions as documented in respective lease agreements

Particulars	As at	As at
	31 March 2020	31 March 2019
Net carrying value of the assets as at the date of balance sheet	-	9
Total of minimum lease payments as at the balance sheet date		
Not later than one year	2	7
Later than one year and not later than five years	-	3
	2	10
Present value of minimum lease payments as at the balance sheet date		
Not later than one year	2	6
Later than one year and not later than five years		3
	2	9

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

B. Assets given on finance lease comprise of vehicles which are based on documented agreements and are entered into in the normal course of business of the Company.

Dawtiaulara	As at	As at
Particulars	31 March 2020	31 March 2019
Gross investment as at the date of balance sheet		
Not later than one year	<del>-</del>	14
Later than one year and not later than five years	-	3
	-	17
Present value of minimum lease payments as at the balance sheet date		
Not later than one year	<del>-</del>	13
Later than one year and not later than five years	-	3
	-	16
Unearned finance charges	-	1
Unguaranteed residual value	<del>-</del>	-
Accumulated provision for minimum lease payment receivable	<del>-</del>	-
	-	1

### C. Lease disclosures under Ind-AS 116 for the current year ended 31 March 2020

(v)Amounts recognised in statement of Cash Flows

**Particulars** 

Total Cash outflow for leases

Particulars	Building Premises
Balance as at 1 April 2019	Fielilises
Additions	899
Deletion	
Depreciation	264
Balance as at 31 March 2020	635
(ib) Changes in the Lease liabilities	
Particulars	Building
Balance as at 1 April 2019	Premises
Additions	899
Finance cost accrued	27
Lease Payments	294
Balance as at 31 March 2020	632
(ii) Break-up of current and non-current lease liabilities	
Particulars	As at
Current Lease Liabilities	31 March 2020
Current Lease Liabilities Non-current Lease Liabilities	160 596
Non-Current Lease Etabilities	390
(iii) Maturity analysis of lease liabilities	
Particulars	As at
	31 March 2020
Less than one year	160
One to five years	556 40
More than five years Total	756
i otal	
(iv)Amounts recognised in statement of Profit and Loss account	
Particulars	As at 31 March 2020
Interest on Lease Liabilities	27
Variable lease payments (not included in the measurement of lease liabilities)	
Low-value leases expensed.	-
Short-term leases expensed	-
Total	27

As at

31 March 2020

### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 38 - Earnings per share (EPS)

a) The basic and diluted earnings per share has been calculated based on the following:

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Net profit after tax available for equity shareholders	11,318	20,026
Weighted average number of equity shares	3,857,727,031	3,857,727,031
Basic / Diluted earnings per share (Rs.)	0.29	0.52

b) Weighted average number of equity shares is computed for the purpose of calculating diluted earning per share for the respective years.

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Weighted average number of shares for computation of Basic EPS	3,857,727,031	3,857,727,031
Shares issued during the year	-	-
Weighted average number of shares for computation of Diluted EPS	3,857,727,031	3,857,727,031

### Note 39 - Corporate social responsibility expenses

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Gross amount required to be spent during the year	506	471
Amount spent during the year		
(i) Construction/acquisition of any asset	-	-
(ii) On purpose other than (i) above		
In cash	509	472
Yet to be paid in cash	-	-
Total	509	472

### Note 40 - Micro, Small and Medium Enterprises

Under the Micro, Small and Medium Enterprises Development Act, 2006 ('MSMED'), the following disclosure is made based on the information and records available with the Company in respect of the Micro, Small and Medium Enterprises who have registered with the competent authorities:

Particulars	31 March 2020	31 March 2019
Principal amount remaining unpaid to any supplier as at the year end	14	5
Interest due thereon	-	-
Amount of interest paid by the Company in terms of section 16 of the MSMED, along with the amount of the payment made to the supplier beyond the appointed day during the accounting year	96	4
Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED	3	0
Amount of interest accrued and remaining unpaid at the end of the accounting year	10	8

#### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Note 41 - Employee benefit obligations

# a) Gratuity

The Company pays gratuity to employees who retire or resign after serving for the stipulated period mentioned under 'The Payment of Gratuity Act, 1972'. The Company's contributions to gratuity fund (defined benefit scheme) in respect of its employees are managed by a trust, which invests the fund with Life Insurance Corporation of India ('LIC'), a Government of India Undertaking. The plan assets under the fund are invested in schemes of Insurance - conventional products.

i. The amounts recognised in the balance sheet and the movements in the net defined benefit obligation over the year are as follows:

Particulars	Year ended 31 March 2020			Year ended 31 March 2020 Year ended 31 March 2019			2019
	Present value	Fair value of	Net amount	Present value	Fair value of	Net amount	
	of obligation	plan assets	Net amount	of obligation	plan assets	Net amount	
At the beginning of the year	(603)	416	(187)	(512)	334	(178)	
Current service cost	(63)	-	(63)	(56)	-	(56)	
Past service cost	-	-	-	-	-	-	
Interest (expense) / income	(42)	31	(11)	(37)	27	(10)	
Total amount recognised in profit or loss	(105)	31	(74)	(93)	27	(66)	
Remeasurements						-	
Return on plan assets greater/(lesser) than		4	4		(2)	(2)	
discount rate	-	'	1	-	(2)	(2)	
Gain / (loss) from change in demographic							
assumptions	-	-	-	-	-	-	
Gain / (loss) from change in financial assumptions	(38)	-	(38)	(10)	-	(10)	
Experience gains/(losses)	(20)	-	(20)	(11)	-	(11)	
Total amount recognised in other	(58)	1	(57)	(21)	(2)	(23)	
comprehensive income	(36)	1	(37)	(21)	(2)	(23)	
Employer contributions	-	70	70	-	80	80	
Benefit payments	24	(24)	-	23	(23)	-	
At the end of the year	(742)	494	(248)	(603)	416	(187)	

#### ii. The net liability disclosed above related to funded plans is as follows:

Particulars	As at 31 March 2020	As at 31 March 2019
Present value of funded obligations	(742)	(603)
Fair value of plan assets	494	416
Net liability	(248)	(187)

# iii. The significant actuarial assumptions were as follows:

Withdrawal Rate

Destinulare	As at	As at
Particulars	31 March 2020	31 March 2019
Financial Assumptions		
Discount rate	6.20%	7.10%
Salary escalation rate (taking into account the inflation, seniority, promotions and other relevant factors)	10.00%	10.00%
Demographic Assumptions		
Mortality Rate	Indian Assured Lives Mortality	Indian Assured Lives Mortality

(2006-08)Ult.

15.00%

(2006-08)Ult.

15.00%

#### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# iv. Sensitivity of actuarial assumptions

Particulars	Change in	Impact on defined benefit obligation				
Faiticulais	assumption	Year ended 31	March 2020	Year ended 31	March 2019	
		Increase	Decrease	Increase	Decrease	
Discount Rate	1%	(42)	47	(33)	37	
Salary Escalation rate	1%	45	(41)	36	(33)	
Withdrawal rate	5%	(38)	60	(25)	39	

Plan is subject to multiple external experience items which may move the Defined Benefit Obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.

The methods and types of assumptions used in preparing the sensitivity analysis were consistent with prior period.

#### v. Expected payment for future years:

The defined benefit obligations shall mature after year end as follows:

Particulars	As at 31 March 2020	As at 31 March 2019
Within 1 year	96	82
1-2 year	99	84
2-3 year	103	88
3-4 year	114	92
4-5 year	118	101
5-10 year	524	471
Total expected payments	1,054	918

The Company expects to contribute INR 174 to the fund in the next financial year. The weighted average duration of the defined benefit obligation as at 31 March 2020 is 6 years (31 March 2019: 6 years)

#### b) Provident and Superannuation fund

The Company contributes to employee provident fund for all employees and superannuation fund for eligible employees which are defined contribution plans. These contributions are charged to the statement of profit and loss during the period in which the employee renders the related services. The expense recognised during the year is INR 222 (31 March 2019: INR 208).

#### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 42 - Other disclosures

#### A. Loan assignment deals

The Company sells loans through direct assignment. The information related to loan assignment made by the Company during the year, as an originator is given below:

Particulars	31 March 2020	31 March 2019
Total number of loan assets assigned during the year (Nos)	1,094	1,607
Total amount of exposures retained by the Company to comply with MRR	2,486	3,411
Total book value of loan assets assigned	24,174	33,416
Sale consideration received for the assigned assets	24,592	33,625
Gain on account of assigned assets	382	227
Gains amortized during the year as per the RBI guidelines*	Refer note g	jiven below

<sup>\*</sup>Gain on assignment of loans is recognized in the profit and loss account in the year of assignment as per Ind AS. Refer note 3.12.

#### B. Movement of provision

Particulars	As at 31 March 2019	Created during the year	Utilized/ released during the year	As at 31 March 2020
Provision on securitization of asset portfolio	1,578	-	1,210	368
Provision for Input tax credit	11,133	-	282	10,851
Provision for Value Added Tax (VAT)	222	-	168	54
Provision for litigation	1,193	39	181	1,051
Provision for Asset Retirement Obligation	47	-	4	43
Provision for expected credit loss on loan commitments	1	59	-	60
Total	14,174	98	1,845	12,427

Particulars	As at 01 April 2018	Created during the year	Utilized/ released during the year	As at 31 March 2019
Provision on securitization of asset portfolio	1,617	-	39	1,578
Provision for Input tax credit	11,490	-	357	11,133
Provision for Value Added Tax (VAT)	3,228	-	3,006	222
Provision for litigation	1,294	134	235	1,193
Provision for Asset Retirement Obligation	52	8	13	47
Total	17,681	142	3,650	14,173

#### C. Net debt reconciliation

Particulars	As at 01 April 2019	Cash flow	Interest Expense	Fair Value changes	As at 31 March 2020
Debt securities	454,765	(62,900)	23,880	(14,568)	401,177
Borrowings	308,949	(61,191)	13,463	· -	261,221

Particulars	As at 01 April 2018	Cash flow	Interest Expense	Fair Value changes	As at 31 March 2019
Debt securities	364,827	62,508	28,380	(950)	454,765
Borrowings	230,036	66,075	12,838	=	308,949

D. In accordance with the RBI notification No. RBI/DNBS/2016-17/49 Master Direction DNBS.PPD.01/66.15.001/2016-17 dated September 29, 2016, INR 309 of fraud was detected and reported during the financial year ended 31 March 2020 (31 March 2019: INR Nil).

#### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 42 - Other disclosures (continued)

E. In accordance with Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 – Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016, the Company did not enter into any credit default swaps during the year ended 31 March 2020 (31 March 2019: Nil)

F. In accordance with Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 – Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016, the Company has not lent against gold jewellery during the year ended 31 March 2020 (31 March 2019: Nil).

G. The Company has not accepted deposits within the meaning of 'Public Deposits' as defined in the prudential norms issued by the RBI.

H. Fees and commission expense includes transfer pricing fees amounting to INR 4,764 (31 March 2019: INR 2,857) paid/ accrued to affiliates. These fees are based on refinements in the transfer pricing model which is aimed at simplifying and standardizing country and intercompany reporting while properly recognizing and rewarding components of the value chain through net revenue allocation for respective country locations and legal entities.

#### Note 43 - Details of borrowings (other than debt securities) A. Secured borrowings

i. Workings capital demand loan from banks

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	Maturing within 1 year	Maturing within 1 year
Rate Range	7.70%	8.80%

The above loan is secured by a pari passu charge on the movable financial assets.

# **B. Unsecured Borrowings**

i. Cash Credit Facility from Banks\*

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	NA	Maturing within 1 year
Rate Range	NA	13.50%

ii. Commercial papers

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	NA	NA
Discount Rate (Range)	NA	NA

iii. Intercorporate borrowings\*

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	Maturing within 1 year	Maturing within 1 year
Rate Range	5.00% to 6.40%	7.00% to 7.85%
*D ( ) 05 ( )		

<sup>\*</sup>Refer note 35 for borrowings from related parties

# Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Note 44 - The Company has issued non-convertible redeemable debentures under various series on different terms and conditions.

The Company has issued secured non-convertible debentures under various series on different terms and conditions, which have been secured by a pari passu charge on the Company's immovable property and movable financial assets.

A. Details of secured market linked non-convertible redeemable debentures are as follows:

Series No	Maturity / Call Date	As at 31 March 2020	As at 31 March 2019
730 I	28-Sep-22	3,656	3,656
727 I	12-Sep-22	1,825	1,825
727 III	12-Sep-22	7,650	7,650
728 III	12-Sep-22	1,500	1,500
730 II	12-Sep-22	1,850	1,850
722 III	1-Aug-22	6,003	6,003
723 III	1-Aug-22	3,645	3,645
725 III	1-Aug-22	4,365	4,365
722 II	30-May-22	5,810	5,810
723 II	30-May-22	1,150	1,150
725 II	30-May-22	1,000	1,000
720 I	4-May-22	2,400	2,400
718 I	1-Apr-22	3,115	3,115
710 I	1-Apr-22	400	400
719 I	31-Dec-21		
		3,380	3,500
711 II	31-Dec-21	2,400	2,500
701 I	30-Nov-21	4,634	4,684
696 I	28-Oct-21	3,955	3,955
690 I	29-Sep-21	3,356	3,356
686 I	9-Sep-21	901	901
687 I	9-Sep-21	300	300
684 I	29-Aug-21	1,910	1,910
656 I	2-Mar-21	1,400	1,400
654 I	27-Jan-21	1,075	1,075
650 I	29-Dec-20	975	975
649 I	1-Dec-20	1,500	1,550
713 I	9-Nov-20	2,100	2,100
713 II	9-Nov-20	2,100	2,100
714 II	9-Nov-20	1,225	1,725
714 II	9-Nov-20	1,200	1,200
717 I	9-Nov-20	900	900
717 II			
	9-Nov-20	300	300
718 II	9-Nov-20	300	300
720 II	9-Nov-20	2,793	2,793
642 I	27-Oct-20	50	100
642 V	27-Oct-20	130	130
647 I	27-Oct-20	300	300
647 II	27-Oct-20	50	50
647 V	27-Oct-20	470	470
647 VI	27-Oct-20	100	100
647 XI	27-Oct-20	50	50
648 VI	27-Oct-20	100	100
638 I	29-Sep-20	400	400
638 II	29-Sep-20	100	100
639 I	29-Sep-20	150	200
639 III	29-Sep-20	100	100
639 VI	29-Sep-20	-	250
640 I	29-Sep-20	1,400	1,400
640 II	29-Sep-20	125	125
641 I	29-Sep-20	600	600
641 II	29-Sep-20	250	250
641 III	29-Sep-20 29-Sep-20	50	50
634 II	30-Aug-20	150	150
	<u> </u>		
634 IV	30-Aug-20	100	100
636 II	30-Aug-20	650	650
636 IV	30-Aug-20	280	280
637 IV	30-Aug-20	100	100
637 VIII	30-Aug-20	100	100

	<b></b>	As at	As at
Series No	Maturity / Call Date	31 March	31 March
731 I	28-Sep-22	<b>2020</b> 2,290	2019
7311 7321	28-Sep-22	2,340	
732 I	28-Sep-22	700	
736 I	28-Sep-22	1,405	
730 III	30-Nov-22	2,840	
741 I	24-Sep-21	4,155	
7411	24-Sep-21	3,150	
742 1	24-Sep-21	1,075	
744	24-Sep-21	2,700	-
753 I	27-Jul-21	8,900	-
754 I	27-Jul-21 27-Jul-21	1,930	
756 II	28-May-21	4,265	<u>-</u>
757 I	28-May-21	200	-
732 II	29-Oct-20	4,940	
733 II	29-Oct-20	4,160	-
736 II	29-Oct-20	1,826	-
737 IV	22-Jun-20	13,750	-
738 IV	22-Jun-20	3,000	-
738 II	29-Oct-20	2,000	-
749 II	29-Mar-21	6,945	-
751 I	29-Mar-21	1,150	
756 I	22-Jul-20	5,000	-
758 I	17-Sep-20	12,000	-
567 II	1-Jun-19	-	350
568 II	1-Jun-19	-	450
568 VI	1-Jun-19	-	200
641 V	1-Jun-20	100	100
641 VIII	30-May-19	-	215
642 IV	30-May-19	-	50
647 VIII	1-Jun-20	200	200
647 IX	1-Jun-20	200	200
647 IV	30-May-19	-	1,550
648 IV	30-May-19	-	200
669 I	29-May-19	-	925
639 IV	27-May-19	-	100
625 I	26-May-19	-	200
723 IV	15-May-19	-	2,000
700 I	6-May-19	-	200
700 II	6-May-19	-	100
630 III	29-Apr-19	-	200
640 IV	29-Apr-19	-	50
641 IV	29-Apr-19	-	100
668 I	22-Apr-19	-	22,000
672 I	22-Apr-19	-	3,900
674 I	22-Apr-19	-	10,000
681 I	22-Apr-19	-	2,325
633 VII	8-Apr-19	-	100
671 I	2-Apr-19	-	150

# Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Series No	Maturity / Call Date	As at 31 March 2020	As at 31 March 2019
635 V	25-Aug-20	776	776
633 I	5-Aug-20	50	50
632 I	29-Jul-20	300	400
626 I	28-Jul-20	210	210
628 II	22-Jul-20	876	876
623 I	27-Jun-20	200	200
620 I	13-Jun-20	125	175
726 II	3-Jun-20	8,500	9,000
727 II	3-Jun-20	7,865	7,865
728 II	3-Jun-20	6,900	6,900
726 III	27-Mar-20		15,000
604 IV	29-Feb-20	-	50
604 VIII	29-Feb-20	-	500
602 II	28-Jan-20		300
602 III	28-Jan-20		100
596 II	25-Jan-20	-	200
596 III	25-Jan-20	-	100
600 II	25-Jan-20		260
600 III	25-Jan-20	-	240
592 III	31-Dec-19	-	300
593 II	31-Dec-19	-	100
593 III	31-Dec-19		200
594 III	31-Dec-19	-	50
591 II	6-Dec-19	-	200
707 II	6-Dec-19	-	2,500
707 III	6-Dec-19	-	2,500
580 I	30-Nov-19	-	110
580 III	30-Nov-19	-	375
581 I	30-Nov-19	-	150
581 II	30-Nov-19	-	200
581 III	30-Nov-19	-	250

Series No	Maturity / Call Date	As at 31 March 2020	As at 31 March 2019
578 I	26-Oct-19	-	405
578 II	26-Oct-19	-	50
578 III	26-Oct-19	-	750
579 I	26-Oct-19	-	100
579 II	26-Oct-19	-	150
579 III	26-Oct-19	-	280
710 II	21-Oct-19	-	3,000
698 I	16-Oct-19	-	11,100
701 II	16-Oct-19	-	10,100
705 I	16-Oct-19	-	796
707 I	16-Oct-19	1	16,841
710 I	16-Oct-19	-	8,500
711 I	16-Oct-19	1	985
712 I	16-Oct-19	-	3,273
730 IV	3-Oct-19	•	5,000
687 II	19-Aug-19	1	9,300
688 II	19-Aug-19	1	2,000
692 I	19-Aug-19	1	6,000
693 I	19-Aug-19	1	450
695 II	19-Aug-19	1	1,750
697 I	19-Aug-19	1	500
589 I	30-Jul-19	•	460
574 IV	14-Jul-19	1	100
640 V	29-Jun-20	200	200
571 IV	29-Jun-19	1	100
571 VI	29-Jun-19	1	300
572 V	29-Jun-19	-	200
572 VII	29-Jun-19	-	200
592 I	29-Jun-19	-	100
585 I	28-Jun-19	-	635
680 I	20-Jun-19	-	18,700
582 I	17-Jun-19	-	250

# B. Details of secured non-convertible redeemable debentures are as follows:

Series No	Interest rate	Maturity / Call Date As at 31 March 2020		As at 31 March 2019
740 A	8.00%	19-Jun-20	5,000	ı
745 I	7.00%	20-May-20	5,000	-
750 I	6.60%	6-Apr-20	5,000	-
755 I	6.00%	19-May-20	10,000	-
755 II	6.25%	18-Aug-20	5,000	-
758 II	6.95%	20-Oct-20	75,000	-
759 I	6.50%	19-Oct-20	20,000	-
760 I	7.60%	30-Jun-20	75,000	-
729 I	7.95%	20-Sep-19	-	9,500
721 II	8.35%	29-Jul-19	-	2,500
730 III	8.45%	5-Jul-19	-	20,000
728 I	8.25%	21-Jun-19	-	40,000
663 I	7.70%	14-Jun-19	-	17,500
724 I	7.85%	15-May-19	-	2,500
721 I	8.20%	29-Apr-19	-	10,000
722 IV	8.00%	29-Apr-19	-	50,000
715 I	8.50%	24-Apr-19	-	3,000
Total			200,000	155,000

# Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

Note 45 - Details of Loan Assets subjected to Restructuring as at 31 March 2020

	Type of Restructuring				Others		
	Asset Classification		Sub				
SL. No	Details		Standard	Standard	Doubtful	Loss	Total
1	Restructured Accounts as on 01 April of the FY (opening figures)	No.of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
2	Fresh restructuring during the year	No.of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
3	Upgradations to restructured standard category during the FY	No.of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
4	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances at the beginning of the next FY	No.of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
5	Downgradations of restructured accounts during the FY	No. of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	•
6	Write-offs (includes recovery) of restructured accounts during the FY	No. of borrowers	-	ı	-	-	ı
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
7	Restructured Accounts as on 31 March of the FY (closing figures)	No. of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-

There are no cases restructured on account of CDR mechanism or SME debt restructuring in the current or previous year.

Loan Assets subjected to Restructuring as at 31 March 2019 - NIL

Notes to the financial statements (continued) for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 46 - RBI Disclosures

 $Accompanying financial statements \ have been prepared \ basis \ Ind \ AS \ and \ accordingly, \ below \ disclosures \ are \ also \ prepared \ basis \ Ind \ AS.$ 

a) As required in terms of paragraph 19 of RBI/DNBR/2016-17/45 - Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 - Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016.

	As at 31 M	March 2020	As at 31 March 2019		
Particulars	Amount	Amount	Amount	Amount	
	outstanding	overdue	outstanding	overdue	
Liabilities side:					
1. Loans and advances availed by the NBFCs inclusive of interest accrued thereon but not paid:					
(a) Debentures: Secured	401,177	-	454,765	-	
Unsecured		-	· -	-	
(other than falling within the meaning of public deposits (see note 1 below))					
(b) Deferred credits	-	-	-	-	
(c) Term loans	-	-	-	-	
(d) Inter-corporate loans and borrowings	206,248	-	258,427	-	
(e) Commercial Paper		-		-	
(f) Other Loans – WCDL	50,051	-	50,009	-	
(g) Other Loans – Overdraft	4,919	-	504	-	
(h) Other Loans – Finance lease obligation	3	_	9	_	

#### Assets side:

Particulars	As at 31 March 2020	As at 31 March 2019
Falliculais	Amount outstanding	Amount outstanding
2. Break-up of loans and advances including bills receivables [other than those included in (3) below]:		
refer note 5 below		
(a) Secured	386,661	552,717
(b) Unsecured	387,559	491,368

Particulars	As at 31 March 2020	As at 31 March 2019
Farticulars	Amount outstanding	Amount outstanding
3. Break up of leased assets and stock on hire and hypothecation loans counting towards AFC		
activities: refer note 2 below		
(i) Lease assets including lease rentals under sundry debtors :		
(a) Finance lease	-	16
(b) Operating lease	-	-
(ii) Stock on hire including hire charges under sundry debtors:		
(a)Assets on hire	-	-
(b)Repossessed Assets	-	-
(iii)Other loans counting towards AFC activities		
(a) Loans where assets have been repossessed	2	2
(b) Loans other than (a) above	90,834	27,545

Particulars As at 31 March 2020		
ratuculais	Amount outstanding	Amount outstanding
Assets side :		
4. Break-up of Investments :		
Current Investments :		
1. Quoted :		
(i)Shares:		
(a)Equity	-	
(b)Preference	-	
(ii) Debentures and Bonds	54,450	20,280
(iii) Units of mutual funds		
(iv) Government Securities	-	
(v) Others – Commercial Paper	-	9,314
2.Unquoted:		
(i)Shares:		
(a)Equity	-	
(b)Preference	-	
(ii) Debentures and Bonds	_	
(iii) Units of mutual funds	-	
(iv) Government Securities	-	
(v) Others – Commercial paper	-	
Long Term Investments :		
1. Quoted :		
(i)Shares:		
(a)Equity	-	
(b)Preference	-	
(ii) Debentures and Bonds	-	
(iii) Units of mutual funds	-	
(iv) Government Securities	-	
(v) Others	-	
2. Unquoted :		
(i)Shares:		
(a)Equity	12,980	14,083
(b)Preference	-	,,,,
(ii)Debentures and Bonds	-	
(iii) Units of mutual funds	-	
(iv) Government Securities	-	
(v) Others	_	

#### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

5 Rorrower group-wise classification of assets financed as in (2) and (3) above 'Refer note 2 below

3. Bollower group-wise classification of assets finaliced as in (2) and (3) above . Refer note 2 below								
		at 31 March 2020		As at 31 March 2019				
Category	Amo	unts net of provision	on	Amounts net of provision				
	Secured	Unsecured	Total	Secured	Unsecured	Total		
Related Parties **								
(a)Subsidiaries	-	-	-	-	-			
(b)Companies in the same group***	-	3,901	3,901	16	44,104	44,120		
(c)Other related parties	-	-	-	-	-			
Other than related parties	477,461	383,136	860,597	580,207	446,729	1,026,936		
Total	477,461	387,037	864,498	580,223	490,833	1,071,056		

<sup>\*\*\*</sup> Includes exposure on companies in the same group.

6. Investor group-wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted): Please see note 3 below

	As at 3	81 March 2020	As at 3	1 March 2019
Category	Market Value / Break up or fair value or NAV	Book Value (Net of Provisions)	Break up or fair	Book Value (Net of Provisions)
1. Related Parties **				
(a)Subsidiaries	-	-	-	-
(b)Companies in the same group	-	-	-	-
(c)Other related parties	18,481	8,700	16,182	8,700
2. Other than related parties***	58,730	58,730	34,976	34,976
Total	77,211	67,430	51,158	43,676

<sup>\*\*</sup> As per IndAS 24 - Please see Note 3 \*\*\* Refer note 4

#### 7. Other information

Particulars	As at 31 March 2020	As at 31 March 2019
(i) Gross Non-Performing Assets		
(a) Related parties	-	-
(b) Other than related parties	808	781
(ii) Net Non-Performing Assets		
(a) Related parties	-	-
(b) Other than related parties	250	189
(iii) Assets acquired in satisfaction of debt	-	

Notes:

1 As defined in point xix of paragraph 3 of Chapter -2 of Master Direction - Non-Banking Financial Company — Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016

2 Stage 3 ECD provision is considered as NPA provision for the puspose of these disclosures.

3 All Indian Accounting Standards (Ind AS) notified under section 133 of the Companies Act 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended by Companies (Indian Accounting Standards) Amendments Rules 2016 issued by the Central Government, are applicable including for valuation of investments and other assets and including assets acquired in satisfaction of debt. However, break up/fair value/NAV in respect of unquoted investments are disclosed irrespective of whether they are classified as long term or current in column (4) above.

4 The break-up value or NAV of investments are arrived based on the audited financial statements for the year ended 31 March 2019 as the latest audited financial statements are not

available.
5 Loans and advances are reported at gross carrying amount.

/ I. OKAK		
Items	As at 31 March 2020	As at 31 March 2019
(i) CRAR (%)	41.87%	34.59%
(ii) CRAR - Tier I capital (%)	41.41%	34.59%
(iii) CRAR - Tier II Capital (%)	0.46%	0.00%
(iv) Amount of subordinated debt raised as Tier-II capital	-	-
(v) Amount raised by issue of Perpetual Debt Instruments	-	-

#### 7 ii. Exposures

Exposure to real estate sector

Category	As at 31 March 2020	As at 31 March 2019
a) Direct exposure		
i. Residential Mortgages		
Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented;	-	-
ii. Commercial Real Estate		
Lending secured by mortgages on commercial real estates (office buildings, retail space, multipurpose commercial premises, multi-family residential buildings, multi-tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.). Exposure would also include non-fund based (NFB) limits;	-	-
iii. Investments in Mortgage Backed Securities (MBS) and other		
securitized exposures -		
a. Residential	-	-
b. Commercial Real Estate	-	-
b) Indirect Exposure		
i. Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance	40.500	32.500
Companies (HFCs)	40,500	32,500
ii. Any other	1,950	2,786
Total exposure to real estate sector	42,450	35,286

Notes to the financial statements (continued) for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

Exposure to capital markets

Particulars	As at 31 March 2020	As at 31 March 2019
<ul> <li>(i) direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt;</li> </ul>	12,980	14,082
<ul> <li>(ii) advances against shares / bonds / debentures or other securities or on clean basis to individuals for investment in shares (including IPOs / ESOPs), convertible bonds, convertible debentures, and units of equity- oriented mutual funds;</li> </ul>	41,202	9,220
(iii) advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security;	271,865	341,723
(iv) advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares / convertible bonds / convertible debentures / units of equity oriented mutual funds' does not fully cover the advances;	-	-
<ul> <li>(v) secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers;</li> </ul>	19,000	-
<ul> <li>(vi) loans sanctioned to corporates against the security of shares / bonds / debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources;</li> </ul>	-	-
(vii) bridge loans to companies against expected equity flows / issues;	-	-
(viii) all exposures to Venture Capital Funds (both registered and unregistered)	5,856	11,880
Total Exposure to Capital Market	350,903	376,905
* includes corporates		

#### 7 iii. Maturity pattern of certain items of assets and liabilities

As at	1 day to 7 days	8 days to 14	15 days to 30/31	Over 1 month	Over 2 months	Over 3 month &	Over 6 Month &	Over 1 year &	Over 3 years &	Over 5 years	Total
31 March 2020	i day to r days	days	days	upto 2 Month	upto 3 months	up to 6 month	up to 1 year	up to 3 years	upto 5 years	Over 5 years	TOTAL
Liabilities											
Debt securities	5,233	-	-	15,287	124,892	30,312	136,984	109,329	-	(20,860)	401,177
Borrowings	71,042	16,251	59,301	24,061	35,066	30,414	25,086	-	-	-	261,221
Foreign Currency Liabilities	-	-	-	-	-	-	-	-	-	-	-
Assets											
Advances	24,380	34,781	76,341	99,982	89,157	59,633	221,133	200,742	46,141	5,455	857,745
Investments*	-	24,653	-	-	-	-	-	-	-	42,777	67,430
Foreign Currency Assets	-	-	-	-	-	-	-	-	-	-	-

As at 31 March 2019	1 day to 7 days	8 days to 14 days	15 days to 30/31 days	Over 1 month upto 2 Month	Over 2 months upto 3 months	Over 3 month & up to 6 month	Over 6 Month & up to 1 year	Over 1 year & up to 3 years	Over 3 years & upto 5 years	Over 5 years	Total
Liabilities											
Debt securities	131	115	105,939	9,054	81,901	53,720	89,916	72,196	41,343	450	454,765
Borrowings	58672	70661	47,646	85,854	26,399	3,960	15,754	3	-	-	308,949
Foreign Currency Liabilities	-	-	-	-	-	-	-	-	-	-	-
Assets											
Advances	55811	64210	140,453	210,685	140,308	100,838	195,134	120,203	35,201	4,727	1,067,570
Investments	-	-	-	-	29,611	-	-	-	-	14,065	43,676
Foreign Currency Assets	-	-	-	-	-	-	-	-	-	-	-

<sup>\*</sup> Investments are bucketed as per contractual maturity

#### 7 iv. Investments

Particulars	As at 31 March 2020	As at 31 March 2019
1 Value of Investments		
(i) Gross Value of Investments	67,430	43,676
(a) In India	67,430	43,676
(b) Outside India,	-	-
(ii) Provisions for Depreciation	-	-
(a) In India	-	-
(b) Outside India,		
(iii) Net Value of Investments	67,430	43,676
(a) In India	67,430	43,676
(b) Outside India.		
2 Movement of provisions held towards depreciation on investments.	-	-
(i) Opening balance	-	-
(ii) Add : Provisions made during the year	-	-
(iii) Less: Write-off / write-back of excess provisions during the year	-	-
(iv) Closing balance	-	-

# 7 v. Details of Non-performing Financial Assets sold - Nil

# 7 vi. Details of Single Borrower limit (SGL) / Group Borrower Limit (GBL) exceeded by NBFC:

During the year ended 31 March 2020 and 31 March 2019, the Company's credit exposure to single borrowers and group borrowers were within the limits prescribed by the RBI.

- 7 vii. Unsecured advances There are no unsecured advances against intangible assets as at 31 March 2020 (previous year: Nil)
- 7 viii. Disclosure of penalties imposed by the RBI and other regulators Nil during the year ended 31 March 2020 (previous year: Nil)
- 7 ix. Draw down from Reserve Nil during the year ended 31 March 2020 (previous year: Nil)

# 7 x. Overseas Assets (For those with joint ventures and subsidiaries abroad) The Company does not have joint ventures or subsidiaries, hence not applicable.

7 xi. Sector wise NPA (Stage 3 loans have been considered as NPA for the r

7 xi. Sector wise NPA (Stage 3 loans have been considered as NPA for the purpose of this disclosure)							
Sector		Percentage of NPAs to total advances in that sector					
Sector		As at 31 March 2020	As at 31 March 2019				
1 Agriculture & allied activities		0.09%	0.09%				
2 MSME		0.41%	1.53%				
3 Corporate borrowers		-	-				
4 Services		-	-				
5 Unsecured personal loans		0.39%	0.37%				
6 Auto loans		-	-				
7 Others		-	-				

Notes to the financial statements (continued) for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

7 xii. Concentration of NPAs (Stage 3 loans have been considered as NPA for the purpose of this disclosure)

Particulars	As at 31 March 2020	As at 31 March 2019
Total exposure to top four NPA accounts	89	83

#### 7 xiii. Customer complaints

7 XIII. Oddionici compiunita		
Particulars	As at 31 March 2020	As at 31 March 2019
No. of complaints pending at the beginning of the year	1	11
No. of complaints received during the year	439	397
No. of complaints redressed during the year	422	407
No, of complaints pending at the end of the year	18	1

7 xiv. Movement of NPAs (Stage 3 loans have been considered as NPA for the purpose of this disclosure)

Particulars	As at 31 March 2020	As at 31 March 2019
Net NPAs to Net Advances (%)	0.03%	0.02%
Movement of NPAs (Gross)		
a) Opening balance	781	364
b) Additions during the year	4,861	3,810
c) Reductions during the year	4,834	3,393
d) Closing balance	808	781
Movement of Net NPAs		
a) Opening balance	189	30
b) Additions during the year	4,363	3,281
c) Reductions during the year	4,302	3,122
d) Closing balance	250	189
Movement of provisions for NPAs (excluding provisions on standard assets)		
a) Opening balance	592	334
b) Additions during the year	498	529
c) Reductions during the year	532	271
d) Closing balance	558	592

#### 7 xv. Registration obtained from other financial sector regulators - NA

7 xvi. Break up of 'Provisions and Contingencies' shown under the head expenditure in the statement of profit and lo

Particulars	As at 31 March 2020	As at 31 March 2019
Provision for Cenvat Credit*	(282)	(357)
Provision for VAT*	(168)	(3,006)
Provision for Litigations*	(105)	(69)
Provision for Securitisation*	(1,184)	(39)
Provision for Expected credit loss on loan commitments*	59	(3)
Provision for ARO*	(4)	(5)
Provision for Income Tax - Current tax	3,638	6,052
Provision for Standard Assets (Stage 1 & Stage 2)	3,261	622
Provision for NPA (Stage 3 assets)*	(34)	258
*Negative amount pertains to release of provisions.	•	•

7 XVII. Credit Ratings				
Particulars	As at 31 March 2020		As at 31 March 2019	
(i) Rating Assigned*	"Stable"		"Stable"	
(ii) Name of the Rating Agency	ICRA	CRISIL	ICRA	CRISIL
(iii) Rating of products				
(a) Commercial Paper	(ICRA) A1+	CRISIL A1+	(ICRA) A1+	CRISIL A1+
(b) Inter-corporate borrowings	(ICRA) A1+	CRISIL A1+	(ICRA) A1+	CRISIL A1+
c) Non convertible Debentures	(ICRA) AAA	CRISIL AAA	(ICRA) AAA	CRISIL AAA
O Non convenible Depondings	(Stable)	(Stable)	(Stable)	(Stable)
	PP-MLD (ICRA)	CRISIL PP-MLD	PP-MLD (ICRA)	CRISIL PP-MLD
(d) Market Linked Debentures	AAA (Stable)	AAAr (Stable)	AAA (Stable)	AAAr (Stable)

<sup>\*</sup>CRISIL ratings as on 31 March 2020 and ICRA ratings as on 25 March 2020.

Notes to the financial statements (continued) for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### 7 xviii. Concentration of Advances and Exposures

Details	As at 31 March 2020	As at 31 March 2019
Total advances to twenty largest borrowers	416,962	561,108
Percentage of advances to twenty largest borrowers to total advances of the Company	49%	52%
Total exposure to twenty largest borrowers /customers	567,100	696,141
Percentage of exposures to twenty largest borrowers / customers to total exposure of the Company on borrowers / customers	68%	51%

7 xix. Disclosure pursuant to Reserve Bank of India notification DOR (NBFC).CC.PD.No.109 /22.10.106/2019-20 dated 13 March 2020

7 xix. Disclosure pursuant to Rese	rve Bank of India	notification DOR	(NBFC).CC.PD.No	0.109 /22.10.106/20	019-20 dated 13 M	arch 2020
Asset Classification as per RBI Norms	Asset classification as per Ind AS 109	Gross Carrying Amount as per Ind AS	Loss Allowances (Provisions) as required under Ind AS 109	Net Carrying Amount	Provisions required as per IRACP norms	Difference between Ind AS 109 provisions and IRACP norms
1	2	3	4	5 = 3-4	6	7=4-6
Performing Assets						
Standard	Stage 1	846,510	5,445	841,065	3,386	2,059
	Stage 2	4,782	763	4,019	33	730
Subtotal		851,292	6,208	845,084	3,419	2,789
Non Performing Assets						
Substandard	Stage 1	38	3	35	4	(1)
	Stage 2	839	542	297	84	458
	Stage 3	714	500	214	71	429
Subtotal for substandard		1,591	1,045	546	159	886
Doubtful - upto 1 year	Stage 3	91	56	35	61	(5)
1 to 3 years	Stage 3	3	2	1	3	(1)
More than 3 years	Stage 3		-	- '		- (1)
Subtotal for doubtful	Stage 3	94	58	36	64	(6)
Loss	Stage 3	-	-	-	-	-
Subtotal for NPA		1,685	1,103	582	223	880
Other items such as guarantees,	Stage 1	15,567	60	15,507	-	60
loan commitments, etc. which are in	Stage 2	-	-	-	-	-
the scope of Ind AS 109 but not covered under current Income Recognition, Asset Classification and Provisioning (IRACP) norms	Stage 3	-	-	-	-	-
Subtotal		15,567	60	15,507	-	60
Total	Stage 1	862,115	5,508	856,607	3,390	2,118
	Stage 2	5,621	1,305	4,316	117	1,188
	Stage 3	808	558	250	135	423
	Total	868,544	7,371	861,173	3,642	3,729

#### Notes to the financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# 7 xx. Disclosure pursuant to Reserve Bank of India Circular DOR.NBFC (PD) CC. No.102/03.10.001/2019-20 pertaining to Liquidity Risk Management Framework for Non-Banking Financial Companies

RBI has issued final guidelines on Liquidity Risk Management Framework for Non-Banking Financial Companies and Core Investment Companies on November 04, 2019. As per the said guidelines, NBFCs' are required to publicly disclose the below information related to liquidity risk on a quarterly basis. Accordingly, the disclosure on liquidity risk as at March 31, 2020 is as under:

#### (i) Funding concentration based on significant counterparty (both deposits and borrowings) \*

Sr. No	Number of Significant counterparties		%of Total deposits	%of Total Liabilities
1	11	466,100	NA	68.27%

#### (ii) Top 20 large deposits(amount in Rs Lakhs and % of total deposits) - NA

#### (iii) Top 10 borrowings(amount in Rs lakhs and % of total borrowings) \*

Sr. No	Amount	%of Total
		Borrowings
1	155,000	23.40%
2	150,000	22.64%
3	50,000	7.55%
4	35,000	5.28%
5	16,000	2.42%
6	15,000	2.26%
7	10,000	1.51%
8	10,000	1.51%
9	10,000	1.51%
10	7,600	1.15%

#### (iv) Funding concentration based on significant instrument/product \*

Sr. No	Name of the instrument/product	Amount	%of Total
			Liabilities
1	Debentures	404,101	59.19%
2	Inter Corporate Borrowings	204,800	30.00%
3	Bank Borrowings	50,000	7.32%

#### (v) Stock Ratios \*

Ratio	March 31, 2020
Commercial paper	
/ total public funds	0%
/ total liabilities	0%
/ total Assets	0%
Short Term Non-convertible	
debentures	
/ total public funds	0%
/ total liabilities	0%
/ total Assets	0%
Other short-term liabilities	
/ total public funds	44%
/ total liabilities	43%
/ total Assets	27%

#### (vi) Institutional set-up for liquidity risk manangement

a)Board of Directors

a)soard of Directors
b)Risk Management Committee (RMC)
c)Asset-Liability Management Committee (ALCO)
d)Asset-Liability Management Support Group

- i. Total Public Funds to be computed as Gross Total Debt (Face value of Non-convertible debentures, Market Linked Debentures, Inter corporate borrowings and Borrowings from banks).

- ii. Other Short-term Liabilities Total Liabilities due within a year, basis extant regulatory ALM guidelines.

  iii. Total Liabilities has been computed as sum of all liabilities (Balance Sheet figure) less Equities and Reserves/Surplus. Total Assets taken as the Balance Sheet figure.

  iv. Outstanding Amount have been considered in case of Term Loans (TLS), Working Capital (WC), Line of Credit (LOC) and Overdraft facilities (OD); Face Values has been considered in case of Inter corporate borrowings, Non Convertible Debentures (NCDs) and Market Linked Debentures (MLDs).

### 7 xxi. Disclosure pursuant to Reserve Bank of India Circular DOR.No.BP.BC.63/21.04.048/2019-20 dated

17 April 2020 per	17 April 2020 pertaining to Asset Classification and Provisioning in terms of COVID19 Regulatory Package			
Sr no	Disclosure Statement	Amount		
	Respective amounts in SMA/overdue categories, where the moratorium/deferment was extended, in terms of paragraph 2 and 3 of the RBI communication on Moratorium	1,209		
2	Respective amount where asset classification benefits is extended	260		
3	General provisions made*	-		
4	General provision adjusted during the period against slippages and the residual provisions.	-		

<sup>\*</sup>The Company, being NBFC, has complied with Ind AS and guidelines duly approved by the Board for recognition of the impairments.

# 7 xxii. Details of financing of parent company products There is no Financing during the current year.

#### Notes to the financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

#### 7 xxiii. Impact of COVID-19

7 XXIII. Impact or COVID-19
A novel strain of coronavirus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on 11 March 2020, impacting countries globally, including India. The potential impacts from COVID-19 remains uncertain, including, among other things, on economic conditions, businesses and consumers. The extent of these impacts on the Company are unclear, although they will likely adversely affect its businesses, results of operations and financial condition.

An estimate of the financial impact cannot be made at this point in time as the extent to which the COVID-19 pandemic will impact the Company's operations including credit quality and provisions, will depend on future developments, which are highly uncertain and dependent upon the spread of COVID-19.

In accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 27 March 2020 and 17 April 2020, the Company has granted a moratorium of three months on the payment of all instalments and / or interest, as applicable, falling due between 1 March 2020 and 31 May 2020 to all eligible borrowers in accordance with the Board approved policy.

Further, in accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 23 May 2020, the Company is now permitted to extend the moratorium by another three months on payment of all instalments and / or interest, as applicable, falling due between 1 June 2020 and 31 August 2020. For all such accounts where the moratorium is granted, the asset classification shall remain unchanged during the moratorium period. Interest shall continue to accrue on the outstanding portion of the term loans during the moratorium period.

For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/-Rohit Ranjan Director DIN: 00003480

Note 47 - Figures for the previous year have been re-grouped wherever necessary, to confirm to current year's classification.

For MSKA & Associates Chartered Accountants Firm's Registration No: 105047W

Sd/-Swapnil Kale Partner Membership No: 117812 Sd/-Nina Nagpal Managing Director DIN: 00138918

Sd/-Manisha Inamdar

Sameer Upadhyay Mumbai Date: 29 June 2020 Chief Financial Officer Company Secretary



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#### INDEPENDENT AUDITOR'S REPORT

To the Members of Citicorp Finance (India) Limited

Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the accompanying consolidated financial statements of Citicorp Finance (India) Limited (hereinafter referred to as the "Holding Company") and its Associate Company which comprise the Consolidated Balance Sheet as at March 31, 2020, and the Consolidated Statement of Profit and Loss, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, and notes to the Consolidated Financial Statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, and based on consideration of reports of other auditors on separate financial statements and on the other financial information of the Associate Company, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with Companies (Indian Accounting Standards) Rules, 2015 as amended and other accounting principles generally accepted in India, of their consolidated state of affairs of the Holding Company and its Associate Company as at March 31, 2020, of their consolidated profit, consolidated changes in equity and their consolidated cash flows for the year then ended.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Holding Company and its Associate Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in India in terms of the Code of Ethics issued by Institute of Chartered Accountant of India ("ICAI"), and the relevant provisions of the Act and we have fulfilled our other ethical responsibilities in accordance with these requirements . We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Emphasis of Matter**

We draw attention to Note 47 to the Consolidated financial statements, which describes that the extent to which the COVID-19 Pandemic will impact the consolidated financial statements will depend on future developments, which are highly uncertain.

Our opinion is not modified in respect of this matter.



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#### **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Classification and Measurement of Loans and Provision for Expected Credit Loss (ECL) on Financial Assets - Loans

Total ECL Provision as at March 31, 2020 - INR 7,311 Lakhs Charge to the Statement of Profit and Loss - INR 3,227 Lakhs

Note 3.11 on Significant Accounting Policies, Note 8 and Note 27 of the Consolidated Financial Statements.

#### Key Audit Matter

Recognition and measurement of impairment relating to financial assets involves significant management judgement. With the applicability of Ind AS 109 credit loss assessment is based on ECL model which is forward looking Expected Loss Approach.

The Company's impairment allowance is computed based on estimates including the historical default and loss ratios.

Management exercises judgement in determining the quantum of loss based on a range of factors. The most significant areas are:

- Portfolio Segmentation
- Asset staging criteria
- Calculation of probability of default / Loss given default/Credit conversion factor basis the portfolio segmentation
- Consideration of probability of forward looking macro-economic factors specially for COVID-19 impact

How our audit addressed the Key Audit Matter

Reviewed the policy on ECL for impairment of financial assets and assessed compliance with Ind AS 109.

Understood the process of ECL computation and tested design and operating effectiveness of key controls around data extraction and validation.

Evaluating management's controls over collation of relevant information used for determining estimates for management overlays on account of COVID-19.

Involved specialists to review the methodology of the computation of staging of loans, estimation of probability of default, its calibration, and estimation of loss given default.

Reconciled the total financial assets considered for ECL estimation with the books of accounts to ensure the completeness.



Page 3 of 8

The Company has policy on ECL to ensure the compliance with Ind AS 109 requirements and the basis of all assumptions for underling inputs to ECL model.

The Company has applied a three-stage approach to measure expected credit losses / Impairment loss allowance (ECL) on debt instruments accounted for at amortised cost and Fair Value through Other Comprehensive Income.

We have identified classification and measurement of Loans and provision for ECL as a key audit matter in view of the significant judgement and assumptions involved.

Performed substantive procedures for testing of ECL model and computation of ECL amount included and not limited to the following:

- Performed procedures over segmentation of financial assets related to the advances as per their various products and models and risk characteristics.
- Tested the assumptions used for and computation of probability of default, loss given default, discounting factors for different class of financial assets as per their nature and risk assessment for sample class of assets.
- Tested the appropriate staging of assets basis their days past due and other loss indicators on sample basis.
- Reviewed the assessment performed for forward looking macro-economic factor.

Assessed the adequacy and appropriateness of disclosures for compliance with the Ind AS.

# Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

The Holding Company's Board of Directors is responsible for the other information. The other information comprises the Director's report but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's



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report, the financial information in the Director's report, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the financial information in the Director's Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those Charged with Governance.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and presentation of these consolidated financial statements in term of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Holding Company and its Associate Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. The Board of Directors of the Holding Company and its Associate Company are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Holding Company and its Associate Company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the Board of Directors of the Holding Company and its Associate Company are responsible for assessing the ability of the Holding Company and its Associate Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends



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to liquidate the Holding Company and its Associate Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors of the Holding Company and its Associate Company are responsible for overseeing the financial reporting process of the Holding Company and its Associate Company.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing ("SAs") will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we
  are also responsible for expressing our opinion on whether the Company has internal financial
  controls with reference to consolidated financial statements in place and the operating
  effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- Conclude on the appropriateness of the Management's use of the going concern basis of
  accounting and, based on the audit evidence obtained, whether a material uncertainty exists
  related to events or conditions that may cast significant doubt on the ability of the Holding
  Company and its Associate Company to continue as a going concern. If we conclude that a



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material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Holding Company and its Associate Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information or business activities of the Holding Company and its Associate Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of the Holding Company included in the consolidated financial statements of which we are the independent auditors. For the Associate Company included in the consolidated financial statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and its Associate Company included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# **Other Matters**

The consolidated financial statements include the Holding Company's share of net profit (including other comprehensive income) of Rs. 2424 lakhs for the year ended March 31, 2020, as considered in



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the Consolidated Financial Statements, in respect of Associate Company, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management, and our opinion on the Consolidated Financial Statements, in so far as it relates to the amounts and disclosures included in respect of its Associate Company, and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the its associate Company, is based solely on the reports of other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

# Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, we report, to the extent applicable, that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b. In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - c. The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flow dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - d. In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended.
  - e. On the basis of the written representations received from the directors of the Holding Company as on March 31, 2020 taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditors of the Associate Company, none of the directors of the Holding Company and its Associate Company are disqualified as on March 31, 2020 from being appointed as a director in terms of Section 164 (2) of the Act.
  - f. With respect to the adequacy of internal financial controls over financial reporting of the Holding Company and its Associate Company and the operating effectiveness of such controls, refer to our separate report in "Annexure A".



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- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Consolidated Financial Statements disclose the impact of pending litigations on the consolidated financial position of the Holding Company and its Associate Company- Refer Note 36 to the Consolidated Financial Statements;
  - ii. The Holding Company and its Associate Company have long-term contracts including derivative contracts as at March 31, 2020 for which there were no material foreseeable losses;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Holding Company and its Associate Company.
- As required by The Companies (Amendment) Act, 2017, in our opinion, according to information, explanations given to us, the remuneration paid by the Holding Company and its Associate Company to its directors is within the limits laid down under Section 197 of the Act and the rules thereunder.

For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

sd/-

Swapnil Kale Partner

Membership Number: 117812

UDIN: 20117812AAAAQF3373

Mumbai June 29, 2020



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# ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF CITICORP FINANCE (INDIA) LIMITED

[Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditor's Report of even date to the Members of Citicorp Finance (India) Limited on the consolidated Financial Statements for the year ended March 31, 2020]

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended March 31, 2020, we have audited the internal financial controls with reference to consolidated financial statements of Citicorp Finance (India) Limited (hereinafter referred to as "the Holding Company") and India Infradebt Limited (hereinafter referred to as the "Associate Company") which are companies incorporated in India as of that date.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company and its Associate Company which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control with reference to consolidated financial statements criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("the ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

# Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls with reference to consolidated financial statements of the Holding Company and its Associate Company which are companies incorporated in India, based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether internal financial controls with reference to consolidated financial statements was established and maintained and if such controls operated effectively in all material respects.



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Our audit involves performing procedures to obtain audit evidence about the internal financial controls with reference to consolidated financial statements and their operating effectiveness. Our audit of internal financial controls with reference to consolidated financial statements included obtaining an understanding of internal financial controls with reference to consolidated financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to consolidated financial statements of the Holding Company and its Associate Company, which are companies incorporated in India.

# Meaning of Internal Financial Controls With Reference to Consolidated Financial Statements

A company's internal financial control with reference to consolidated financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to consolidated financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

# Inherent Limitations of Internal Financial Controls With Reference to Consolidated Financial Statements

Because of the inherent limitations of internal financial controls with reference to consolidated financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to consolidated financial statements to future periods are subject to the risk that the internal financial control with reference to consolidated financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



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# Opinion

In our opinion, and to the best of our information and according to the explanations given to us, the Holding Company and its Associate Company, which are companies incorporated in India, have, in all material respects, internal financial controls with reference to consolidated financial statements and such internal financial controls with reference to consolidated financial statements were operating effectively as at March 31, 2020, based on the internal control with reference to consolidated financial statements criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

#### Other Matters

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to consolidated financial statements insofar as it relates to the Associate Company, which is a company incorporated in India, is based on the corresponding reports of the auditors of such Associate Company incorporated in India.

Our Opinion is not modified in respect of this matter.

For MSKA & Associates Chartered Accountants

ICAI Firm Registration Number: 105047W

Sd/-

Swapnil Kale Partner

Membership Number: 117812

UDIN: 20117812AAAAQF3373

Mumbai

June 29, 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Consolidated balance sheet

Particulars	Note	As at 31 March 2020	As at 31 March 2019
ASSETS			
Financial assets			
Cash and cash equivalents	4	98,515	29,471
Bank balance other than cash and cash equivalents above	5	13,906	8,834
Derivative financial assets	6	6,646	2,779
Receivables			
(i) Trade receivables	7	2,403	2,610
(ii) Other receivables	7	629	1,821
Loans	8	857,745	1,067,570
Investments	9	77,211	51,285
Other financial assets	10	4,442	140
Total financial assets		1,061,497	1,164,510
Non-financial assets			
Current tax assets (Net)	30	18,649	15,501
Deferred tax Assets (Net)	30	23,541	26,536
Property, plant and equipment	11	1,073	314
Other non-financial assets	12	873	751
Total non-financial assets		44,136	43,102
TOTAL ASSETS		1,105,633	1,207,612
LIABILITIES AND EQUITY LIABILITIES Financial liabilities Derivative financial liabilities	6	7,530	1,003
Trade payables			
(i) total outstanding dues of micro and small enterprises		24	13
(ii) total outstanding dues of creditors other than micro and small enterprises		5,347	7,636
Debt securities	13	401,177	454,765
Borrowings (other than debt securities)	14	261,221	308,949
Other financial liabilities	15	4,421	6,441
Total financial liabilities		679,720	778,807
Non-financial liabilities			
Provisions	16	1,915	3,402
Other non-financial liabilities	17	1,085	1,912
Total non-financial liabilites		3,000	5,314
EQUITY			
Equity share capital	18	289,330	289,330
Other equity		133,583	134,161
Total equity		422,913	423,491
TOTAL LIABILITIES AND EQUITY		1,105,633	1,207,612

Significant accounting policies

3

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

As per our report of even date attached

# For MSKA & Associates

**Chartered Accountants** 

Firm's Registration No: 105047W

For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

 Sd/ Sd/ Sd/ 

 Swapnil Kale
 Nina Nagpal
 Rohit Ranjan

 Partner
 Managing Director
 Director

 Membership No: 117812
 DIN: 00138918
 DIN: 00003480

Sd/- Sd/-

Place: Mumbai Manisha Inamdar Sameer Upadhyay
Date: 29 June 2020 Chief Financial Officer Company Secretary

All amounts are in INR lakhs except per share data and unless stated otherwise

Consolidated statement of profit and loss

Particulars	Note	Year ended 31 March 2020	Year ended 31 March 2019
Revenue from operations		01 March 2020	01 Maron 2010
Interest income	19	79,779	79,048
Dividend income	20	81	81
Fees and commission income	21	7,033	6,628
Net gain/(loss) on fair value changes	22	(6,298)	6,041
Other revenue from operations	23	471	294
Total revenue from operations		81,066	92,092
Other income	24	2,676	4,024
Total income		83,742	96,116
Expenses			
Finance costs	25	37,373	41,209
Fees and commission expense	26	8,427	7,700
Impairment on financial instruments	27	7,008	3,146
Employee benefits expenses	28	4,080	4,480
Depreciation and amortisation	11	379	112
Others expenses	29	9,990	10,289
Total expenses		67,257	66,936
Profit before share in profits of associate		16,485	29,180
Share in profit of associate		2,425	2,620
Profit before tax		18,910	31,800
Tax expense:			
Current tax	30	3,638	6,052
Deferred tax	30	1,781	3,354
Total tax expense		5,419	9,406
Profit for the year		13,491	22,394
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Remeasurement of defined benefit obligation		(72)	(24)
Tax relating to above		25	8
Share in other comprehensive income of associate		(1)	=
Subtotal (A)		(48)	(16)
Items that may be reclassified to profit or loss			
Changes in fair value of loans classified as FVOCI		2,769	549
Tax relating to above		(969)	(192)
Subtotal (B)		1,800	357
Other comprehensive income (A+B)		1,752	341
Total comprehensive income for the year		15,243	22,735
Earnings per equity share			
Basic and diluted earnings per share	38	0.35	0.58
(Face value of Rs. 7.50 each)	00	0.00	0.50

The above consolidated statement of profit and loss should be read in conjunction with the accompanying notes.

As per our report of even date attached

For MSKA & Associates

Chartered Accountants Firm's Registration No: 105047W

Membership No: 117812

For and on behalf of the Board of Directors
Citicorp Finance (India) Limited

Sd/-**Swapnil Kale** Partner

Sd/-**Nina Nagpal** Managing Director DIN: 00138918 Sd/-**Rohit Ranjan** Director DIN: 00003480

Sd/-Manisha Inamdar Chief Financial Officer Sd/-Sameer Upadhyay Company Secretary

Place: Mumbai Date: 29 June 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Consolidated statement of changes in equity

A. Equity share capital

Particulars	Number of equity shares	Amount
As at 31 March 2019	3,857,727,031	289,330
As at 31 March 2020	3,857,727,031	289,330

**B.** Other equity

B. Other equity	Reserves and surplus			Other reserves	
Particulars	Statutory reserve	Retained earnings	Share based payment reserve	Debt instruments through other comprehensive income	Total other equity
As at 01 April 2018	59,741	51,434	42	209	111,426
Profit for the year	-	22,394	=	-	22,394
Other comprehensive income	-	(16)	=	357	341
Total comprehensive income for the year		22,378	=	357	22,735
Transfer from Retained Earnings	4,005	(4,005)	-	-	0
As at 31 March 2019	63,746	69,807	42	566	134,161
Profit for the year	-	13,491	(8)	-	13,483
Other comprehensive income	-	(47)	-	1,800	1,753
Total comprehensive income for the year	-	13,444	(8)	1,800	15,236
Transfer from Retained Earnings	2,264	(2,264)	-	-	-
Dividend payout (including DDT)	-	(15,814)	ı	-	(15,814)
As at 31 March 2020	66,010	65,173	34	2,366	133,583

#### Notes

- 1. Statutory reserve is created pursuant to section 45-IC of the Reserve Bank of India Act, 1934.
- 2. Retained earnings represents the Company's cumulative earnings.
- 3. Share based payment reserve Refer Note 3.10
- 4. Debt instruments through other comprehensive income reserve represents accumulated unrealised fair value gains/(losses) on loans measured at fair value through other comprehensive income

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

As per our report of even date attached

For MSKA & Associates

Chartered Accountants Firm's Registration No: 105047W For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/-**Swapnil Kale** Partner

Membership No: 117812

Sd/- Sd/- Rohit

Nina NagpalRohit RanjanManaging DirectorDirectorDIN: 00138918DIN: 00003480

Sd/- Sd/-

Manisha InamdarSameer UpadhyayChief Financial OfficerCompany Secretary

Place: Mumbai Date: 29 June 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Consolidated statement of cash flow

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Cash flow from operating activities :		
Profit before tax:	18,910	31,800
Adjustment:		
Depreciation and amortisation	379	112
Share in income of associate	(2,425)	(2,620)
Unrealised (gain)/ loss on fair value changes	(6,006)	(7,966)
Provisions/(reversal of provisions)	(1,457)	(3,075
Unwinding of discount on security deposit	(13)	` (11
Impairment of financial instruments	1,811	880
Net (gain)/ loss on derecognition of property, plant and equipment	(6)	(1)
Interest income from investments	(1,833)	(1,785
Dividend income	(81)	(81
Finance Charges	37,373	41,209
Realised gain/ (loss) on fair value changes	1,389	2,946
Loss/ (gain) on sale of investment	(11)	28
Operating profit before working capital changes	48,030	61,436
Working Capital changes:		
(Increase)/decrease in receivables	1.399	2.531
(Increase)/decrease in loans	210,783	(164,239)
(Increase)/decrease in other financial assets and others	(8,492)	4,012
(Increase)/decrease in other innancial assets	(109)	4,012
Increase/(decrease) in trade Payables	(2,278)	2,495
Increase/(decrease) in other financial liabilities	(2,020)	(1,277)
Increase/(decrease) in other innancial liabilities and provisions		• • • •
· · · · · · · · · · · · · · · · · · ·	(929) (25,498)	(544) (25,139)
Interest paid on debt securities Interest paid on borrowings	(12,642)	, ,
Interest paid on borrowings Interest received on investments	1,611	(11,735) 1,584
Net cash used in operating activities before taxes	209,855	(130,564)
Less : Income taxes paid (net of refunds)	6,786	5,880
Net cash inflow / (outflow) from operating activities (A)	203,069	(136,444)
Total Country (Country) (Country)		(,)
Cash flow from investing activities :		
Purchase of investments	(240,022)	(500.004)
Purchase of investments	(210,032)	(523,064)
Proceeds from sale of investments	177,385	511,860
Purchase of Property, Plant and Equipment	(246)	(204)
Proceeds from Sale of Property, Plant and Equipment	13	457
Dividend Income	333	333 (10,618)
Net cash inflow / (outflow) from investing activities (B)	(32,547)	(10,618)
Cash flow from financing activities :		
Receipts from issuance of debt securities	423,971	578,664
Payments on redemption of debt securities	(461,374)	(491,017)
Payment of dividend and tax thereon	(15,814)	-
Receipts from borrowing products	2,076,999	3,470,252
Repayments of borrowing	(2,125,261)	(3,392,442)
Net cash inflow / (outflow) from financing activities (C)	(101,479)	165,457
Net increase/(decrease) in cash and cash equivalents (A+B+C)	69,043	18,395
Add : Cash and cash equivalents at beginning of the year	29,471	11,076
Cash and cash equivalents at end of the year	98,514	29,471
	,	,

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

As per our report of even date attached

For MSKA & Associates

Chartered Accountants Firm's Registration No: 105047W For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/-**Swapnil Kale** Partner

Membership No: 117812

Sd/-Nina Nagpal Managing Director DIN: 00138918 Sd/-**Rohit Ranjan** Director DIN: 00003480

Sd/-

Manisha Inamdar Chief Financial Officer Sd/-Sameer Upadhyay Company Secretary

Place: Mumbai Date: 29 June 2020

#### Notes to the consolidated financial statements

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

## 1 Background

Citicorp Finance (India) Limited ('the Company') incorporated in India on 1 May 1997, is registered with the Reserve Bank of India ('the RBI') as a Non-Banking Financial Company ('NBFC') vide Certificate No. N.13.02079 dated 10 October 2014. It is a non-deposit taking systemically important Non-Banking Financial Company ('NBFC-ND-SI'). The Company is a loan and investment NBFC as defined under section 45IA of the Reserve Bank of India Act, 1934.

Associates Financial Services (Mauritius) LLC, a Company incorporated in Mauritius holds 52.94% in the Company and remaining 47.06% is held by Citibank Overseas Investment Corporation, a company incorporated in Delaware, U.S.A.

The Company is engaged in a range of financial service activities, which include:

- a. Loans against securities
- b. Corporate loans
- c. Personal loans
- d. Loans for purchase of commercial vehicles, construction equipment and agricultural assets, leasing, assignment and origination services of the aforesaid loans
- e. Investment in shares and securities

# 2 Basis of preparation

# 2.1 Accounting Standard Compliance

The consolidated financial statements of the Company and its associate have been prepared in accordance with the Indian Accounting Standards (hereinafter referred to as the 'Ind AS') notified under Section 133 of the Companies Act, 2013 ("the Act") [Companies (Indian Accounting Standards) Rules, 2015] as amended from time to time. Any directions issued by the RBI or other regulators are implemented as and when they become applicable.

The consolidated financial statements have been prepared on the accrual and going concern basis. The Ind AS accounting assumptions and treatments are applied consistently to all the periods presented in these consolidated financial statements.

These consolidated financial statements are prepared under the historical cost convention except for the application of fair value measurements where required or allowed by the relevant standards under Ind AS in the case of certain financial assets and liabilities, net defined benefit (asset)/ liability and share based payments.

#### 2.2 Presentation of financial statements

The consolidated balance Sheet, the consolidated statement of Changes in Equity and the consolidated statement of Profit and Loss are presented in the format prescribed under Division III of Schedule III of the Act, as amended from time to time, for Non-Banking Financial Companies ('NBFCs') that are required to comply with Ind AS. The consolidated statement of Cash Flows has been presented as per the requirements of Ind AS 7 Statement of Cash Flows.

#### 2.3 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its associate. An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

Investment made by the Company in an associate company is accounted under the equity method, in accordance with Ind AS 28 Investment in Associates and Joint Ventures. Under the equity method, investments in an associate is carried in the consolidated statement of financial position at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the associate, less any impairment in the value of the investments. Associates are accounted for from the date on which Group starts exercising significant influence over the associate.

The associate company considered in the consolidated financial statements is as below:

Investment in Associate	Country of	Proportion of ownership interest	
	Incorporation	As at	As at
		31 March 2020	31 March 2019
India Infradebt Limited	India	10.02%	10.02%

During the previous year, the associate company had a rights shares issuance in which the Company did not participate which led to the dilution of its shareholding from 15.06% to 10.02%. As per the shareholder's agreement, despite the dilution of equity ownership, there have been no changes in the rights of the Company, which includes one seat on the Board of Directors of the associate company. Consequently, the Company continues to have power to participate in the financial and operating policy decisions of the associate company.

# 2.4 Functional and presentation currency

The consolidated financial statements are presented in Indian Rupees ("INR"), which is also the Company's functional currency. All amounts have been rounded to the nearest lakh, unless otherwise indicated.

# 2.5 Significant accounting judgments, estimates and assumptions

The preparation of the Company's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, the accompanying disclosures including the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances existing when the consolidated financial statements were prepared. The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates is recognised in the year in which the estimates are revised and in any future year affected.

## **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, estimates and assumptions, which have significant effect on the amounts recognised in the consolidated financial statements:

#### Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using appropriate valuation techniques.

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

The inputs for these valuations are taken from observable sources where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of various inputs including liquidity risk, credit risk, volatility etc. Changes in assumptions/judgments about these factors could affect the reported fair value of financial instruments. For further details about determination of fair value refer note 31.

## Impairment of financial assets using the expected credit loss method

The impairment provisions for financial assets are based on assumptions about risk of default, expected loss rates and loss given defaults. The Company uses judgment in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's history, existing market conditions as well as forward looking estimates at the end of each reporting period. For further details about assumptions used in calculating expected credit losses and the sensitivity of assumptions refer note 32.

#### Business model assessment

Classification and measurement of financial assets depends on the results of the Solely for payment of principal and interest (SPPI) test and the business model test. The Company determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment used by the Company in determining the business model including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed. The Company monitors financial assets that are derecognised prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held.

#### Income taxes

Significant judgments are involved in estimating budgeted profits for the purpose of paying advance tax, determining the provision for income taxes, including amount expected to be paid/recovered for uncertain tax positions. For further details refer note 30.

# Provisions and Contingencies

Provisions and contingencies are recognized when they become probable and when there will be a future outflow of funds resulting from past operations or events and the outflow of resources can be reliably estimated. The timing of recognition and quantification of the provision and liability requires the application of judgement to existing facts and circumstances, which are subject to change.

## **Assumptions and Estimates**

The key assumptions concerning the future and other key sources of estimating uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when consolidated financial statements are prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

# • Gratuity and Long term service awards (LTSA) benefits

The cost of the Gratuity and LTSA benefits and the present value of its obligations are determined using actuarial valuation. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the future salary increases, attrition rate, mortality rates and discount rate. Due to the complexities involved in the valuation and its long-term nature, the obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

Future salary increases are based on expected future inflation rates for India. The attrition rate represents the Company's expected experience of employee turnover. The mortality rate is based on publicly available mortality tables for India. Those mortality tables tend to change only at interval in response to demographic changes. Discount rate is based upon the market yields available on Government bonds at the accounting date with a term that matches that of the liabilities.

Further details about gratuity and LTSA obligations are provided in note 41.

#### Effective Interest Rate

The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability. This estimation, by nature, requires an element of judgement regarding the expected behaviour and life-cycle of the instruments and other fee income/expense that are integral parts of the Instrument.

## Provisioning for Asset retirement obligation (ARO)

For the commercial premises taken on lease, the Company has recognised the provision for the obligation (ARO) to restore the premises in the same condition at the end of the lease term. In determining the fair value of the provision, assumptions and estimates are made in relation to discount rates, the expected cost to restore the premise and the expected timing of those costs.

# 3 Summary of significant accounting policies

#### 3.1 Foreign currency

Transactions in foreign currency are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currency, remaining unsettled at the balance sheet date are restated at the closing exchange rates. Gain/loss arising on actual payments/realisations and year-end restatements are recognised in the statement of profit and loss.

#### 3.2 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is a measure as at a specific date and may be significantly different from the amount which will actually be paid or received on maturity or settlement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- · In the principal market for the asset or liability
- In the absence of a principal market, in the most advantageous market for the asset or liability

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

The Company follows a fair value hierarchy that categorises into three levels, the inputs to valuation techniques used to measure fair value, which gives highest priority to quoted prices.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. Assets and liabilities are classified as Level 1 if their value is observable in an active market.

Level 2 inputs are inputs, other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. A Level 2 input must be observable for substantially the full term of the instrument. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals, implied volatilities and credit spreads.

Level 3 inputs are unobservable inputs. Assets and liabilities are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data.

Wherever possible, fair values have been calculated using unadjusted quoted market prices in active markets for identical instruments held by the Company. Where quoted market prices are not available, or are unreliable because of poor liquidity, fair values have been determined using valuation techniques which, to the extent possible, use market observable inputs, but in some cases may also use non-market observable inputs. Valuation techniques used include discounted cash flow analysis, price to earning ratio and, where appropriate, comparison to instruments with characteristics similar to those of the instruments held by the Company after making necessary adjustments (eg. broker polling method).

## 3.3 Revenue recognition

Revenue is recognised when the Company satisfies a performance obligation by transferring a promised good or service to a customer. When a performance obligation is satisfied, the Company recognizes as revenue the amount of the transaction price that is allocated to that performance obligation.

# Interest income

For all financial instruments, interest income is recorded using the effective interest rate (EIR). Refer note 3.11.

#### **Dividend income**

Dividend is recognised as income when the right to receive the same is established.

# Fees and commission income

Fees and commission income are recognised on accrual basis based on contractual terms with customers.

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Incentives from dealers/manufacturers

Incentives from dealers/manufacturers is recognised as income over the period of the underlying transaction by applying the internal rate of return implicit in the agreement, on the diminishing balance of the financed amount, so as to provide a constant periodic rate of return on the net investment outstanding on the contracts. However, if a contract is foreclosed / written-off, such dealer / manufacturer incentive is recognized as income at the time of foreclosure / write off.

#### Income on finance leases

Income on finance leases, are recognized by applying the rate of return implicit in the underlying contracts, on the diminishing balance of the financed amount over the period of the agreement so as to provide a constant periodic rate of return on the net investment outstanding on these contracts.

#### 3.4 Income tax:

Income tax comprises current and deferred tax. It is recognised in the statement of profit and loss except to the extent it relates to an item recognised directly in equity or other comprehensive income.

#### **Current income tax**

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in India where the Company operates and generates taxable income.

Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### **Deferred tax**

Deferred income tax asset and liabilities are recognised for all temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the consolidated financial statement except when the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and affects neither accounting nor taxable profit or loss at the time of the transaction. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer reasonably certain that related tax benefit will be realized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax assets are recognised subject to management's judgment that their future realisation is reasonably certain, except where there is unabsorbed depreciation and carried forward losses under taxation laws.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity).

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

# Minimum alternate tax (MAT)

The Company recognizes MAT credit available as an asset only to the extent that the Company, based on reasonable evidence, will be able to recoup / set off MAT credit against income tax liability during the specified period i.e. the period for which MAT credit set off is allowed.

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

The Company reviews the MAT credit entitlement asset at each reporting date and writes down the asset to the extent the Company does not have reasonable evidence that it will be able to recoup / set off of MAT credit against the income tax liability during the specified period.

## 3.5 Property, plant and equipment

Property, plant and equipment are stated at historical cost inclusive of all incidental expenses incurred for acquisition of such assets, less depreciation and impairment. In respect of additions / deletions, depreciation is provided for the period for which the asset is available for use. Depreciation on property, plant and equipment is provided on a straight-line basis over the useful lives of assets.

Capital work-in-progress includes cost of property, plant and equipment under installation/ under development as at the balance sheet date and are carried at cost, comprising of direct cost, directly attributable cost and attributable interest.

Gains or losses arising from disposal of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is disposed.

Lease hold improvements are depreciated over the lease period (including renewal, if any) or useful life whichever is shorter.

The estimated useful life of property, plant and equipment of the Company is listed below. Based on the nature of property, plant and equipment used by the Company and past experience of its usage and internal evaluation, the Company considers that the useful life for respective assets to be appropriate.

Class of property, plant and equipment	Estimated useful life
Office buildings	50 years
Computer equipment	3 years/ 4 years
Furniture and fixtures – in leased premises	6 years
Electrical installations and office	6 years
equipment- in leased premises	
Vehicles- Lease	4 years

The present value of the expected cost for asset retirement obligation (ARO) related to the asset after its use is included in the cost of the respective leased asset if the recognition criteria are met. The Company records a provision for decommissioning costs to restore lease premises (Asset retirement obligation) to its original condition. Decommissioning costs are provided at the present value of expected costs to settle the obligation using estimated cash flows and are recognised as part of the cost of the particular asset. The cash flows are discounted at a current pre-tax rate that reflects the risks specific to the decommissioning liability. The unwinding of the discount is expensed as incurred and recognised in the statement of profit and loss as a finance cost.

The estimated future costs of decommissioning are reviewed annually and adjusted as appropriate changes in the estimated future costs or in the discount rate applied are added to or deducted from the cost of the asset.

Property, plant and equipment are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and value-in-use) is determined on an individual asset basis unless the asset does not generate cash flow that are largely independent of this from other assets. In such cases, the recoverable amount is determined for the cash generating unit (CGU) to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognized in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there is a change in the estimate used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognized for the asset in prior years.

### 3.6 Leases

Effective 01 April 2019, the Company has adopted Ind-AS 116 - Leases and applied it to all lease contracts existing on 01 April 2019 using the modified retrospective method. Based on the same and as permitted under the specific transitional provisions in the standard, the Company is not required to restate the comparative figures.

All leases are accounted for by recognising a right-of-use asset and a lease liability except for:

- Leases of low value assets; and
- Leases with a duration of 12 months or less.

The following policies apply subsequent to the date of initial application i.e. 1 April 2019. Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the Company's incremental borrowing rate on commencement of the lease is used.

Right-of-use assets are initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for:

- lease payments made at or before commencement of the lease;
- initial direct costs incurred; and
- the amount of any provision recognised where the Company is contractually required to dismantle, remove or restore the leased asset.

Subsequent to initial measurement lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made. Right-of-use assets are amortised on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset if, rarely, this is judged to be shorter than the lease term.

### The Company as lessor

Assets given out on financial leases are shown as finance lease receivables. The rentals received on such leases are apportioned between the financial charge using the implicit rate of return, which is recognized as income; and against principal outstanding, which is reduced from the finance lease receivables.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019 All amounts are in INR lakhs except per share data and unless stated otherwise

### 3.7 Provisions and contingencies

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Contingent liabilities are disclosed in the notes to the consolidated financial statements. Contingent assets are not recognised in the consolidated financial statements.

### 3.8 Borrowing costs

All borrowing costs are recognised as expense in the period in which they are incurred.

### 3.9 Employee benefits

The Company provides retirement and other benefits to its employees. Retirement benefits are in the nature of defined contribution scheme and defined benefit scheme. A defined contribution scheme is a retirement benefit scheme under which the Company contributes a defined sum into a separate entity and will have no legal or constructive obligation to contribute further amount. A defined benefit scheme is a retirement benefit scheme other than a defined contribution scheme.

### Gratuity

The Company pays gratuity to employees who retire or resign after a minimum period of five years of continuous service. The Company's contributions to gratuity fund (defined benefit scheme) in respect of its employees are managed by a trust, which invests the fund with Life Insurance Corporation of India ('LIC'), a Government of India undertaking.

Actuarial valuation of the gratuity liability for the above fund is determined by an independent actuary appointed by the Company. In accordance with the gratuity fund's rules, actuarial valuation of gratuity liability is calculated based on certain assumptions regarding rate of interest, salary growth, mortality and staff attrition as per the projected unit credit method.

Remeasurements, comprising of actuarial gains and losses and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the Balance Sheet with a corresponding charge or credit to other comprehensive income in the period in which they occur. Remeasurements are not reclassified to statement of profit and loss in subsequent periods.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

Past service costs are recognised in the statement of profit or loss on the earlier of:

- •The date of the plan amendment or curtailment, and
- •The date that the Company recognises related restructuring costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the statement of Profit and Loss:

- Service costs comprising current service costs; and
- •Net interest expense or income

### **Provident fund**

Retirement benefit in the form of provident fund is a defined contribution scheme. Both the employee and the employer make monthly contributions to the plan at a predetermined rate of the employees' basic salary. These contributions are made to the fund administered and managed by the Government of India. The Company's contributions are charged to statement of profit and loss on accrual basis, during the period in which the employee renders the related services. The Company has no further obligations under these plans beyond its monthly contributions.

### Superannuation fund

The Company contributes to superannuation fund (defined contribution scheme) in respect of the employee opting for superannuation scheme from certain organizational level and above in a trust duly approved by the Income Tax authorities. The trust has a master policy for management of the members' fund with LIC. These contributions are charged to the statement of profit and loss during the period in which the employee renders the related services.

### Long term service awards (LTSA)

The entity provides for liability towards long term service awards for eligible employees, based on length of service, based on actuarial valuation performed by an independent actuary using the Projected Unit Cost Method as at the balance sheet date.

### Short term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short term employee benefits and are measured at the amounts expected to be paid when the liabilities are settled. Benefits include salaries, wages, bonus and ex gratia. The undiscounted amount of short term employee benefits to be paid in exchange for employee service is recognized as an expense as the related service is rendered by employee. The liabilities are presented as current employee benefit obligations in the Balance Sheet.

### **Termination benefits**

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognises costs for restructuring. If benefits are not expected to be settled wholly within 12 months of the reporting date, they are discounted.

### Compensated absences

No provision for compensated absences is made since the Company does not have a policy for encashment of leave nor does it allow carry forward of unavailed leave.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019 All amounts are in INR lakhs except per share data and unless stated otherwise

### 3.10 Share - based payments

The Company participates in ultimate holding company, Citigroup Inc. (Citi) share-based incentive plan under which Citi grants shares to the Company's employees. Pursuant to a separate Stock Plans Affiliate Participation Agreement (SPAPA) the Company makes a cash settlement to Citi for the fair value of the share-based incentive awards delivered to the Company's employees under these plans.

The Company uses equity-settled accounting for its share-based incentive plans, with separate accounting for its associated obligations to make payments to Citi. The Company recognises the fair value of the awards at grant date as a compensation expense over the vesting period, with the Company electing to account for the corresponding credit within other equity as a capital contribution from Citi. Associated obligations under the SPAPA and all amounts paid to Citi are accounted for by analogy to the requirements for cash-settled share-based transactions over the vesting period with the intercompany payable due to Citi remeasured at the reporting date and settlement date for subsequent changes in fair value and the corresponding entry recognised within other equity.

### 3.11 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument. Regular way purchase and sale of financial assets are recognised on trade-date, the date on which the Company commits to purchase or sell the asset.

At initial recognition, the Company measures a financial asset or financial liability at its fair value plus or minus, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability (other than financial asset or financial liability carried at fair value through profit or loss). Transaction costs of financial assets and financial liabilities carried at fair value through profit or loss are expensed in profit or loss.

### Financial assets

### Classification and subsequent measurement

Financial assets are classified into three categories:

- fair value through profit or loss (FVTPL);
- fair value through other comprehensive income (FVOCI); or
- amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms including contractual cash flows.

For debt instruments, classification will depend on the business model in which the debt is held.

For equity instruments, classification will depend on whether the Company has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

The classification requirements of financial assets are described below:

### **Debt instruments**

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans disbursed, investment in corporate bonds.

Business model: The business model reflects how the Company manages the assets in order to generate cash flows. That is, whether the Company's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows from the sale of asset. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVTPL. Factors considered by the Company in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how risks are assessed and managed. Securities held for trading are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. These securities are classified in the 'other' business model and measured at FVTPL. The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account.

SPPI: Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Company assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test'). In making this assessment, the Company considers whether the contractual cash flows are consistent with a basic lending arrangement i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement.

Based on these factors, the Company classifies its debt instruments into one of the following three measurement categories:

Amortised cost: Financial assets that are held for collection of contractual cash flows where business model of those cash flows represent solely payment of principal and interest ('SPPI'), and that are not designated at FVTPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described in note 31. Interest income from these financial asset are recognised using the effective interest rate method.

Fair value through other comprehensive income (FVOCI): Financial assets are measured at FVOCI when the instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets and contractual terms of the financial asset meet the SPPI test.

FVOCI financial assets are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in other comprehensive income (OCI). Interest income and foreign exchange gains and losses are recognised in profit or loss in the same manner as for financial assets measured at amortised cost. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified to statement of profit and loss account.

Fair value through profit or loss (FVTPL): Financial assets that do not meet the criteria for amortised cost or FVOCI are measured at FVTPL. Financial assets designated at FVTPL are carried in the Balance sheet at fair value with net changes in fair value presented as other (gains)/losses in Statement of profit or loss. Interest income on financial assets classified as FVTPL is not recognised in net gain/(loss) on fair value changes and is recognised separately as interest income.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

### Interest income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for credit-impaired financial assets (i.e. 'stage 3').

The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees paid or received that are integral to the effective interest rate, such as origination fees.

When a financial asset becomes credit-impaired and is regarded as 'Stage 3', the Company calculates interest income by applying the effective interest rate to the net carrying value of such financial asset. If the financial assets are no longer credit impaired, the Company calculates the interest income on a gross basis. Interest income on credit impaired advances are recognised on outstanding amount net of expected credit loss allowance.

### **Equity instruments**

Equity instruments is a contract that evidences residual interest in the assets of the company after deducting all its liabilities. The Company subsequently measures all equity investments under the scope of Ind AS 109 at fair value. Changes in the fair value of these instruments are recognized in profit or loss. Impairment losses (and reversal of impairment losses) on equity investments measured at FVTPL are not reported separately from other changes in fair value.

### Impairment of financial assets

The Company assesses on a forward looking basis the expected credit losses (ECL) associated with its debt instruments carried at amortised cost and FVOCI, loans and advances and on exposure arising from loan commitments. The Company recognizes a loss allowance for such losses at each reporting date.

The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money;
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The method and significant judgments used while computing the expected credit losses and information about the exposure at default, probability of default and loss given default have been set out in note 32.

### Write-off policy

The Company writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery.

For retail clients, the Company writes off financial assets prudentially, basis the duration of delinquency.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019 All amounts are in INR lakhs except per share data and unless stated otherwise

### **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Company's balance sheet) when:

The rights to receive cash flows from the asset have expired, or The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognizes an associated liability, the transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Company has returned.

### Loan commitments

Loan commitments provided by the Company are measured as per financial instrument classification less loss allowance. For loan commitments, the loss allowance is recognised as a provision. However, for contracts that include both a loan and an undrawn commitment and the Company cannot separately identify the expected credit losses on the undrawn commitment component from those on the loan component, the expected credit losses on the undrawn commitment are recognised together with the loss allowance for the loan.

### **Financial liabilities**

### Classification and subsequent measurement

Financial liabilities are classified at amortised cost, except for:

Financial liabilities at fair value through profit or loss: This classification is applied to derivatives and financial liabilities held for trading and other financial liabilities designated as such at initial recognition.

Gains or losses on financial liabilities designated at fair value through profit or loss are presented partially in other comprehensive income (the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability, which is determined as the amount that is not attributable to changes in market conditions that give rise to market risk) and partially profit or loss (the remaining amount of change in the fair value of the liability).

### **Derecognition of financial liabilities**

Financial liabilities are derecognised when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019

All amounts are in INR lakhs except per share data and unless stated otherwise

### **Reclassification of financial instrument**

The Company reclassifies debt instruments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent.

After initial recognition, equity instruments and financial liabilities are not reclassified.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### **Derivatives**

Derivatives are initially recognised at fair value on the date on which the derivative contract is entered into and are subsequently measured at fair value.

### Embedded derivatives

The embedded derivatives are treated as separate derivatives when:

- their economic characteristics and risks are not closely related to those of the host contract;
- a separate instrument with the same terms would meet the definition of a derivative; and

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract, with the effect that some of the cash flows of the combined instrument vary in a way similar to a standalone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to an index of prices or rates or other variable. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss.

These embedded derivatives are separately accounted for at fair value, with changes in fair value recognised in the statement of profit or loss unless the Company chooses to designate the hybrid contracts at fair value through profit or loss.

Certain market linked non-convertible debentures issued by the Company have returns linked to non-interest related benchmarks. The Company has opted to designate the entire hybrid contract at FVTPL as the embedded derivative significantly modifies the cash flows that otherwise would be required by the contract. Further, the embedded derivative is not closely related to the financial liability host contract.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2019 All amounts are in INR lakhs except per share data and unless stated otherwise

### 3.12 Loan assignment

The Company undertakes sale of loans by way of assignment.

In most cases, post assignment, the Company continues to service the loans transferred to the assignee in the capacity of a servicing agent on negotiated commercial terms. The Company does not provide credit enhancement on such assignment.

The Company recognizes entire gain/loss upon derecognition of a loan.

Classification of financial instruments sold by way of loan assignment is applicable to the business segment as a whole, including loans retained by the Company to comply with minimum retention requirements in accordance with Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 – Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 and amendments thereto.

### 3.13 Cash and cash equivalents

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and short term investments with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

### 3.14 Earnings per share ('EPS')

The basic EPS is computed by dividing the net profit attributable to the equity shareholders by the weighted average number of equity shares outstanding during the reporting year. Number of equity shares used in computing diluted EPS comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares, which would have been issued on the conversion of all dilutive potential shares. Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the year except where the results would be anti-dilutive.

### 3.15 Standards issued but not yet effective

There are neither new standards nor amendments to existing standards which are effective for the annual period beginning from 01 April 2020.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 4 - Cash and cash equivalents

Particulars	As at	As at
raticulars	31 March 2020	31 March 2019
Cash on hand	-	-
Balance with banks		
- In current accounts	4,578	564
- In fixed deposits (with original maturity of less than 3 months)	93,903	28,867
Cheques on hand	34	40
Total	98,515	29,471

Refer note 35 for balances with related parties.

Note: The cash and cash equivalents for cash flow statements is same as cash and cash equivalents given above.

Note 5 - Bank balance other than cash and cash equivalents above

Particulars	As at	As at
1 articulars	31 March 2020	31 March 2019
Margin money deposit	11,344	6,533
Fixed Deposit	2,562	2,301
Total	13,906	8,834

<sup>1.</sup> Fixed deposit includes lien marked deposits of INR 2,440 (31 March 2019: INR 2,297) for securitization transactions executed in prior years.

Note 6 - Derivative financial assets and liabilities

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Derivative financial assets		
Equity linked derivatives (futures and options)	6,646	2,779
Total	6,646	2,779
Derivative financial liabilities		
Equity linked derivatives (futures and options)	7,530	1,003
Total	7,530	1,003
Notional amount	102,767	64,482

Note	7 -	Rece	ivah	les

Dardiaulara	As at	As at
Particulars	31 March 2020	31 March 2019
Trade receivables		
Receivables considered good - Secured	-	88
Receivables considered good - Unsecured	2,403	2,522
Less: Expected credit loss	-	-
Subtotal	2,403	2,610
Other receivables		
Receivables considered good - Unsecured	629	1,821
Less: Expected credit loss	-	-
Subtotal	629	1,821
Total	3,032	4,431

<sup>1.</sup> No amount of trade or other receivables are due from directors or other officers of the Company either severally or jointly with any other person.

<sup>2.</sup> Refer note 35 for fixed deposits with related parties.

<sup>2.</sup> Refer note 35 for receivables from related parties.

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

Note 8 - Loans

	As	As at 31 March 2020		As a	As at 31 March 2019	
Particulars	Amortised cost	Fair value through OCI	Total	Amortised cost	Fair value through OCI	Total
Loans Bills purchased and bills discounted	46.501	,	46.501	57.012		57.012
Loans repayable on demand	452,679	•	452,679	721,210		721,210
Term loans	274,941	90,836	365,777	265,723	27,547	293,270
Leasing*		•	•	16		16
Deposits	66	•	66	140	•	140
Total (Gross)	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Less: Expected credit loss	(5,752)	(1,559)	(7,311)	(3,936)	(142)	(4,078)
Total (Net)	768,468	89,277	857,745	1,040,165	27,405	1,067,570
Secured by tangible assets	386,661	90,836	477,497	552,733	27,547	580,280
Unsecured	387,559		387,559	491,368	r	491,368
Total (Gross)	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Less: Expected credit loss	(5,752)	(1,559)	(7,311)	(3,936)	(142)	(4,078)
Total (Net)	768,468	89,277	857,745	1,040,165	27,405	1,067,570
Advances in India						
Public sector	_	,	1	,	,	•
Other than public sector	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Total (Gross)	774,220	90,836	865,056	1,044,101	27,547	1,071,648
Less: Expected credit loss	(5,752)	(1,559)	(7,311)	(3,936)	(142)	(4,078)
Total (Net)	768,468	89,277	857,745	1,040,165	27,405	1,067,570

<sup>\*</sup>Refer Note 35 for finance lease receivable from related parties.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 9 - Investments

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
In India		
At cost		
Equity shares of associate	18,481	16,309
At fair value through profit or loss		
Corporate bonds (quoted)	54,450	20,280
Commercial papers (quoted)	-	9,314
Equity shares (unquoted)	4,280	5,382
Total	77,211	51,285

Refer note 35 for investments in related parties.

### Note 10 - Other financial assets

Particulars.	As at	As at
Particulars	31 March 2020	31 March 2019
Margin money	4,440	138
Other deposits	2	2
Total	4,442	140

Notes to the consolidated financial statements (continued) for the year ended 31 March 2020
All amounts are in INR lakhs except per share data and unless stated otherwise

Note 11 - Property, plant and equipment

Note 11 - Property, plant and equipment	t									
		Gross block	block			Accumulated	Accumulated depreciation		Net block	lock
Particulars	As at 01 April 2019	Additions	Deletions	As at 31 March 2020	As at 01 April 2019	For the year	Deductions	As at 31 March 2020	As at 31 March 2020	As at 31 March 2019
Owned assets										
Property, Plant and Equipment										
Building	61	٠	•	61	24	-	•	25	36	37
Freehold land	2	•	•	5	•	•	•	•	2	5
Furniture and fixtures	42		•	42	25	ဇ	•	28	14	17
Office equipments	138	31	•	169	116	21	•	137	32	22
Electrical installations	389	173	•	562	207	48	•	255	307	182
Computer equipments	541	42	21	562	510	30	21	519	43	31
Asset retirement obligation	53		5	48	40	12	5	47	-	13
Subtotal	1,229	246	26	1,449	922	115	26	1,011	438	307
Leased assets										
Leasehold Premises	•	899	•	899	•	264	•	264	635	
Vehicles taken on lease	87		7	80	80	•	•	80	•	7
Total	1,316	1,145	33	2,428	1,002	379	26	1,355	1,073	314
Capital work-in-progress				•	·			•		-

		Gross bl	block			Accumulated	Accumulated depreciation		Net	Net block
Particulars	As at 01 April 2018	Additions	Deletions	As at 31 March 2019	As at 01 April 2018	For the year	Deductions	As at 31 March 2019	As at 31 March 2019	As at 01 April 2018
Property, Plant and Equipment										
Building	61		•	61	23	-	•	24	37	38
Freehold land	5		•	5	×		•	•	5	2
Furniture and fixtures	29	13	•	42	22	ო	•	25	17	7
Office equipments	134	4	•	138	100	16	•	116	22	34
Electrical installations	357	34	2	389	165	43	_	207	182	192
Computer equipments	529	12	•	541	481	29	•	510	31	48
Asset retirement obligation	44	6	•	53	29	11	•	40	13	15
Sub-Total	1,159	72	2	1,229	820	103	-	922	307	339
Vehicles taken on lease	128	8	49	87	120	6	49	80	7	8
Total	1,287	80	51	1,316	940	112	20	1,002	314	347
Capital work-in-progress	322	133	455		·				•	322

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 12 -	Other no	n-financia	assets
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Destinules	As at	As at
Particulars	31 March 2020	31 March 2019
Deposits with statutory authorities	523	522
Prepaid expenses	309	172
Net input tax credit (refer note below)	41	56
Receivable from staff	-	1
Total	873	751
Input tax credit	10,892	11,189
Provision for input tax credit	(10,851)	(11,133)
Net input tax credit	41	56

### Note 13 - Debt securities

Dtii	As at	As at
Particulars	31 March 2020	31 March 2019
In India		
At amortised cost		
Non convertible debentures	201,121	156,607
At fair value through profit or loss		
Market linked non convertible debentures	200,056	298,158
Total	401,177	454,765
Refer note 44 for details of debt securities.		

Note 14 - Borrowings (other than debt securities)

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
In India		
At amortised cost		
Secured		
Loans repayable on demand from banks	50,051	50,009
Finance lease obligations	3	9
Unsecured		
Inter corporate borrowings	206,248	258,427
Loans repayable on demand from banks	4,919	504
Total	261,221	308,949

Refer note 43 for details of borrowings.

### Note 15 - Other financial liabilities

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Dealer held disbursal and other liabilities	2,149	4,327
Collection payables on servicing portfolio	2,272	2,114
Total	4,421	6,441

Refer note 35 for payables to related parties.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

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Doubless	As at	As at
Particulars	31 March 2020	31 March 2019
Provision for employee benefits:		
Gratuity (refer note 41)	248	187
Employee benefits	18	14
Bonus	59	55
Others	14	105
Provision for others:		
Securitization	368	1,578
Value added tax	54	222
Legal and regulatory	1,051	1,193
Asset retirement obligations	43	47
Expected credit loss on loan commitments	60	1
Total	1,915	3,402

### Note 17 - Other non-financial liabilities

Destinutore	As at	As at
Particulars	31 March 2020	31 March 2019
Statutory dues payable	98	536
Interest collected but not earned on loans and advances	-	552
Others	987	824
Total	1,085	1,912

### Note 18 - Equity share capital

As at 31 March 2020	As at 31 March 2019
OT March 2020	OT MUTCH 2015
395,200	395,200
289,330	289,330
289,330	289,330
	31 March 2020 395,200 289,330

### Reconciliation of number of shares

Particulars	As at	As at
raiticulais	31 March 2020	31 March 2019
At the beginning of the year	3,857,727,031	3,857,727,031
Issued during the year	-	-
At the end of the year	3,857,727,031	3,857,727,031

### Terms and rights attached to equity shares

The Company has only one class of equity shares having a par value of INR 7.50 per share. All these shares have the same rights and preferences with respect to payment of dividend, repayment of capital and voting.

In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### Shares of the Company held by the holding companies

Particulars	As at	As at
Particulars	31 March 2020	31 March 2019
Associates Financial Services (Mauritius) LLC	52.94%	52.94%
Citibank Overseas Investment Corporation	47.06%	47.06%

### Details of shareholding more than 5% shares in the Company

	As at	As at
Particulars	31 March 2020	31 March 2019
Associates Financial Services (Mauritius) LLC	2,042,338,070	2,042,338,070
Citibank Overseas Investment Corporation	1,815,388,961	1,815,388,961

Refer note 33 for information of the Company's objectives, policies and process of managing capital.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 19 - Interest income

Doutioulous	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Interest on financial instruments measured at amortised cost		
Loans	73,133	72,211
Deposits with banks	1,544	1,845
Finance leases	6	195
Interest on financial instruments measured at FVOCI		
Loans	3,263	3,012
Interest on financial instruments measured at FVTPL		
Investments	1,833	1,785
Total	79,779	79,048

### Note 20 - Dividend income

Particulars	Year ended	Year ended
Faiticulais	31 March 2020	31 March 2019
Others	81	81
Total	81	81

### Note 21 - Fees and commission income

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Collection and sourcing fees	6,927	6,565
Other fees	106	63
Total	7,033	6,628

Note 22 - Net gain/loss on fair value changes

Particulars	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
a) on financial instruments designated at fair value through profit and loss		
account-		
Gain/(loss) on fair value of market linked non convertible debentures	(3,405)	2,072
Gain/(loss) on derivatives (net)	(1,778)	3,379
Gain/(loss) on fair value of investments classified as FVTPL	(1,115)	590
Total	(6,298)	6,041
Fair Value changes:		
Unrealised gain/(loss)	6,006	7,966
Realised (loss)/gain	(12,304)	(1,925)
Total	(6,298)	6,041

### Note 23 - Other revenue from operations

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Gain on assignment	382	227
Other revenue	89	67
Total	471	294

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 24 - Other income

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Reversal of provision for value added tax	168	3,006
Reversal of provision for securitisation	1,184	39
Miscellaneous income	1,206	899
Reversal of provision for litigation (net)	105	69
Interest on lease deposits	13	11
Total	2,676	4,024

### Note 25 - Finance costs

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Interest on financial liabilities measured at amortised cost		
Non convertible debentures	6,425	12,154
Inter corporate borrowings	11,102	10,496
Commercial paper	1,356	1,428
Borrowings from banks	998	910
Finance lease	4	4
Others	33	(9)
Interest on financial liabilities designated at FVTPL		
Market linked non convertible debentures	17,455	16,226
Total	37,373	41,209

### Note 26 - Fees and commission expense

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Transfer pricing fees (refer note Note 42H)	5,322	3,551
Fees and commission expense	2,149	2,231
Distribution and placement fees	842	1,896
Brokerage	114	22
Total	8,427	7,700

Note 27 - Impairment loss on financial instruments

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Financial instruments measured at amortised cost		
Write offs (net of recoveries)	3,851	2,533
Expected credit loss on loans	1,809	1,040
Expected credit loss on other assets	2	0
Financial instruments measured at FVOCI		
Expected credit loss on loans	1,418	(81)
Write offs (net of recoveries)	(72)	(267)
Expected credit loss on loans (net of reversal)	-	(79)
Total	7,008	3,146

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 28 - Employee benefits expenses

Particulars	Year ended	Year ended
	31 March 2020	31 March 2019
Salaries, wages and bonus	3,763	4,149
Contribution to provident fund and other funds	222	208
Gratuity (Refer note 41)	74	66
Other expenses	21	57
Total	4,080	4,480

### Note 29 - Other expenses

Particulars	Year ended	Year ended
r al liculai 3	31 March 2020	31 March 2019
Rent	721	946
Premises maintenance costs	568	365
Rates and taxes	-	1
Bank charges	185	125
Net loss/(gain) on derecognition of property, plant and equipment	(6)	(1)
Credit rating and surveillance fees	71	141
Service bureau expenses	3,102	2,889
Technology and software expenses	1,303	1,720
Stamping / franking charges	271	443
Travelling and conveyance expenses	381	348
Telephone expenses	37	58
Professional and legal expenses	526	499
Collection expenses	1,864	1,605
HR processing charges	50	55
Payments to the auditors		
(a) Statutory Audit	59	63
(b) Tax audit	9	8
(c) Limited Review	6	6
(d) Reimbursement of expenses	8	4
Corporate social responsibility expenses (refer note 39)	509	472
Miscellaneous expenses	326	542
Total	9,990	10,289

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 30 - Income tax

### a) The components of income tax expense are:

Doublesslave	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Current tax		
Current tax on profits for the year	3,638	6,052
Adjustments for current tax of prior periods	-	-
Total current tax expense	3,638	6,052
Deferred tax		
Decrease/(Increase) in deferred tax assets	483	1,927
(Decrease)/ Increase in deferred tax liabilities	1,298	1,427
Total deferred tax expense	1,781	3,354
Total tax expense	5,419	9,406

### b) Tax charge recognised directly to other comprehensive income

Particulars	Year ended	Year ended
raiticulais	31 March 2020	31 March 2019
Deferred tax expense/(benefit)	(944)	(184)
Total tax charge/(benefit) recognized directly in other comprehensive income	(944)	(184)

### c) Reconciliation of the total tax charge

The table below explains the differences between the expected tax expense, at the Indian statutory tax rate payable by corporate entities in India on taxable profits under tax laws in India, and the Company's total tax expense for the year.

Dautiaviava	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Accounting profit before share in profit of associate	16,485	29,180
Add: Dividend reversed under equity method of acounting	252	252
Accounting profit before tax	16,737	29,432
Tax at India's statutory income tax rate of 34.944% (31 March 2019 34.944%)	5,849	10,285
Tax effect of the amount which are not taxable in calculating taxable income :		
- Dividend Income not liable to tax	(116)	(116)
- Expenses related to Dividend Income	47	47
- CSR expenses (net of benefit of deduction)	89	82
- Other	(450)	(892)
Income tax expense	5,419	9,406
Effective tax rate	32.38%	31.96%

### d) Current tax assets

Particulars	As at	As at	
	31 March 2020	31 March 2019	
Advance income tax (net of provision for tax)	18,649	15,501	
Total	18,649	15,501	

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### e) Deferred tax assets/liabilities

The balance comprises temporary differences attributable to the below items and corresponding movement in deferred tax liabilities / assets:

Particulars	As at 31 March 2019	(Charged)/ credited to profit	(Charged)/ credited to OCI	As at 31 March 2020
Defermed to a lightlifter.		and loss		
Deferred tax liability:	(0.054)	(4.000)		(4.044)
Fair value of derivatives	(2,854)	(1,960)	-	(4,814)
Lease rental receivable	(6)	5	-	(1)
Changes in fair value of FVOCI debt instruments	(304)	-	(969)	(1,273)
Fair value of investments	(272)	657	-	385
	(3,436)	(1,298)	(969)	(5,703)
<u>Deferred tax asset :</u>				
Provisions on financial assets	6,284	559	-	6,843
Property, plant and equipment	3,981	(1,078)	-	2,903
Disallowance of expenses	186	(49)	-	137
Interest accrued on debentures	5,947	95	-	6,042
Remeasurement of defined benefit obligation at FVOCI	17	-	25	42
MAT Credit available	13,538	-	-	13,538
Others	19	(9)		10
	29,972	(483)	25	29,515
Less: Utilisation of MAT credit towards provision for t	ax			(271)
Net deferred tax asset/(liability)*	26,536	(1,781)	(944)	23,541

Particulars	As at 31 March 2018	(Charged)/ credited to profit and loss	(Charged)/ credited to OCI	As at 31 March 2019
Deferred tax liability:				
Fair value of derivatives	(459)	(2,395)	-	(2,854)
Lease rental receivable	(871)	865	-	(6)
Changes in fair value of FVOCI debt instruments	(112)	-	(192)	(304)
Fair value of investments	(375)	103	-	(272)
	(1,817)	(1,427)	(192)	(3,436)
<u>Deferred tax asset :</u>				
Provisions on financial assets	6,087	197	-	6,284
Property, plant and equipment	5,135	(1,154)	-	3,981
Disallowance of expenses	1,284	(1,098)	-	186
Interest accrued on debentures	3,305	2,641	-	5,947
Remeasurement of defined benefit obligation at FVOCI	9	-	8	17
MAT Credit available	16,054	(2,516)	-	13,538
Others	16	3		19
	31,890	(1,927)	8	29,972
Net deferred tax asset/(liability)	30,073	(3,354)	(184)	26,536

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 31 - Fair value measurements

### a) Fair value measurement

As per Ind AS 113, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It is a measure as at a specific date and may be significantly different from the amount which will actually be paid or received on maturity or settlement date. The standard also provides a fair value hierarchy that categorises into three levels the inputs to valuation techniques used to measure fair value, which gives highest priority to quoted prices.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date. Assets and liabilities are classified as Level 1 if their value is observable in an active market.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. A Level 2 input must be observable for substantially the full term of the instrument. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals, implied volatilities; and credit spreads.

Level 3 inputs are unobservable inputs. Assets and liabilities are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data.

Wherever possible, fair values have been calculated using unadjusted quoted market prices in active markets for identical instruments held by the Company. Where quoted market prices are not available, or are unreliable because of poor liquidity, fair values have been determined using valuation techniques which, to the extent possible, use market observable inputs, but in some cases may also use non-market observable inputs also. Valuation techniques used include discounted cash flow analysis, price to earning ratio and, where appropriate, comparison to instruments with characteristics similar to those of the instruments held by the Company after making necessary adjustments (eg. broker pooling method).

### b) Valuation techniques

- The fair value of exchange traded and OTC derivatives are determined using valuation models when quoted market prices or third-party consensus pricing information are not available. The valuation models, such as discounted cash flow method or Black-Scholes option model, incorporate observable or unobservable inputs for interest rates, equity indices, credit spreads, corresponding market volatility levels, and other market-based pricing factors. The Company uses widely recognised valuation models to determine the fair value of financial instruments. The inputs of the models are usually observable and available in the market for exchange traded derivatives and simple OTC derivatives. Use of observable inputs for valuation of derivative instrument are classified as Level 2 in the hierarchy (as stated above) where available and the unobservable inputs used are not significant to the fair value of the derivatives.
- Loans measured at fair value through other comprehensive income are valued using income approach wherein, the future cash inflows are discounted using appropriate broker quotes. These broker quotes are obtained from the market participants as exit price for similar loan portfolio. Use of broker quotes is classified as Level 2 in the fair value heirarchy, being quoted price for similar financial assets.
- Investment in equity shares consist of unlisted equity shares. For unlisted equity shares, fair value is determined based on quoted market prices for similar securities or through valuation techniques, such as multiples of earnings or net asset value method. A liquidity discount is applied when few or no transactions exist to support the valuations. In case of unlisted equity shares, significant inputs being unobservable, they are classified as Level 3 in the fair value hierarchy.
- Investment in debt securities are valued using income approach wherein, the future cash inflows are discounted using appropriate broker quotes i.e yields. These broker quotes are obtained from the market participants as exit price for similar loan portfolio. Use of broker quotes is classified as Level 2 in the fair value heirarchy, being quoted price for similar financial assets.
- Market linked non convertible debentures are fair valued based on fair valuation of the underlying embedded derivative and the host principal.

  Embedded derivatives linked to equity index are measured basis valuation models for determination of fair value of derivatives stated above. The fair value of host contract (principal component) is derived using broker polling method by obtaining quotes of similar instruments. Inputs used for fair valuation of market linked convertible debentures are classified as Level 2 in the fair value heirarchy as they are directly or indirectly observable in the market. No significant unobservable inputs are used in valuation of market linked non convertible debentures.

### c) Valuation Control framework

The Company uses models for valuation of financial instruments which are subject to due diligence before becoming operational and goes through periodic assessment. These models are assessed by the Market Risk Management team housed under Risk Management. The key elements of the framework for the valuation of financial instruments include model validation, model implementation review and independent verification. Additionally, for fair values determined using valuation models, the control framework also includes development or validation by independent support functions of the model logic, inputs, model outputs and adjustments.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

d) Financial instruments by category

	As a	at 31 March 20	20	As at 31 March 2019			
Particulars			At			At	
raticulais	FVTPL	FVOCI	Amortised Cost	FVTPL	FVOCI	Amortised Cost	
Financial Assets							
Cash and cash equivalents	-	-	98,515	-	-	29,471	
Bank balance other than cash and cash							
equivalents above	-	-	13,906	-	-	8,834	
Derivative financial assets	6,646	-	-	2,779	-	-	
Trade receivables			2,403			2,610	
Other receivables	-	-	629	-	-	1,821	
Loans	-	89,277	768,468	-	27,405	1,040,165	
Investments	58,730	-	-	34,976	-	-	
Other financial assets	-	-	4,442	-	-	140	
Total financial assets	65,376	89,277	888,363	37,755	27,405	1,083,041	
Financial Liabilities							
Derivative financial liabilities	7,530	-	-	1,003	-	-	
Trade Payables	-	-	5,371	-	-	7,649	
Debt securities	200,056	-	201,121	298,158	-	156,607	
Borrowings (other than debt securities)	-	-	261,221	-	-	308,949	
Other financial liabilities	-	_	4,421		-	6,441	
Total financial liabilities	207,586	-	472,134	299,161	-	479,646	

Note: Investment in associate amounting to INR 18,481 (31 March 2019: INR 16,309) is is accounted under equity method and does not form part of the above.

e)	Fair	value	hie	rarchv

Financial asset and liabilities measured at fair value - recurring fair value	As at 31 March 2020			As at 31 March 2019			
measurements	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3	
Financial assets measured at -							
Fair value through profit and loss							
Derivative financial assets	-	6,646	-	-	2,779	-	
Investments	-	54,450	4,280	-	29,599	5,377	
Fair value through other comprehensive							
income							
Loans	-	89,277	-	-	27,405	-	
Total	-	150,373	4,280	-	59,783	5,377	
Financial liabilities measured fair value							
through profit and loss							
Derivative financial instruments	-	7,530	-	-	1,003	-	
Debt securities	-	200,056	-	-	298,158	-	
Total	-	207,586	-	-	299,161	-	

Financial assets and liabilities measured at amortised cost for which fair value is disclosed	Fair value	As at 31 M	arch 2020	As at 31 March 2019	
	hierarchy	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial assets Loans	Level 3	768,468	755,335	1,040,165	1,043,726
Financial liabilities Debt securities Inter-corporate borrowing	Level 3 Level 3	201,121 206.248	201,736 205.909	156,607 258.427	156,772 258,325

Note: The carrying amounts of cash and cash equivalents, bank balances other than cash and cash equivalents, trade receivables, other receivables, other financials assets, trade payables, borrowings other than inter corporate borrowings and other financial liabilities are considered to be approximately equal to their fair values due to their short term nature.

### f) Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 items for the periods ended 31 March 2020 and 31 March 2019:

	As at	As at
	31 March 2020	31 March 2019
As at begining of the year	5,377	4,888
Transfer between Levels (*)	-	(49)
Gains / (losses) recognised in profit and loss	(1,097)	538
As at end of the year	4,280	5,377

<sup>\*</sup>During the previous year, the Company has fair valued its investments in Secova Eservices Private Limited basis a buyer quote received. Owing to this, the Company had reclassified its investments to level 2 from level 3.

### g) Valuation inputs and relationships to fair value

Particulars	Valuation technique	Significant unobservable inputs	Change in input	As at 31 March 2020	As at 31 March 2019
Investments in unquoted equity shares	P/E multiples	Earnings growth rate Liquidity discounts	± 1.5% ± 10%	55/(55) (526)/526	69/(69) (663)/663

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management

The Company's activities expose it to credit risk, liquidity risk and market risk. This note explains the sources of risk which the Company is exposed to, how the Company manages the risk and the related accounting impact in the financial statements.

Risk type	Nature of risk	Risk arising from	Risk management process
Credit risk	Credit risk is the risk of loss resulting from the decline in credit quality (or downgrade risk) or failure of a borrower, counterparty, third party or issuer to honor its financial or contractual obligations.	Credit risk arises principally from lending and investment.	Credit risk is:  - measured as the amount that could be lost if a customer or counterparty fails to make repayments. The Company considers the amount of principal outstanding and interest due as credit exposure from its borrowers;  - monitored using various internal risk management measures and within limits approved by individuals within a framework of delegated authorities; and  - managed through a robust risk control framework and governance process, which outlines clear and consistent policies, principles and guidance for risk managers for credit sanctioning, lending and risk monitoring.
Liquidity risk	Liquidity risk is the risk that the Company does not have sufficiently stable and diverse sources of funding. Also the risk of insufficient financial resources to meet our commitments as they fall due.	from mismatches in the timing of cash flows.	Liquidity risk is: - assessed through the internal liquidity adequacy assessment process ('RLAP'); - monitored against the Group's liquidity and funding risk framework; and - maintaining a contingency funding plan detailing actions and strategies available in stressed conditions.
Market risk	Market risk is the risk of loss arising from changes in the value of the Company's assets and liabilities resulting from changes in market variables (for eg.interest rates).	Structured notes, Investments held for trading, loans carried at fair value through other comprehensive income.	Market risk is: - measured using sensitivities and stress testing using factor sensitivities for market movements and scenarios; - managed by Market Risk Management (MRM) - reports and monitors the trading risk exposures against approved limits and triggers on a daily basis.

The Company's board of directors have overall responsibility for the establishment and oversight of the Company's risk management framework. The board of directors have established a Risk Management Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee reports regularly to the board of directors on its activities.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed and updated regularly to reflect changes in market conditions and the Company's activities.

The audit committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### A. Credit risk

Credit risk is the risk of loss resulting from the decline in credit quality or the failure of a borrower, counterparty, third party or issuer to honor its financial or contractual obligations. Credit risk mainly arises from CFIL's lending business activity which can be classified as below:

- a) Loans and advances to corporate customers and HNIs i.e. High networth individuals
- b) Loans and advances to other retail customers (other retail loans)

Credit risk also arises from concentration of exposure within a specific client, industry, region or other category.

### i) Credit quality analysis and credit exposure

The Company assesses and manages credit risk based on assessment of obligor risk using obligor risk rating (ORR) for loans and advances to corporate customers and HNIs. The Credit risk team assesses and maintains the internal risk rating system. Obligor risk rating assessment is done for each obligor availing credit facilities. The Company assigns ORRs to each obligor based on assumptions, inputs and factors specific to the obligor. The credit quality classification can be mapped to the obligor risk rating grade equivalent for loans and advances to corporate customers and HNIs. The ORR grades are mapped to the external ratings grade issued by Credit Rating Agencies.

The ORR 23 grade scale (1-10 including modifiers, e.g. 1,2+,2,2- and so on) summarises a more granular underlying 23 grade scale of obligor probability of default ('PD'). All corporate obligors are rated using the 23 grade scale, as per the Company's assessment. Each ORR band is associated with an external rating grade by reference to long-run default rates for that grade, represented by the average of issuer-weighted historical default rates. This mapping between internal and external ratings is indicative and may vary over time. The said mapping between internal and external ratings have been summarised below.

Internal ratings category	Credit risk	Externa	l ratings	Probability of default
internal ratings category	category	S&P's	Moody's	(PD)
Grades: 1 to 4-	Low	AAA to BBB-	Aaa to Baa3	0% to 0.34%
Grades: 5+ to 5-	Medium	BB+ to BB-	Ba1 to Ba3	0.89% to 3.39%
Grades: 6+ to 6-	High	B+ to B-	B1 to B3	5.57% to 12.16%
Grades: 7+ to 7-	Watchlist	CCC+ to CCC-	Caa1 to Caa3	16.64% to 22.13%
Grades: 8 to 10	Default	SD/D	-	-

The following tables set out information about the credit quality of loans and advances to Corporates, HNIs and other retail customers.

Internal rating grades (ORR)	Credit risk category	Stage 1	Stage 2	Stage 3	Total
As at 31 March 2020					
Grades: 1 to 4-	Low	434,796	-	-	434,796
Grades: 5+ to 5-	Medium	98,698	3,500	-	102,198
Grades: 6+ to 6-	High	28,380	-	-	28,380
Grades: 7+ to 7-	Watchlist	-	-	-	-
Grades: 8 to 10	Default	-	-	-	-
Principal outstanding		561,874	3,500	-	565,374
Interest accrued but not collected		6,817	25	-	6,842
Total exposure		568,691	3,525	-	572,216
Less: expected credit losses on total exposure		(690)	(10)	-	(700)
Net carrying amount		568,001	3,515	-	571,516
As at 31 March 2019					
Grades: 1 to 4-	Low	594,586	-	-	594,586
Grades: 5+ to 5-	Medium	175,061	-	-	175,061
Grades: 6+ to 6-	High	50,000	-	-	50,000
Grades: 7+ to 7-	Watchlist	-	-	-	-
Grades: 8 to 10	Default	-	-	-	-
Principal outstanding		819,647	-	-	819,647
Interest accrued but not collected		8,723	-	-	8,723
Total exposure	·	828,370	-	-	828,370
Less: expected credit losses on total exposure		(341)	-	-	(341)
Net carrying amount		828,029	-	-	828,029

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Particulars	Loans carried at amortised cost	Loans carried at FVOCI	Commited lines of credit
As at 31 March 2020			
Stage 1	192,114	85,743	15,567
Stage 2	1,477	619	-
Stage 3	696	112	-
Total exposure	194,287	86,474	15,567
Less: expected credit losses on total exposure	(5,052)	(1,559)	(60)
Net carrying amount	189,235	84,915	15,507
As at 31 March 2019			
Stage 1	206,597	26,530	409
Stage 2	1,282	68	-
Stage 3	713	68	-
Total exposure	208,592	26,666	409
Less: expected credit losses on total exposure	(3,595)	(142)	(1)
Net carrying amount	204,997	26,524	408

The following table sets out information about the credit quality of investments in debt instruments measured at fair value through P&L. The amounts in the table represent gross carrying amounts which is also the maximum credit exposure of the financial assets.

	As at	As at
Particulars	31 March	31 March
	2020	2019
Rated AA and above	54,450	20,280
Rated A- to A+	-	9,314
Total	54,450	29,594

### Cash and cash equivalents and other bank balances

The Company holds cash and cash equivalents of INR 98,515 and other bank balances of INR 13,906 as at 31 March 2020 (31 March 2019: INR 29,471 and INR 8,834). The Company maintains its Cash and cash equivalents and Bank deposits with banks having low credit risk as per the internal obligor risk rating and also reviews the credit-worthiness of the banks on an on-going basis. The Company has provided for expected credit losses on its exposure on margin money held for derivatives and fixed deposits.

### ii) Collateral held

The Company generally accepts bank deposits, financial assets, marketable securities, inventories and real estate as collaterals in the case of secured loans. As of 31 March 2020, 55.23% of the aggregate principal amount of the Company's loans were secured by collateral (31 March 2019: 54.32%). 44.77% of the Company's loans were unsecured as at 31 March 2020(31 March 2019: 45.68%).

At March 31, 2020, the net carrying amount of credit-impaired loans and advances amounted to INR 808 (31 March 2019: INR 781) and the value of identifiable collateral held against those loans and advances amounted to INR 113 (31 March 2019: INR 80).

The following table sets out the principal types of collateral held against different types of financial assets.

Instrument tune	Percentage that is s collateral re		
Instrument type	As at 31 March 2020	As at 31 March 2019	- Principal type of conateral neid
Loans and advances to corporate customers and HNIs			
Corporate loans	24%	41%	Book debts, inventories and financial assets
Margin and securities backed finance	100%	100%	Financial assets
Loans and advances to other retail customers			
Personal loans	0%	0%	Unsecured
Advance against financial assets	100%	100%	Financial assets
Asset backed finance	100%	100%	Commercial vehicles and construction equipments

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

The following tables stratify credit exposures for margin lending loans by ranges of loan-to-value (LTV) ratio. LTV is calculated as the ratio of the gross amount of the loan to the value of the collateral. The valuation of the collateral excludes any adjustments for obtaining and selling the collateral. The maximum loan to value is basis the local regulatory norms for margin lending loans. The collateral value for marketable securities is derived basis market prices of such securities.

### Margin lending loans

	Loans and a	dvances to	Loans and advances to			
	retail cus	ustomers corporate custome				
LTV ratio	As at	As at As at		As at		
	31 March	31 March	31 March	31 March		
	2020	2019	2020	2019		
Less than 50%	68.84%	97.73%	99.81%	100.00%		
51-70%	31.16%	2.27%	0.19%	0.00%		
71-90%	0.00%	0.00%	0.00%	0.00%		
91-100%	0.00%	0.00%	0.00%	0.00%		
More than 100%	0.00%	0.00%	0.00%	0.00%		
Total	100.00%	100.00%	100.00%	100.00%		

As at 31 March 2020, the fair value of financial assets accepted as collateral that the Company is permitted to sell or repledge in the absence of default for loans and advances to retail customers and to corporate customers and HNIs is INR 52,598 and INR 859,131 respectively (31 March 2019: INR 70,447 and INR 972,460).

### iii) Inputs, assumptions, techniques used for estimating impairment

The Company measures the amount of ECL on a financial instrument in a way that reflects an unbiased and probability-weighted amount. The Company considers its historical loss experience and adjusts the same for current observable data. The key inputs into the measurement of ECL are the probability of default, loss given default and exposure at default. These parameters are derived from the Company's internally developed statistical models and other historical data. In addition, the Company uses reasonable and supportable information on future economic conditions including macroeconomic factors such as gross domestic product and unemployment rate. Since incorporating these forward looking information increases the judgment as to how the changes in these macroeconomic factor will affect ECL, the methodology and assumptions are reviewed regularly. The Company has applied a three-stage approach to measure expected credit losses (ECL) on debt instruments accounted for at amortised cost and FVOCI. Assets migrate through following three stages based on the changes in credit quality since initial recognition:

Stage 1: 12- months ECL: For exposures where there is no significant increase in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12- months is recognized.

Stage 2: Lifetime ECL, not credit-impaired: For credit exposures where there has been a significant increase in credit risk since initial recognition but are not credit-impaired, a lifetime ECL is recognized.

Stage 3: Lifetime ECL, credit-impaired: Financial assets are assessed as credit impaired upon occurrence of one or more events that have a detrimental impact on the estimated future cash flows of that asset. For financial assets that have become credit-impaired, a lifetime ECL is recognized and interest revenue is calculated by applying the effective interest rate to the net carrying amount of loans.

The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of defaults (PDs)
- Loss given default (LGD)
- Exposure at default (EAD) i.e. the total expected exposure in the event of a default. The Company calculates expected credit losses on interest earned but not collected at portfolio level.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Loans and advances to corporate customers and HNIs

The company have an internal risk rating system that accurately and reliably differentiates between degrees of credit risk for classifiable managed exposures. To differentiate among degrees of credit risk and make meaningful and consistent distinctions among degrees of credit risk, the Company reviews its credit exposure along two dimensions – Default Risk and loss severity in the event of default.

In case of Classifiable managed obligors, company assigns

- Rating grades that appropriately reflect likelihood of default and
- Loss severity rating grade (or Loss Given Default estimates) that approximately reflect the loss severity expected in the event of default during economic downturn conditions.

The Obligor Risk Rating (ORR) represents the probability that an obligor will default within a one year time horizon. Risk ratings for obligors are assigned on a scale of 1 to 10, with sub- grades, where "1" is the best quality risk and "7-" is the worst for obligors that are not in default. ORRs of "9+", "9" and "10" are assigned to obligors meeting the definition of default under Basel when either or both of the following have occurred

- When the obligor is past due more than 90 days on any material credit obligation.
- When the company considers that the obligor is unlikely to pay its credit obligations in full, without recourse by Citi to actions such as realizing security (if held), collecting against a guarantee or other form of support, or filing a claim against the insurer.

The Facility Risk Rating (FRR) represents an expected loss rate, or "Loss Norm", for each facility, and is the product of two components:

The one-year Probability of Default (PD) of the Obligor, and The Loss Given Default (LGD) of a facility.

FRRs are assigned on a scale of 1 to 10, with sub-grades, where '1' is the best quality risk and '7-' is the worst for performing facilities. FRRs of 8, 9, and 10 are assigned to non-performing facilities.

At each reporting date, the Company assesses whether there has been a significant increase in credit risk of its financial assets since initial recognition by comparing the risk of default occurring over the expected life of the asset. In determining whether credit risk has increased significantly since initial recognition, the Company uses information that is relevant and available without undue cost or effort. This includes the Company's internal credit rating grading system, external risk ratings and forward-looking information to assess deterioration in credit quality of a financial asset.

The Company considers probability of default upon initial recognition of asset and whether there has been any significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the Company compares the risk of default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forward-looking information. Following indicators are incorporated:

- Internal credit rating
- changes in external credit rating (as far as available)
- actual or expected significant adverse changes in business, financial or economic condition that are expected to cause a significant change to borrower's ability to meet its obligations.
- significant increase in credit risk on other financial instruments of same borrower
- significant changes in value of the collateral supporting the obligation or in the quality of third party guarantees or credit support.
- significant changes in expected performance and behavior of the borrower including changes in payment status of borrowers and changes in operating results.

In addition to the DPD indicator for loans and advances to corporate customers and HNIs portfolio, it is presumed that the credit risk has significantly increased since initial recognition if the probability of default has increased by 20 bps and the movement in standard deviation of the PD is equal to or more than 1.

### Loans and advances to other retail customers

The Company assesses and manages credit risk for retail customers at portfolio level. The customers are pooled into portfolios based on homogenous product characteristics. Credit risk for retail product portfolio is assessed based on quantitative indicator of obligor behaviour. This quantitative criteria is used to assess the Staging of the exposures and the probability of default for estimation of ECL.

Quantitative based staging criteria are as follows:

- Stage 3: 90+ DPD accounts; loans with partial charge-offs and and qualitative factors (such as current and expected borrower's liquidity position, need for refinance, significant change in collateral value) and other factors as considered appropriate by the management and credit committee.
- Stage 2: Accounts that are not Stage 3 and are 30-89 DPD; Hardship modifications (<6 months on book); Behavior score drops below marginal booking segment (if available)
- Stage 1: All accounts that are not Stage 2 or 3

In addition to quantitative factors as mentioned above, loans / exposures are also assessed for qualitative factors for staging. These include:

- a) material adverse changes in business, financial or economic conditions that are expected to cause a significant change in the borrower's ability to meet its debt obligations to the Company.
- b) significant adverse change in the regulatory, economic, or technological environment of the borrower that results in a significant change in the borrower's ability to meet its debt obligations to the Company
- c) significant changes in the value of the collateral
- d) significant changes in the loan documentation / arrangement

### LGD is the magnitude of the likely loss if there is a default.

For the corporate portfolio, the Company estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset.

For retail portfolio, the Company segments its portfolios into smaller homogenous portfolios, based on the key characteristics that are relevant to the estimation of future cash flows. The applied data is based on historically collected loss data and involves a wider set of transaction characteristics as well as borrower characteristics.

The following table presents the key macroeconomic indicators used for the purposes of measurement of ECL in the periods presented.

Macro economic indicator	As at 31 March 2020	As at 31 March 2019	As at 31 March 2018
GDP growth	4.80%	7.70%	7.60%

### Notes to the consolidated financial statements (continued) for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Particulars		Total ex	posure		Expected credit loss (ECL)				Net carrying
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	amount
Loans and advances carried at									
amortised cost									
<ul> <li>Loans and advances to corporate customers</li> </ul>	568,691	3,525	-	572,216	(690)	(10)	-	(700)	571,516
<ul> <li>Loans and advances to retail customers</li> </ul>	192,114	1,477	696	194,287	(3,422)	(1,108)	(522)	(5,052)	189,235
Loans and advances carried at FVOCI					-	-	-		
<ul> <li>Loans and advances to retail customers</li> </ul>	85,743	619	112	86,474	(1,336)	(187)	(36)	(1,559)	84,915
- Loan commitments	15,567	-	-	15,567	(60)	-	-	(60)	15,507
Other financial assets measured at amortised cost	119,994	-	-	119,994	-	-	-	-	119,994
As at 31 March 2020	982,109	5,621	808	988,538	(5,508)	(1,305)	(558)	(7,371)	981,167
Loans and advances carried at amortised cost									
<ul> <li>Loans and advances to corporate customers</li> </ul>	828,370	-	-	828,370	(341)	-	-	(341)	828,029
- Loans and advances to retail customers	206,597	1,282	713	208,592	(2,099)	(961)	(535)	(3,595)	204,997
Loans and advances carried at FVOCI									-
<ul> <li>Loans and advances to retail customers</li> </ul>	26,530	68	68	26,666	(78)	(7)	(57)	(142)	26,524
- Loan commitments	409	-	-	409	(1)	-	-	(1)	408
Other financial assets measured at amortised cost	43,016	_	-	43,016	(0)	-	-	(0)	43,016
As at 31 March 2019	1,104,922	1,350	781	1,107,053	(2,519)	(968)	(592)	(4,079)	1,102,974

### iv) Reconciliation of loss allowance provision

		Loss allowance measured at life-time expected			
	Loss allowance	losses			
Reconciliation of loss allowance	measured at 12 month	Financial assets for	Financial assets for		
Neconcination of 1033 allowance	expected	which credit risk has	which credit risk has		
	losses	increased significantly	increased significantly		
		and not credit-impaired	and credit-impaired		
Loss allowance on 31 March 2020	5,448	1,305	558		
Changes in loss allowances due to:					
Assets originated or purchased	2,795	1,150	455		
Write – offs	(8)	(592)	(423)		
Recoveries/ repayments	(719)	(211)	(109)		
Changes in risk parameters	-	-	-		
Change in measurement from 12-month to life-time expected losses	861	(10)	43		
or vice-versa					
Loss allowance on 31 March 2019	2,519	968	592		
Changes in loss allowances due to:					
Assets originated or purchased	1,645	898	482		
Write – offs	(23)	(424)	(183)		
Recoveries/ repayments	(1,368)	(145)	(87)		
Changes in risk parameters	79	-	-		
Change in measurement from 12-month to life-time expected losses		(40)	46		
or vice-versa	-	(40)	46		
Loss allowance on 31 March 2018	2,186	679	334		

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Sensitivity analysis of expected credit loss

For loans and advances given to corporate customers and HNIs, the Company estimates ECL based on internal models and the sensitivity of ECL to the input parameters assessed through the internal models has been considered to be immaterial.

In the case of retail loans portfolio, the Company uses days past due based customer behavior as a lagging indicator for staging. The ECL computation for retail loans is based on flow rates of obligors across the DPD buckets. The internal estimates based on the flow rate are a conservative estimate of the expected credit losses. Accordingly, the Company does not expect the estimated ECL to get adversely impacted due to changes in portfolio behaviour.

### Write-offs still under enforcement

In the case of assets that are assessed collectively for impairment, the Company writes-off such secured and unsecured assets at 180 days and 120 days past due respectively unless there is empirical evidence to the contrary. The contractual amount outstanding on financial assets written-off and still subject to enforcement activity was INR 12,478 as at 31 March 2020 (31 March 2019: INR 9,196).

### Loans with renegotiated terms

A loan that is renegotiated is derecognised if the existing agreement is cancelled and a new agreement is made on substantially different terms or if the terms of the existing agreement are modified such that the renegotiated loan is a substantially different instrument.

Where the renegotiation of such loans are not derecognised, impairment continues to be assessed for significant increases in credit risk compared to the initial origination credit risk rating.

### v) Concentration of credit risk

Portfolio concentration is measured with the aim of optimizing the benefits associated with diversification and reducing the potential adverse impact of concentration of exposures to a particular borrower, sector or industry. Credit concentration shall be tracked and performed at:

- 1. Counterparty level (Single borrower limit / Group borrower limit)
- 2. Portfolio level -Sector

### Counterparty exposure limits

The objective for setting exposure limits and the need for credit portfolio measurement emanates from the necessity to optimize the benefits associated with diversification and to reduce the potential adverse impact of concentration of exposures to a particular borrower, sector or industry.

In compliance with RBI directions vide RBI/DNBR/2016-17/45 Master Direction DNBR. PD. 008/03.10.119/2016-17, CFIL has set Single Borrower & Group borrower limits (SBL/GBL) as under which will be strictly adhered.

- a) Lend to (i) any single borrower exceeding 15% of its owned fund; and (ii) any single group of borrowers exceeding 25% of its owned fund;
- b) Invest in (i) the shares of another company exceeding 15% of its owned fund; and (ii) the shares of a single group of companies exceeding 25% of its owned fund;
- c) Lend and invest (loans/investments taken together) exceeding (i) 25% of its owned fund to a single party; and (ii) 40% of its owned fund to a single group of parties.

These ceilings on credit/investments shall be applicable to the own group of the Company as well as to the other group of borrowers/investee companies.

CFIL will monitor the above regulatory limits, and ensure that the exposure to any borrower/group is not in breach. This would be tracked at the time of sanction itself to avoid sanction of any facility which is in excess of counterparty exposure norms. During the year ended 31 March 2020 and 31 March 2019, the Company's credit exposure to single borrowers and group borrowers were within the limits.

### Portfolio exposure limits

Industry wise concentration limits are monitored for loans and advances given to corporate customers. Industry Limit is set to 20% of total outstanding loans and advances in the Company(except for Banks & FI where limit is set at 25%). Any breach in Industry limits to be approved by at least 2 board members. An analysis of concentrations of credit risk is shown below:

Sector	As at 31 March 2020	As at 31 March 2019
Chemicals	9.33%	6.70%
Pharma & Healthcare	0.59%	7.70%
Bank	0.00%	4.10%
Metals	0.60%	2.00%
Autos	4.97%	0.80%
Agriculture & Food Preparation	0.00%	0.00%
Other Financial Institutions	3.31%	15.20%
Other sectors(*)	11.22%	10.80%
Concentration of loans to corporate customers	30.02%	47.30%
Margin lending	38.95%	34.00%
Other loans and advances to retail customers	31.03%	18.70%
Total loans and advances outstanding	100.00%	100.00%

(\*) Other sectors majorly include Company's exposure to Infrastructure Industry, Transport Equipment industry, Software industry, etc.

### vi) Offsetting financial assets and financial liabilities

The company does not have any financial instruments with offsetting rights.

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### B. Liquidity risk

The liquidity objectives of the Company are to maintain a liquidity profile to enable it to efficiently meet expected and unexpected current and future cash flow and collateral needs and operate under a variety of market conditions, including market disruptions for both short term and long term periods.

The Company uses a variety of tools and metrics for measurement, monitoring and reporting of liquidity risk including liquidity gap statements, liquidity ratios on stock and flow approach as well as multiple stress testing scenarios over varying timeframes. The liquidity framework of the Company encompasses both the local regulatory liquidity reporting as well as additional internally adopted metrics to provide a comprehensive and robust coverage suited to our balance sheet requirements.

The Asset - Liability Committee (ALCO) comprising key stakeholders of the Company's senior management has direct oversight on balance sheet and liquidity while ongoing liquidity management is managed by the Treasury desk, with daily monitoring by Risk, Treasurer and Corporate Treasury functions

The following factors add to comfort on management of balance sheet liquidity:

- Well capitalized balance sheet, with capital adequacy of 41.87% as of 31 March 2020 (34.59% as of 31st March 2019).
- · Well diversified liability profile with market issuances carrying the highest credit rating for short term as well as long term issuances
- · Diversified loan portfolio with multiple lines of business across Corporate and Retail segments

### Financing arrangements

The Company has access to the following undrawn committed borrowing facilities at the end of the reporting period:

David	As at	As at
Particulars	31 March 2020	31 March 2019
Committed undrawn facility	180,000	-

The below table analyses the Company's non-derivative financial liabilities and financial assets into relevant maturity groupings based on the remaining period as at the reporting date to the contractual maturity date. The amounts disclosed in the below table are the contractual un-discounted cash flows and exclude the impact of netting agreements.

		Contractual cash flows					
Particulars	Carrying amount	Gross nominal inflow/ (outflow)	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year
As at 31 March 2020							
Non-derivative financial liabilities							
Trade payables	5,371	(5,371)	(5,371)	-	-	-	-
Debt securities	401,177	(499,626)	(7,863)	(2,884)	(3,843)	(289,372)	(195,664)
Borrowings (other than debt securities)	261,221	(208,210)	(151,470)	(30,931)	(25,809)	-	-
Other financial liabilities	4,421	(4,421)	(4,217)	(204)	-	-	-
Total	672,190	(717,628)	(168,921)	(34,019)	(29,652)	(289,372)	(195,664)
Non-derivative financial assets Cash and cash equivalents	98,515	98,515	98,515	_	_	_	_
Bank balance other than cash and cash equivalents above	13,906	14,298	8,176	2,821	568	-	2,733
Receivables	3,032	3,032	3,032	-	-	-	-
Loans	857,745	928,235	342,105	68,270	242,898	224,162	50,800
Investments	77,211	63,424	22,084	-	-	8,362	32,978
Other financial assets	4,442	4,442	4,440	-	-	-	2
Total	1,054,851	1,111,946	478,352	71,091	243,466	232,524	86,513

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

		Contractual cash flows					
Particulars	Carrying amount	Gross nominal inflow/ (outflow)	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year
As at 31 March 2019							
Non-derivative financial liabilities							
Trade payables	7,649	(7,649)	(7,649)	-	-	-	-
Debt securities	454,765	(486,999)	(198,774)	(55,808)	(93,591)	(83,222)	(55,604)
Borrowings (other than debt securities)	308,949	(311,340)	(290,846)	(4,099)	(16,392)	(3)	-
Other financial liabilities	6,441	(6,441)	(6,300)	(62)	(79)	-	-
Total	777,804	(812,429)	(503,569)	(59,969)	(110,062)	(83,225)	(55,604)
Non-derivative financial assets							
Cash and cash equivalents	29,471	29,472	29,472	_	-	-	-
Bank balance other than cash and cash equivalents above	8,834	9,046	2,060	-	4,686	2	2,298
Receivables	4,431	4,431	1,108	1,108	2,215	-	_
Loans	1,067,570	1,120,378	622,981	107,873	218,209	147,829	23,486
Investments	51,285	30,186	30,186	· -	-	-	· -
Other financial assets	140	140	-	-	140	-	-
Total	1,161,731	1,193,653	685,807	108,981	225,250	147,831	25,784

The table below analyses the Company's derivative financial instruments into relevant maturity groupings based on the remaining period as at respective year end to the contractual maturity date:

Particulars	Carrying amount	upto 3 months	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year
Derivative financial assets						
As at 31 March 2020	6,646	_	-	6,278	368	-
As at 31 March 2019	2,779	1,710	-	=	1,069	-
Derivative financial liabilities						
As at 31 March 2020	7,530	-	-	-	7,530	-
As at 31 March 2019	1,003	349	_	-	654	-

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### C. Market risk

Market risk is the risk arising due to changes in market prices – (e.g. interest rates and equity prices) and will affect the Company's income or the value of its holdings of financial instruments. The objective of the Company's market risk management is to manage and control market risk exposures within acceptable parameters to ensure the Company's solvency while optimizing the return on risk.

All market risk taking activities are centralized with treasury. The Company's ALM policy is approved by Board of directors which defines the process and procedures of limit approvals, changes, delegation, reporting and escalation in case of limit excesses and trigger breaches. The Market Risk Management (MRM) monitors the risk exposures against approved limits and triggers at regular interval. MRM is responsible for the ongoing monitoring of the excess/breach to ensure that the corrective action plan is carried out. In case if a breach is reported and if it is determined to be real, it is reported to the ALCO and the Senior Market Risk Management.

### i) Price risk

Price risk exposes the Company to fluctuations in fair values or future cash flows of a financial instrument because of changes in market prices whether those changes are caused by factors specific to the individual financial instrument or its issuer or by factors affecting all similar financial instruments traded in the market. The below table represents measures of the financial condition impacted by market risk for the financial instruments measured at fair value as on the reporting date:

	Measurement		Impact on the profit and loss account		
Nature of product	basis	Sensitivity	Year ended	Year ended	
	Dasis		31 March 2020	31 March 2019	
Market linked debentures	FVTPL ±100 basis points		12/(12)	502/(502)	
(net off hedged derivatives)	FVIFL	in interest rates	12/(12)	502/(502)	
Investments in commerical papers and	FVTPL	±100 basis points	(2425)/2425	(464)/464	
corporate bonds	FVIPL	in interest rates	(2425)/2425	(464)/464	
Investments in unquoted equity shares		± 1.5% in earnings	FF//FF)	60/(60)	
	FVTPL	growth rate	55/(55)	69/(69)	
	FVIFL	± 10% in liquidity	(500)/500	(000) (000	
		adjustment factor	(526)/526	(663)/663	

### ii) Interest rate risk

Interest rate risk represents the Company's exposure to adverse movements in interest rates with regard to its debt instruments. Interest rate exposure (IRE) measures the potential pre-tax earnings impact, over a specified reporting period, for the accrual positions, from a defined change in the yield curve. Residual market risk is also monitored using a series of measures, including factor sensitivities (PV01). Factor sensitivity (PV01) is expressed as the change in the value of a position for a 1bp change in interest rate. Market Risk Management monitors factors for all relevant market risk.

The Company's exposure to interest rate risk arises majorly through structured debt securities where payment of interests are linked to the movement in the market index i.e. Nifty. The interest rate risk on such structured debt instruments are hedged through equity options and implied forwards.

	Management		Impact on the profit and loss account		
Nature of product	Measurement basis	Sensitivity	Year ended 31 March 2020	Year ended 31 March 2019	
Market linked debentures	FVTPL	±100 basis points in yield	(1235)/1235	349/(349)	
	Measurement		Impact on other comprehensive income		
Nature of product	basis Sensitivity	Year ended 31 March 2020	Year ended 31 March 2019		
Loans measured at FVOCI	FVOCI	±50 basis points in	(708)/719	(189)/174	

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 32 - Financial Risk Management (Continued)

### C. Market risk (continued)

**Particulars** 

 $\underline{ \ \ } \ \ \, \text{The following is a summary of the Company's interest rate gap position on non-trading portfolios:}$ upto 3

months

3 to 6

6 to 12

1 year to

Over 3

Non-

Total

raiticulais	months	months	months	3 year	year	sensitive	iotai
As at 31 March 2020					•		
Assets							
Cash and cash equivalents	98,515	-	-	-	-	-	98,515
Bank balance other than cash and	8,150	2,764	551	-	2,441	-	13,906
cash equivalents above							13,300
Derivative financial assets	-	-	6,278	368	-	-	6,646
Receivables	-	-	-	-	-	3,032	3,032
Loans	324,641	59,633	221,133	200,742	51,596	-	857,745
Investments	24,653	-	-	-	52,558	-	77,211
Other financial assets	4,440	-	-	-	2	-	4,442
Current tax assets (Net)	-	-	-	-	-	18,649	18,649
Deferred tax Assets (Net)	-	-	-	-	-	23,541	23,541
Property, plant and equipment	-	-	-	-	-	1,073	1,073
Other non-financial assets	-	-	-	-	-	873	873
Total Inflow	460,399	62,397	227,962	201,110	106,597	47,168	1,105,633
Equity & liabilities							
Derivative financial liabilities	-	-	-	(7,530)	-	-	(7,530)
Trade payables	-	-	-	-	-	(5,371)	(5,371)
Debt securities	(145,412)	(30,312)	(136,984)	(109,329)	20,860	-	(401,177)
Borrowings (other than debt	(205,721)	(30,414)	(25,086)	-	-	-	(261,221)
securities)							(201,221)
Other financial liabilities	-	-	-	-	-	(4,421)	(4,421)
Provisions	-	-	-	-	-	(1,915)	(1,915)
Other non-financial liabilities	-	-	-	-	-	(1,085)	(1,085)
Equity share capital	-	-	-	-	-	(289,330)	(289,330)
		_	-	-	-	(133,583)	(133,583)
Other equity							(4 405 000)
Other equity  Total (outflow)	(351,133)	(60,726)	(162,070)	(116,859)	20,860	(435,705)	(1,105,633)
· · ·	(351,133)	(60,726)	(162,070)	(116,859)	20,860	(435,705)	(1,105,633)
· · ·					.,	•	(1,105,633)
· · ·	upto 3	3 to 6	6 to 12	1 year to	Over 3	Non-	(1,105,633) Total
Total (outflow) Particulars					.,	•	
Total (outflow)  Particulars As at 31 March 2019	upto 3	3 to 6	6 to 12	1 year to	Over 3	Non-	
Total (outflow)  Particulars  As at 31 March 2019  Assets	upto 3 months	3 to 6	6 to 12	1 year to	Over 3	Non-	Total
Total (outflow)  Particulars As at 31 March 2019 Assets Cash and cash equivalents	upto 3 months	3 to 6	6 to 12 months	1 year to	Over 3 year	Non-	<b>Total</b> 29,471
Total (outflow)  Particulars  As at 31 March 2019  Assets  Cash and cash equivalents  Bank balance other than cash and	upto 3 months	3 to 6	6 to 12	1 year to	Over 3	Non-	Total
Total (outflow)  Particulars  As at 31 March 2019  Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above	upto 3 months 29,471 2,061	3 to 6	6 to 12 months	1 year to 3 year -	Over 3 year	Non-	<b>Total</b> 29,471 8,834
Particulars As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets	upto 3 months	3 to 6	6 to 12 months	1 year to	Over 3 year	Non- sensitive - -	Total 29,471 8,834 2,779
Particulars As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables	upto 3 months  29,471 2,061 1,710	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year - 2,275	Non-	Total 29,471 8,834 2,779 4,431
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans	29,471 2,061 1,710 611,467	3 to 6	6 to 12 months	1 year to 3 year -	Over 3 year - 2,275 - - 39,928	Non- sensitive - -	29,471 8,834 2,779 4,431 1,067,570
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments	upto 3 months  29,471 2,061 1,710	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year - 2,275	Non-sensitive  4,431	29,471 8,834 2,779 4,431 1,067,570 51,285
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets	29,471 2,061 1,710 611,467	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year - 2,275 - - 39,928	Non- sensitive - - - 4,431 - - 140	29,471 8,834 2,779 4,431 1,067,570 51,285 140
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net)	29,471 2,061 1,710 611,467	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year - 2,275 - - 39,928	Non- sensitive 4,431 140 15,501	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net)	29,471 2,061 1,710 611,467	3 to 6 months	6 to 12 months	1 year to 3 year	Over 3 year  - 2,275 - 39,928 21,674	Non- sensitive - - - 4,431 - - 140 15,501 26,536	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment	29,471 2,061 1,710 611,467	3 to 6 months	6 to 12 months  - 4,498 195,134	1 year to 3 year	Over 3 year  - 2,275 - 39,928 21,674	Non- sensitive  4,431 - 140 15,501 26,536 314	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets	29,471 2,061 1,710 - 611,467 29,611 -	3 to 6 months	6 to 12 months  - 4,498  - 195,134	1 year to 3 year	Over 3 year  - 2,275 - 39,928 21,674	Non- sensitive  4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment	29,471 2,061 1,710 611,467	3 to 6 months	6 to 12 months  - 4,498 195,134	1 year to 3 year	Over 3 year  - 2,275 - 39,928 21,674	Non- sensitive  4,431 - 140 15,501 26,536 314	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets	29,471 2,061 1,710 - 611,467 29,611	3 to 6 months	6 to 12 months  - 4,498  - 195,134	1 year to 3 year	Over 3 year  - 2,275 - 39,928 21,674	Non- sensitive  4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320	3 to 6 months	6 to 12 months  - 4,498  - 195,134	1 year to 3 year - - 1,069 - 120,203 - - - - 121,272	Over 3 year  - 2,275 - 39,928 21,674	Non- sensitive  4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities	29,471 2,061 1,710 - 611,467 29,611	3 to 6 months	6 to 12 months  - 4,498  - 195,134	1 year to 3 year	Over 3 year  - 2,275 - 39,928 21,674 63,877	Non- sensitive  4,431 - 140 15,501 26,536 314 751	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320	3 to 6 months	6 to 12 months  - 4,498  - 195,134	1 year to 3 year - - 1,069 - 120,203 - - - - 121,272	Over 3 year  - 2,275 - 39,928 21,674 63,877	Non-sensitive  4,431 140 15,501 26,536 314 751 47,673	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	3 to 6 months	6 to 12 months  - 4,498 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - - 121,272 (654) - (72,196)	Over 3 year  - 2,275 - 39,928 21,674 63,877	Non-sensitive	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612 (1,003) (7,649) (454,765)
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities	upto 3 months  29,471 2,061 1,710 611,467 29,611 674,320  (349)	3 to 6 months	6 to 12 months  - 4,498 - 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - 121,272	Over 3 year  - 2,275 - 39,928 21,674 63,877	Non-sensitive  4,431 140 15,501 26,536 314 751 47,673	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612 (1,003) (7,649) (454,765)
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	3 to 6 months	6 to 12 months  - 4,498 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - - 121,272 (654) - (72,196)	Over 3 year  - 2,275 - 39,928 21,674 63,877	Non-sensitive	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612  (1,003) (7,649) (454,765) (308,949)
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities)	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	3 to 6 months	6 to 12 months  - 4,498 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - - 121,272 (654) - (72,196)	Over 3 year  - 2,275 - 39,928 21,674 63,877	Non-sensitive  4,431 140 15,501 26,536 314 751 47,673	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612  (1,003) (7,649) (454,765) (308,949) (6,441)
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities) Other financial liabilities Provisions	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	3 to 6 months	6 to 12 months  - 4,498 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - - 121,272 (654) - (72,196)	Over 3 year  - 2,275 - 39,928 21,674 63,877  (41,793)	Non-sensitive  4,431 140 15,501 26,536 314 751 47,673	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612  (1,003) (7,649) (454,765) (308,949) (6,441) (3,402)
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities) Other financial liabilities	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	3 to 6 months	6 to 12 months  - 4,498 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - - 121,272 (654) - (72,196)	Over 3 year  - 2,275 - 39,928 21,674 63,877  (41,793)	Non-sensitive	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612  (1,003) (7,649) (454,765) (308,949) (6,441) (3,402) (1,912)
Particulars  As at 31 March 2019 Assets Cash and cash equivalents Bank balance other than cash and cash equivalents above Derivative financial assets Receivables Loans Investments Other financial assets Current tax assets (Net) Deferred tax Assets (Net) Property, plant and equipment Other non-financial assets Total inflow  Equity & liabilities Derivative financial liabilities Trade payables Debt securities Borrowings (other than debt securities) Other financial liabilities Provisions Other non-financial liabilities	upto 3 months  29,471 2,061 1,710 - 611,467 29,611 674,320  (349) - (197,140)	3 to 6 months	6 to 12 months  - 4,498 195,134 199,632	1 year to 3 year - - 1,069 - 120,203 - - - - - 121,272 (654) - (72,196)	Over 3 year  - 2,275 - 39,928 21,674 63,877  (41,793)	Non-sensitive  4,431 140 15,501 26,536 314 751 47,673	29,471 8,834 2,779 4,431 1,067,570 51,285 140 15,501 26,536 314 751 1,207,612  (1,003) (7,649) (454,765) (308,949) (6,441) (3,402)

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

### Maturity analysis

The below table presents the maturity profile of key financial assets and liabilities of the company by their residual contractual maturity as of the dates presented:

Particulars	upto 3 months	3 to 6	6 to 12 months	1 year to 3 year	Over 3 year	Total
As at 31 March 2020	montais	montais	months	o year	you	
Assets						
Cash and cash equivalents	98,515	-	_	-	_	98,515
Bank balance other than cash and	0.450	0.704	554		0.444	40.000
cash equivalents above	8,150	2,764	551	-	2,441	13,906
Derivative financial assets	-	-	6,278	368	-	6,646
Receivables	3,032	-	_	-	-	3,032
Loans	324,641	59,633	221,133	200,742	51,596	857,745
Investments	24,653	-	-	-	52,558	77,211
Other financial assets	4,440	-	-	-	2	4,442
Current tax assets (Net)	-	-	-	-	18,649	18,649
Deferred tax Assets (Net)	-	-	-	-	23,541	23,541
Property, plant and equipment	-	-	-	-	1,073	1,073
Other non-financial assets	-	-	-	-	873	873
Total inflow	463,431	62,397	227,962	201,110	150,733	1,105,633
Equity & liabilities				(= ===)		/=\
Derivative financial liabilities	-	-	-	(7,530)	-	(7,530)
Trade payables	(5,371)	-	-	-	-	(5,371)
Debt securities	(145,412)	(30,312)	(136,984)	(109,329)	20,860	(401,177)
Borrowings (other than debt	(205,721)	(30,414)	(25,086)	_	_	(261,221)
securities)	, , ,	, ,	(==,===)			, ,
Other financial liabilities	(4,217)	(204)	-	-	-	(4,421)
Provisions	(114)	-	(91)	(1,051)	(659)	(1,915)
Other non-financial liabilities	(428)	-	-	-	(657)	(1,085)
Equity share capital	-	-	-	-	(289,330)	(289,330)
Other equity	-	-	-	-	(133,583)	(133,583)
Total (outflow)	(361,263)	(60,930)	(162,161)	(117,910)	(403,369)	(1,105,633)

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Particulars	upto 3	3 to 6	6 to 12	1 year to	Over 3	Total
As at 31 March 2019	months	months	months	3 year	year	
Assets						
Cash and cash equivalents	29,471	_	_	_	_	29,471
Bank balance other than cash and	,					,
cash equivalents above	2,061	-	4,498	-	2,275	8,834
Derivative financial assets	1.710	_	_	1,069	_	2.779
Receivables	4.431	_	_	- 1,000	_	4,431
Loans	611.467	100.838	195,134	120,203	39.928	1,067,570
Investments	29,611	-	-	.20,200	14,065	43,676
Other financial assets	20,011	_	140	_	- 1,000	140
Current tax assets (Net)	_	_	-	_	15,501	15,501
Deferred tax Assets (Net)	_	_	_	_	26,536	26,536
Property, plant and equipment	_	_	_	_	314	314
Other non-financial assets	_	_	_	_	751	751
Total inflow	678,751	100,838	199,772	121,272	99,370	1,200,003
		,	,	,	00,000	-,===,===
Equity & liabilities						
Derivative financial liabilities	(349)	_	_	(654)	_	(1,003)
Trade payables	(7,649)	_	_	-	_	(7,649)
Debt securities	(197,140)	(53,720)	(89,916)	(72,196)	(41,793)	(454,765)
Borrowings (other than debt	, , ,	(0.000)	(45.75.4)	( ) (0)	, ,	
securities)	(289,232)	(3,960)	(15,754)	(3)	-	(308,949)
Other financial liabilities	(6,120)	(321)	_	_	_	(6,441)
Provisions	(222)	. ,	(174)	(1,193)	(1,813)	(3,402)
Other non-financial liabilities	(1,912)	_	-	-	-	(1,912)
Equity share capital	-	-	_	-	(289,330)	(289,330)
Other equity	_	-	_	-	(126,552)	(126,552)
Total (outflow)	(502,624)	(58,001)	(105,844)	(74,046)	(459,488)	(1,200,003)

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020 All amounts are in INR lakhs except per share data and unless stated otherwise

### Note 33 - Capital Risk Management

Capital risk is defined as the risk that the entity has a sub-optimal quantity or quality of capital available to meet the regulatory requirements or cover risk exposures. A capital risk exposure arises when the Company has insufficient capital resources to support its strategic objectives and business plans as well as meet external stakeholder requirements. This could materialize due to a depletion of the entity's capital resources as a result of the crystallization of any of the risks to which it is exposed.

As per RBI regulations, the company is required to maintain a minimum capital to risk-weighted assets ratio (CRAR) of 15%. Additionally, the capital base also drives prudential exposure limits for single and group borrowers and is a major factor to support a strong credit rating and capital metrics.

The company has a comprehensive balance sheet planning process, with capital planning as an integral pillar. To support the company's growth of its various lines of business and meeting strategic objectives and plans, sufficient capital buffer is maintained on an ongoing basis. Avenues for meeting incremental capital requirements include retention of profits over time, additional infusion from shareholders as well as contracting qualifying Tier 2 debt, as applicable from time to time.

In an extreme scenario precipitating the risk of CRAR potentially dropping below the mandated minimum level, the company can additionally also consider the following contingency measures, as required:

- Curtail loan growth to be able to avoid further buildup in RWA and facilitate reduction through scheduled loan maturities
- Consider selective portfolio sales to de-risk the asset portfolio and improve capital adequacy

The Asset Liability Committee (ALCO) monitors the capital position on an ongoing basis and oversees all capital related actions including infusions, retention or dividend remittance.

#### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 34 - Segment information

The segment disclosure is based on the client segment of the company which is aligned to internal reporting matrix. Secondary segmentation based on geography has not been presented as the Company operates only in India and the Company perceives that there is no significant difference in its risks and returns in operating from different geographies in India. Accordingly, the company has identified two segments: Institutional Client Group (ICG) and Global Consumer Banking (GCB) as reportable segments.

ICG - This segment provides secured and unsecured loans to corporates, MSME and high networth individual clients. Loan Products offered by this segment are unsecured loans, secured loans and bills discounting. Segment income mainly consists of interest on loans and service charges. This segment also includes markets business which undertakes activities such as investments in corporate debt, funding and gapping products and hedging positions and contributes to revenues of the segment which includes investment income and gains/loss on debentures/bonds and derivative transactions.

GCB - This segment provides loans to retail customers. Loan products offered by this segment are loan against securities, loans for purchase of commercial vehicles, construction equipment and agricultural assets and personal loans. Segment income mainly comprises of interest on loans, Loan origination and collection fees and income from assignment.

Segment wise income and expenses include certain internal allocations including internal transfer pricing attached to the funds provided or deployed.

Segment assets represents the net assets put up by that segment. Segment liabilities represent liabilities undertaken by respective segments.

Items which are not directly attributable to any particular segment and which cannot be reasonably allocated to segments are consolidated under "Unallocated" column. Further Capital and other equity are shown as unallocated since the same cannot be directly identified with any particular segment.

#### Segment revenue

Particulars		Year ended 3	1 March 2020			Year ended 3	1 March 2019	
Farticulars	ICG	GCB	Unallocated	Total	ICG	GCB	Unallocated	Total
Interest income	57,924	21,855	-	79,779	53,811	24,914	323	79,048
Other income	(5,965)	8,688	1,240	3,963	5,844	9,209	2,015	17,068
Share in profit of associate			2,425				2,620	
Total income from external	F4.0F0	20.542	2.005	00.740	50.055	24.402	4.050	00.440
customers	51,959	30,543	3,665	83,742	59,655	34,123	4,958	96,116
Interest expense	22,867	10,783	3,723	37,373	23,567	12,074	5,568	41,209
Other Expenses	9,451	15,372	5,061	29,884	6,099	15,437	4,191	25,727
Segment Results	19,641	4,388	(5,119)	18,910	29,989	6,612	(4,801)	31,800
Tax expense	-	-	-	5,419	-	-	-	9,406
Profit after tax				13,491				22,394
Other Information								
Capital expenditure	_	_	-	-	-	-	213	213
Depreciation	-	-	379	379	-	-	112	112

#### Segment assets and liabilities

Particulars		As at 31 Ma	rch 2020			As at 31 Ma	rch 2019	
i diticulais	ICG	GCB	Unallocated	Total	ICG	GCB	Unallocated	Total
Segment assets	730,363	290,208	85,062	1,105,633	840,147	302,873	64,592	1,207,612
Segment liabilities	(668,933)	(4,413)	(9,375)	(682,721)	(766,735)	(8,886)	(8,500)	(784,121)
Net segment assets/ (liabilities)	61,430	285,795	75,687	422,912	73,412	293,987	56,093	423,491

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Note 35 - Related party disclosures

The Company has a policy of carrying all related party transactions; domestic or international, at arm's length.

As per Ind AS 24 ' Related party disclosures', the related party where control exists or where significant influence exists and with whom transactions have taken place are as below:

### A. Holding Companies

Associates Financial Services (Mauritius) LLC

Enterprises which exercise control:

Citibank Overseas Investment Corporation (COIC)

Citibank N.A. and its branches

Citigroup Inc. (the ultimate Holding Company)

#### B. Fellow subsidiaries

Citigroup Global Markets Asia Limited

Citigroup Global Markets India Private Limited

Citicorp Services India Private Limited

Citigroup Global Markets Hong Kong Ltd

Citigroup Global Markets Singapore PTE Limited

Citibank (China) Co Ltd

Citicorp Investment Bank (Singapore) Ltd

Citigroup Global Markets Deutschland AG

Citibank Japan Ltd

Citi Europe PLC Hungary

Citi Europe PLC Poland

Citi Korea INC

Citi Europe PLC France

Citi Europe PLC Sweden

Citi Europe PLC Belgium

Citi Europe PLC Germany

Citigroup Global Markets Limited

#### C. Key Management Personnel

Nina Nagpal (Managing Director w.e.f 1 June 2018)

Rohit Ranjan(Director)

Priti Goel(Director)

Neeraj Kumar (Director w.e.f 26 Mar 2019)

Srinivas Sisthla (resigned w.e.f 26 Mar 2019)

Niraj Parekh (resigned w.e.f 9 Jul 2018)

Deepak Ghaisas (Independent Director)

Saurabh Shah (Independent Director)

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Details of related party transactions during the year are given below:

	companies	Holding Companies and companies exercising control  Citibank N.A. and its branches		Fellow Subsidiaries			
Nature of Related party transaction				Citicorp Services India Pvt Ltd		w Subsidiaries	
	Year ended 31 March 2020	Year ended 31 March 2019	Year ended 31 March 2020	Year ended 31 March 2019	Year ended 31 March 2020	Year ended 31 March 2019	
Lease rentals	5	710	-	363	-	27	
Fixed deposits and reverse repo placed	1,499,322	1,791,546	-	-	-	-	
Fixed deposits and reverse repo liquidated	1,405,626	1,773,183	-	-	-	-	
Loans taken	527,314	2,315,600	-	-	-	-	
Loans repaid	527,314	2,315,600	-	-	-	-	
Loan portfolio purchase - Personal loan	113,761	144,807	-	-	-	-	
Loan portfolio purchase - Domestic trade finance	10,014	133,340	-	-	-	-	
Loan portfolio sale - Asset Backed Finance	24,592	33,625	-	-	-	-	
Distribution and Placement Fees paid	731	1,394	-	-	-	-	
Rent paid	589	496	26	43	-	-	
Net movement in bank accounts	5,537	530	-	-	-	-	
Interest paid on borrowings and overdraft	857	815	6,612	5,651	-	-	
Bank Charges paid	19	16	-	-	-	-	
Interest received on fixed deposits and reverse repo	819	1,498	-	-	-	-	
Sourcing and Collection Fees earned	6,922	6,556	-	-	-	-	
Fees and Commission paid	4,631	1,979	167	63	1,957	1,061	
Secondment charges earned	574	670	-	-	-	-	
Secondment charges incurred	1,409	1,626	-	-	-	-	
Transfer of software	-	455	-	-	-	-	
Inter Corporate borrowings taken	-	-	622,500	448,600	-	-	
Inter Corporate borrowings repaid	-	-	617,500	401,100	-	-	
Other expenses	191	1,566	-	108	-	255	
Equity Dividend Paid	13,116	-	-	-	-	-	

# Details of related party outstanding balances as at the year-end are given below:

	Holding Companies and companies exercising control Fellow Subsidiaries			sidiaries		
Nature of Related party outstanding balances	Citibank N.A. a	and its branches	Citicorp Services India Pvt Ltd		Other Fello	w Subsidiaries
	As at 31 March 2020	As at 31 March 2019	As at 31 March 2020	As at 31 March 2019	As at 31 March 2020	As at 31 March 2019
Assets						
Trade receivables	2,403	2,522	-	72		15
Other receivables	147	1,677	-	-	-	-
Fixed deposits	2,440	2,300	-	-	-	-
Fixed deposits (with original maturity of less than 3 months)	93,943	28,867	-	-	-	-
Bank Balances	369	483	-	-	-	-
Leasing	-	16	-	-	-	-
Liabilities						
Inter Corporate Borrowings		-	155,000	150,906	-	-
Trade payables	2,939	5,078	5	51	1,339	1,101
Collection payables on servicing portfolio	2,272	2,088	-	-		-
Loans repayable on demand from banks (overdraft)	4,919	504	-	-	-	-

#### Transactions with Key managerial personnel

The Key managerial remuneration has been disclosed seperately in Annexure 1

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 36 - Off balance sheet items, contingent liabilities and capital commitments

Particulars	As at	As at
raticulais	31 March 2020	31 March 2019
Tax assessments	3,995	3,995
Customer litigations	407	494
Estimated amount of contracts remaining to be executed on capital account	88	7
Undrawn committed credit lines	15,567	409

A description of the nature of contingent liabilities is set out below:

The Company has been assessed under Income tax Act, 1961, as a result of which the total demand, primarily on account of certain disallowances in the course of assessment for various years, outstanding against the Company is INR 854 (31 March 2019: INR 854).

There were outstanding demands against the Company under Karnataka Value Added Tax Act, 2003, primarily on account of disallowance of input tax credit amounting to INR 1,702 (31 March 2019: INR 1,702). These matters were heard before the Karnataka Appealate Tribunal and were remanded back to the Assessing Authority. However the amount continues to be reported in contingent liability as the reassessment by the Assessing Authority is in progress. Out of this, the Company has made a predeposit of INR 270 in the previous years.

There are outstanding demands against the Company under Maharashtra Value Added Tax Act, 2002, primarily on account of levy of VAT on part purchase consideration received on accountant of "transfer of KPO Division" on slump sale basis amounting to INR 316 (31 March 2019: INR 316). Out of this, the Company has made a predeposit of INR 50 in the previous years.

There are outstanding demands against the Company under Finance Act,1994, primarily on account of adjustment of service tax paid in previous years and other miscellenious issues amounting to INR 1,123 (31 March 2019: INR 1,123). Out of this, the Company has made a predeposit of INR 50 in the previous year.

In the above cases, the Company has partly paid the aforesaid demand under protest and is in the process of appeal against the same with the appropriate tax authorities. The Company has sought legal opinion in the aforesaid demands and is of the opinion that the disallowances / demands are not tenable and highly unlikely to be retained by higher authorities. Accordingly, the Company is not carrying any provision in its books for the above.

Further, there are few customers who have initiated legal proceedings against the Company for a total compensation demand of INR 407 (31 March 2019: INR 494). The Company believes that such demands are not tenable and are highly unlikely to be confirmed by higher authorities.

#### Note 37 - Leases

A. The Company has taken vehicles on finance lease on such terms and conditions as documented in respective lease agreements

Particulars	As at	As at
Faiticulais	31 March 2020	31 March 2019
Net carrying value of the assets as at the date of balance sheet	-	9
Total of minimum lease payments as at the balance sheet date		
Not later than one year	2	7
Later than one year and not later than five years	-	3
	2	10
Present value of minimum lease payments as at the balance sheet date		
Not later than one year	2	6
Later than one year and not later than five years	-	3
	2	9

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

**Particulars** 

Total Cash outflow for leases

All amounts are in INR lakhs except per share data and unless stated otherwise

B. Assets given on finance lease comprise of vehicles which are based on documented agreements and are entered into in the normal course of business of the Company.

Deutleuleus	As at	As at
Particulars	31 March 2020	31 March 2019
Gross investment as at the date of balance sheet		
Not later than one year	<del>-</del>	14
Later than one year and not later than five years	-	3
		17
Present value of minimum lease payments as at the balance sheet date		
Not later than one year	-	13
Later than one year and not later than five years	-	3
	-	16
Unearned finance charges	-	1
Unguaranteed residual value	<del>-</del>	-
Accumulated provision for minimum lease payment receivable	<del>-</del>	-
	-	1

#### C. Lease disclosures under Ind-AS 116 for the current year ended 31 March 2020

Particulars	Building
	Premises
Balance as at 1 April 2019	004
Additions	899
Deletion Pensaciation	264
Depreciation Balance as at 31 March 2020	639
Dalance as at 31 March 2020	
(ib) Changes in the Lease liabilities	
Particulars	Building
D. I	Premises
Balance as at 1 April 2019	899
Additions Finance cost accrued	27
Lease Payments	294
Balance as at 31 March 2020	632
(ii) Break-up of current and non-current lease liabilities	A
Particulars	As a 31 March 2020
Current Lease Liabilities	160
Non-current Lease Liabilities	596
(iii) Maturity analysis of lease liabilities	
Particulars	As a
	31 March 2020
Less than one year	160 556
One to five years  More than five years	40
Total	756
Total	
(iv)Amounts recognised in statement of Profit and Loss account	
Particulars	As a 31 March 2020
Interest on Lease Liabilities	27
Variable lease payments (not included in the measurement of lease liabilities)	
Low-value leases expensed.	
Short-term leases expensed	
Total	27
(v)Amounts recognised in statement of Cash Flows	
(V)/Altiounia recognised in statement of Cash Flows	As a

31 March 2020

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Note 38 - Earnings per share (EPS)

a) The basic and diluted earnings per share has been calculated based on the following:

Particulars	Year ended	Year ended
railiculais	31 March 2020	31 March 2019
Net profit after tax available for equity shareholders	13,491	22,394
Weighted average number of equity shares	3,857,727,031	3,857,727,031
Basic / Diluted earnings per share (Rs.)	0.35	0.58

b) Weighted average number of equity shares is computed for the purpose of calculating diluted earning per share for the respective years.

Daviaulava	Year ended	Year ended
Particulars	31 March 2020	31 March 2019
Weighted average number of shares for computation of Basic EPS	3,857,727,031	3,857,727,031
Shares issued during the year	-	-
Weighted average number of shares for computation of Diluted EPS	3,857,727,031	3,857,727,031

# Note 39 - Corporate social responsibility expenses

Particulars	Year ended 31 March 2020	Year ended 31 March 2019
Gross amount required to be spent during the year	506	471
Amount spent during the year		
(i) Construction/acquisition of any asset	-	-
(ii) On purpose other than (i) above		
In cash	509	472
Yet to be paid in cash	-	-
Total	509	472

# Note 40 - Micro, Small and Medium Enterprises

Under the Micro, Small and Medium Enterprises Development Act, 2006 ('MSMED'), the following disclosure is made based on the information and records available with the Company in respect of the Micro, Small and Medium Enterprises who have registered with the competent authorities:

Particulars	31 March 2020	31 March 2019
Principal amount remaining unpaid to any supplier as at the year end	14	5
Interest due thereon	-	-
Amount of interest paid by the Company in terms of section 16 of the MSMED, along with the amount of the payment made to the supplier beyond the appointed day during the accounting year	96	4
Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED	3	0
Amount of interest accrued and remaining unpaid at the end of the accounting year	10	8

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Note 41 - Employee benefit obligations

### a) Gratuity

The Company pays gratuity to employees who retire or resign after serving for the stipulated period mentioned under 'The Payment of Gratuity Act, 1972'. The Company's contributions to gratuity fund (defined benefit scheme) in respect of its employees are managed by a trust, which invests the fund with Life Insurance Corporation of India ('LIC'), a Government of India Undertaking. The plan assets under the fund are invested in schemes of Insurance - conventional products.

i. The amounts recognised in the balance sheet and the movements in the net defined benefit obligation over the year are as follows:

Particulars	Year ended 31 March 2020			Year ended 31 March 2019			
	Present value	Fair value of	Net amount	Present value	Fair value of	Net amount	
	of obligation	plan assets	Net amount	of obligation	plan assets	Net amount	
At the beginning of the year	(603)	416	(187)	(512)	334	(178)	
Current service cost	(63)	-	(63)	(56)	-	(56)	
Past service cost	-	-	-	-	-	-	
Interest (expense) / income	(42)	31	(11)	(37)	27	(10)	
Total amount recognised in profit or loss	(105)	31	(74)	(93)	27	(66)	
Remeasurements						-	
Return on plan assets greater/(lesser) than		4	4		(2)	(2)	
discount rate	-	'	1	-	(2)	(2)	
Gain / (loss) from change in demographic							
assumptions	-	-	-	-	-	-	
Gain / (loss) from change in financial assumptions	(38)	-	(38)	(10)	-	(10)	
Experience gains/(losses)	(20)	-	(20)	(11)	-	(11)	
Total amount recognised in other	(58)	1	(57)	(21)	(2)	(23)	
comprehensive income	(36)	1	(37)	(21)	(2)	(23)	
Employer contributions	-	70	70	-	80	80	
Benefit payments	24	(24)	-	23	(23)	-	
At the end of the year	(742)	494	(248)	(603)	416	(187)	

#### ii. The net liability disclosed above related to funded plans is as follows:

Particulars	As at 31 March 2020	As at 31 March 2019
Present value of funded obligations	(742)	(603)
Fair value of plan assets	494	416
Net liability	(248)	(187)

### iii. The significant actuarial assumptions were as follows:

Particulars	As at	As at
raticulais	31 March 2020	31 March 2019
Financial Assumptions		
Discount rate	6.20%	7.10%
Salary escalation rate (taking into account the inflation, seniority, promotions and other relevant factors)	10.00%	10.00%

#### **Demographic Assumptions**

Mortality Rate	Lives Mortality	Indian Assured Lives Mortality (2006-08)Ult.
Withdrawal Rate	15.00%	15.00%

### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### iv. Sensitivity of actuarial assumptions

Particulars	Change in	lm	pact on defined	benefit obligati	on
Faiticulais	assumption	Year ended 31 March 2020 Year ended 31 Ma		March 2019	
		Increase	Decrease	Increase	Decrease
Discount Rate	1%	(42)	47	(33)	37
Salary Escalation rate	1%	45	(41)	36	(33)
Withdrawal rate	5%	(38)	60	(25)	39

Plan is subject to multiple external experience items which may move the Defined Benefit Obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.

The methods and types of assumptions used in preparing the sensitivity analysis were consistent with prior period.

#### v. Expected payment for future years:

The defined benefit obligations shall mature after year end as follows:

Particulars	As at 31 March 2020	As at 31 March 2019
Within 1 year	96	82
1-2 year	99	84
2-3 year	103	88
3-4 year	114	92
4-5 year	118	101
5-10 year	524	471
Total expected payments	1,054	918

The Company expects to contribute INR 174 to the fund in the next financial year. The weighted average duration of the defined benefit obligation as at 31 March 2020 is 6 years (31 March 2019: 6 years)

#### b) Provident and Superannuation fund

The Company contributes to employee provident fund for all employees and superannuation fund for eligible employees which are defined contribution plans. These contributions are charged to the statement of profit and loss during the period in which the employee renders the related services. The expense recognised during the year is INR 222 (31 March 2019: INR 208).

#### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 42 - Other disclosures

#### A. Loan assignment deals

The Company sells loans through direct assignment. The information related to loan assignment made by the Company during the year, as an originator is given below:

Particulars	31 March 2020	31 March 2019
Total number of loan assets assigned during the year (Nos)	1,094	1,607
Total amount of exposures retained by the Company to comply with MRR	2,486	3,411
Total book value of loan assets assigned	24,174	33,416
Sale consideration received for the assigned assets	24,592	33,625
Gain on account of assigned assets	382	227
Gains amortized during the year as per the RBI guidelines*	Refer note g	jiven below

<sup>\*</sup>Gain on assignment of loans is recognized in the profit and loss account in the year of assignment as per Ind AS. Refer note 3.12.

#### B. Movement of provision

Particulars	As at 31 March 2019	Created during the year	Utilized/ released during the year	As at 31 March 2020
Provision on securitization of asset portfolio	1,578	-	1,210	368
Provision for Input tax credit	11,133	-	282	10,851
Provision for Value Added Tax (VAT)	222	-	168	54
Provision for litigation	1,193	39	181	1,051
Provision for Asset Retirement Obligation	47	-	4	43
Provision for expected credit loss on loan commitments	1	59	-	60
Total	14,174	98	1,845	12,427

Particulars	As at 01 April 2018	Created during the year	Utilized/ released during the year	As at 31 March 2019
Provision on securitization of asset portfolio	1,617	-	39	1,578
Provision for Input tax credit	11,490	-	357	11,133
Provision for Value Added Tax (VAT)	3,228	-	3,006	222
Provision for litigation	1,294	134	235	1,193
Provision for Asset Retirement Obligation	52	8	13	47
Total	17,681	142	3,650	14,173

#### C. Net debt reconciliation

Particulars	As at 01 April 2019	Cash flow	Interest Expense	Fair Value changes	As at 31 March 2020
Debt securities	454,765	(62,900)	23,880	(14,568)	401,177
Borrowings	308,949	(61,191)	13,463	· -	261,221

Particulars	As at 01 April 2018	Cash flow	Interest Expense	Fair Value changes	As at 31 March 2019
Debt securities	364,827	62,508	28,380	(950)	454,765
Borrowings	230,036	66,075	12,838	=	308,949

D. In accordance with the RBI notification No. RBI/DNBS/2016-17/49 Master Direction DNBS.PPD.01/66.15.001/2016-17 dated September 29, 2016, INR 309 of fraud was detected and reported during the financial year ended 31 March 2020 (31 March 2019: INR Nil).

#### Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 42 - Other disclosures (continued)

E. In accordance with Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 – Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016, the Company did not enter into any credit default swaps during the year ended 31 March 2020 (31 March 2019: Nil)

F. In accordance with Master Direction DNBR.PD.008/03.10.119/2016-17 dated September 1, 2016 – Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016, the Company has not lent against gold jewellery during the year ended 31 March 2020 (31 March 2019: Nil).

G. The Company has not accepted deposits within the meaning of 'Public Deposits' as defined in the prudential norms issued by the RBI.

H. Fees and commission expense includes transfer pricing fees amounting to INR 4,764 (31 March 2019: INR 2,857) paid/ accrued to affiliates. These fees are based on refinements in the transfer pricing model which is aimed at simplifying and standardizing country and intercompany reporting while properly recognizing and rewarding components of the value chain through net revenue allocation for respective country locations and legal entities.

#### Note 43 - Details of borrowings (other than debt securities) A. Secured borrowings

i. Workings capital demand loan from banks

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	Maturing within 1 year	Maturing within 1 year
Rate Range	7.70%	8.80%

The above loan is secured by a pari passu charge on the movable financial assets.

#### **B. Unsecured Borrowings**

i. Cash Credit Facility from Banks\*

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	NA	Maturing within 1 year
Rate Range	NA	13.50%

ii. Commercial papers

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	NA	NA
Discount Rate (Range)	NA	NA

iii. Intercorporate borrowings\*

Particulars	As at 31 March 2020	As at 31 March 2019
Residual tenure	Maturing within 1 year	Maturing within 1 year
Rate Range	5.00% to 6.40%	7.00% to 7.85%
+5 ( ) 05 ( )		

<sup>\*</sup>Refer note 35 for borrowings from related parties

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

# Note 44 - The Company has issued non-convertible redeemable debentures under various series on different terms and conditions.

The Company has issued secured non-convertible debentures under various series on different terms and conditions, which have been secured by a pari passu charge on the Company's immovable property and movable financial assets.

A. Details of secured market linked non-convertible redeemable debentures are as follows:

Series No Maturity / Call Date		As at 31 March 2020	As at 31 March 2019
730 I	28-Sep-22	3,656	3,656
727 I	12-Sep-22	1,825	1,825
727 III	12-Sep-22	7,650	7,650
728 III	12-Sep-22	1,500	1,500
730 II	12-Sep-22	1,850	1,850
722 III	1-Aug-22	6,003	6,003
723 III	1-Aug-22	3,645	3,645
725 III	1-Aug-22	4,365	4,365
722 II	30-May-22	5,810	5,810
723 II	30-May-22	1,150	1,150
725 II	30-May-22	1,000	1,000
720 I	4-May-22	2,400	2,400
718 I	1-Apr-22	3,115	3,115
719 I	1-Apr-22	400	400
706 I	31-Dec-21	3,380	3,500
711 II	31-Dec-21	2,400	2,500
701 I	30-Nov-21	4,634	4,684
696 I	28-Oct-21	3,955	3,955
690 I	29-Sep-21	3,356	3,356
686 I	9-Sep-21	901	901
687 I	9-Sep-21	300	300
684 I	29-Aug-21	1,910	1,910
656 I	2-Mar-21	1,400	1,400
654 I	27-Jan-21	-	
		1,075	1,075
650 I	29-Dec-20	975	975
649 I	1-Dec-20	1,500	1,550
713 I	9-Nov-20	2,100	2,100
713 II	9-Nov-20	2,100	2,100
714 II	9-Nov-20	1,225	1,725
716 II	9-Nov-20	1,200	1,200
717 I	9-Nov-20	900	900
717 II	9-Nov-20	300	300
718 II	9-Nov-20	300	300
720 II	9-Nov-20	2,793	2,793
642 I	27-Oct-20	50	100
642 V	27-Oct-20	130	130
647 I	27-Oct-20	300	300
647 II	27-Oct-20	50	50
647 V	27-Oct-20	470	470
647 VI	27-Oct-20	100	100
647 XI	27-Oct-20	50	50
648 VI	27-Oct-20	100	100
638 I	29-Sep-20	400	400
638 II	29-Sep-20	100	100
639 I	29-Sep-20	150	200
639 III	29-Sep-20	100	100
639 VI	29-Sep-20	-	250
640 I	29-Sep-20	1,400	1,400
640 II	29-Sep-20	125	125
641 I	29-Sep-20	600	600
641 II	29-Sep-20	250	250
641 III	29-Sep-20	50	50
634 II	30-Aug-20	150	150
634 IV	30-Aug-20	100	100
636 II	30-Aug-20	650	650
636 IV	30-Aug-20	280	280
637 IV	30-Aug-20	100	100
637 VIII	30-Aug-20	100	100
301 VIII	00 / lug-20	100	100

	T	As at	As at
Series No	Maturity / Call Date	31 March	31 March
731 I	28-Sep-22	<b>2020</b> 2,290	2019
7311 7321	28-Sep-22	2,340	
732 I	28-Sep-22	700	
736 I	28-Sep-22	1,405	
730 III	30-Nov-22	2,840	
741 I	24-Sep-21	4,155	
7411	24-Sep-21	3,150	
742 1	24-Sep-21	1,075	
744	24-Sep-21	2,700	-
753 I	27-Jul-21	8,900	-
754 I	27-Jul-21 27-Jul-21	1,930	
756 II	28-May-21	4,265	<u>-</u>
757 I	28-May-21	200	-
732 II	29-Oct-20	4,940	
733 II	29-Oct-20	4,160	-
736 II	29-Oct-20	1,826	-
737 IV	22-Jun-20	13,750	-
738 IV	22-Jun-20	3,000	-
738 II	29-Oct-20	2,000	-
749 II	29-Mar-21	6,945	-
751 I	29-Mar-21	1,150	-
756 I	22-Jul-20	5,000	-
758 I	17-Sep-20	12,000	-
567 II	1-Jun-19	-	350
568 II	1-Jun-19	-	450
568 VI	1-Jun-19	-	200
641 V	1-Jun-20	100	100
641 VIII	30-May-19	-	215
642 IV	30-May-19	-	50
647 VIII	1-Jun-20	200	200
647 IX	1-Jun-20	200	200
647 IV	30-May-19	-	1,550
648 IV	30-May-19	-	200
669 I	29-May-19	-	925
639 IV	27-May-19	-	100
625 I	26-May-19	-	200
723 IV	15-May-19	-	2,000
700 I	6-May-19	-	200
700 II	6-May-19	-	100
630 III	29-Apr-19	-	200
640 IV	29-Apr-19	-	50
641 IV	29-Apr-19	-	100
668 I	22-Apr-19	-	22,000
672 I	22-Apr-19	-	3,900
674 I	22-Apr-19	-	10,000
681 I	22-Apr-19	-	2,325
633 VII	8-Apr-19	-	100
671 I	2-Apr-19	-	150

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Series No	Maturity / Call Date	As at 31 March 2020	As at 31 March 2019
635 V	25-Aug-20	776	776
633 I	5-Aug-20	50	50
632 I	29-Jul-20	300	400
626 I	28-Jul-20	210	210
628 II	22-Jul-20	876	876
623 I	27-Jun-20	200	200
620 I	13-Jun-20	125	175
726 II	3-Jun-20	8,500	9,000
727 II	3-Jun-20	7,865	7,865
728 II	3-Jun-20	6,900	6,900
726 III	27-Mar-20	-	15,000
604 IV	29-Feb-20	-	50
604 VIII	29-Feb-20	-	500
602 II	28-Jan-20	-	300
602 III	28-Jan-20	-	100
596 II	25-Jan-20	-	200
596 III	25-Jan-20	-	100
600 II	25-Jan-20	-	260
600 III	25-Jan-20	-	240
592 III	31-Dec-19	-	300
593 II	31-Dec-19	-	100
593 III	31-Dec-19	-	200
594 III	31-Dec-19	-	50
591 II	6-Dec-19	-	200
707 II	6-Dec-19	-	2,500
707 III	6-Dec-19	-	2,500
580 I	30-Nov-19	-	110
580 III	30-Nov-19	-	375
581 I	30-Nov-19	-	150
581 II	30-Nov-19	-	200
581 III	30-Nov-19	-	250

Series No	Maturity / Call Date	As at 31 March 2020	As at 31 March 2019
578 I	26-Oct-19	-	405
578 II	26-Oct-19	-	50
578 III	26-Oct-19	-	750
579 I	26-Oct-19	-	100
579 II	26-Oct-19	-	150
579 III	26-Oct-19	-	280
710 II	21-Oct-19	-	3,000
698 I	16-Oct-19	-	11,100
701 II	16-Oct-19	-	10,100
705 I	16-Oct-19	-	796
707 I	16-Oct-19	1	16,841
710 I	16-Oct-19	-	8,500
711 I	16-Oct-19	-	985
712 I	16-Oct-19	-	3,273
730 IV	3-Oct-19	•	5,000
687 II	19-Aug-19	1	9,300
688 II	19-Aug-19	1	2,000
692 I	19-Aug-19	1	6,000
693 I	19-Aug-19	1	450
695 II	19-Aug-19	1	1,750
697 I	19-Aug-19	1	500
589 I	30-Jul-19	•	460
574 IV	14-Jul-19	1	100
640 V	29-Jun-20	200	200
571 IV	29-Jun-19	1	100
571 VI	29-Jun-19	-	300
572 V	29-Jun-19	-	200
572 VII	29-Jun-19	-	200
592 I	29-Jun-19	-	100
585 I	28-Jun-19	-	635
680 I	20-Jun-19	-	18,700
582 I	17-Jun-19	-	250

# B. Details of secured non-convertible redeemable debentures are as follows:

Series No	Interest rate	Maturity / Call Date	As at 31 March 2020	As at 31 March 2019
740 A	8.00%	19-Jun-20	5,000	-
745 I	7.00%	20-May-20	5,000	-
750 I	6.60%	6-Apr-20	5,000	1
755 I	6.00%	19-May-20	10,000	1
755 II	6.25%	18-Aug-20	5,000	-
758 II	6.95%	20-Oct-20	75,000	-
759 I	6.50%	19-Oct-20	20,000	-
760 I	7.60%	30-Jun-20	75,000	-
729 I	7.95%	20-Sep-19		9,500
721 II	8.35%	29-Jul-19	-	2,500
730 III	8.45%	5-Jul-19	-	20,000
728 I	8.25%	21-Jun-19		40,000
663 I	7.70%	14-Jun-19	-	17,500
724 I	7.85%	15-May-19	-	2,500
721 I	8.20%	29-Apr-19	-	10,000
722 IV	8.00%	29-Apr-19	-	50,000
715 I	8.50%	24-Apr-19	-	3,000
Total			200,000	155,000

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

Note 45 - Details of Loan Assets subjected to Restructuring as at 31 March 2020

	Type of Restructuring				Others		
	Asset Classification			Sub			
SL. No	Details		Standard	Standard	Doubtful	Loss	Total
	Restructured Accounts as on 01 April of the FY (opening figures)	No.of borrowers	_	_	_	-	-
	. 1 (1 3 3 /	Amount outstanding		-	_	-	-
		Provision thereon	-	-	-	-	-
2	Fresh restructuring during the year	No.of borrowers	-	-	-	-	-
	3 3 7	Amount outstanding	-	1	-	-	-
		Provision thereon	-	-	-	-	-
3	Upgradations to restructured standard category during the FY	No.of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
4	Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances at the beginning of the next FY	No.of borrowers	-	-	_	_	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	-	-	-	-
5	Downgradations of restructured accounts during the FY	No. of borrowers	-	-	-	-	-
		Amount outstanding	-	-	-	-	-
		Provision thereon	-	ı	-	-	•
6	Write-offs (includes recovery) of restructured accounts during the FY	No. of borrowers	-	ı	-	-	-
		Amount outstanding		ı	-	-	-
		Provision thereon	-	_	-	-	-
7	Restructured Accounts as on 31 March of the FY (closing figures)	No. of borrowers	-	-	-	-	-
		Amount outstanding		-	-	-	-
		Provision thereon	-	-	-	-	-

There are no cases restructured on account of CDR mechanism or SME debt restructuring in the current or previous year.

Loan Assets subjected to Restructuring as at 31 March 2019 - NIL

# Notes to the consolidated financial statements (continued)

for the year ended 31 March 2020

All amounts are in INR lakhs except per share data and unless stated otherwise

#### Note 46 - Additional information as required under Schedule III of Companies Act 2013

	Net Assets i.e minus total		Share in pro	fit or loss	r loss Share in other comprehens income		
Name of the entity	As % of consolidated net assets	Amount	As % of consolidated profit or loss	Amount	As % of consolidated other comprehensiv e income	Amount	
Associates (Investment as per ed	quity method)						
Indian India Infradebt Limited As at 31 March 2020 As at 31 March 2019	4.37% 3.85%	18,481 16,309	17.97% 11.70%	2,425 2,620	-0.06% -	(1 <sub>)</sub>	

**Note 47** - A novel strain of coronavirus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on 11 March 2020, impacting countries globally, including India. The potential impacts from COVID-19 remains uncertain, including, among other things, on economic conditions, businesses and consumers. The extent of these impacts on the Company are unclear, although they will likely adversely affect its businesses, results of operations and financial condition.

An estimate of the financial impact cannot be made at this point in time as the extent to which the COVID-19 pandemic will impact the Company's operations including credit quality and provisions, will depend on future developments, which are highly uncertain and dependent upon the spread of COVID-19.

In accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 27 March 2020 and 17 April 2020, the Company has granted a moratorium of three months on the payment of all instalments and / or interest, as applicable, falling due between 1 March 2020 and 31 May 2020 to all eligible borrowers in accordance with the Board approved policy.

Further, in accordance with the RBI guidelines relating to COVID-19 Regulatory Package dated 23 May 2020, the Company is now permitted to extend the moratorium by another three months on payment of all instalments and / or interest, as applicable, falling due between 1 June 2020 and 31 August 2020. For all such accounts where the moratorium is granted, the asset classification shall remain unchanged during the moratorium period. Interest shall continue to accrue on the outstanding portion of the term loans during the moratorium period.

Note 48- Figures for the previous year have been re-grouped wherever necessary, to confirm to current year's classification.

For MSKA & Associates

Chartered Accountants

Firm's Registration No: 105047W

For and on behalf of the Board of Directors

Citicorp Finance (India) Limited

Sd/-Sd/-Sd/-Swapnil KaleNina NagpalRohit Ranjan

Partner Managing Director Director
Membership No: 117812 DIN: 00138918 DIN: 00003480

Sd/- Sd/-

Place: MumbaiManisha InamdarSameer UpadhyayDate: 29 June 2020Chief Financial OfficerCompany Secretary